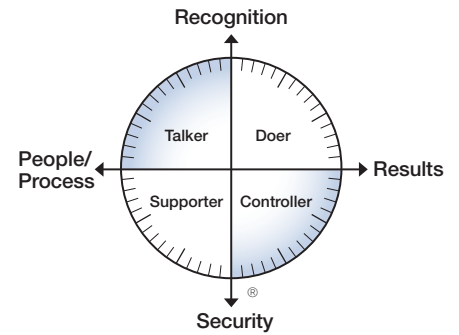


Behavior Styles® Checklist



Name:

Quickly select the description that best fits this person.

PLEASE NOTE: Quickly type a number 1 in the field next to the description that best fits the above named person. This form uses the numerical 1 in place of a check-mark or "X."

Personality:	Outgoing	Dominating	Easygoing	No-Nonsense
Environment	Cluttered/Pictures	Trophies/Awards	Keepsakes/Relics	Order/Charts
Personal Style:	People-Oriented	Results-Oriented	Process-Oriented	Facts-Oriented
Responsiveness:	Friendly/Affable	Impatient/Restless	Steady/Reserved	Cool/Distant
Listening:	Drifting	Impatient	Willing	Selective
Talking:	About People	About Achievement	About Functions	About Organization
Relations:	Empathizes with Others	Directs Others	Accepts Others	Assesses Others
Decisiveness:	Popular/Emotional	Quick/Impulsive	Slow/Studied	Objective/Fact-Based
Time Usage:	Socializes at expense of time	Always pushed for time	Respects time but not pushed	Values & manages time well
Pace:	Enthusiastic	Fast	Steady	Controlled
Voice:	Emotional/Animated	Emotional/Direct	Unemotional/Low-Keyed	Unemotional/Reserved
Gestures:	Open	Impatient	Measured	Closed
Dress:	Stylish	Formal	Conforming	Conservative
Manner:	Friendly	Dominating	Accepting	Evaluating
Conversation:	People	Bottom Line	Systems	Facts
Total	Talker	Doer	Supporter	Controller