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BUSINESS PRESENTATION TEMPLATE

BUSINESS CORPORATE



+1234567890



www.yourwebsite.com





Company **PROFILE**

Presentation

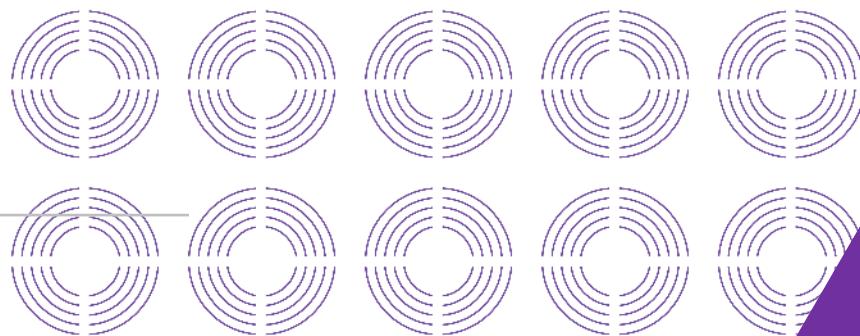
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Company Profile

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Break Section

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BREAK SLIDE



The Foundation



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Who We Are

ABOUT SPHERE IT

Our story began in 2016 as an Application Development and Digital Services partner with special focus on BFSI domain in the Middle-East. Our tailor-made strategies led us to excel at identifying any talent gap and supplementing them with highly skilled resources, enabling our customers to successfully achieve their digital transitioning goals.

Industries we specialize in



Banking



Insurance



FinTech



Mobility

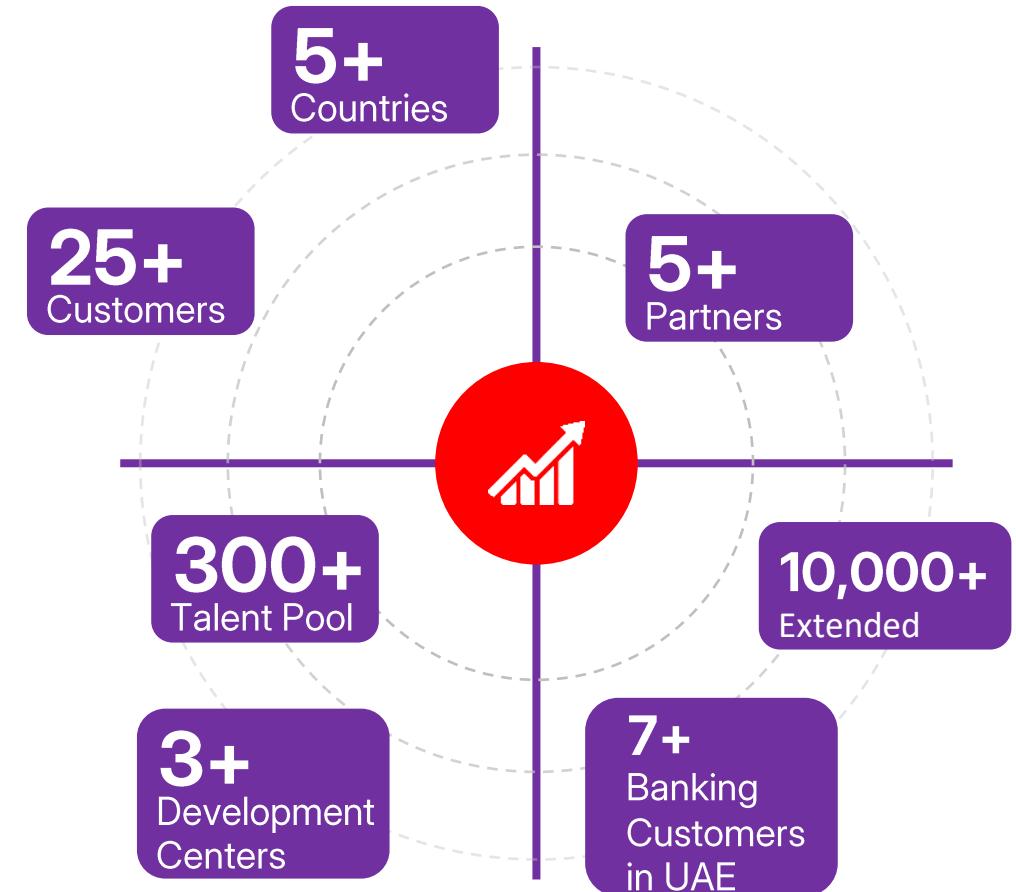


Automotive



Retail

Our Growth So Far





Our Ethos

Sphere IT's Guiding Values

»» Precision

- Ensures **consistency, accuracy, and clarity** in every engagement.
- Rooted in **thorough understanding, validation, and flawless**

»» Execution.

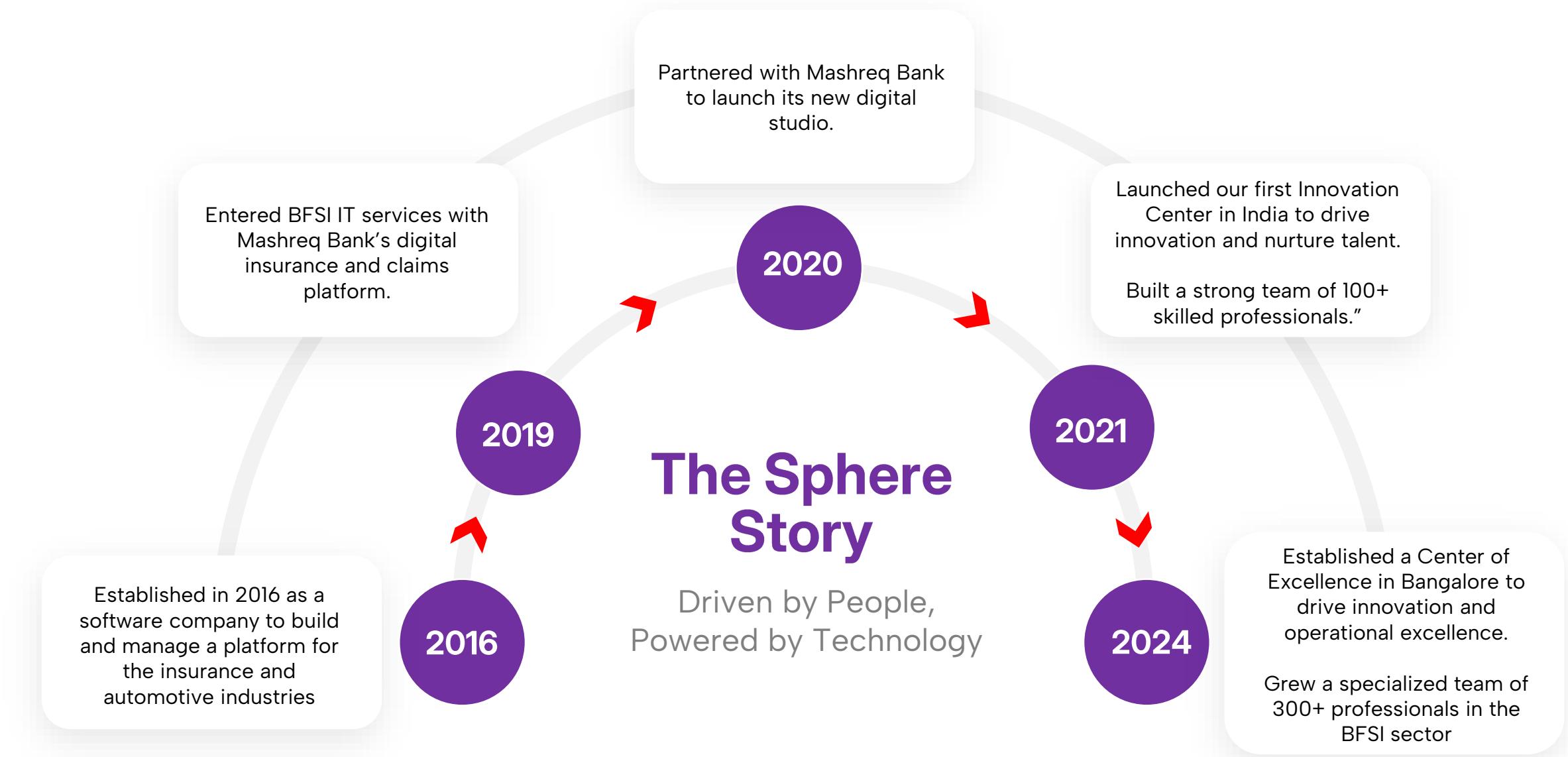
- Embeds **reliability and excellence** across our people, processes, and deliverables.

»» Pragmatism

- Focuses on **real, scalable, and efficient** solutions that drive tangible outcomes.
- Balances **innovation with accessibility**, keeping customer needs practical and achievable.
- Encourages a culture that **simplifies complexity** and maximises value with minimal effort.

The Sphere Story

Driven by People,
Powered by Technology



Our Core Services

Enterprise grade services to Mission critical sector in GCC



Banking



Insurance



FinTech



Assure

- Mission-critical banking platforms kept **stable, secure, and compliant**
- Core infrastructure kept **resilient, available, and optimized**



Evaluate

- Master **Data Management strategy**
- Data and digital driven telemetry**
- Real-time endpoint** and app. insights . **Foundation data** for AI
- Trusted data for Exec dashboards & decision



Automate

- Process re-engineering** and tech-enabled automation for greater efficiency.
- 15+ **Packaged automations** in with RPA and low code process orchestration
- Operational efficiency**, scalability, and intelligence for your digital journey



Elevate

- Enterprise grade **Artificial Intelligence Platform** and development with 60+ reuse accelerators
- Industry recognised Agile & DevOps Practices
- ISO/IESC 42001 and PMI-AI certified practitioners

COMARCH

TRAYDSTREAM

++ *Core Banking Systems*

nexthink

snowflake

StrategyB

UiPath™

Power Automate

CAMUNDA

Grey Chain



Augment

Technology talent augmentation to assist in CIO/CTO's digital journeys – **Multiple flexible models** , Outcome aligned contracts

The Sphere Promise

We do what we say and
say what we do



Assure



Evaluate



Automate



Elevate



Augment

Trusted by
Leaders

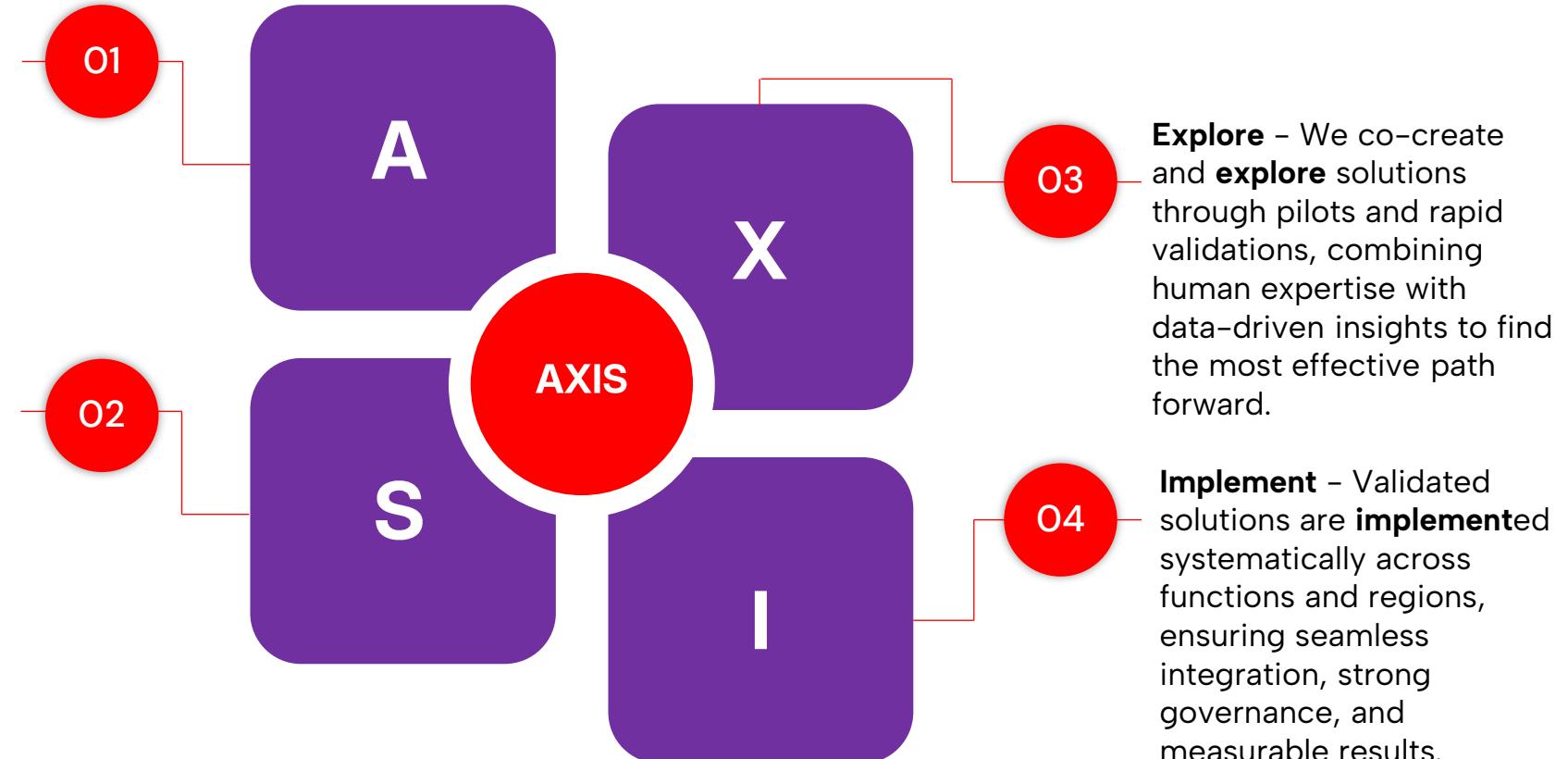


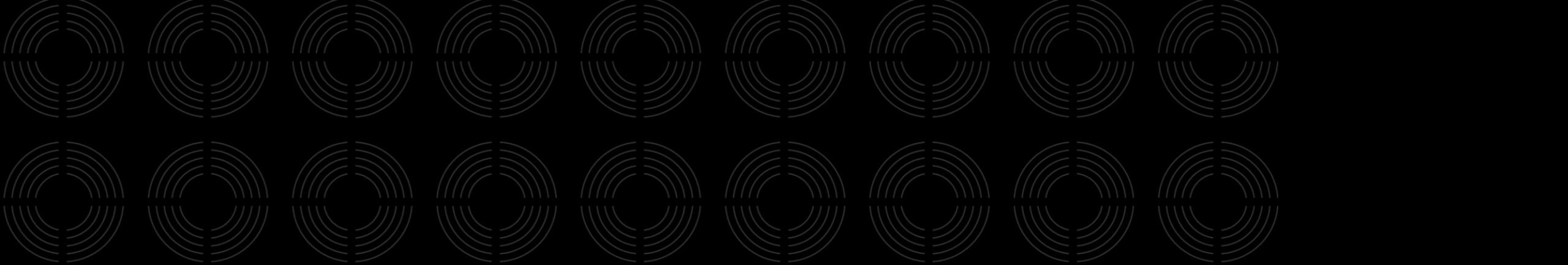
A.X.I.S

Tested and proven Sphere methodology for excellence

Assess - We begin by **assessing** and mapping the client ecosystem, identifying gaps, dependencies, and measurable objectives that define success.

Sustain - We build governance models, strengthen capability, and track performance to ensure transformation **sustain** to grow and scale with the business.





Our Services In Action



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Elevate



Grey Chain



+ MS co pilot

Elevate

Making data the value generating asset across the organization

- Multi- modal RAG engine and Vector DB retrieval delivers precise, context-rich responses with configurable guard-rails.
- The platform is LLM-agnostic, ensuring flexibility and seamless integration across models and DB's.
- Powers data-driven enterprise transformations turning natural questions into deep insights and actions.
- Validate, derive and measure benefits of AI use cases in rapid sprints and scale across business lines.
- Connects employees and customers to enterprise knowledge, data, and systems, enabling them to find, analyze, and act naturally while optimized architecture and token usage reduce TCO for AI use cases.

Grey Chain AI



We're built on a solid foundation of Enterprise Grade practices and are delivery partners for large scale consulting & development players

- **8+ Years** of Product & Application Development Experience with **100+ AI Native** People across India & Dubai
- **70+ Client projects** including multiple GenAI Deployments
- Extensive experience in supporting Digital Transformation work
- Enterprise grade Agile & DevOps Practices
- **AI Native Platform** – “**Weaved**” Enterprise grade AI platform
- Certified **GenAI partners** for Google & Oracle.

Weaved.

"Use Weaved ai to connect AI Agents to **Documents**
Content
Data &
Applications
and **put them to work**"



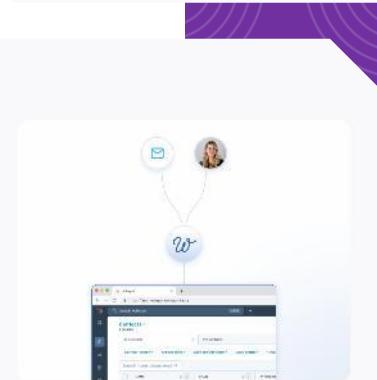
Search & Retrieval Agent

Instantly find insights across your organisation's knowledge i.e. content on your desktop and Sharepoints.



Data & Visualization Agent

Query data across Excels and Databases to seamlessly analyze and visualize using natural language



Application Actions Agent

Automate and Act on information by sending actions to any integrated application i.e. ERPs, CRMs, Mail, etc.



Deep Research Agent

Go deep inside your organisation data and combine with external research to generate deeper insights

60+ Accelerators & Pre-built AI Agent Platform

....connect your employees and customers with your enterprise knowledge, data and systems to get work done.



Find, analyse & reason with information & data

- 1 Search across Documents, Files, Apps & web and get direct answers
- 2 Analyze & Visualize Data
- 3 Reason with retrieved information

Find, analyse & reason with information & data

- 1 Search across Documents, Files, Apps & web and get direct answers
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- 3 Reason with retrieved information

Founded by IT & Consulting Industry Leaders With deep Enterprise Expertise



**Prateek
Bansal**

Ex. Product Director –Innovation
& GenAI

IIM B Alumni (AI/ML)
Certified Agile Leader
15+ Year Product Exp.
Transformation Consulting



**Nitin
Suri**

Ex. Director – Settlements &
Reconciliations

IIM C Alumni(Leadership &
Mgmt.)
20+ Year Fintech Exp. Product
Delivery Expertise



**Ankit
Bansal**

Ex. Director – Front Office
Technology

Enterprise Development
Leader
20+ Year Fintech Exp. DevOps
Strategy Expertise



Product Mindset

We've helped 100s of Fortune
500 companies think with a
Product mindset and build
scalable & secure products

Fin-Tech Expertise

40+ Years of core banking
technology knowledge and
subject matter expertise enables
immediate ideation for complex
problems

Enterprise Class

We are "Enterprise" and we
bring in best in class enterprise
practices to your organization
from Agile, DevOps to Security!

GenAI Strategy

From days of ChatGPT 1.0 to GPT
4, we have built multiple GenAI &
AI ML solutions for multiple use
cases and organizations



**Elevate in
action**



Agentic AI Platform for Bank enabling building & launching agents 10x faster

Agentic AI Platform

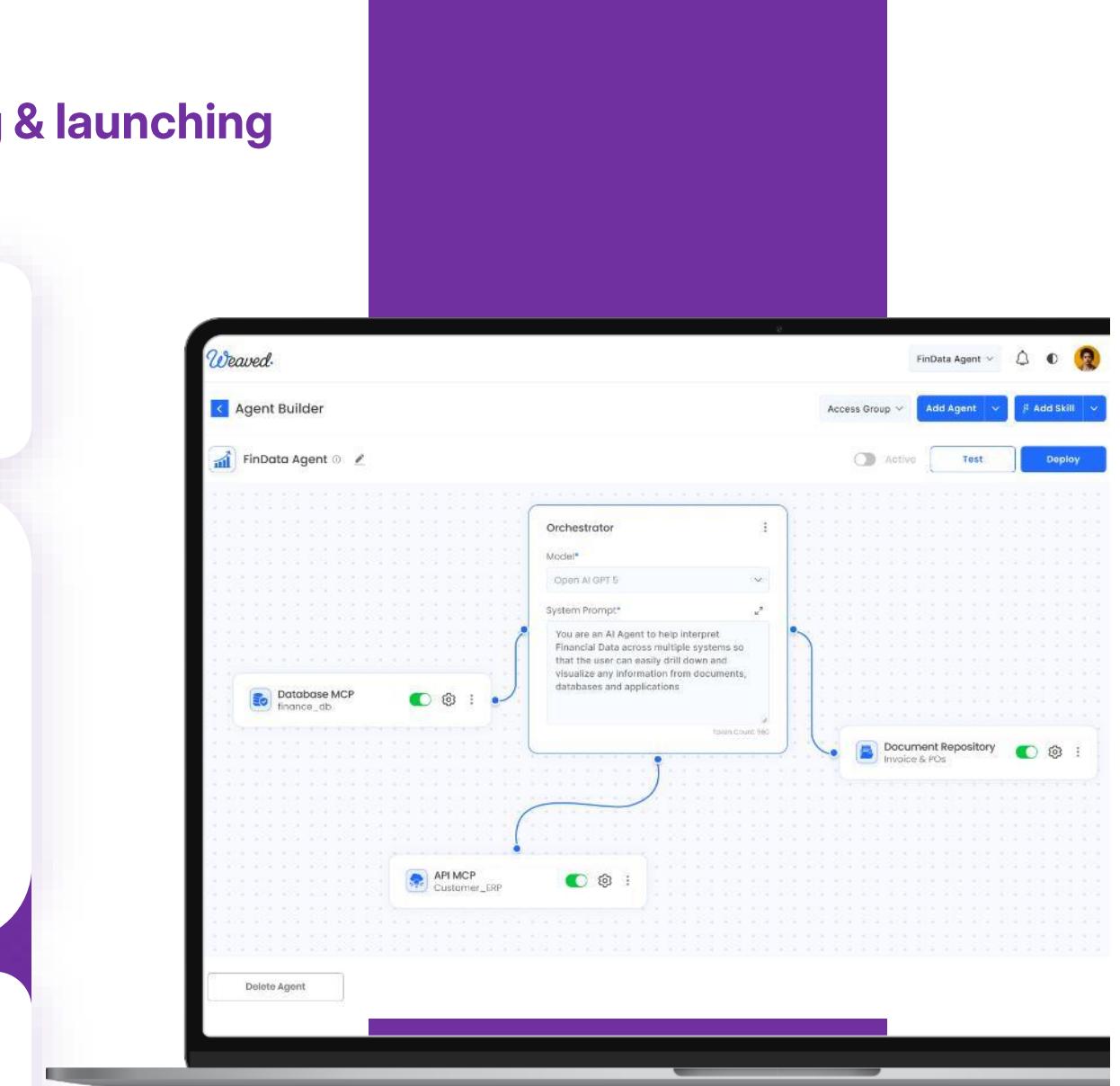
- Easy to build, test & deploy agents for use cases using business friendly context engineering and configurability

Delivery Highlights

- Multiple Agent architecture integrated with custom Model Context Protocols (MCPs) to enable access to various tools and skills.
- Specialised skills/tools of search & retrieval, data visualisation, api actions, image generation, video generation etc.
- Integration unstructured and structured data access for triangulation of data
- Ease to integrate external MCP's.

Impact

- Rolling out new agents has become 10x faster and is now handled by business aware teams working closely with business stakeholders



KYC Automation for financial Institutions - Productivity Gains

Problem Statement

Complex KYC with Power of attorney, letters & IDs with cross verification across documents leading to delays and also huge resource effort

Outcomes

95%

66%

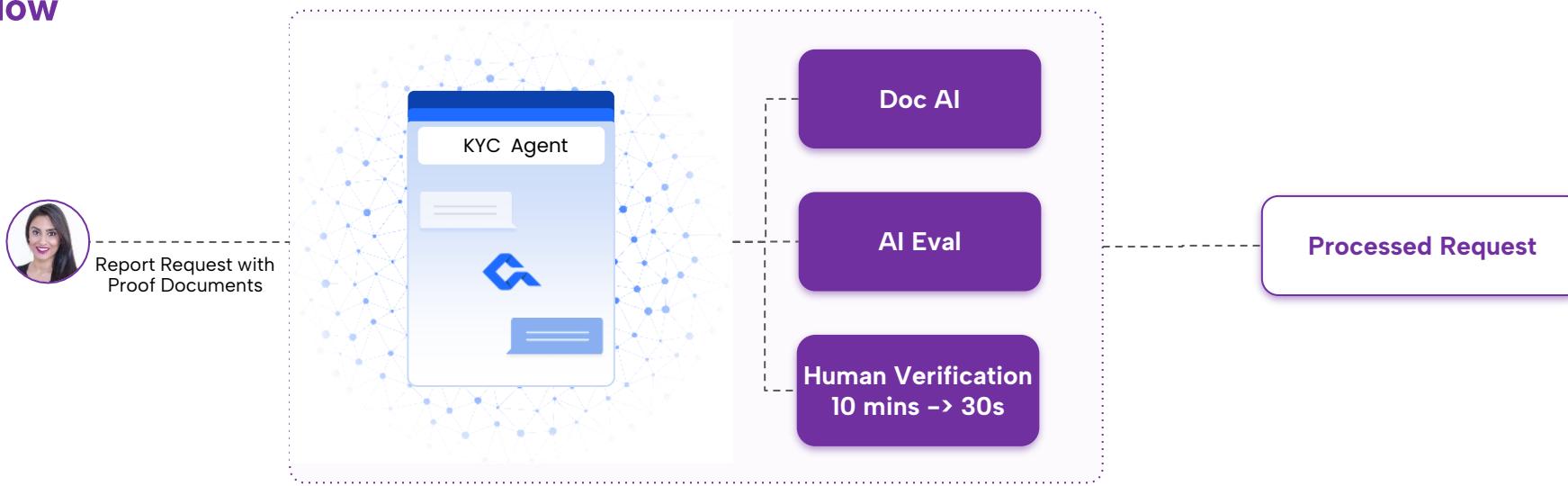
4%

Reduction in per KYC processing time

Reduction in operating costs

Improvement in Customer Satisfaction

AI Solution Flow



360° Data Genie for Bank - Personalised Interactions

Problem Statement

Unified agent giving retail & corporate RMs / ops staff a single lens into customer accounts, KYC, audit history, visual dashboards, etc.

Delivery Highlights

Pulling together all data sets (accounts, loans, investments, KYC, audit, interactions, performance) into an interactive BI-like agent.

Turned siloed datasets into a “single pane of glass” conversational cockpit

Helping RM's and operation staff make customer interactions dynamic and personalised

Outcomes

70%

15%

30%

Reduction in time for RMs and ops staff to retrieve customer data

Improvement in **cross-sell hit rate** by surfacing all gaps

quicker customer activation with faster checks

AI Solution Flow



Policy & Governance Agent for Bank - Employee Empowerment

GenAI Search & Retrieval Agent

Natural-language access to policies, approvals, governance docs, ensures compliance with rules and easy on demand search and retrieval with high accuracy.

Outcomes / Impact

70%

99%

25%

faster policy search & compliance checks (mins instead of hours)

document retrieval accuracy even across thousands of governance files.

Reduction in regulatory breach risk due to instant policy retrieval

Delivery Highlights

- Solves document sprawl and governance policy complexity.
- Quick retrieval with accurate citations.
- Conversational contextual deep dive into data for explainability

AI Solution



ITOps Actions Agent for Bank - Improved SLA's

GenAI Actions Agent For Automation

Pulls IT ticket data, provides summaries, insights, trends for IT ops and ability to track your tickets

Outcomes / Impact

25%

95%

40%

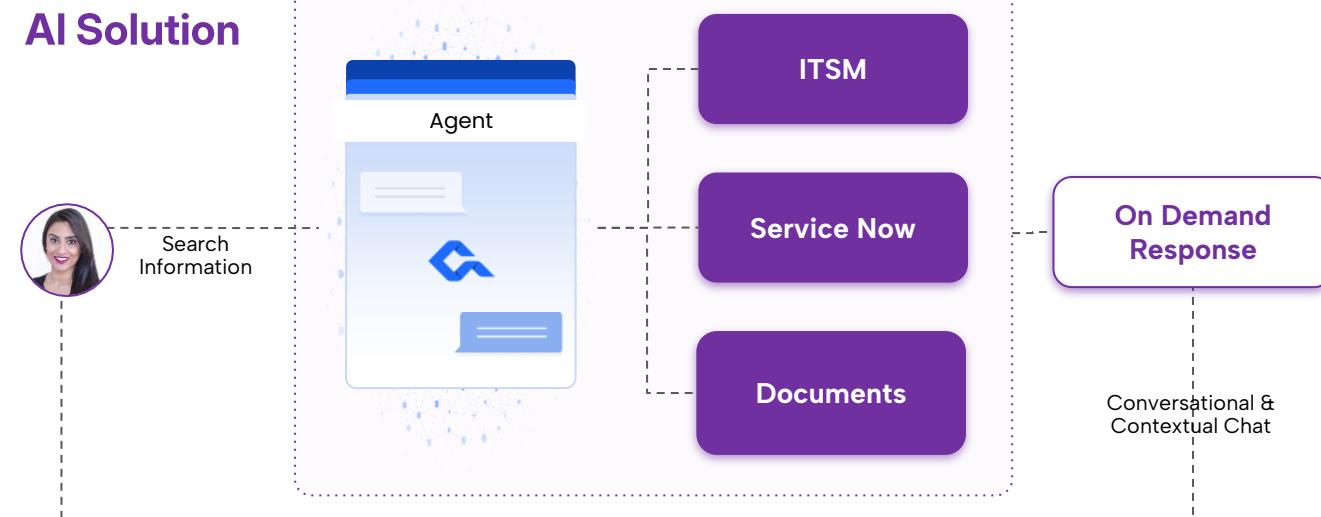
drop in ticket backlog due to proactive insights & categorization

Improved SLA adherence, reducing penalties and downtime.

reduction in MTTR through instant summaries & recommendations.

Delivery Highlights

- Monitor exchange infrastructure tickets, change requests, incidents.
- ITSM agent for hybrid cloud ops, showing latency, failures, SLA breaches.
- Helpdesk for employees across 15+ countries
- Conversational contextual deep dive into data for explainability





Automate



Native iOS & Android
frameworks

++ Development Tools



Automate

**Technology enabled process
engineering for measurable business
outcomes.**

Business Process re-engineering and streamlining core processes, demonstrate early proof of value and adopt best-fit technologies for desired outcomes

Leverages RPA tools alongside low-code platforms and custom development tools to automate and orchestrate rule-based business processes

Automate processes to eliminate manual effort and errors, enabling faster, more adaptive operations through RPA / Low / No-code automation

Accelerates growth by enabling people to focus on strategy and innovation, driving measurable outcomes across revenue, efficiency, and operational resilience

Proven expertise in delivering ready-to-deploy, compliant, and outcome-driven solutions for banks and fin-techs



Automate in action



Case Study 01



Bancassurance Platform

A unified digital solution streamlining bancassurance operations and removing manual dependencies.

Challenge

Client faced operational inefficiencies in their bancassurance processes due to:

- **Manual procedures** delaying policy issuance and revenue calculations.
- **Heavy agent dependency**, reducing autonomy and extending turnaround times.
- **Complex workflows**, making reconciliation and revenue management tedious and error-prone.



Technology Stack



Angular & .NET Core

Enabled responsive interfaces with efficient backend processing.



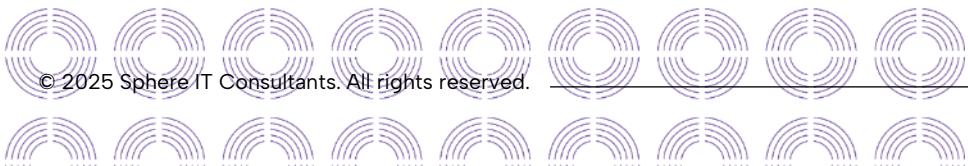
MS SQL & Azure DevOps

Ensured secure data integrity, rapid deployment, and system stability.



Workflow Automation Tools

Integrated APIs and SFTP for seamless policy and finance updates.



Our Approach

End-to-end digitization of processes spanning customer onboarding to policy issuance.

Embedding regulatory compliance frameworks aligned with central bank mandates at every stage.

Re-engineering workflows to achieve significant reductions in processing time.

Empowering customers through digital autonomy via intuitive self-service channels.

Results and Outcomes

- »» Processing times for policy issuance and revenue calculations reduced from 3 days to under 8 hours.
- »» Simplified workflows improved process efficiency and resource utilization.
- »» Customers gained autonomy through self-service and real-time policy updates.
- »» Accurate, swift revenue insights enhanced financial planning and optimization

Case Study 02



Wealth Management Mobile App

Unified mobile solution enabling real-time trading, portfolio management, and AI-driven insights—bridging fragmented systems for a seamless investor experience.

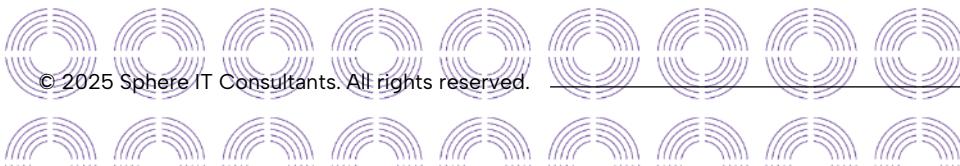
Challenge

- Lack of **real-time trading and portfolio visibility** for users.
- **Fragmented access** to equity, bonds, and fund trading platforms.
- **Delayed execution** and data synchronization between systems.
- Limited **personalized insights** and analytics for investors.



Technology Stack

- **Native iOS & Android frameworks** for mobile responsiveness and speed
- **API integration with execution gateways** for sub-second order placement.
- **Embedded Robo-Advisory engine** for AI-driven recommendations.
- **Embedded Robo-Advisory engine** for live portfolio tracking



Our Approach

Developed a **cross-platform mobile app** unifying all investment channels

Integrated with **execution gateways** for instant trade placement

Added **real-time portfolio analytics** and personalized insights.

Embedded **Robo-Advisory** for automated investment suggestions.

Results and Outcomes

»»» **Strengthened client positioning** as a market leader

»»» **Expanded market footprint** and enhanced customer loyalty.

»»» **Improved portfolio management** with instant updates and tracking

»»» **Unified integration** across investment products and platforms

Case Study 03



Digital Mortgage

Integrated digital mortgage solution to automate approvals, enhance collaboration, and eliminate manual processing delays.

Challenge

- **Delayed pre-approvals** caused by fragmented systems and manual coordination.
- **Inefficient document handling** and repetitive approval workflows.
- **Limited real-time collaboration** between departments and third-party agents.
- **Manual errors** impacting approval timelines and customer experience.



Technology Stack



BPM Workflow Engine

Automated end-to-end approval and disbursement.



e-Signature Suite

Enabled secure, paperless processing.



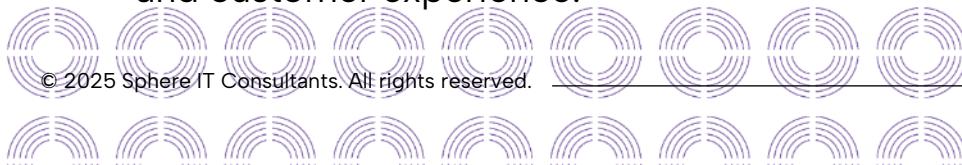
Risk Engine

Delivered faster, data-driven credit decisions



API Architecture

Ensured seamless integration with banking systems



Our Approach

Introduced **instant pre-approval modules** to accelerate customer onboarding

Implemented **risk evaluation and workflow automation** for real-time decisions.

Deployed **e-signature and document verification tools** for end-to-end digital processing.

Built **secure digital work queues** to improve visibility, tracking, and accountability

Results and Outcomes

- »>40% reduction in approval time.
- »Enhanced customer satisfaction through faster, digital-first interactions.
- »Improved operational efficiency by reducing manual intervention
- »Strengthened compliance and transparency via audit-ready digital systems

Case Study 04

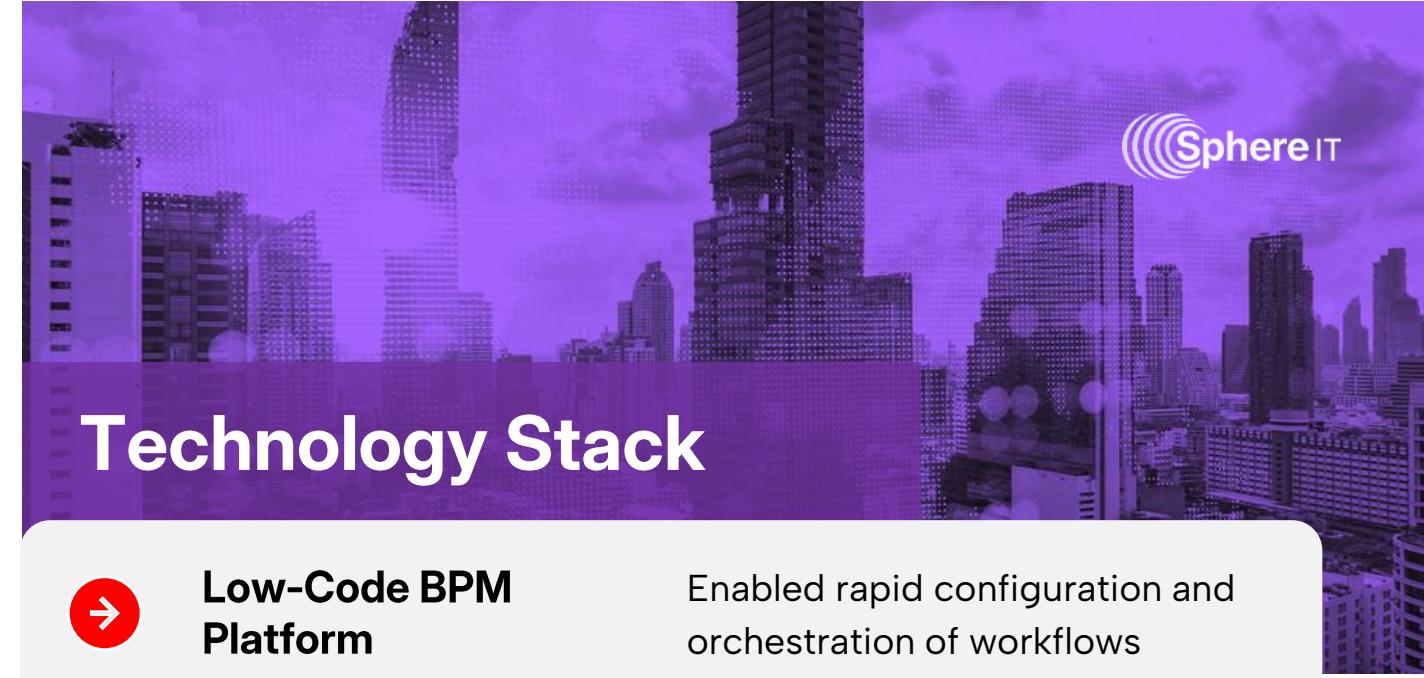


Automating Back-Office Workflows

Low-code automation solution to streamline back-office operations, reduce deployment time, and enhance process visibility across departments.

Challenge

- **Manual and fragmented back-office processes** slowed operations and approvals.
- **Lack of visibility** across departments led to compliance and tracking issues.
- **Long deployment cycles** for new workflows due to traditional development.
- **High operational costs** from repetitive tasks and limited automation



Technology Stack



Low-Code BPM Platform

Enabled rapid configuration and orchestration of workflows



Kubernetes Runtime

Supported blue-green deployments and zero downtime.



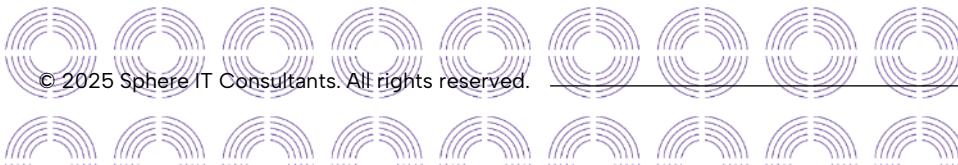
GitOps-Based CI/CD Pipelines

Ensured version control and automated delivery.



Audit-Grade Framework

Provided traceability and compliance readiness.



Our Approach

Deployed a **custom workflow suite** to automate five key back-office functions – Core Operations, KYC, Cheque Requests, Card Capture, and Document Processing

Centralized all workflows within a **low-code BPM environment** for agility.

Implemented **DevOps pipelines** for continuous integration and delivery.

Results and Outcomes

- »»» **Significant reduction** in processing time across all back-office operations.
- »»» **Enhanced traceability** and compliance through audit-ready workflows.
- »»» **Accelerated workflow deployment**, cutting release cycles from weeks to days.



Evaluate

nexthink.

snowflake

Strategy^B



Evaluate

Technology enabled process engineering for measurable business outcomes.

- Leverage data as a value generating asset
- Proven expertise across the data life cycle ,partnering with the top software vendors
- Trusted dashboards that deliver accurate real-time insights for executive decisions.
- Real-time endpoint and application insights with proactive, data-driven telemetry.
- Master **Data Management strategy**
- **Foundation data for AI**

Structural pillars across the data value chain

consistent, sustainable, and value-oriented approach

Data Governance

Organize and ensure data reliability from the source.

- Governance Assessment
- Data Strategy
- Data Governance Methodology and Solution

Data Platforms

Implement a modern, scalable, and efficient infrastructure.

- Enterprise Data Platforms
- Cloud Migration
- Performance Assessment

Data Analytics

Simplify access to dashboards, reporting, and analytics for business users.

- Reporting & Dashboarding
- Embedded Analytics
- Business-Oriented Data Visualization

Data Management

Ensure data quality, traceability, and control over data flows.

- Data Flows Management (ETL/ELT, CDC, APIs)
- Data Quality Management
- Lineage and Impact Analysis



Evaluate in action





Assure

COMARCH

 Control-M

++ *Core Banking Systems*

 **yogosha**

 TRAYDSTREAM

 solarwinds

VERITAS
NETBACKUP

 **Sphere IT**

Assure

Implementation and managed services for core applications and infrastructure.

Proven methodology for systemic value realization for core system implementations. Expertise across GCC region in multiple system implementations.

Expertise in providing realizable, secure, and compliant support and managed services for mission critical banking platforms.

Focused team for your core infrastructure to be kept resilient, available, and optimized along with trusted cyber security management.



Assure
in action



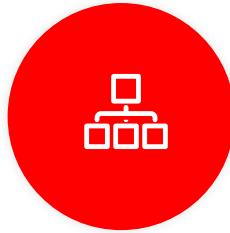


Augment

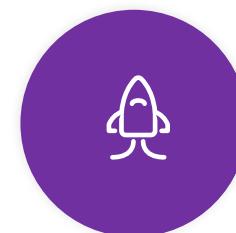
Scale Your IT team Effortlessly: Access Top IT Talent On-Demand



Team Extension Onsite
/Offsite/ Hybrid



Squad Deployment



Center of Excellence
Offshore



Managed Team



Impact & Proof



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Trusted by Leaders

بنك دبي التجاري
Commercial Bank of Dubai



Capitalbank
كابيتال بنك



Emirates NBD

المشرق
mashreq
WE MAKE POSSIBLE

بنك أبوظبي التجاري
ADCB

الغرير
Al Ghurair



RAKBANK

Leadership Team

Powered by Industry Experts



**Gireesh
Ramachandran**

Chief Executive
Officer

📍 Dubai, UAE

Entrepreneur, Ex – Fund
Manager & Pvt. Equity
Executive

[LinkedIn](#)



**Sheen
Stanley**

Chief Operating
Officer

📍 Dubai, UAE

Financial Technology Industry
Expert

[LinkedIn](#)



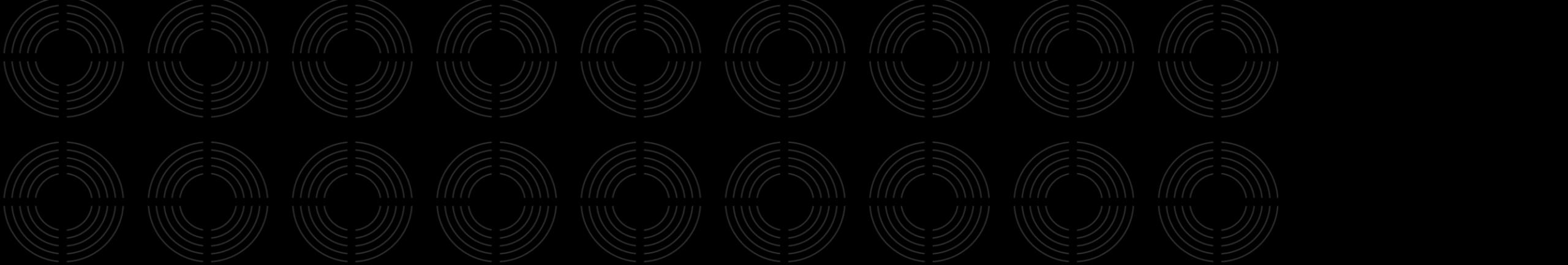
**Thys
Oberholster**

Chief Client
Officer

📍 South Africa

Information Technology
Industry Veteran

[LinkedIn](#)



Closure & Call to Action



Some Text Here.



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Why Sphere IT

A wonderful serenity has taken possession of my entire soul, like these sweet mornings
wonderful serenity has taken possession of my entire soul, like these sweet mornings



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Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book. It has survived not only five centuries, but also the leap into electronic typesetting, remaining essentially unchanged.

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Client Testimonials

**Good Idea
Make
Everything
Is Better**

Example Here

There are many variations of passages of Lorem Ipsum available, the randomized words which don't look even majority have suffered of you need to passages of lorem dolor.

Loria Smith

Position Here



Commonly graphic print sit
Lorem ipsum placeholder of
text graphic print good.



Loria Smith

Position Here



Commonly graphic print sit
Lorem ipsum placeholder of
text graphic print good.



Loria Smith

Position Here



Commonly graphic print sit
Lorem ipsum placeholder of
text graphic print good.



Loria Smith

Position Here



Commonly graphic print sit
Lorem ipsum placeholder of
text graphic print good.



Thank You

We look forward to building success together.



Dubai

SPHERE IT CONSULTANTS DWC LLC – Building A3|
Business Centre | Dubai South | Dubai | UAE

SPHERE ONE INFORMATION TECHNOLOGY LLC Office
205| Suntech Tower |Dubai Silicon Oasis |Dubai | UAE.



Thank You



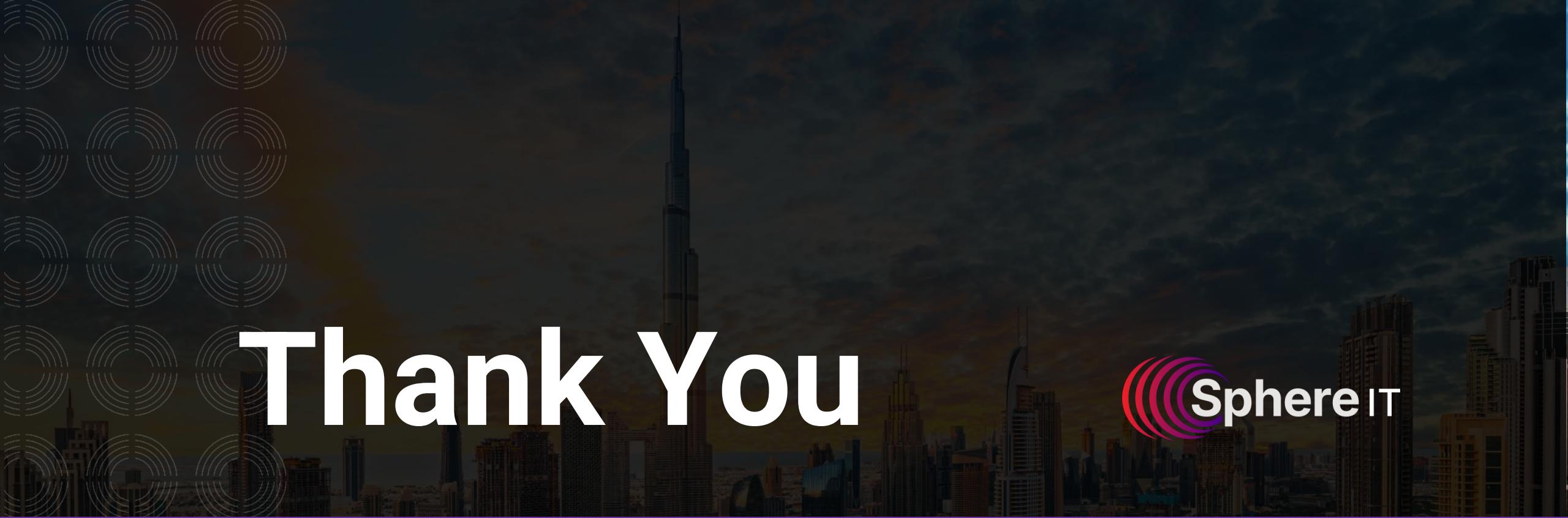
Dubai

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Thank You



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Logo Slide



Sphere **IT**

Sphere **IT**

