

# PROJECT REPORT

## 1.INTRODUCTION

Zoho Books is your one-stop platform for managing your accounting tasks and organizing your transactions. Zoho CRM gives your sales reps insight into every stage of your sales cycle—lead generation, lead capturing, conversion, retention, and loyalty.

### 1.1 OVERVIEW

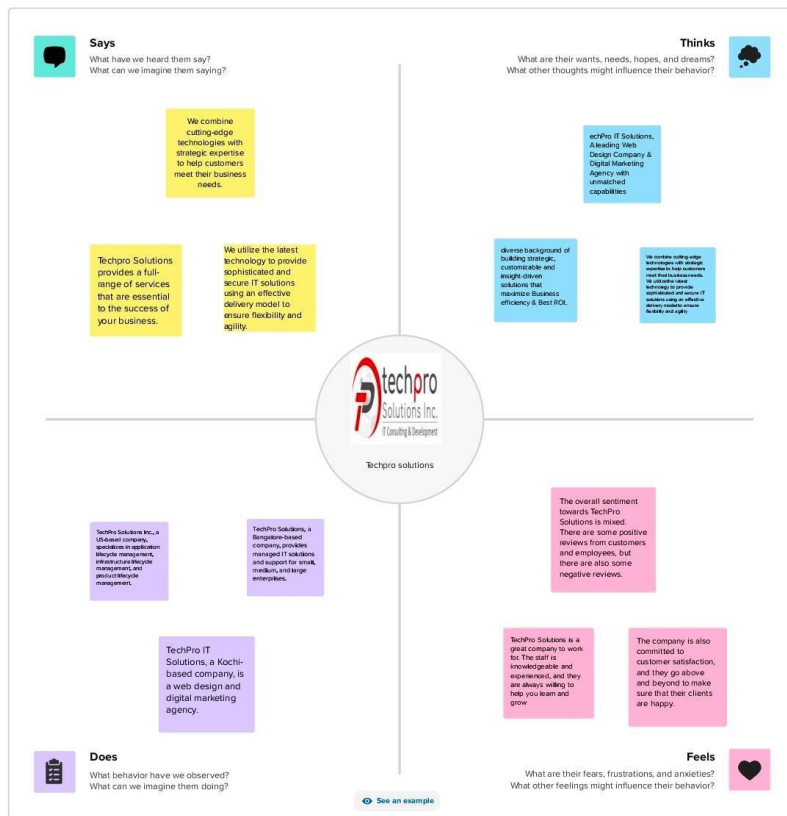
Accounting's main feature is also classifying all business transactions. Accounting makes a group of all similar accounting entries in one place so, all transactions are collected under one common head. This system is also called classification of transaction..

### 1.2PURPOSE:

Zoho Books is online accounting software that manages your finances, keeps you GST Compliant, automates business workflows, and helps you work collectively across departments.

## 2.Problem Definition& Design Thinking

### 2.1 EMPATHY MAP



## 2.2 IDEATION & BRAIN STORMING MAP



### 3.RESULT

[illegible]

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## Profit and Loss

Basic: Accrual

From 01/04/2023 To 31/03/2024

Account	Total
<b>Operating Income</b>	
Sales	35,09,130.50
<b>Total for Operating Income</b>	<b>35,09,130.50</b>
<b>Cost of Goods Sold</b>	
Cost of Goods Sold	3,50,000.00
<b>Total for Cost of Goods Sold</b>	<b>3,50,000.00</b>
<b>Gross Profit</b>	<b>31,59,130.50</b>
<b>Operating Expense</b>	
Other Expenses	5,000.00
Rent Expense	2,00,000.00
Salaries and Employee Wages	25,00,000.00
<b>Total for Operating Expense</b>	<b>27,05,000.00</b>
<b>Operating Profit</b>	<b>4,54,130.50</b>
<b>Non Operating Income</b>	
<b>Total for Non Operating Income</b>	<b>0.00</b>
<b>Non Operating Expense</b>	
<b>Total for Non Operating Expense</b>	<b>0.00</b>
<b>Net Profit/Loss</b>	<b>4,54,130.50</b>

\*\*Amount is displayed in your base currency INR

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## Balance Sheet

Basis: Accrual

As of 31/03/2024

Account	Total
<b>Assets</b>	
<b>Current Assets</b>	
<b>Cash</b>	
Petty Cash	-1,91,000.00
<b>Total For Cash</b>	<b>-1,91,000.00</b>
<b>Bank</b>	
kici bank-001	8,12,627.00
<b>Total For Bank</b>	<b>8,12,627.00</b>
Accounts Receivable	41,39,130.50
<b>Other current assets</b>	
Prepaid Expenses	2,86,000.00
Reverse Charge Tax Input but not due	36,000.00
Input Tax Credits	0.00
Input IGST	63,000.00
<b>Total for Input Tax Credits</b>	<b>63,000.00</b>
<b>Total For Other current assets</b>	<b>3,85,000.00</b>
<b>Total for Current Assets</b>	<b>51,45,757.50</b>
<b>Total for Assets</b>	<b>51,45,757.50</b>
<b>Liabilities &amp; Equities</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	1,72,000.00
RENT PAYABLE	2,00,000.00
TDS Payable	5,000.00
Unearned Revenue	35,48,627.00
GST Payable	0.00
Output CGST	1,80,000.00
Output IGST	3,06,000.00
Output SGST	1,80,000.00

Account	Total
<b>Total For GST Payable</b>	<b>6,66,000.00</b>
<b>Total For Current Liabilities</b>	<b>45,91,627.00</b>
<b>Total For Liabilities</b>	<b>45,91,627.00</b>
<b>Equities</b>	
Owner's Equity	1,00,000.00
Current Year Earnings	4,54,130.50
<b>Total For Equities</b>	<b>5,54,130.50</b>
<b>Total For Liabilities &amp; Equities</b>	<b>51,45,757.50</b>

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AR Aging Summary By Invoice Due Date  
As of 31/03/2024

+ Add Temporary Note

CUSTOMER	CURRENT	1-15 DAYS	16-30 DAYS	31-45 DAYS	> 45 DAYS	TOTAL	TOTAL (FCY)
APEX TECH CONSULTANTS(EXPORT)	₹0.00	₹0.00	₹0.00	₹0.00	₹9,130.50	₹9,130.50	₹9,130.50
DIGITALEDGE TECHNOLOGIES PVT LTD	₹0.00	₹0.00	₹0.00	₹0.00	₹11,80,000.00	₹11,80,000.00	₹11,80,000.00
SMART TECH INNOVATIONS PVT LTD	₹0.00	₹0.00	₹0.00	₹0.00	₹11,80,000.00	₹11,80,000.00	₹11,80,000.00
TECHWISE SOLUTIONS PVT LTD	₹0.00	₹0.00	₹0.00	₹0.00	₹17,70,000.00	₹17,70,000.00	₹17,70,000.00
Total	₹0.00	₹0.00	₹0.00	₹0.00	₹41,39,130.50	₹41,39,130.50	

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A/P Aging Summary

As of 31/03/2024

Vendor Name	Current	1 - 15 Days	16 - 30 Days	31 - 45 Days	> 45 Days	Total	FCY
AMAZON WEB SERVICE	₹0.00	₹0.00	₹0.00	₹0.00	₹54,000.00	₹54,000.00	₹54,000.00
IBM CLOUD	₹0.00	₹0.00	₹0.00	₹0.00	₹1,18,000.00	₹1,18,000.00	₹1,18,000.00
Total	₹0.00	₹0.00	₹0.00	₹0.00	₹1,72,000.00	₹1,72,000.00	

<div>techpro solutions ltd</div> <div>TDS Summary</div> <div>Basis: Accrual</div> <div>From 01/04/2023 To 31/03/2024</div> <div>+ Add Temporary Note</div>			
TDS SECTION	TAX DEDUCTED AT SOURCE	TOTAL	TOTAL AFTER TDS DEDUCTION
Section 194 J Professional Fees	₹5,000.00	₹50,000.00	₹45,000.00
Total	₹5,000.00		

#### VIDEO REPORT:

<https://youtu.be/uEvFl3WroZY?si=ID91nl7-dontIPgi>

## 4.ADVANTAGES & DISADVANTAGES

**Experience and expertise:** TechPro Solutions has been in business for over 10 years and has a team of experienced and certified professionals who can help clients with their IT needs.

**Broad range of services:** TechPro Solutions offers a wide range of IT services, from consulting and staffing to application development and system integration. This one-stop shop approach can save clients time and money.

**Global reach:** TechPro Solutions has offices in the United States, India, and the United Kingdom. This global reach allows TechPro Solutions to provide its clients with access to a wide pool of talent and resources.

**Competitive pricing:** TechPro Solutions offers competitive pricing for its services.

## 5.APPLICATIONS

**Mobile applications:** TechPro Solutions can be used to develop and implement mobile applications for both iOS and Android devices

## 6.CONCLUSION

**Web applications: TechPro Solutions can be used to develop and implement web applications, such as websites, web portals, and online services.**

## **7.FUTURE SCOPE**

TechPro Solutions has a number of advantages, including its experience and expertise, broad range of services, global reach, and competitive pricing. However, it is important to be aware of the potential disadvantages before working with TechPro Solutions, such as the mixed reviews and lack of transparency.