

JAMES SMITH

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EU Work Permit holder

PROFESSIONAL SUMMARY

Experienced Consultant with a demonstrated history of working in the Healthcare, Manufacturing and Oil & Gas sectors. Skilled in Data Analytics and Business Process Reviews. Passionate about problem solving and consulting projects, currently pursuing a Master in Management with a specialization in Digital Business in Madrid.

EDUCATION

IE BUSINESS SCHOOL

MADRID, SPAIN

Master in Management with specialization in Digital Business

SEP. 2019 – JUL. 2020

- Vice President – IE Healthcare Club – reforming it become the most engaging club at IE
- Class representative
- Beta Gamma Sigma academic honors
- IE Foundation Scholarship

TECHNICAL UNIVERSITY MUNICH

MUNICH, GERMANY

Bachelor of Engineering, Electronics Engineering

AUG. 2013 – JUN. 2017

- Gold Medalist with distinction (1st rank, honors)
- Jt. Secretary – Electronics Students Association

PROFESSIONAL EXPERIENCE

MAMU

MADRID, SPAIN

Co-Founder, Solution Lead (CTO) (Food, Seed Capital €10K, www.mamumushrooms.com)

SEP. 2019 – PRESENT

- Letter of Intent from 5 corporate customers
- Offer to join a food incubator in Madrid

EY

MUNICH, GERMANY

Associate Consultant (Consulting, Revenue US\$ 36.4b, www.ey.com)

SEP. 2017 – JUL. 2019

- Worked in teams on Business Process Reviews in Healthcare, Oil & Gas and Manufacturing sectors
- Won the EY Excellerator award in November 2018 for improving the efficiency of a Neo-Natal Childcare Hospital
- Developed an R-based Sales Prediction Prototype for a Textile Giant improving budget allocation by 5 million euros
- Designed Standard Operating Procedures, ERM Maturity Models and Risk Mitigation plans for over 8 clients

SAP

MUNICH, GERMANY

Intern (Software, Revenue US\$ 3.3b, www.sap.com/)

JUN. 2016 – AUG. 2016

- Designed process flows to identify bottlenecks in the purchase modules of the product

LANGUAGES

- German (native) • English (fluent)

TECHNICAL SKILLS

- **Advanced** Excel Analytics • **SAP** PM, FICO modules

VOLUNTEERING EXPERIENCE

YOUTH MENTOR – EY FOUNDATION

FEB. 2018 – JUL. 2019

- Mentored 2 mentally challenged kids with mathematics course-work

PRO-BONO CONSULTANT – KSARA, MUNICH

AUG. 2016 – JUN. 2017

- Developed an online strategy, streamlined operations, revamped packaging, and improved targeting of CSR funds

MATHEMATICS TEACHER – MIND OVER MATTER, MUNICH

NOV. 2012 – FEB. 2012

OTHER ACHIEVEMENTS

- Completed a 42 km Running Marathon 2019
- Two-time National Finalist at the ABC Global Business Challenge 2016 and 2017