

# IULIAN PRODEA

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## Personal Profile

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After eight months of studying, in Jun 2020, I have graduated from Code Institute Ireland with a Diploma in Software Development. This one is credit-rated by Edinburgh Napier University at level 8 on the Scottish Credit & Qualifications Framework (SCQF).

Skilled in Python/Django, HTML, CSS, Bootstrap, JS, jQuery, JSON, APIs, WordPress, Git Version Control, problem-solving person, "Can Do" attitude, hardworking and everyday learning and also have good knowledge in Responsive Design (mobile-first approaching), Web Design, websites speed and search engine optimisation, setting up CDN caching and hosting servers, Google Analytics and Google Search Console.

For more details about me and my portfolio, please visit my personal website <https://iulian.pro>.

## Key skills

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- Excellent time management skills
- Ability to prioritise work loads
- Problem solving person
- "Can Do" attitude
- Hardworking
- Attention to details
- Team player
- Keen to learn
- Python/Django, APIs, AJAX, JSON, Win Shell CLIs
- Mongo, SQLite, MySQL knowledge
- HTML5, CSS3, Bootstrap, JS, jQuery, HTMX
- WordPress Web Development
- Front end and Back end API's integration
- Amazon Web Services (S3, Lightsail)
- Chrome DevTools, VS Code, Git Version Control
- Good knowledge of SEO and website optimisation

## Employment History

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### Universal Web Design, UK

### Web Developer

2020 - Present

My duties included:

- Planning, analysing, designing and developing the projects
- Building out websites and web applications using Python/Django, SQLite, MySQL databases and WordPress, HTML, CSS, JavaScript / jQuery, Bootstrap to produce websites that fit customers' requirements..
- Testing and presenting projects to the customers
- Implementing customer's amendments and final testing of projects
- Handing the completed website over to the customers
- Providing post-sales technical support and training the client's staff
- Projects maintenance

### City Insurance, RO

### Area Sales Manager

2012 - 2019

I previously worked as an Insurance Advisor and Branch Manager before promotion. My duties included:

- Driving sales processes and teams over 25 employees from eight branches from NW of Romania.
- Developing strategies for growing business relationships with the company's partners.
- Recruiting candidates for vacancies.
- Tracking and fulfilling target goals.