

# Iulian Prodea

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## Personal Profile

Recently graduated with an EQF Level 5 Diploma in Software Development at Code Institute Ireland. Experienced Junior Web Developer with a demonstrated history of working in Web Development using CMS (WordPress), HTML5, CSS3, JavaScript, jQuery, Bootstrap 4 but also having good knowledge in Responsive Design, Web Design, Django Python Framework, SQL and SQLite, Git Version Control, GitHub, Heroku. For more details, please visit my website <https://iulian.pro>.

## Key skills

- Excellent organisational and time management skills
- Ability to prioritise work loads
- Problem solving person
- "Can Do" attitude
- Hardworking
- Attention to details
- Team player
- Keen to learn
- HTML5, CSS3, Bootstrap, JavaScript, jQuery
- WordPress CMS, Web Development & Design
- Mobile First Approaching
- Python Programming Language
- Flask and Django Frameworks
- MySQL, MongoDB, SQLite, PostgreSQL
- Amazon Web Services S3
- Heroku, Stripe, Git Version Control, GitHub

## Employment History

<b>Universal Web Design Ltd, UK</b>	<b>Web Developer &amp; Designer</b>	<b>2020-2021</b>
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My duties included:

- Planning and designing the projects
- Carrying out coding web pages using WordPress CMS but also HTML, CSS, JavaScript and jQuery custom code to produce websites that fit customer's requirements.
- Testing and presenting projects to the customers
- Implementing customer's amendments and final testing of projects
- Handing the completed website over to the customers
- Providing post-sales technical support and training the client's staff
- Projects maintenance

<b>S.A.R. City Insurance SA, Romania</b>	<b>Area Sales Manager</b>	<b>2012-2019</b>
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I previously worked as an Insurance Advisor and Branch Manager before promotion. My duties included:

- Driving sales processes and teams over 25 employees from eight branches from NW of Romania.
- Developing strategies for growing business relationships with the company's partners.
- Recruiting candidates for vacancies.
- Tracking and fulfilling targets goals.

*Achievements:* Together with the sales teams, I managed to increase the company's client portfolio as well as sales volumes by 30% each year. Previously, I was noticed by the company's management as one of the most productive employees, as proof that the Country Sales Manager proposed me to take over the position of Branch Manager and then the Area Sales Manager role.

## Education

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Code Institute, Ireland

2019-2020

EQF Level 5 Diploma, Full Stack Software Developer (<http://bit.ly/iulianpro-diploma>)



### **User Centric Frontend Development:**

- HTML Fundamentals, CSS Fundamentals, Bootstrap 4, GitHub, Git Version Control, VS Code;
- Project: <https://iulianpro.github.io/my-city/>

### **Interactive Frontend Development:**

- JavaScript, jQuery, JSON, DOM Manipulation, Google Maps API's;
- Project: <https://iulianpro.github.io/discover-transylvania/>



### **Data Centric Development:**

- Databases Fundamentals, Python Fundamentals, SQL and noSQL, MySQL, Manipulated data with Python, Flask Framework, MongoDB, CRUD Operations
- Project <https://iulianpro-shifts-manager.herokuapp.com/>

### **Full Stack Frameworks with Django:**

- Django Framework, Stripe, Amazon Web Services (S3)
- Project <https://iulianpro-give-help.herokuapp.com/>



## Portfolio

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To view my all portfolio, please visit:



### **My personal website:**

- <https://iulian.pro>