

Iulian Prodea

iulian.prodea@gmail.com | Lowestoft, Suffolk | +44 7424 693338

[Personal Website](#) | [LinkedIn Profile](#) | [GitHub Repositories](#) | [Right to work in the UK](#)

Personal Profile

Graduated with an EQF Level 5 Diploma in Software Development at Code Institute Ireland. Experienced Junior Web Developer with a demonstrated history of working using WordPress, Divi Builder, HTML5, CSS3, JavaScript, jQuery, Bootstrap 4 but also having good knowledge in Responsive Design, Web Design, websites speed and search engine optimisation, setting up CDN caching and hosting servers, Google Analytics and Search Console. *For more details about me and my projects, please visit <https://iulian.pro>.*

Key skills

- Excellent organisational and time management skills
- Ability to prioritise work loads
- Problem solving person
- "Can Do" attitude
- Hardworking
- Attention to details
- Team player
- Keen to learn
- HTML5, CSS3, Bootstrap, JavaScript, jQuery
- WordPress CMS, Web Development & Design
- Mobile First Approaching
- Setting up CDN Caching and Hosting Servers
- Setting up Google Analytics and Search Console
- Good knowledge of SEO and website optimisation
- Good knowledge of working with Divi Builder
- Good knowledge of working with Google DevTools

Employment History

Universal Web Design Ltd, UK	Web Developer & Designer	2020-Present
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My duties included:

- Planning and designing the projects
- Carrying out coding web pages using WordPress CMS but also HTML, CSS, JavaScript and jQuery custom code to produce websites that fit customer's requirements.
- Testing and presenting projects to the customers
- Implementing customer's amendments and final testing of projects
- Handing the completed website over to the customers
- Providing post-sales technical support and training the client's staff
- Projects maintenance

S.A.R. City Insurance SA, Romania	Area Sales Manager	2012-2019
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I previously worked as an Insurance Advisor and Branch Manager before promotion. My duties included:

- Driving sales processes and teams over 25 employees from eight branches from NW of Romania.
- Developing strategies for growing business relationships with the company's partners.
- Recruiting candidates for vacancies.
- Tracking and fulfilling targets goals.

Achievements: Together with the sales teams, I managed to increase the company's client portfolio as well as sales volumes by 30% each year. Previously, I was noticed by the company's management as one of the most productive employees, as proof that the Country Sales Manager proposed me to take over the position of Branch Manager and then the Area Sales Manager role.

Portfolio

To view my all portfolio, please visit:



✚ ***My personal website:***

- <https://iulian.pro>

Education

Code Institute, Ireland

2019-2020

EQF Level 5 Diploma, Full Stack Software Developer (<http://bit.ly/iulianpro-diploma>)



✚ ***User Centric Frontend Development:***

- HTML Fundamentals, CSS Fundamentals, Bootstrap 4, GitHub, Git Version Control, VS Code;
- Project: <https://iulianpro.github.io/my-city/>

✚ ***Interactive Frontend Development:***

- JavaScript, jQuery, JSON, DOM Manipulation, Google Maps API's;
- Project: <https://iulianpro.github.io/discover-transylvania/>



✚ ***Data Centric Development:***

- Databases Fundamentals, Python Fundamentals, SQL and noSQL, MySQL, Manipulated data with Python, Flask Framework, MongoDB, CRUD Operations
- Project <https://iulianpro-shifts-manager.herokuapp.com/>

✚ ***Full Stack Frameworks with Django:***

- Django Framework, Stripe, Amazon Web Services (S3)
- Project <https://iulianpro-give-help.herokuapp.com/>

