

COMPANY OVERVIEW



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F&W Energy Solutions Pty Ltd is a privately owned company which is highly diversified and focuses on growing markets where the demand for Diesel, Fuels and Lubricants is high.

We aim to build storage facilities within Mozambique with the intention of importing fuels from International markets and distribute this through the SADC regions, positively contributing towards the development of the country.

The private sector stands to play a critical role in helping the economy diversify, reducing exposure to foreign markets and fluctuating commodity prices. Small and medium-size enterprises (SMEs), which are responsible for two-thirds of employment in developing economies, can be instrumental in alleviating poverty by providing opportunities to secure a good and sustainable standard of living.

As entrepreneurs continue to face numerous bureaucratic hurdles and weak legal protections, focusing on regulatory reform and its effective implementation will reinforce the private sector's ability to create jobs and lift people out of poverty.

There is a significant additional benefit that Mozambique can potentially derive from partnering with F&W Energy Solutions Pty Ltd in that Mozambique is strategically located, being the natural exit and entry point for landlocked neighboring countries such as Zimbabwe, Zambia and Malawi.

Furthermore, the country has good transport links with Asia. Mozambique works with corridors, which run east-west (and vice versa). The three main corridors are Maputo, Beira and Nacala, linking the country's transport infrastructure respectively to the southern, central and northern neighboring countries.



BUSINESS MODEL

- F&W Energy Solutions business model is to supply cost effective products to identified clients by reducing the number of role players in the value chain. The company will secure and import Petroleum product on behalf of potential clients and distribute these products via Transnet infrastructure. In this regard:
 - F&W Energy Solutions will trade in in-land, non-bulk, Petroleum products and by-products by making use of the logistics companies specialising in the distribution of petroleum products.
 - F&W Energy Solutions will further specialise in the development and distribution of Power Kerosene (Generator Fuel), for use in non-road applications such as Power and Heat generation.



BUSINESS MODEL



Identify Product



Due Diligence – market study, viability, contracts etc.



Acquire and Import Product

TURNKEY MODEL

- Reduce number of role players in value chain
- Ensure cost effective product to end-user



Distribution – COC, or delivery



Dedicated Storage



COMPANY DOCUMENTATION



SWORN AFFIDAVIT - EME

SWORN AFFIDAVIT – B-BBEE EXEMPTED MICRO ENTERPRISE - GENERAL

I, the undersigned,

| | |
|---------------------|---------------------------|
| Full name & Surname | MONTGOMERY, WARREN ERNEST |
| Identity number | 7203165293088 |

Hereby declare under oath as follows:

- The contents of this statement are to the best of my knowledge a true reflection of the facts.
- I am a Member / Director / Owner of the following enterprise and am duly authorised to act on its behalf:

| | |
|---|---|
| Enterprise Name: | F AND W ENERGY SOLUTIONS |
| Trading Name (If Applicable): | F AND W ENERGY SOLUTIONS |
| Registration Number: | 2018 / 498542 / 07 |
| Enterprise Physical Address: | 2 COCONUT GROVE 64 WATERFALL AVENUE HYDE PARK GAUTENG 2196 |
| Type of Entity (CC, (Pty) Ltd, Sole Prop etc.): | PRIVATE COMPANY |
| Nature of Business: | NO RESTRICTION IN BUSINESS ACTIVITIES |
| Definition of "Black People" | As per the Broad-Based Black Economic Empowerment Act 53 of 2003 as Amended by Act No 46 of 2013 "Black People" is a generic term which means Africans, Coloured and Indians – (a) who are citizens of the Republic of South Africa by birth or descent; or (b) who became citizens of the Republic of South Africa by naturalisation- i. before 27 April 1994; or ii. on or after 27 April 1994 and who would have been entitled to acquire citizenship by naturalization prior to that date." |

| | |
|---|---|
| Definition of "Black Designated Groups" | "Black Designated Groups means: (a) unemployed black people not attending and not required by law to attend an educational institution and not awaiting admission to an educational institution; (b) Black people who are youth as defined in the National Youth Commission Act of 1996; (c) Black people who are persons with disabilities as defined in the Code of Good Practice on employment of people with disabilities issued under the Employment Equity Act; (d) Black people living in rural and under developed areas; (e) Black military veterans who qualifies to be called a military veteran in terms of the Military Veterans Act 18 of 2011." |
|---|---|

3. I hereby declare under Oath that:

- The Enterprise is 100% % Black Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- The Enterprise is 0 % Black Female Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- The Enterprise is 0 % Black Designated Group Owned as per Amended Code Series 100 of the Amended Codes of Good Practice issued under section 9 (1) of B-BBEE Act No 53 of 2003 as Amended by Act No 46 of 2013,
- Black Designated Group Owned % Breakdown as per the definition stated above:

• Black Youth % = 0 %
• Black Disabled % = 0 %
• Black Unemployed % = 0 %
• Black People living in Rural areas % = 0 %
• Black Military Veterans % = 0 %
- Based on the Financial Statements/Management Accounts and other information available on the latest financial year-end of 2019, the annual Total Revenue was R10,000,000.00 (Ten Million Rands) or less
- Please Confirm on the below table the B-BBEE Level Contributor, by ticking the applicable box.

| | | |
|---------------------------|--|---|
| 100% Black Owned | Level One (135% B-BBEE procurement recognition level) | X |
| At least 51% Black Owned | Level Two (125% B-BBEE procurement recognition level) | |
| Less than 51% Black Owned | Level Four (100% B-BBEE procurement recognition level) | |


- I know and understand the contents of this affidavit and I have no objection to take the prescribed oath and consider the oath binding on my conscience and on the Owners of the Enterprise which I represent in this matter.
- The sworn affidavit will be valid for a period of 12 months from the date signed by commissioner.

Deponent Signature: _____

Date: _____

Commissioner of Oaths Signature & stamp

BEE CERTIFICATE - LEVEL 1


SOUTH AFRICAN
CIPC Registrations & Statutory Outsourcing

This Certificate serves as an Affidavit in terms of Code Series 000, Section 4.5 of the Amended Codes 2013

F AND W ENERGY SOLUTIONS (PTY) LTD
Registration Number: **2018/498542/07** I VATNumber: **N/A**
of 2 COCONUT GROVE, 64 WATERFALL AVENUE | HYDE PARK | GAUTENG | 2196 | SOUTH AFRICA

is an

EXEMPTED MICRO ENTERPRISE

and qualifies as a

LEVEL 1 CONTRIBUTOR TO B-BBEE
In accordance with the Codes of Good Practice on BEE issued under Section 9(1) of the Broad-Based Black Economic Empowerment Act No 53 of 2003 on 9 February 2007

| B-BBEE STATUS | |
|--------------------------------------|------|
| B-BBEE Procurement Recognition Level | 135% |
| Black Ownership | 100% |
| Black Female Ownership | 0% |
| Value Adding Supplier | No |
| B-BBEE STATUS LEVEL | 1 |


Victor Stanley Bezuidenhout
Managing Consultant: Verifications

Certificate Number: SACR151932
Issue Date: 11 MARCH 2019
Expiry Date: 28 FEBRUARY 2020

South African Corporate Registration (Pty) Ltd
79 Corlett Drive, Birmam, Johannesburg, 2001 | P.O. Box 785848,
Sandton, 2146 | Ph: +27 (0) 11 440 1077 Fax: +27 (0) 11 804 1858
Registration number: 2001/01330307

COMPANY DETAILS

F&W ENERGY SOLUTIONS PTY LTD - SOUTH AFRICA

REGISTRATION NO : 2018/498542/07

ADDRESS : 2 Coconut Grove, 64 Alexandra Avenue, Hyde Park, Gauteng, South Africa

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ZURINA SABAN

COMPANY LEGAL AFFAIRS



COMPANY DETAILS

SUBSIDIARY : F&W ENERGY SOLUTIONS MOCAMBIQUE Lda

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ZURINA SABAN

COMPANY LEGAL AFFAIRS

