

**First Name: Ivan**

**Last Name: Munoz**

Senior Market Developer - Plastics at ChemPoint

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This resume was automatically generated from:

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## Summary

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## Experience

### **Senior Market Developer at ChemPoint**

January 2019 -

Market Development in the Plastics team for the following portfolio:

SI Group (former Addivant/Chemtura) - Antioxidants/heat stabilizers, UV stabilizers and Impact Modifiers/Coupling Agents for the Plastics, Rubber, Coatings, Adhesives Industries

PMC Biogenix - Fatty amides, Metallic Stearates, long chain Fatty acids, fatty esters for the Food, Pharmaceutical, Personal Care, Plastics, Rubber, Coatings and Adhesives Industries

Corbion (former Caravan) - Glycerol Mono, Di, Tri stearate for the Plastic Industry

The Saint Louis Group Flame Retardants - Halogenated and Phosphorous Flame Retardants, Intumescent and Smoke suppressants for Plastics, Rubber, Coatings, Adhesives Industries

Momentive – Methylsilsesquioxane resins as a Slip Agent and Light diffuser for the Plastic Industry

### **Market Developer at ChemPoint**

August 2017 - December 2018

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### **Technical Sales Representative at Quimica del Oeste**

February 2015 - May 2017

Account Management of the following company's lines of business: LANSCO organic and inorganic pigments for plastic. BASF organic and inorganic pigments for plastic (no longer distribution of this line of business). BASF Plastic Additives division: Heat and long term stabilizers, UV stabilizers, anti-scorches, optical brighteners, etc. CRODA Plastic Additives division: Slips, anti-blocking, antistatic, etc.

### **Senior Design Engineer at Protecnicos Industriales**

July 2012 - February 2015

Design and calculate chemical process equipment (heat exchanges, pressure vessels, storage tanks) using ASME Code Sec. VIII Div. 1, TEMA Code and API 650.

Make the production and customer's drawings in AutoCAD.

Cost reductions – Product design to reduce production costs

Continuous improvement – Revision and control of engineering changes.

ISO- 9001-2008 Implementation in the company.

Cost and financial variations analysis.

### **New Product Introduction Engineer at Worldmark**

March 2011 - April 2012

Process development – New products processes design and develop in a pre-production stage, discuss projects with the R&D Swedish team.

Test Runs – Process performance assessment and enhancement

Cost reductions – Process redesign to existing products to reduce production costs

Continuous improvement – Revision and control of engineering changes.

### **Supervisor Production at Pactiv, LLC**

August 2010 - January 2011

Production assurance

Personnel manage (100 persons per shift).

Environmental Health and Safety in the shift.

Apply Lean Manufacturing principles.

### **Environmental, Health and Safety Analyst. at Pactiv, LLC**

July 2009 - August 2010

Coordinate Environmental, Health and Safety company and government policies.

Health & Safety Audits to other facilities in the US inside the company.

### **Junior Design Engineer at Protecnicos Industriales**

July 2008 - July 2009

Design and calculate chemical process equipment (heat exchanges, pressure vessels, storage tanks).

Make the production and customer's drawings in AutoCAD 2d.

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## **Education**

### **Universidad Autónoma de Guadalajara**

#### **Master's degree, Renewable Energy, 2013 - 2014**

Thesis to get Master's degree: Generation and characterization of a catalyst derivative from sawdust for esterification reactions.

### **Universidad de Guadalajara**

#### **Bachelor's degree, Chemical Engineering, 2004 - 2008**

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