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PERUMEN (ZRPRIMA

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- 1. RECENTLY CONCLUDED HOS REVIEW OF (ZRPRIMA PROGRAM SHOWS THAT EUDARE EFFORTS HAVE NOT ACHIEVED ANY SIGNIFICANT RESULTS AND CONTINUATION OF PROGRAM AS SUCH NO LONGER WARRANTED. MAIN REASON FOR KUBARK FAILURE IS THAT CUBAN TECHNICIAN RECRUITING PROGRAM EAS BEEN MISERABLE FAILURE WHEN BEASURED AGAINTYORIGINAL OBJECTIVE OF 2000 TECHS FROM WESTERN EUROPE ALONE. THOUGH OUR FIGURES NOT COMPLETE, WE ESTIMATE PROBABLY LESS THAN PIFTY CANDIDATES HAVE RECEIVED CONTRACT APPROVAL AND WE ABLE CONFIRM ABOUT TEN VIID HAVE ACTUALLY MADE IT TO THE ISLAND. SUCCEEDED IN INSERTING ABOUT THIRTY RECRUITED TECHS INTO THE VARIOUS HIRING CHANNELS, BUT SO FAR ONLY TWO HAVE RECEIVED CONTRACT APPROVAL FROM HAVA.
- 2. CUBAN FAILURE TO RECEUIT IN SIGNIFICANT NUMBERS APPEARS DUE LARGELY TO RELUCTANCE FOREIGN MINISTEY AND FOREIGN SERVICE OFFICERS PURSUE TECH RECRUITING MISSION AGGRESSIVELY, EUREAUCRATIC INCOMPETENCE IN HAVANA, FRAR OF INFILTRATION OF HOSTILE AGENTS

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AND PROBABLE LOSS OF INTER AT IN THE PROGRAM ON PART OF CASTRO HIMSELF. THESE FACTORS VAICH EMERGE FROM OUR STUDY OF THE CUBAL PERFORMANCE ACCOUNT FOR LACE OF RESPONSE FROM EMBASSIES TO APPLICATIONS, LONG DELAY IN GETTING LONG BACK PROM HAVANA AND SHALL NUMBER OF TECHS ULTIMATELY HIRED. LONG TIME LAG BETWEEN INITIAL APPLICATION AND ULTIMATE APPROVAL PROM MAYA, WHICH RUNS SLY TO HIME MONTHS, HAS COST CUBANS NUMBER OF TECHS WHO WERE INITIALLY EAGER BUT SUBSEQUENTLY LOST THTEREST OR TOOK OTHER JOBS.

IN FACE OF FOREGOING WE DO NOT BELIEVE IT WORTHWHILE TO CONTINUE INTENSIVE SEARCH FOR (ZEPRIMA CANDIDATES FOR INSERTION INTO CUBAN HIRING CHANNEL. STATIONS WITH ACTIVE LEADS SHOULD STAY WITH THEM IN THE HOPE THEY MAY STILL BE HIRED, BUT CHASE EFFORTS TO GENERATE LEADS FROM SCRATCH. ON OTHER HAND, THERE ARE FAIR HUMBER NON BLOC TECHS IN CUBA AND IT LIKELY CUBANS WILL CONTINUE TO BIVE RESERVE TOCATION WINITED SELECTIVE BASIS AS THEY DID PRIOR TO (SEPRINA PROGRAM. STATIONS THEREFORE ARE UBORD TO CONTINUE IN ALDET FOR EUCH OFFORTUNITIES AND TO TEPLOIT THEM IN SAME MANNER ALL OTHER OPPORTUNITIES TO PLACE RESIDENT AGENTS IN CUBA.

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IN THIS CONNECTION WE NOTE THAT MOST PERUMEN OFFICIALS RESPONSIBLE FOR RECRUITING TECHS TEND TO RELY HEAVILY ON LOCAL CP STAMP OF APPROVAL OR OTHER STRONG INDICATION THAT CANDIDATE IS POLITICALLY ACCEPTABLE. LACKING THIS THEY MAY EITHER IGNORE THE APPLICATION OR REJECT IT.

- 4. RESPONSE OF MOST STATIONS IN IMPLEMENTING ZEPRIMA HAS BEEN MOST GRATIFYING. WE PROVIDED CUBANS WITH GOOD NUMBER HIGHLY QUALIFIED ENGINEERS AND TECHNICIANS WHICH THEY FOR REASONS CITED UNABLE OR UNWILLING TO ACCEPT. KUBACE HAS MADE A RESPECTABLE REFORT TO EXPLOIT THIS OPPORTUNITY AND FACT THAT WE HAVE NOT ACHIEVED SIGNIFICANT RESULTS IS MARKETY REFLECTION CUBAN CONFUSION AND INEPTITUDE WITH RESULTANT FAILURE ACHIEVE THEIR OWN GOALS.
  - 5. DISCOPTINUE USE ZEPRINA SLUG AND FILE 200-120-47.

    END OF HESSAGE

C/S COMMENT. \*Cable pre-dates CS files. Copy may be seen in CIA

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