

By. I v a n Y u d h a

2023

Portfolio.



Intr oduc tion.

2023

Hi! I'm **Ivan Yudha**

A Data Analyst and Business Analyst enthusiast. Love to learn new things and challenge myself.

Skill.

Data Analytics Tableau SQL

Python Programming Microsoft Excel

Looker Business Intelligence

Interest.

Along with Analyst, I enjoy working out, traveling, and reading. I also enjoy watching movies.

Education.

2017 - 2020 **Dian Nuswantoro University**

Diploma
Informatics Engineering

Experience.

Software Engineer

BPBD Provinsi Jawa Tengah

Data Engineer

Kalbe Nutritionals

Business Intelligence Analyst

Bank Muamalat

Big Data Analytics

Kimia Farma

2023



My Project.

Dashboard HR, Data Engineer, Business
Intelligence Analyst, Big Data Analytics

DATA VISUALIZATION

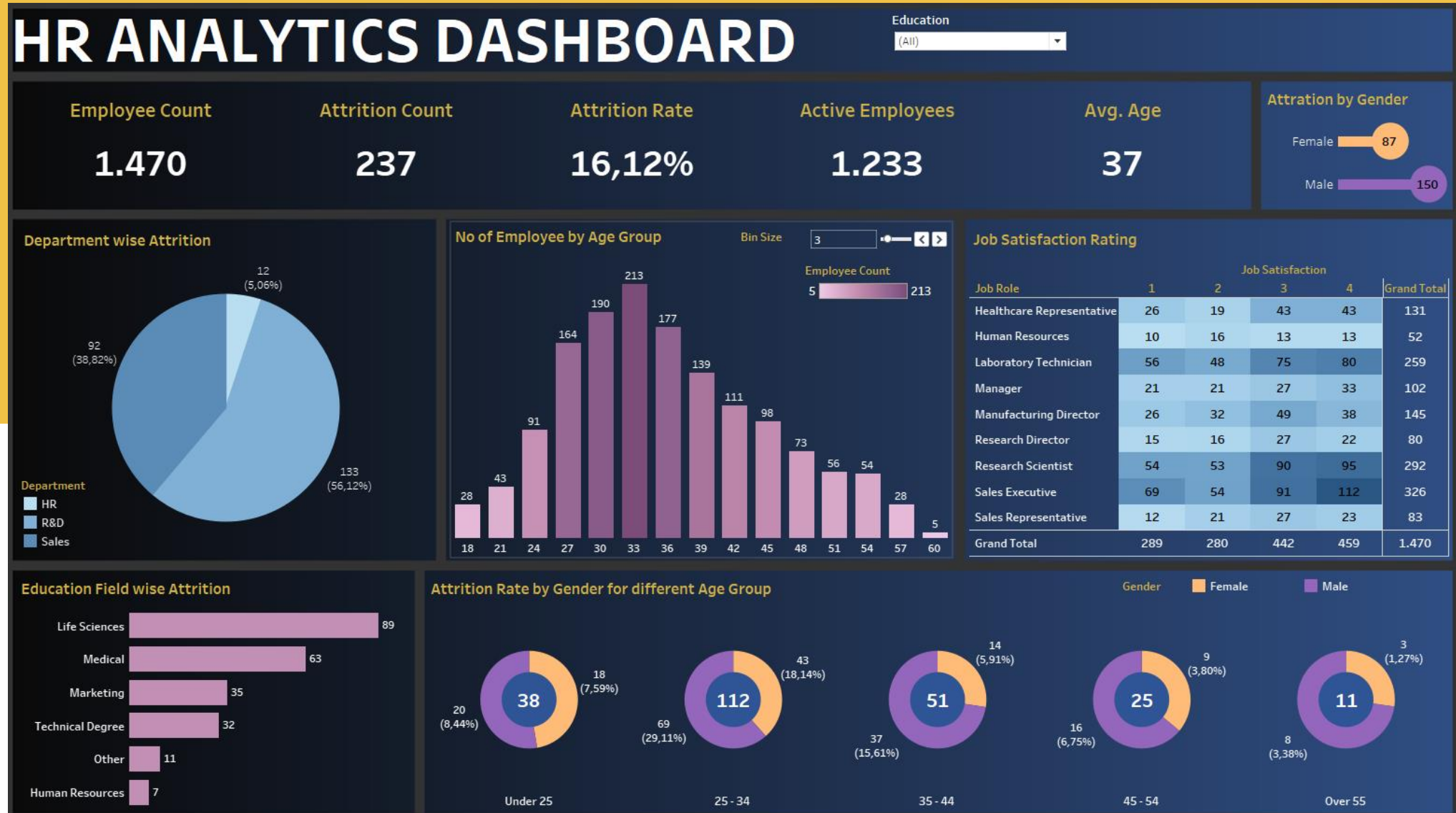
Graphs are one effective way to create data visualizations that are easy to understand. That's why if your work has a lot to do with data and Microsoft Excel, then the ability to make graphs is one of the things you have to master.

DATA VALIDATION

Data validation in Excel is a technique that restricts user input in a worksheet. It is often used to limit user entry.

1. HR ANALYTICS DASHBOARD

2023



Insight.

Highest Attrition in the R&D Department: The fact that the highest attrition rate occurs in the R&D Department remains a major concern. Some insights that can be derived from this are:

An in-depth analysis is needed to understand why attrition is high in the R&D Department. There may be issues in management, a high workload, or a lack of career development that could be contributing factors.

Specific improvement measures are required to reduce attrition in the R&D Department, such as enhancing management, providing training, or improving compensation and incentives.

2. DATA ENGINEER

at Kalbe Nutritionals

Create a shell/bash script

- To check whether directory exists inside a given path.
- Create a crontab syntax to run the script at **07:00** AM Daily

```
#!/bin/bash

path="/hdfs/data/data1"
name_of_directory="data1"

filename_excel="daily_market_price.xlsx"
source_dir="/local/data/market"
target_dir="$path/$name_of_directory"

if [ -d "$target_dir" ]; then
    echo "There is $name_of_directory Directory Exist!"

    if [ -f "$source_dir/$filename_excel" ]; then
        cp "$source_dir/$filename_excel" "$target_dir/"
        echo "File $filename_excel copied to $target_dir"

        log_file="$target_dir/log.txt"
        echo "File Moved Successfully" > "$log_file"
        echo "Log Created at: $log_file"
    else
        echo "File $filename_excel not found in source directory"
    fi
else
    echo "Directory $target_dir does not exist"
fi
```

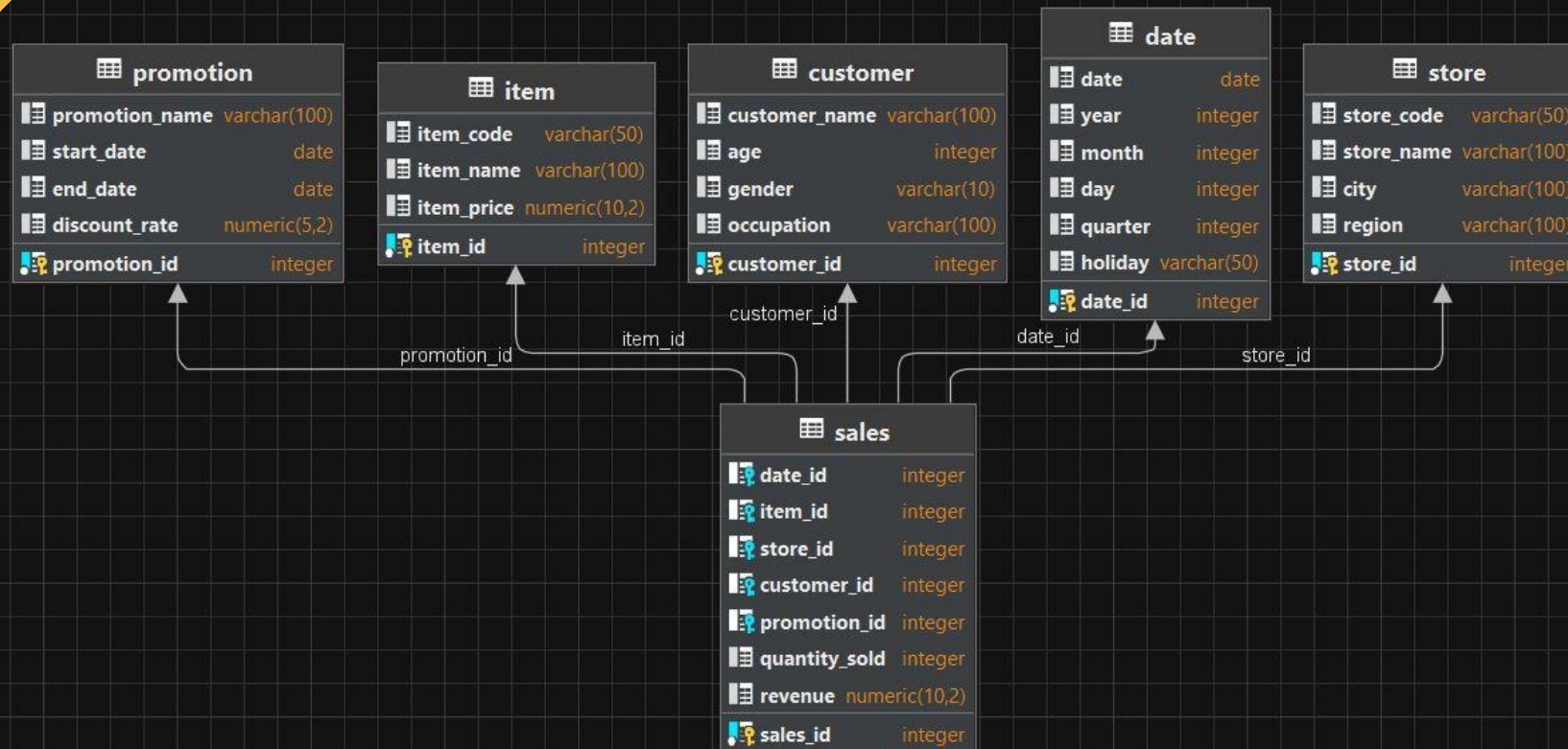
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Complete below Syntax {Highlighted Sentence} to insert data from Python to MySQL.

```
#!/usr/bin/env python3
#Melakukan import mysql connector
import mysql.connector
#Melakukan percobaan koneksi
conn = mysql.connector.connect(user='username', password='password',
                               host='localhost', database='database_name')
#Membuat object cursor sebagai penanda
cursor = conn.cursor()
#Deklarasi SQL Query untuk memasukkan record ke DB (KARYAWAN)
insert_sql = ("INSERT INTO KARYAWAN (FIRST_NAME, LAST_NAME, AGE, SEX, INCOME)"
              "VALUES (%s, %s, %s, %s, %s) ")
values = ('John', 'Doe', 25, 'M', 5000)
try:
    #Eksekusi SQL Command
    cursor.execute(insert_sql, values)
    #Melakukan perubahan (commit) pada DB
    conn.commit()
except:
    #Roll Back apabila ada issue
    conn.rollback()
#Menutup Koneksi
```


Create a simple star schema for KALBE database consist of 1 Fact and 5 Dimensions using Physical Data Model Theory.

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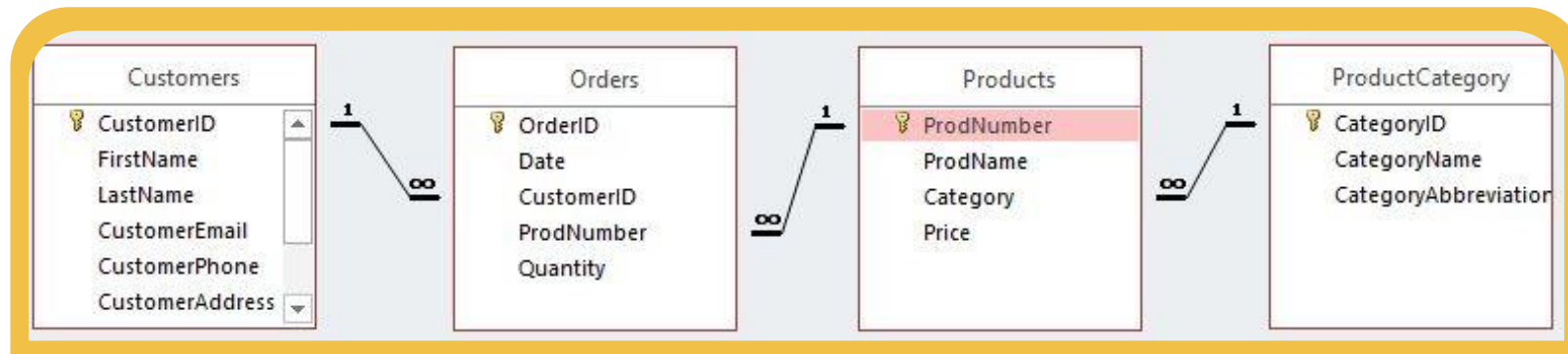


3. BUSINESS INTELLIGENCE ANALYST

at Bank Muamalat

Relationship Table

When you want to combine several tables into 1, need to determine the relationship in 1 table with other tables.



As a **BI Analyst at PT Sejahtera Bersama**, we

will Create a master table containing information:

- CustomerEmail (cust_email)
- CustomerCity (custom_city)
- OrderDate (order_date)
- OrderQty (order_qty)
- ProductName (product_name)
- ProductPrice (product_price)
- ProductCategoryName (category_name)
- TotalSales (total_sales)

Sort the data based on the transaction date earliest to last.

```
1  SELECT
2  o.Date order_date,
3  pc.CategoryName category_name,
4  p.ProdName product_name,
5  p.Price product_price,
6  o.Quantity order_qty,
7  (o.Quantity * p.Price) total_sales,
8  c.CustomerEmail cust_email,
9  c.CustomerCity cust_city
10 FROM masterdata.orders o
11 LEFT JOIN masterdata.customers c ON o.CustomerID = c.CustomerID
12 LEFT JOIN masterdata.products p ON p.ProdNumber = o.ProdNumber
13 LEFT JOIN masterdata.productcategory pc ON pc.CategoryID = p.Category
14 ORDER BY 1 ASC
```

DIGITAL USER CHURN DASHBOARD

Category



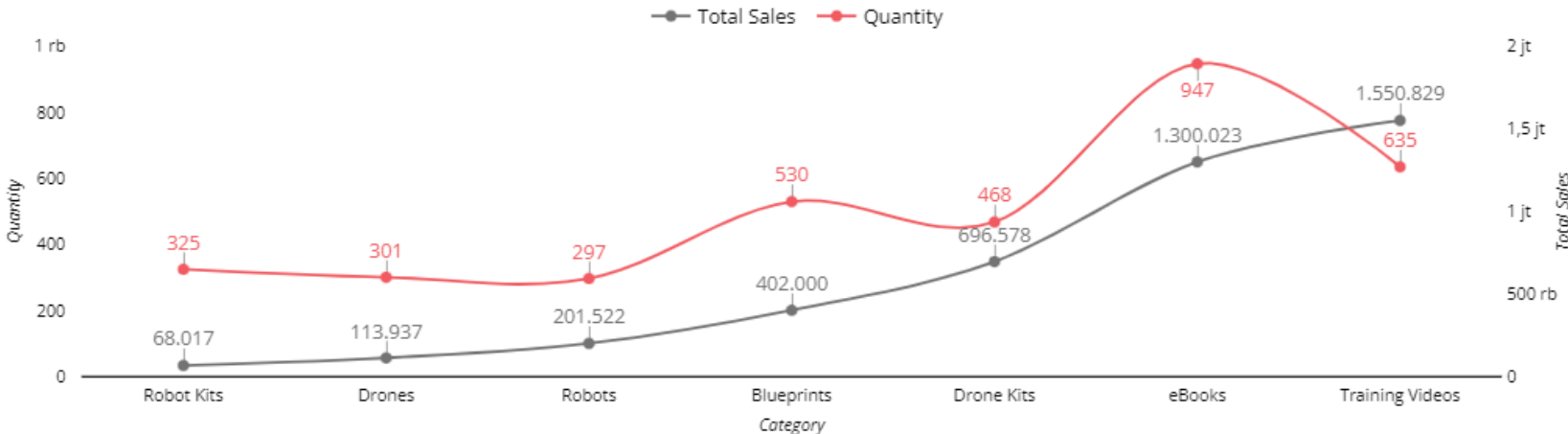
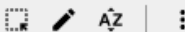
City



Total Sales

4.332.906

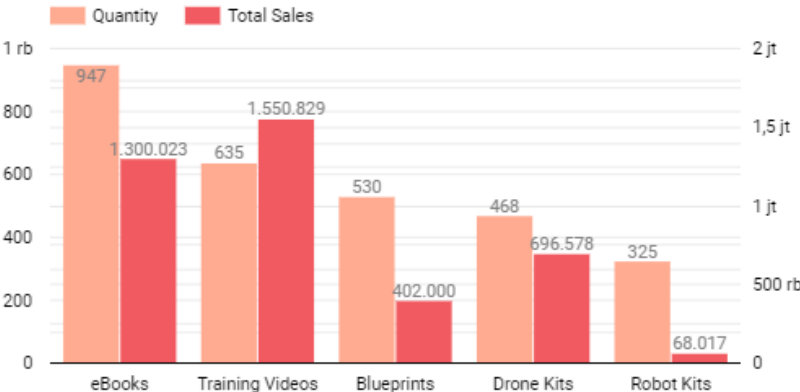
Sales & Quantity by Category Product



Sales & Quantity by City

City	Quantity	Total Sales
Washington	92	171.917
Houston	75	58.387
Atlanta	69	74.159
El Paso	59	94.162
San Diego	51	60.360
Chicago	48	65.775
San Antonio	48	61.309
Oklahoma City	47	33.064
Springfield	47	38.873

Top 5 Sales & Quantity by Category Product



Here are some proposed ways:

- **Maximizing Customer Email Information:** Utilize customer email information as a method to maintain communication.
- **Segmenting Customers:** Segment customers based on their total purchases during a specific time frame and provide attractive offers to each customer segment.
- **Maximizing Cross-Selling and Upselling:** Implement cross-selling and upselling strategies. For cross-selling, you can use the Association Rule technique with the Apriori algorithm to recommend other products when a customer purchases a specific item.

As a **BI Analyst**, in addition to analyzing and presenting past events, it is also expected to maximize existing data sources to provide recommendations or proposals for business decisions.

4. BIG DATA ANALYTICS

at Kimia Farma

Design Datamart

Of the 3 tables available (sales, customers, and goods) I assume these 3 tables are in data lake. To create a datamart, there are 2 steps:

1. Table base

- The base table is a table resulting from merging 3 tables with sales_id granularity as Primary Key (i.e. a combination of invoice_id and item_id)
 - The number of rows of data in the base table is the same as the total in the sales table
 - The base tables are stored in the data warehouse
- #### 2. Aggregate table
- A. Aggregate tables are derivatives of base tables on which data is collected based on date, customer_id and invoice_id
- B. Aggregate tables are stored in the datamart
-

Table Base "Penjualan"

```
SELECT
  CONCAT(id_invoice, '_', id_barang) id_penjualan,
  pjl.id_invoice,
  pjl.tanggal,
  pjl.id_barang,
  brg.nama_barang,
  pjl.harga,
  pjl.unit,
  pjl.jumlah_barang,
  (jumlah_barang * pjl.harga) AS total_harga_per_barang,
  pjl.mata_uang,
  brg.kode_brand,
  brg.brand,
  pjl.id_customer,
  plg.nama nama_customer,
  plg.cabang_sales,
  plg.id_distributor,
  plg.group AS group_category
FROM `composite-silo-130101.rakamin.penjualan` pjl
LEFT JOIN `composite-silo-130101.rakamin.barang` brg
ON (pjl.id_barang = brg.kode_barang)
LEFT JOIN `composite-silo-130101.rakamin.pelanggan` plg
ON (pjl.id_customer = plg.id_customer)
```


Table Aggregate "Penjualan harian"

```
SELECT
  id_invoice, tanggal,
  id_customer, nama_customer, cabang_sales,
  id_distributor, group_category,
  COUNT(DISTINCT id_barang) total_barang, SUM(total_harga_per_barang) total_pembelian
FROM `composite-silo-130101.datamart_rakamin.penjualan`
GROUP BY 1,2,3,4,5,6,7
ORDER BY 1
```

Table Base "Penjualan"

Ivan Yudha

column	data type	description	transformation
id_invoice	string	PK dari tabel penjualan harian	-
tanggal	date	tanggal transaksi dilakukan	-
id_customer	string	id pelanggan	-
nama_customer	string	nama pelanggan	-
cabang_sales	string	nama cabang	-
id_distributor	numeric	distributor	-
group_category	string	kategori pelanggan, possible value: <ul style="list-style-type: none">- Apotek- Klinik	-
total_barang	numeric	total barang yang dibeli untuk setiap invoice id	COUNT(DISTINCT id_barang) total_barang
total_pembelian	numeric	total harga yang dibayar untuk setiap invoice id	SUM(total_harga_per_barang) total_pembelian

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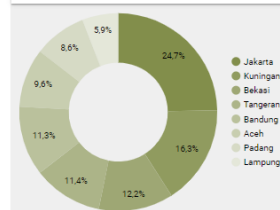
SALICYL SALES DASHBOARD

Branch Area

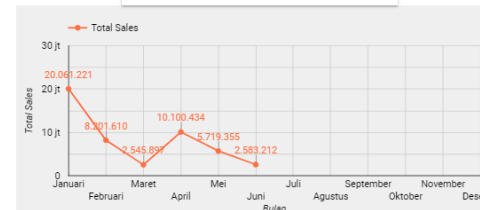
BIG DATA ANALYTICS

Product

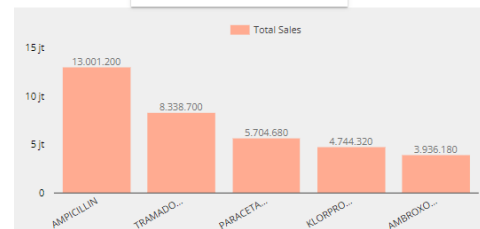
SALES PERFORMANCE DISTRIBUTION AREA



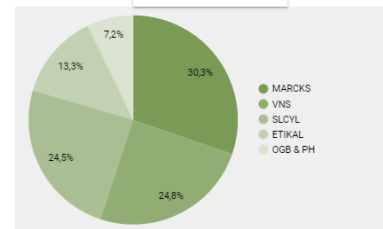
TOTAL SALES MONTH TO MONTH



TOP 5 SALES BY PRODUCT



SALES BY BRAND



TOTAL SALES AND QUANTITY (SOLD) BY CUSTOMER

	ID Invoice	Customer Name	Quantity (Sold) ▾	Total Sales
1.	IN6263	APOTEK SINAR JAYA	130	1.389.700
2.	IN6285	KLINIK SAHABAT	130	596.960
3.	IN6181	KLINIK SAHABAT	130	902.200
4.	IN6286	APOTEK SAHABAT	120	693.600
5.	IN6302	APOTEK SINAR JAYA	120	338.280
6.	IN6316	APOTEK SINAR JAYA	120	1.282.800
7.	IN6097	APOTEK MAJA	100	578.000
8.	IN6056	APOTEK MAJA	100	233.700
9.	IN6203	KLINIK GM	100	564.800
10.	IN6248	KLINIK GM	100	399.100
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Contact Me



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Thank You.

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