

- Introduction where you discuss the business problem and who would be interested in this project.
- Data where you describe the data that will be used to solve the problem and the source of the data.
- Methodology section which represents the main component of the report where you discuss and describe any exploratory data analysis that you did, any inferential statistical testing that you performed, if any, and what machine learnings were used and why.
- Results section where you discuss the results.
- Discussion section where you discuss any observations you noted and any recommendations you can make based on the results.
- Conclusion section where you conclude the report.

## **In which neighborhood should I open a Gastropub in Quito, Ecuador**

By i.Guerrero

### **Introduction/Business Problem**

In order to discover the best location for a Gastropub in the city of Quito in Ecuador, an analysis of the existing pubs, bars, etc. is necessary. With the help of the Foursquare API, I'm going to find out the neighbourhoods with the highest presence of similar venues and detect possible locations which can synergize the success of the business.

### **Target group**

This work can be interesting for persons looking to identify a good location for a new business, especially in the gastronomy industry. This work can particularly be interesting if a person wants to present the project to stakeholders or if they are applying for a loan and they have to justify their decisions based in solid data .

### **Data**

For this analysis, I'm going to be using the API of Foursquare in order to extract the venues in the city.

For the data frame of the neighborhoods I'm going to use a table that can be found in the following URL:

<http://www.codigopostalecuador.com/quito-1896>

### **Methodology**

For the analysis of the city of Quito and its venues I used a similar model as the one used for the analysis of New York and Toronto. My goal was to find a spot in the city with high presence of similar venues to a gastropub, but not overcrowded with these kinds of businesses.

First, I scraped the table with the neighborhoods, postal codes, latitudes and longitudes of the city. Then I displayed the data into map with the help of the folium-library in order to clean it. After cleaning this data, I used the Foursquare-API to extract venues in a radius of 500 meters of each neighborhood.

In the next step I had to locate all the hotspots in the city with high presence of venues like a gastropub. I filtered all the locations with the following descriptions:

- Bar
- Gastropub
- Brewery
- Hotel Bar
- Lounge
- Pub
- Cocktail

Then, with the help of one hot encoding, I found the top 3 neighborhoods. Then I proceeded to analyze the location of these businesses with the help of a folium map and finally I checked for other venues in the proximities which could synergize the success of the gastropub.

## Results

The following table shows the 75 Neighborhoods considered in this analysis and a map with a marker for each of them.

<b><i>Neighborhood</i></b>	<b><i>Postal Code</i></b>	<b><i>Latitude</i></b>	<b><i>Longitude</i></b>
<i>Alangasi</i>	170151	-0,30505	-78,4134
<i>Alfaro (Chimbacalle)</i>	170101	-0,23333	-78,5167
<i>Amaguaña</i>	170152	-0,38084	-78,5154
<i>Atahualpa (Chabaspamba)</i>	170153	-0,18439	-78,4917
<i>Belisario Quevedo</i>	170129	-0,16563	-78,5105
<i>Benalcazar</i>	170102	-0,18262	-78,4812
<i>Calacali</i>	170154	-0,00114	-78,5136
<i>Calderon (Carapungo)</i>	170155	-0,09749	-78,4225
<i>Carcelen</i>	170120	-0,08971	-78,4699
<i>Centro Historico</i>	170130	-0,27874	-78,5548
<i>Chaupicruz (La Concepcion)</i>	170104	-0,15749	-78,487
<i>Checa (Chilpa)</i>	170159	-0,12664	-78,3117
<i>Chilibulo</i>	170131	-0,244	-78,54

<i>Chillogallo</i>	170105	-0,31887	-78,5731
<i>Chimbacalle</i>	170121	-0,2482	-78,5157
<i>Cochapamba</i>	170132	-0,15858	-78,501
<i>Comite Del Pueblo</i>	170133	-0,12176	-78,4659
<i>Condado</i>	170134	-0,10434	-78,5054
<i>Conocoto</i>	170156	-0,29239	-78,4766
<i>Cotocollao</i>	170103	-0,11757	-78,4973
<i>Cumbaya</i>	170157	-0,20006	-78,4289
<i>El Batan</i>	170122	-0,16735	-78,473
<i>El Beaterio</i>	170123	-0,31814	-78,5439
<i>El Inca</i>	170124	-0,15803	-78,4818
<i>El Quinche</i>	170160	-0,11002	-78,2962
<i>El Salvador</i>	170106	-0,16563	-78,5105
<i>Eloy Alfaro</i>	170125	-0,16563	-78,5105
<i>Gonzalez Suarez</i>	170107	-0,22197	-78,5124
<i>Guamani</i>	170126	-0,33368	-78,5549
<i>Guangopolo</i>	170162	-0,26735	-78,4462
<i>Guapulo</i>	170108	-0,20474	-78,4784
<i>Guayllabamba</i>	170163	-0,05862	-78,3419
<i>Iñaquito</i>	170135	-0,16667	-78,5
<i>Itchimbia</i>	170136	-0,22179	-78,5006
<i>Jipijapa</i>	170137	-0,1654	-78,4824
<i>Kennedy</i>	170138	-0,14037	-78,4781
<i>La Argelia</i>	170139	-0,16563	-78,5105
<i>La Concepción</i>	170127	-0,22513	-78,529
<i>La Ecuatoriana</i>	170140	-0,30929	-78,5615
<i>La Ferroviaria</i>	170141	-0,16563	-78,5105
<i>La Floresta</i>	170109	-0,20909	-78,4835
<i>La Libertad</i>	170110	-0,27739	-78,5799
<i>La Magdalena</i>	170111	-0,2436	-78,5299
<i>La Mena</i>	170142	-0,26431	-78,5501
<i>La Merced</i>	170164	-0,29261	-78,3992
<i>La Vicentina</i>	170112	-0,21951	-78,49
<i>Las Cuadras</i>	170128	-0,27948	-78,549
<i>Llano Chico</i>	170165	-0,13333	-78,4333
<i>Lloa</i>	170166	-0,2449	-78,589
<i>Mariscal Sucre</i>	170143	-0,20549	-78,4951
<i>Nayón</i>	170170	-0,16434	-78,4578
<i>Nono</i>	170171	-0,06481	-78,5775
<i>Pifo</i>	170175	-0,22593	-78,3431
<i>Pomasqui</i>	170177	-0,0583	-78,4598
<i>Ponceano</i>	170144	-0,16563	-78,5105
<i>Puembo</i>	170179	-0,1793	-78,3659

<i>Puengasi</i>	170145	-0,22662	-78,5065
<i>Quito</i>	170150	-0,2295	-78,5243
<i>Quitumbe</i>	170146	-0,12336	-78,4922
<i>Rumipamba</i>	170147	-0,1827	-78,4937
<i>San Antonio</i>	170180	-0,008	-78,4454
<i>San Bartolo</i>	170148	-0,27779	-78,5333
<i>San Blas</i>	170113	-0,22157	-78,5068
<i>San Isidro Del Inca</i>	170149	-0,14956	-78,4713
<i>San Jose De Minas</i>	170181	-0,15101	-78,4644
<i>San Marcos</i>	170114	-0,22525	-78,5082
<i>San Roque</i>	170115	-0,22092	-78,5166
<i>San Sebastian</i>	170116	-0,22789	-78,5156
<i>Santa Barbara</i>	170117	-0,27121	-78,5616
<i>Santa Prisca</i>	170118	-0,21477	-78,5047
<i>Tababela</i>	170183	-0,18974	-78,3471
<i>Tumbaco</i>	170184	-0,21293	-78,4071
<i>Villaflora</i>	170119	-0,24461	-78,5186
<i>Yaruquí</i>	170185	-0,1613	-78,3202
<i>Zàmbiza</i>	170186	-0,15424	-78,4578

Table 1

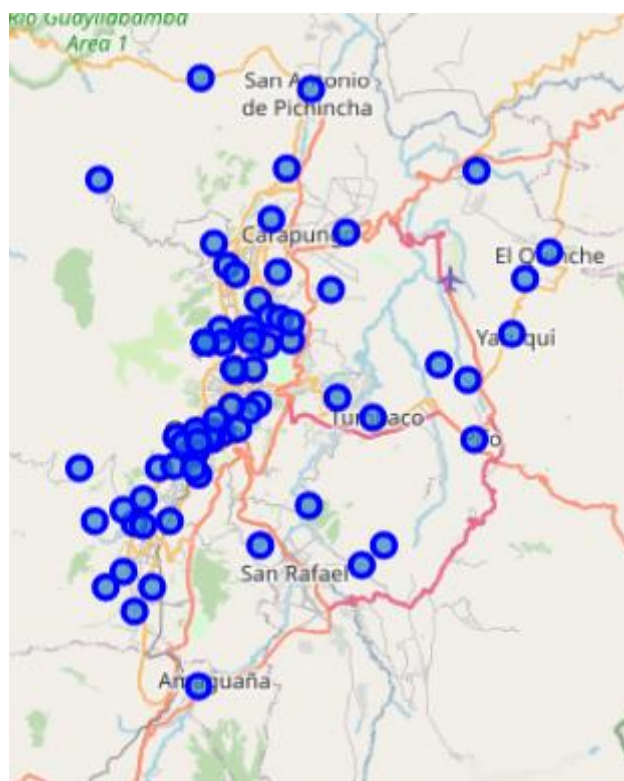


Figure 1

With the help of the Foursquare-API I was able to find 1191 venues around Quito. After filtering the data for similar businesses, I was able to find 40 locations like a gastropub. With the help of one hot encoding I found the 3 neighborhoods with the highest presence of similar venues. The top 3 are:

<b>Neighborhood</b>	<b>Bar</b>	<b>Brewery</b>	<b>Gastropub</b>	<b>Hotel Bar</b>	<b>Lounge</b>	<b>Pub</b>	<b>Total</b>
<i>La Floresta</i>	1	3	0	0	0	2	6
<i>Guapulo</i>	2	1	0	0	1	1	5
<i>Mariscal Sucre</i>	2	1	1	0	1	0	5

Table 2



Figure 2

After locating these neighborhoods, I proceeded to analyze the other venues in order to locate possible locations which could act in synergy with the gastropub. The results are presented in the following table:

<b>NEIGHBORHOOD</b>	<b>1ST MOST COMMON VENUE</b>	<b>2ND MOST COMMON VENUE</b>	<b>3RD MOST COMMON VENUE</b>	<b>4TH MOST COMMON VENUE</b>	<b>5TH MOST COMMON VENUE</b>
<b>GUAPULO</b>	Hotel	Restaurant	Burger Joint	Café	Sushi Restaurant
<b>LA FLORESTA</b>	Italian Restaurant	Brewery	Sushi Restaurant	Wings Joint	Pub
<b>MARISCAL SUCRE</b>	Hotel	Café	Middle Eastern Restaurant	Coffee Shop	Asian Restaurant

Table 3

## Discussion and analysis

As seen in table 2, although these are the top 3 neighborhoods, the existence of similar venues is still not that high, which could indicate that these areas are in development and not overcrowded with these kinds of businesses.

Although these 3 neighborhoods have the most bars and pubs, the data in this analysis is not enough to conclude if that the existing venues are successful or not. More data about these locations should be considered to predict the success of the gastro pub in case it is opened in any of these 3 Neighborhoods.

By analyzing Figure 2, it is obvious that the top 3 neighborhoods are located very close to each other and the venues in them are only a few streets apart. Also, apart from Hotels, there are no others businesses or touristic hotspots which could attract people to the gastropub.

## Conclusion

Based on the data, we can assume the following:

- The top 3 neighborhoods with the highest presence of bars, pubs, etc., are "Guapulo", "La floresta" and "Mariscal Sucre".
- The top 3 neighborhoods are close to each other and they are situated in the center of the city.
- All three locations appear to be very commercial and have many venues for leisure and not be overcrowded with similar businesses.
- There is no clear winner. The gastro pub can be opened in any of the three neighbourhoods, given the proximity between them and their similarities.