



# Applied Data Science

CAPSTONE PROJECT

# FINDING AN OPTIMAL PLACE FOR A CAFÉ SHOP IN ATHINA CITY, GREECE



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# Introduction: Business Problem

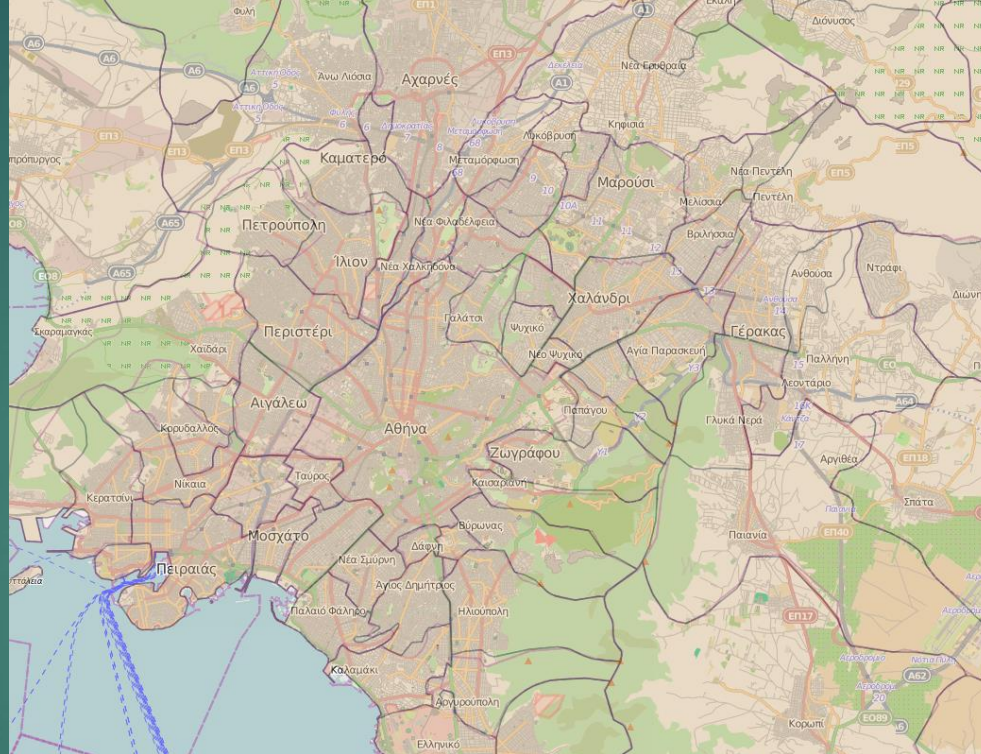
- ▶ A close friend of mine asked me to help him with finding a good place for opening a **cafe in Athina, Greece**
- ▶ It doesn't matter in which borough in Athina his cafe is going to open as soon as it is in the center of a borough with a lot of similar shops.



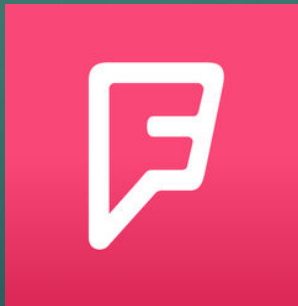


# Data

► <http://geodata.gov.gr/>



► <https://foursquare.com/>

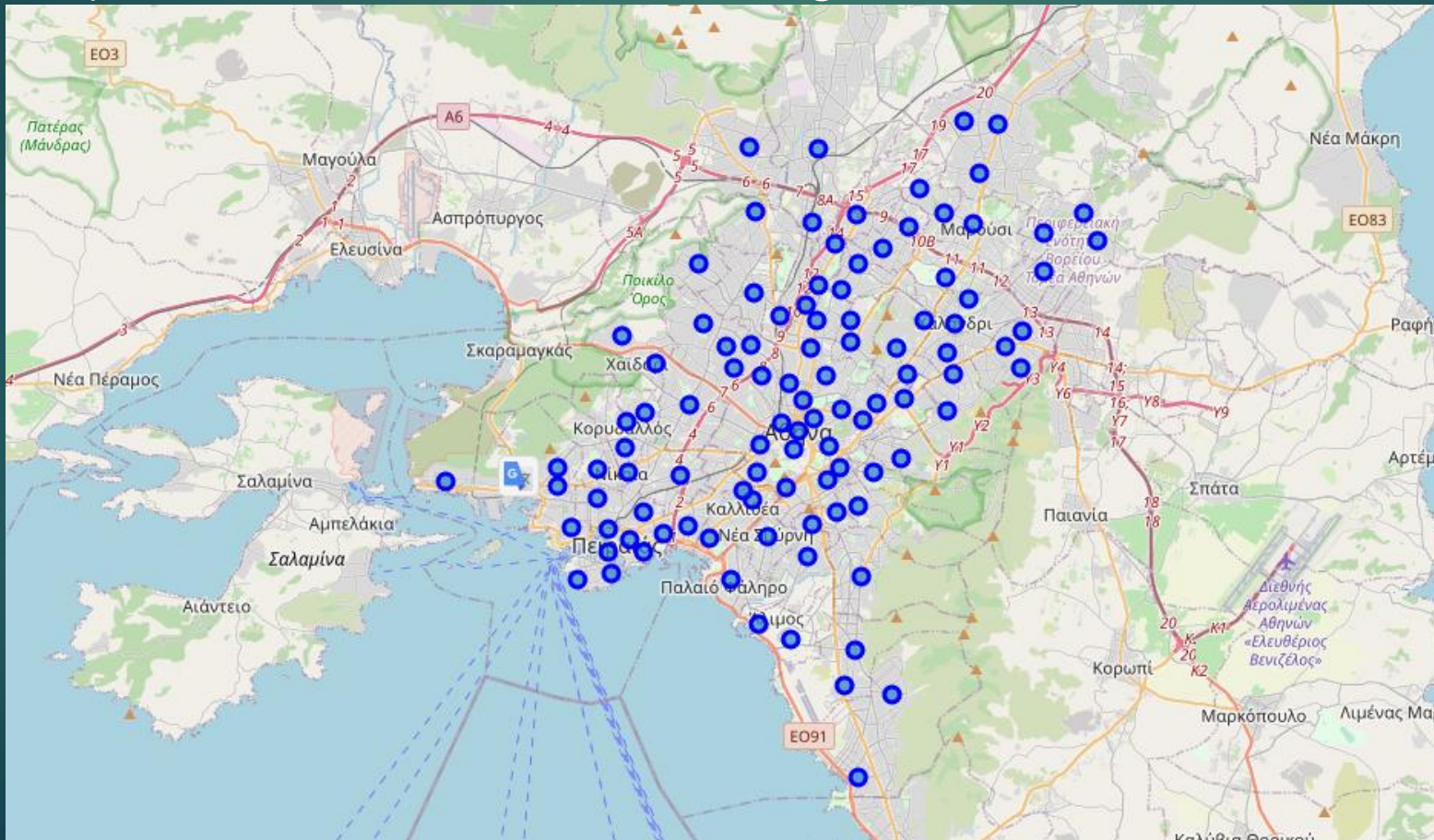


# Methodology

- ▶ 104 Borough Centers (coordinates)
- ▶ Information about shops around those centers (range <500m), according to Foursquare categorization
- ▶ Cluster boroughs into five clusters
- ▶ Choose the cluster that has a cafe shop as a first or second popular shop
- ▶ Propose one of these boroughs as an optimal place to open a cafe

# Analysis

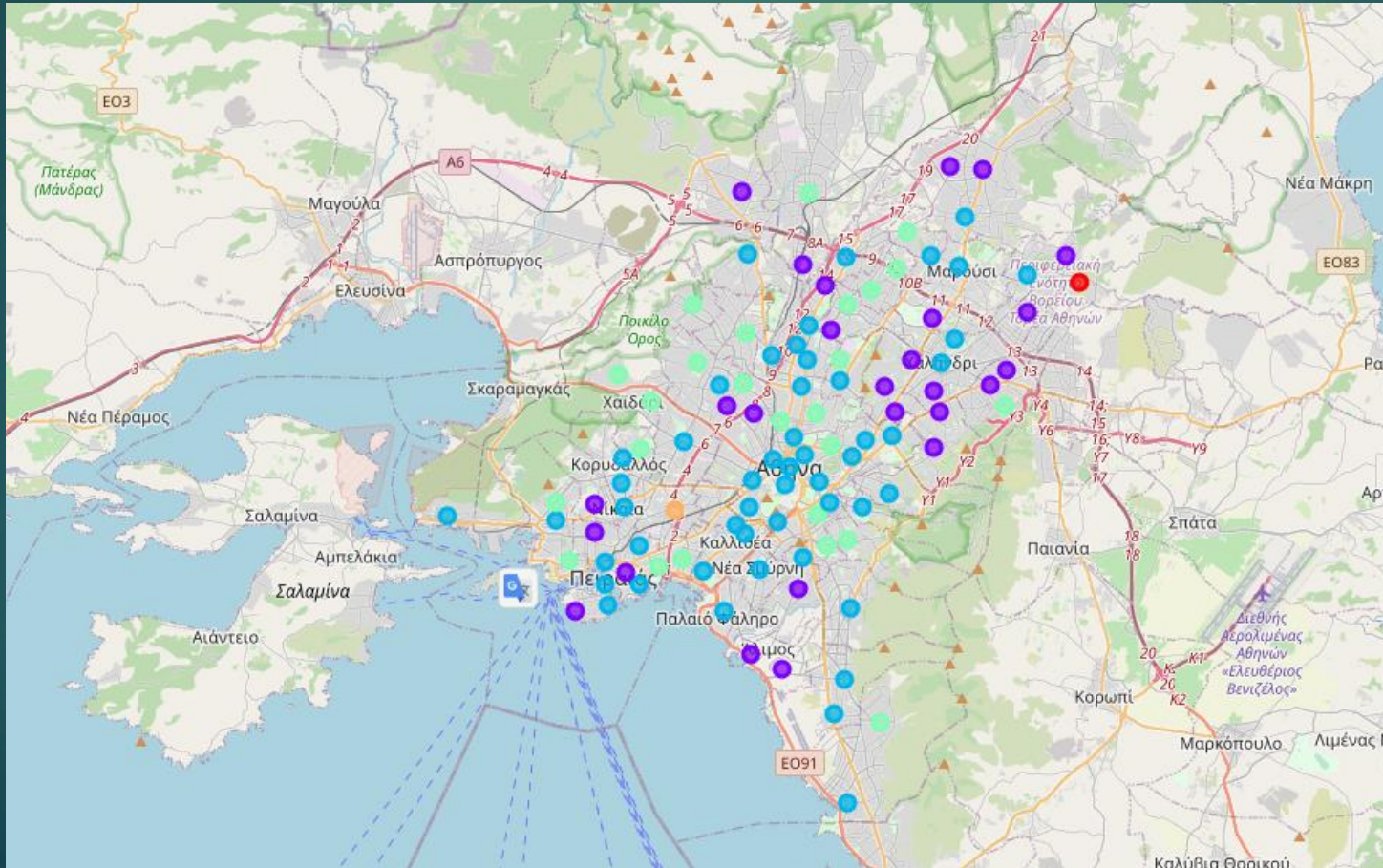
- Map of Athens with the 104 borough centers





# Analysis

- Map of Athens with the 104 borough centers, into 5 clusters



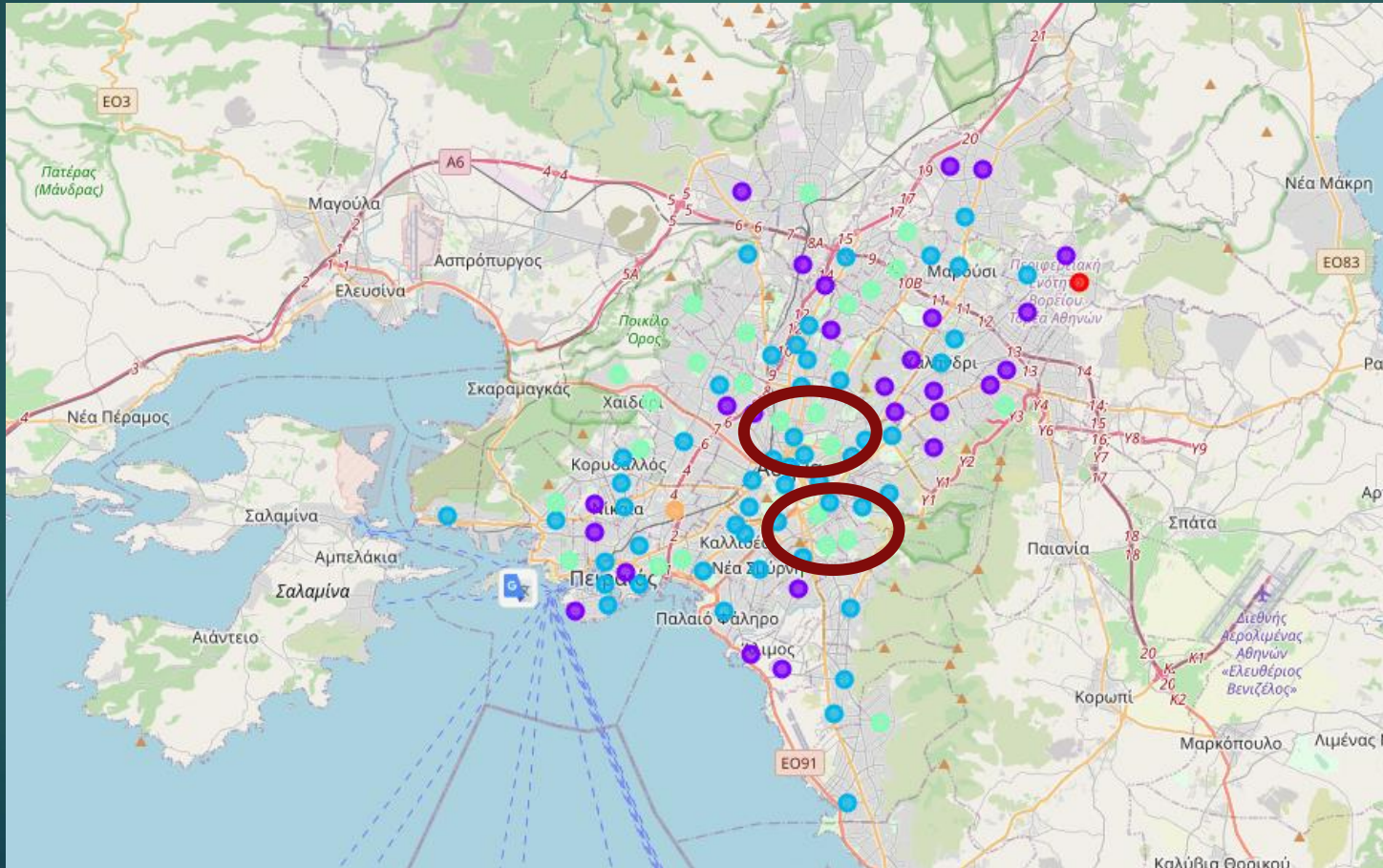


# Results and Discussion

- ▶ Our analysis shows that cluster number 4 is the one with a high density of cafe shops, so these borough centers are candidates' places for our proposal.
- ▶ We will take only those centers that have a cafe shop as the first common venue.
- ▶ That choice narrows our results furthermore from 25 to 19 centers.
- ▶ Lastly, if we want something closer to Athina center, we have only 6 centers.
- ▶ We can propose any one of those 6 for opening a cafe shop.

# Results and Discussion

- Map of Athina with the optimal borough centers



# Conclusion

- ▶ **The purpose of this project was to find for a friend of mine an optimal location for a business operation in Athina Greece, specifically a cafe shop.**
- ▶ As my friend request, it doesn't matter in which borough in Athina his cafe is going to open as soon as it is in the center of a borough with a lot of similar shops.
- ▶ Our initial data includes 104 borough centers and after analysis, we cluster the centers into 5 clusters, we choose cluster number 4 as the most suitable and finally, we narrow down into 6 centers as optimal locations.
- ▶ Of course, can be done more work and search these areas with more details.



*The End*