

Imagine having an AI Assistant to find
the most relevant business
opportunities & buyers for your
products...





A sales intelligence platform that uses AI to spot relevant opportunities, early. Its decision grade actionable insights enables you to 2X your growth.

*Powered by BidAssist, Go-To destination for 1mn+ users looking for relevant tenders based on a 5cr+ repository of tenders & results from 80K+ sources across 190 countries

An OfBusiness group company

 **\$5 billion**
Valuation

 **24+**
States Served

 **10L+**
Transactions



Best Prices



Credit Facilities



Fulfillment Services



Series G funding
Raised \$325M at \$5B valuation



ISO 27001 certified
Information security management system



Joins Unicorn Club
OfBusiness Becomes a Unicorn with \$1.5B valuation



Series E funding
Raised \$159 M with \$1.5B valuation



Credit Rating Upgrade
BBB+ to A By CRISIL Limited



Series D2 funding
Raised \$110M



ET Startup Awards 2023: OfBusiness profits at scale to bag top prize



OfBusiness Shines at Business Today Mindrush & Best CEOs Awards



OfBusiness Shines at India Business Leader Awards (IBLA) 2023



Mint Startup ICON Awards 2023: An evening to recognize startups for their outstanding performance



OfBusiness Honored with 'Leading Hedger - Base Metals' Award by MCX

Get results that match your business goals



Get me companies in specific pin codes that may need financial assistance for highway projects



Get opportunities requiring 3-phase oil-filled transformers of 25-10K KVA ratings



Find consulting opportunities in oil & gas sector involving DPR but NOT construction works



Find contractors working on projects that need HDPE pipes with IS Code 4984/14333



Help me find buyers who need desktops with Intel core i3 processor



Get me the list of buyers having a requirement of 3+ KVA rating UPS

**How do we deliver relevant matches
for your business?**

#1: By leveraging the most comprehensive B2G database..



5 Cr+

Tenders & Results



3 L+

Contractor Profiles



80K+

Sources Worldwide



20 L+

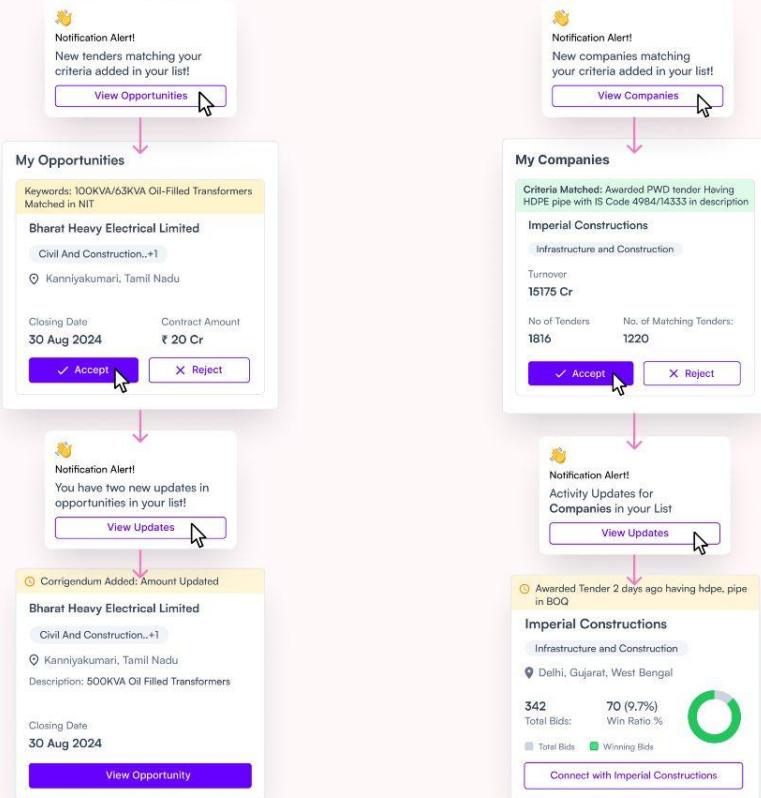
Contacts Information



#2: ..and then standardising data into uniform format so that we can query as per your requirements



#3: ..capturing your real time feedback on daily recommendations helps auto tune the AI model



#4: ..signals like recency, tender life cycle, product specs etc help you prioritise your funnels



Get customized tender lists based on various parameters like

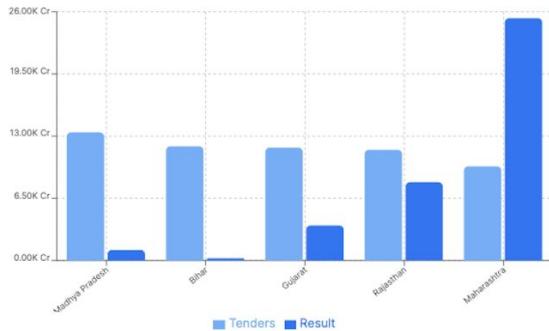


1. Identifies fields like MSME, Make in India, EMD exempted fields
2. Identifies fields like Turnover criterion, numbers of years of experience
3. Off the shelf for GEM product make, model, specifications
4. Can identify specific fields that you may need to be identified to increase your win ratio %

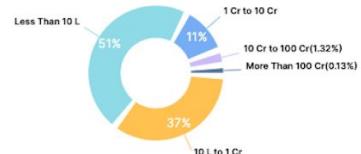
Tender Analytics

27 May 2024 - 26 Jun 2024

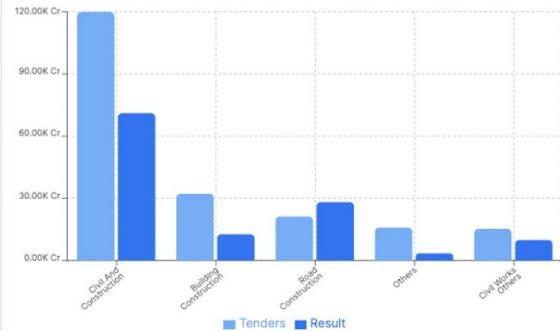
Top 5 States (By Value)



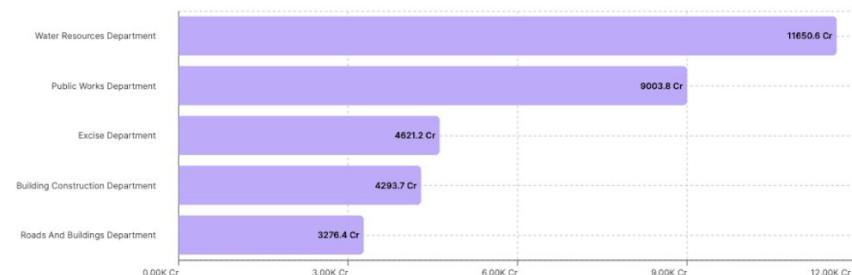
Tenders By Value



Top 5 Sectors (By Value)



Top 5 Authorities (By Value)



Top 5 Companies (By Value)



What is the depth of information that we offer and how can such information be consumed?

Unmatched data insights based on 5cr+ tenders

Market Intelligence Data Feeds	Features	Nexizo	Other Platforms
	Real-time recommendation engine tuning by accepting or rejecting opportunities	✓	✗
	Data extractions w.r.t BOQs, Comparative Charts, NITs, Result linkages	Comprehensive	Minimalistic
	Reports w.r.t products specifications, price bids, any custom fields# etc	✓	✗
	Sync 45+ fields via off the shelf public API	✓	✗
	Competitor Profiles with detailed bidding, turnover, product & contact information	✓	✗

..and similarly unimagined lead intelligence on relevant leads

	Features	Nexizo	Others
Company Analytics	Win Ratio analysis	✓	✓
	Location and Category Wise analytics	✓	✗
	Company's Detailed Tender History	Comprehensive	Limited
Tender History	Criteria Based Tender History Segregation	✓	✗
	Advance Tender Filtering on 8+ Parameters	✓	✗
	Verified Contact Details	✓	✗
Information Depth	Financial Information (Turnover and GSTN Details)	✓	✗
	Company's Address Information	✓	✓
	Notification alerts for activity updates	Advance	Basic
Advance Features	Know why a company is important for you	✓	✗
	Smart Matchmaking with Buyers & Partners	✓	✗
Transparency	8+ upfront parameter to accept or reject lead	✓	✗

You will get a 360° view of buyers or partners to build business intelligence

Nexizo Tenders Profiles Analytics Discover

Back Home / Companies / Megha Engineering & Infrastructures Limited

Overview About Us Insights Feed Contacts Top Competitors Relevant Tenders All Tenders Address



Since : 1989 (35 Years) Turnover : ₹ 31766 Cr - 31766 Cr
GST No. : [REDACTED] +29 More Website : www.megha.in

Industry : Infrastructure and Construction / Construction Services

Suggest Update?

About Company [REDACTED] is a company involved in infrastructure development, such as hydrocarbons, electric buses, defence, telecommunication, and more. It has evolved from a modest fabrication unit to a major player in the industry.

Key highlights w.r.t tendering information

For over three decades, the company has been involved in various sectors, including Civil And Construction, Others, Consultancy Services, Energy, Oil and Gas, Electrical and Electronics, and Transportation and Logistics. It has participated in tenders worth ₹ 443832.4 Cr and won tenders worth ₹ 166887.7 Cr.

Insights

Number of Bids
Total Bids: **568**
Winning Bids: **137** (24.12%)

Total Contract Value
Participated Contract Value: **₹ 443832.4 Cr**
Awarded Contract Value: **₹ 166887.7 Cr**

Top Authority
2023: [REDACTED]
2022: [REDACTED]
2021: National Highway
2020: Public Health Engg.
2019: Water Resource
2018: [REDACTED]

All Time Year ▾

Participated Tender Category

- Civil And Construction (72.66%)
- Others (7.89%)
- Consultancy Services (5.32%)
- Energy, Oil and Gas (3.3%)
- Electrical and Electronics (3.12%)
- Transportation and Logistics (3.12%)

Operating Locations



All Tender Feed

- Participated in Tender of Public Works Department of Tender Amount: ₹ 111.1 Cr | 1 day ago
- Participated in Tender of Public Works Department of Tender Amount: ₹ 73.5 Cr | 2 weeks ago
- Participated in Tender of MP Industrial Development Corporation Limited of Tender Amount: ₹ 50.6 Cr | 1 month ago
- Participated in Tender of Public Works Department of Tender Amount: ₹ 19 Cr | 1 month ago

[View All Tenders](#)

Relevant Tenders [All Tenders](#)

Keyword Authority Category State City Contract Value Result Stage Contract Date Sort By

Relevant Tender Matching your Criteria

Keywords: hdpe pipe matched in bid

Chaudhary Charan Singh Haryana Agricultural University Tender Result
Civil And Construction HDPE pipe

Bidders: 1 Haryana, 1 Hisar, Haryana

BOQ : S/E of mark double walled corrugated (DWC) **HDPE pipe**

Contract Date	Contract Amount	Tender Result	Total Bidders
18 Aug 2022	₹ 71.4 Cr	Won	3

Keywords: hdpe pipe matched in bid

Polic Housing Corporation Limited Tender Result
HDPE pipe, water, Civil Works Officers

Bidders: 1 Panchkula, Haryana

BOQ : **HDPE PIPE**

Contract Date	Contract Amount	Tender Result	Total Bidders
18 Jun 2022	₹ 69.3 Cr	Not Won	7

Address

City	Address
Rohat	H. No. 69, [REDACTED]
Bengaluru	No. 118, O [REDACTED]
Datta	00, Gram M [REDACTED]
Rohat	604A, Vay [REDACTED]
Hisar	C/o Hary [REDACTED]

Access information on our UI and export required info...

The screenshot displays the Nexizo Tenders interface. At the top, there is a navigation bar with links for Indian Tenders, Tender Results (which is the active tab), Global Tenders, and Global Tender Results. Below the navigation bar is a search/filter bar with dropdowns for Authority, Category, Added Date, Contract Value, Result Stage, and Sort By, along with a date range selector from 27 May 2024 to 26 Jun 2024.

The main content area lists several tender results under the "Tender Results" tab:

- Rural Development Department - RDD Tender Result**
 - Result Stage: Awarded (AOC Available... Today)
 - Akola, Maharashtra
 - CONSTRUCTION OF CEMENT CONCRETE ROAD AT- RAMAI NAGAR BOCHRA GRAMPANCHAYAT- PANAJ TQ- AKOT DIST-AKOLA
 - Contract Date: 25 Jun 2024
 - Contract Amount: ₹ 14 Lac
 - Action buttons: Download, Reject, Accept
- Rural Development Department - RDD Tender Result**
 - Result Stage: Awarded (AOC Available... Today)
 - Akola, Maharashtra
 - SUPPLYING MATERIAL FOR CONSTRUCTION OF CEMENT CONCRETE CLOSED DRAIN AT- PANAJ TQ-AKOT DIST-AKOLA
 - Contract Date: 25 Jun 2024
 - Contract Amount: ₹ 480
 - Action buttons: Download, Reject, Accept
- Rural Development Department - RDD Tender Result**
 - Civil And Construction- ₹ 1
 - Result Stage: Awarded (AOC Available... Today)
 - Aurangabad Mh, Maharashtra
 - Construction of Internal Road and Allied Work at Maliwada Tq Dist Chhatrapati Sambhajinagar
 - Contract Date: 12 Jun 2024
 - Contract Amount: ₹ 8.3 Lac
 - Action buttons: Download, Reject, Accept
- Rural Development Department - RDD Tender Result**
 - Result Stage: Awarded (AOC Available... Today)
 - Aurangabad Mh, Maharashtra
 - MATERIAL PURCHASING FOR CONSTRUCTION OF DOM SABHAGRAHA AT GP KHERDA TQ PAITHAN
 - Contract Date: 25 Jun 2024
 - Contract Amount: ₹ 443
 - Action buttons: Download, Reject, Accept
- Rural Development Department - RDD Tender Result**
 - Result Stage: Awarded (AOC Available... Today)
 - Aurangabad Mh, Maharashtra
 - MATERIAL PURCHASING FOR UNDERGROUND DRAINAGE SYSTEM GP KHERDA TQ PAITHAN
 - Contract Date: 25 Jun 2024
 - Contract Amount: ₹ 443
 - Action buttons: Download, Reject, Accept

On the right side of the screen, there is a sidebar titled "Quick Links" containing three items: "Added Today" (with 0 notifications), "Accepted Today (0)", and "Rejected Today (0)". A green WhatsApp icon is located in the bottom right corner of the sidebar.

...or use our APIs to directly integrate with your IT systems



Get me contractor details who have been awarded tenders with specific **IS Code requirement**



Get me Oil & Gas consulting opportunities involving **DPR but not construction works**



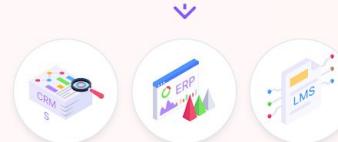
Our Matchmaking Algorithms



Having description matching in your criteria 1 day ago

Imperial Constructions Pvt Ltd
📍 Bihar
Turnover : ₹25 Cr - ₹30 Cr
Industry : Infrastructure and Construction

Contact Details



Ingest into existing workflows

How we've helped clients across industries to grow their business



Case Study 1: Healthcare giant used Nexizo for pricing intelligence

Impact: Automation & Efficiency. Potential Savings: 30L+*

1. Scoping

- Extract bidding information for 450+ products
- Share bidding activity for specific bidders every month

Pricing Head

2. Vision Alignment

- V1 output shared based on custom recommendation logic



- Relevancy accuracy feedback is shared, discussed and agreed upon for future versions

Data Science Head

3A. Commercial

- Terms agreement
- PO issuance

3B. Agreements

- Info exchange mediums & rules

Multiple Stakeholders

4. Working Alignments

- Mock APIs shared for integration



- Info exchange mediums & rules

Multiple Stakeholders

*to be used w.r.t tender value, locations

^50K/mnth*5*12. Theoretical argument, manual effort error prone & unscalable

Case Study 2: Large bank uses Nexizo to source 1000+ monthly leads

Impact: New acquisition channel. Potential Savings: 1Cr+*, Recurring Revenue Potential^: ~3-5Crs

1. Scoping

- Identify relevant bidders involved in highway construction, municipality tenders & railway tenders
- Map such bidders to firm's serviceable pin codes
- Ingest only non existent bidders in firm's database¹

2. Vision Alignment

- V1 output shared based on custom recommendation logic



- Feedback & relevance accuracy shared

3A. Commercial

- Terms agreement
- PO issuance

3A. Refinements

- Optimised business rules to expand lead base²

4. Working Alignments

- Info Exchange mediums & rules



- Employee onboarding & training

Marketing Automation team

Automation & Sales heads

Multiple Stakeholders

Multiple Stakeholders

* Lowered CAC by INR 900 as per market benchmarks

[^] 50-75K financial instrument per transaction for 5% leads on an annual basis

¹rest to be handled offline

²4 digit pin code match covered more bidders

Case Study 3: Large paints company that uses Nexizo to source 500+ monthly leads

Impact: Additional acquisition channel. Potential Savings: 50L+*, Revenue Potential[^]: 15Crs

1. Scoping

- Identify bidders who participated
- in tenders with explicit mention of "Paint & Enamels"
- In tenders where requirement can be estimated based on % completion

Sales & Marketing Heads

2. Vision Alignment

- V1 output shared based on custom recommendation logic



- Feedback & relevance accuracy shared

Central & Regional S&M Heads

3A. Commercial

- Terms agreement
- PO issuance

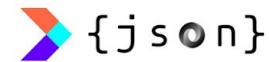
3A. Refinements

- High touch daily review for 4W to Go-Live

Multiple Stakeholders

4. Working Alignments

- Info Exchange mediums & rules



- Employee onboarding & training

Commercial & Tech SPOCs

* Lowered CAC by INR 900 as per market benchmarks

[^] 50-75K financial instrument per transaction for 5% leads on an annual basis ¹rest to be handled offline

Get ready for more: Exciting updates coming
soon to empower your business!

Relevant news, early signals, & product price quotes

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Civil & Construction

Railway

Electrical and Electronics

Oil & Gas

Renewable Energy

Civil & Construction

Industry Insights

Central Coalfields Limited - Jharkhand

Bids Are Invited For Handling, Transport And Other Mining Services - Percentage Quota Based - Ob Removal, Coal Extraction, Hiring Of Hemm For Removal Of Ob And Extraction And Transportation Of Coal At Ashok Ccp Under Piparwan Area For A Period Of 12 Ye, Chatra-Jharkhand

29 Oct, 10:19 AM The Economic Times Civil & Construction

Uttar Pradesh State Road Transport Co - Uttar Pradesh

Tender For Installation And Maintenance Of Diesel Dispensing Unit, Storage Tank Etc. And Supply Of Hsd Oil For Upscr, Regions/Depots, As Mentioned In Bill Of Quantity, Lucknow-Uttar Pradesh

26 Oct, 01:38 PM The Economic Times Renewable Energy

Information Technology, Electronics a - Uttar Pradesh

Bids Are Invited For Tablet Computers (Q2) Total Quantity : 150000, Lucknow-Uttar Pradesh

22 Oct, 11:38 AM The Economic Times Electrical

Ministry of Road Transport And Highwa - Telangana

Tender For Construction Of Iconic Hybrid Cable Stayed And Suspension Bridge Across Krishna River On Nh 187K Design Change Km 87.360 To Km 88.437 In The States Of Telangana And Andhra Pradesh On Epc Basis, Hyderabad-Telangana

19 Oct, 04:21 PM The Economic Times Renewable Energy

Gujarat Energy Transmission Corporati - Gujarat

Tender For Purchase Of Bmv Class Transformers & Reactor (As Per Specification & Schedule A1 Under Gec Phase-ii For Integration Of Re Power, Env Augmentation, Addl. Reactive Power Compensation Against Tender No. Gefpclcje-2960/bmv Class Trans, Vadodara-Gujarat

19 Oct, 10:19 AM The Economic Times Oil and Gas

Trending Today

Construction of paccia drain from majnu maidan house towards rafikul mistri house

Published 2 mins ago

Bids Are Invited For Oxygen Concentrator (V2) Total Quantity: 3, Thiruvananthapuram...

Published 6 mins ago

Road protection work beside hanger doba under guptipara no-1 g.p,abalaghari pancha...

Published 11 mins ago

Repairing of concrete road by bituminas from head of ujjal das to bandhagachi gsfp sc...

Published 1 hour ago

Development by construction of ip passage and installation of ms fabricated gate

Published 3 hour ago

Construction of paccia drain from majnu maidan house towards rafikul mistri house

Published 4 hour ago

Intel on buyers' potential product requirements based on purchase history & their offerings

[Overview](#) [About us](#) [Completed Projects](#) [My Requirements](#) [Product Offering](#) [Our Teams](#) [Participated Tenders](#)



K B Mehta Construction Pvt Ltd

Since : 1986 (37 Years) Website : [\[REDACTED\]](#)

Turnover : ₹100 Cr - ₹30 Cr Industry : Infrastructure and Construction

Employees : 3000+ Address : 509, Milestone, Drive In Rd, Thaltej, Ahmedabad, Gujarat 380054

GST No. : [\[REDACTED\]](#) +3 More



Awarded Tender 2 days ago

[View Details](#)

Insights on K B Mehta Construction

Number of Bids

Total Bids: **342** Winning Bids: **30** (9.7%)

Total Bids Winning Bids



Total Bid Amount

Total Amount Bid: **₹1104.93 Cr** Amount Won: **₹120.5 Cr**

Total Amount Bid Amount Won



Authorities Participated

Orgs bid by company: **47** Common Orgs: **14**

Total Bids Winning Bids



Completed Projects (10)



Category	Count
Construction	5
Road	2
Commercial Building	2
Bridge	1

Operating Locations (4)



India [Global](#)

- Rajasthan
- Uttarakhand
- Bihar
- Chhattisgarh

About Us

Lorem ipsum is simply dummy text of the printing and typesetting industry. lorem ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book. It is simply dummy text of the printing and typesetting industry. lorem ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book.

Tender Feed



Today
Public Works Department Tender Result

[Tender Awarded](#) Awarded Amount: ₹200 Cr



27 May 2023
Public Works Department Tender Result

[Tender Awarded](#) Awarded Amount: ₹14 Cr

20 May 2023
Maharashtra State Electricity Distribution Company Limited Tender

Financial Evaluation Awarded Amount: ₹74.67 Lac

 Anil Chaturvedi Tender Head  +91 7507 77 2101  epc@myatigroup.com

 Ramesh Sharma General Manager  +91 8378 95 8324   csadeshpande@gmail.com

Relevant tenders based on your criterion

Participated Tenders

Search

Andhra Pradesh Medical Services And Infrastructure Development Corporation - APMSIDC Tender

Road Construction Construction Pipes and Pipe Related Activities

 Nicobar, Andaman & Nicobar Islands,

Closing Date Tender Amount
23 Mar 2023 ₹ 200 Cr

Andhra Pradesh Medical Services And Infrastructure Development Corporation - APMSIDC Tender

Road Construction Construction

 Nicobar, Andaman & Nicobar Islands

My Requirements

Category	Will identify via make lists & other sources	Location	View
Cement	30,000 / Bags	Today	New Delhi
TMT	86 / MT	In Next 30 Days	New Delhi
Bricks	1,00,000 / Nos.	20 May 2023	Jaipur
Broken Stone (3/4" Jalli)	1000 / Units	20 May 2023	Jaipur
M sand (Sieve Size 4.75mm - 150 Microns)	100 / MT	03 May 2023	Mumbai

Coming Soon

View More +20 ▾

Product Offering


Steel
Angles Angles


Petroleum
Bitumen, Bitumen Emulsion


Construction-material
Coarse Aggregates, Fine


Solar
Angles Angles



Get additional services to boost your business growth

Corporate Data & Intelligence

Make confident decisions on prospects by referring to their financial statements like PnL, ratios, directors, shareholders, ratings and more



An exclusive platform where you get your own
dedicated space with relevant buyers,
opportunities & analytics so that you can use the
information to grow your business