Curriculum Vitae



Adarsh. S
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"Pooja", TC-10/531/3, Abhaya Nagar- 58, Chempakamoodu, Peroorkada P.O, Trivandrum-695005.

OBJECTIVE

Seeking a challenging position requiring demonstrated skills in leadership, planning and communication, this utilizes interpersonal skills with my experience, educational qualifications and technical knowledge.

ACADEMIC CREDENTIALS

- Master of Business Administration (MBA), Bharathiar University, Coimbatore Major: Marketing Management
- Bachelor of Arts, University of Kerala Major: Sociology

CAREER SUMMARY

- Working as Process Analyst in Wings Logistics, a Canada based logistics company. (Feb 2020 May 2020)
 - ♣ Work profile includes
 - 1. Maintain logistics records in accordance with corporate policies.
 - 2. Prepare border crossing paperworks and co-ordinating with customs brokers.
 - 3. Remotely monitor the flow of vehicles or inventory in real time with route navigation software and satellite linkup systems to improve operational efficiencies.
- Did partnership business in the field of Real estate in Palakkad. (March 2016 Dec 2019)

 - 1. Project Management: Oversee end-to-end process including client acquisition to marketing and sales.

- 2. Business Development: Identify and work with new business areas to assign closeout responsibilities and pinpoint process improvement areas.
- Worked as **Dealer and Financial Advisor** in Maxwealth Capital Services Pvt Limited (a sub-broker of Geojit Financial Services), Trivandrum. (**October 2012 January 2016**)
 - **♣** Work profile includes
 - 1. Buying, holding and selling various equity products on stock exchanges which include stocks, equity options and financial futures.
 - 2. Evaluate financial risks and decide on trading based on available data.
 - 3. Research and identify trading strategies and methods leading to greater profit and income for clients.
 - 4. Ensure all trading transactions are legitimate and comply with government laws and policies to avoid law suits and other penalties.
- Worked as Operations Executive in Amritha Enterprises, Trivandrum. (July 2007 January 2012)

 - 1. Plan operational strategies and objectives to ensure the organization meets its goals and operates successfully.
 - 2. Direct role in sales, marketing and customer service to ensure growth for the benefit of the establishment.

PERSONAL STRENGTHS

- Good communication skills in English
- Ability to adapt to changes
- Good team player

PERSONAL DETAILS

Date of Birth : 26/11/1983 Father's Name : Sivadasan Marital Status : Married

Languages known : English, Malayalam, Hindi, Tamil.

Hobbies : Visiting new places, Listening music, Computer hardware

PERSONAL REFERENCE

Jose Mathew Branch Manager Maxwealth Capital Services (P) Ltd Trivandrum. +91-9544700213

DECLARATION

I hereby declare that the above furnished details are true to the best of my knowledge. I am looking forward to enrich my knowledge and gain experience, if given an opportunity to serve in your esteemed institution.

Adarsh. S