



**III Semester M.B.A. (Day) Examination, May/June 2025
(CBCS)**

MANAGEMENT

Paper – 3.9 : Management Perspectives (Open elective)

Time : 3 Hours

Max. Marks : 70

SECTION – A

Answer all the questions. Each question carries two marks. **(10×2=20)**

1. Define the term 'Management'.
2. What do you mean by control in leadership ?
3. What is vertical communication ?
4. Define Autocratic Leadership style.
5. Define Extrinsic Motivation.
6. What is line organizational structure ?
7. Define process chart.
8. What do you mean by team work ?
9. What is network organizational structure ?
10. Define staffing.

SECTION – B

Answer any four questions. Each question carries five marks. **(4×5=20)**

11. Write a note on group discussion and explain its pros and cons.
12. Explain the principles of delegation in leadership.
13. Distinguish between democratic and laissez faire leadership styles.



14. Management tools provide better decision-making, problem solving and improvement in the organization productivity ? Justify.
15. Write a short note on nature of management.
16. Write a short note on functional areas of the organization.

SECTION – C

Answer any three questions. Each question carries 10 marks. $(3 \times 10 = 30)$

17. List the different theories of motivation. Explain briefly any two theories of motivation.
18. Briefly explain the different barriers of communication with examples.
19. Explain in detail various types of organizational structure with examples.
20. Explain in detail various management tools with examples.
21. Define management. Explain how management functions contribute to the success of the organization.