# AI FIRST - BEFORE vs AFTER COMPARISON

## Your Business Transformation in 30 Days

## **LA REPORTING & ANALYTICS**

BEFORE AI FIRST ×	AFTER AI FIRST ✓
Manual reports take 2-3 days	Reports generated in minutes
Team spends 20+ hours/week on reports	Automated - team focuses on strategy
Data updated weekly at best	Real-time data, always current
Limited to basic analysis	Deep insights with AI analysis
Can only answer questions you think to ask	AI proactively surfaces insights
Historical data only	Predictive forecasting included

Impact: Save \$30k-50k/year in productivity

## **DECISION MAKING**

BEFORE AI FIRST ×	AFTER AI FIRST ∉
Decisions based on old data	Real-time data-driven decisions
Reactive - problems found too late	Proactive - alerts before issues arise
CFO waits days for answers	Instant answers via Query Agent
Gut feelings + limited data	AI-powered insights + predictions
Miss opportunities due to delays	Capture opportunities faster
Limited visibility into trends	Clear forecasts and trend analysis

**Impact:** Better decisions = more revenue captured

## **\*\* TEAM PRODUCTIVITY**

BEFORE AI FIRST ×	AFTER AI FIRST     ✓
Team buried in manual tasks	Team empowered with AI tools
Need to hire BI analysts (\$80k-120k)	AI agents work 24/7 at fraction of cost
Repetitive work causes burnout	Focus on strategic, creative work
Limited by team capacity	Scale analysis without hiring
Dependent on IT for everything	Finance team self-sufficient with AI

Impact: Avoid \$80k-120k/year in salaries

## MARKET POSITIONING

BEFORE AI FIRST ×	AFTER AI FIRST ✓
Website looks like everyone else	Stand out as AI innovation leader
Clients don't see your tech advantage	Website showcases AI capabilities
Hard to attract top talent	Top talent wants to work with AI
Competitors moving faster	You're ahead of the curve
Seen as traditional company	Positioned as future-forward
Miss out on AI-forward clients	Attract premium clients

**Impact:** Better clients, higher rates, top talent

## COSTS & ROI

BEFORE AI FIRST ×	AFTER AI FIRST ✓
Manual processes cost \$30k- 50k/year	Automated - costs eliminated
Need multiple BI analyst hires	AI agents = your BI team
Website redesign: \$20k-40k	Included in package
Training programs: \$5k-10k per person	Comprehensive Vibe Coding included
Slow ROI on tech investments	3-5x ROI in first year
Ongoing high operational costs	Scalable, efficient operations

**Your Investment:** \$15k one-time **Value Delivered:** \$29k-42k **Year 1 Savings:** \$50k-100k+

## **SPECIFIC USE CASES**

#### FINANCE REPORTING (Before)

- Monday: CFO requests Q3 performance report
- Tuesday-Wednesday: Analyst gathers data from 5 systems
- Thursday: Analyst creates charts and analysis
- Friday: Report delivered (4 days later, data already outdated)
- Cost: 20+ hours of labor

#### FINANCE REPORTING (After)

- Monday 9:00 AM: CFO asks Query Agent "Show Q3 performance"
- Monday 9:01 AM: Complete report with charts and insights delivered
- Alert Agent already notified about anomalies proactively
- Cost: 1 minute, automatic

#### **FORECASTING (Before)**

- Manual spreadsheet models
- Updated quarterly at best
- Based on historical trends only
- · No anomaly detection
- Can't test multiple scenarios easily
- Takes days to update assumptions

#### **FORECASTING (After)**

- AI Forecasting Agent runs continuously
- Updates daily with latest data
- Machine learning identifies patterns humans miss
- Automatic anomaly detection and alerts
- Test 100 scenarios in seconds
- Instant updates when assumptions change

#### **DAILY OPERATIONS (Before)**

- 8:00 AM: Arrive, check email
- 8:30 AM: Pull data from 3 systems manually
- 10:00 AM: Build report in Excel
- 12:00 PM: Find errors, fix data
- 2:00 PM: Create presentation
- 4:00 PM: Finally ready to analyze
- 5:00 PM: Run out of time for actual insights

#### **DAILY OPERATIONS (After)**

- 8:00 AM: Arrive, insights already waiting
- 8:10 AM: Review AI-generated daily brief
- 8:30 AM: Dive deep into flagged opportunities
- 10:00 AM: Strategic planning with leadership
- 12:00 PM: Test new initiatives with AI models
- 2:00 PM: Collaborate on growth strategies5:00 PM: Leave knowing AI is monitoring overnight

#### **MEASURABLE OUTCOMES**

### **MONTH 1 (Implementation)**

- $\mathscr O$  Website live and attracting attention
- $\mathscr{D}$  Team trained and confident
- AI agents deployed and learning
- ullet  $\ensuremath{\checkmark}$  First automated reports running

#### MONTH 3

- $\mathscr{O}$  80% reduction in manual reporting time
- & First major insight catches missed opportunity
- \( \text{Team using AI tools daily without help} \)
- Ø Positive ROI achieved

#### **MONTH 6**

- ✓ Complete ROI on \$15k investment
- $\mathscr O$  New clients citing AI capabilities
- $\mathscr O$  Team requests advanced AI training

•  $\mathscr U$  Expanding AI to other departments

#### YEAR 1

- $\mathscr{D}$  Company recognized as AI leader
- Avoided hiring 2-3 analysts
- Ø Revenue growth from better decisions

#### THE BOTTOM LINE

#### WITHOUT AI FIRST:

- Falling behind competitors
- Rising operational costs
- Team burnout from manual work
- Missed opportunities
- Slow, reactive decisions

#### WITH AI FIRST:

- Leading your market in AI adoption
- · Costs decreasing while capability grows
- Team energized and productive
- Opportunities captured fast
- · Proactive, data-driven growth

#### INVESTMENT COMPARISON

Option 1: Hire Your Way Out - Junior BI Analyst: \$80k-120k/year - Website Agency: \$20k-40k - Training Programs: \$10k-20k - Total Year 1: \$110k-180k - Ongoing costs every year - Limited to human capacity

**Option 2: AI First Transformation** - Complete Package: **\$15k one-time** - AI agents work 24/7 - Scalable without adding headcount - **Save \$95k-165k in Year 1 alone** 

#### RISK COMPARISON

**Doing Nothing:** -  $\triangle$  Competitors adopt AI first -  $\triangle$  Lose clients to AI-forward companies -  $\triangle$  Team leaves for AI-native companies -  $\triangle$  Operational costs keep rising -  $\triangle$  Miss the AI revolution

**AI First Transformation:** - & Fixed \$15k investment - & 30-day proven process - & Real results from Bazi, Oracle partnership - & Team upskilled and retained - & Leading, not following

#### READY TO TRANSFORM?

**30 days from now, you can be:** -  $\times$  Still manually creating reports, OR -  $\mathscr M$  Having AI do it in seconds

The choice is yours.

Let's start your transformation today.  $\$15k.\ 30$  days. Complete transformation.