

**W4156**

**Meatspace: People  
& Farewell**

# Prologue: Meatspace

Am pretty confident by now we are fully aware software is made by groups of humans (interacting with each other) often delivered to users who are also human.

This voyage into meatspace pulls in psychology, communication, group dynamics, organizational behavior .....

meat·space

'mētspās/

*noun*

*informal*

1. the physical world, as opposed to cyberspace or a virtual environment.

# Agenda

- ❑ The Individual: 10x / What makes a great engineer?
- ❑ The Group: Engineering Culture
- ❑ The Architecture: People  $\leftrightarrow$  Architecture
- ❑ Final thoughts

**What is the productivity disparity /  
distribution between engineers? (10X)**

# 10X

**10x:** thesis that the *best* software engineers are order of magnitude more productive than average software engineers

Ratio best:worst

TABLE III. RANGE OF INDIVIDUAL DIFFERENCES  
IN PROGRAMMING PERFORMANCE

<i>Performance measure</i>	<i>Poorest score</i>	<i>Best score</i>	<i>Ratio</i>
1. Debug hours Algebra	170	6	28:1
2. Debug hours Maze	26	1	26:1
3. CPU time Algebra (sec)	3075	370	8:1
4. CPU time Maze (sec)	541	50	11:1
5. Code hours Algebra	111	7	16:1
6. Code hours Maze	50	2	25:1
7. Program size Algebra	6137	1050	6:1
8. Program size Maze	3287	651	5:1
9. Run time Algebra (sec)	7.9	1.6	5:1
10. Run time Maze (sec)	8.0	.6	13:1

Exploratory experimental studies comparing online  
and offline programming performance

# Can 10X be true?

*Creative* work is different than *mechanical labor*

- 10x engineers can shorten path/meander
  - Not about *rate of work* but *much less work*
  - Can bypass two ‘design generations’/’rewrites’
  - ‘Good’ decisions *compound* over life of project
- Mentor team of N (N engineers \* M% productivity boost)
- Not just *productivity*. Can *succeed* in solve problems where others will *fail*
- Sharing libraries provides *leverage* (my code to 100 engineers etc)

# 10X Results

Classical '10X engineer studies are controlled experiments

- Engineers looking at new/abstract problems
- Controlling for experience

Building a team in industry you care about **results** not 'fair comparison/controls'

- Hire someone who has **seen** the same problem domain
- Hire **experience** (*seen many patterns / problems*)
- Fewer people == less communication and handoff
- Hire people who elevate others

Imagine building a similar project now vs 10 wks ago. How much quicker are you?

**Empirically/IMO:** '10X results' is true & significant disparity output between S.E.s

# What makes a great engineer?

(much broader definition than 10x)



# What makes a great engineer?

## Personal Characteristics

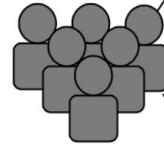
<b>Improving (IV.A.1)</b>	Perseverant	Self-Aware
<b>Passionate (IV.A.2)</b>	Hardworking	Aligned
<b>Open-minded (IV.A.3)</b>	Curious	Executing
<b>Data-driven (IV.A.4)</b>	Risk-taking	Prideful
Systematic	Adaptable	Creating
Productive	Self-Reliant	Focused

## Decision Making

<b>Knowledgeable about people and the organization (IV.B.1)</b>	Knowledgeable about their technical domain
<b>Updates their mental models (IV.B.2)</b>	Knowledgeable about customers and business
<b>Sees the forest and the trees (IV.B.3)</b>	Knowledgeable about tools and building materials
<b>Handles complexity (IV.B.4)</b>	Knowledgeable about engineering processes
	Models states and outcomes

Internal

External



Teammates

```
1010100100010
1001010101001
0101001010101
0101010100101
> g++ -c
```

Software Product

## Teammates

<b>Creates shared context (IV.C.1)</b>	Raises challenges
<b>Creates shared success (IV.C.2)</b>	Walking-the-walk
<b>Creates a safe haven (IV.C.3)</b>	Manages expectations
<b>Honest (IV.C.4)</b>	Has a good reputation
Integrates contexts	Stands their ground
Well-mannered	Trading favors
Acquires context	Personable
Not making it personal	Asks for help
Mentoring	

## Software Product

<b>Elegant (IV.D.1)</b>	Attentive to details
<b>Creative (IV.D.2)</b>	Fitted
<b>Anticipates needs (IV.D.3)</b>	Evolving
Makes tradeoffs	Long-term
	Carefully constructed

[What makes a great engineer?](#)

# What makes a great engineer?

■ 'Non-Coding'  
■ 'Coding'

## Personal Characteristics

Personal Qualities

## Decision Making

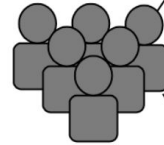
Problem Domain Knowledge  
Engineering Processes  
Engineering Decision Making

Internal

External

## Teammates

Mainly Interpersonal  
+ Some Technical (to mentor etc)



Teammates

## Software Product

Software Engineering








```
1010100100010  
1001010101001  
0101001010101  
0101010100101  
> g++ -c
```

Software Product

The  
Great  
Software  
Engineer

[What makes a great engineer?](#)

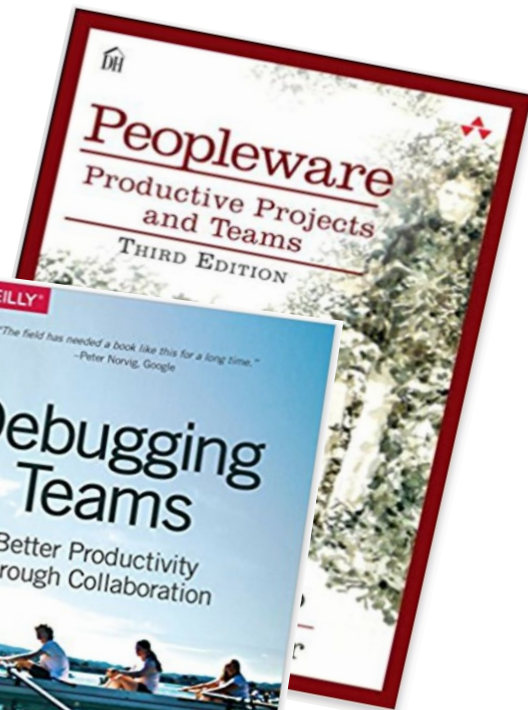
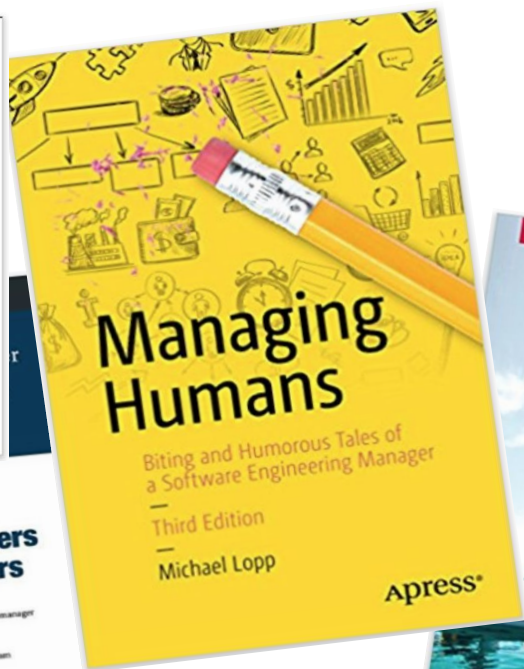
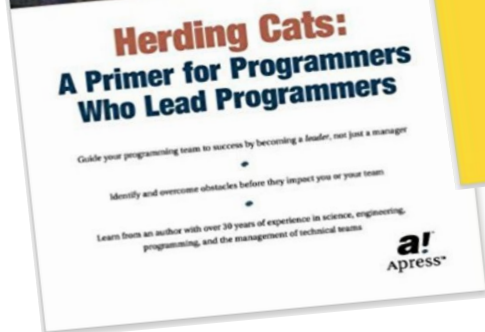
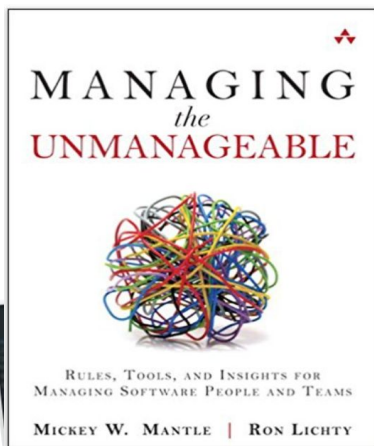
# Who would you hire to join a real world team? (*without* special powers)

							
Software Product							
Team Mates (interaction)							
Decision Making							
Personal Skills							

# Who would you hire to join a real world team? (*without* special powers)

							
Software Product	✓	✓	✗	✓	✓	✓	✓
Team Mates (interaction)	✗	1/2	✗	✓	✓	✓	✗
Decision Making	1/2	✗	✗	✓	✗	✗	✓
Personal Skills	1/2	✗	✗	✓	1/2	3/4	3/4
Bonus: How would you manage?							

# Aside



**What makes a great engineering organization?**

# Defining

Many dictionary definitions (norms, societal beliefs,) and other definitions

For our purposes:

Culture: “How things actually work around here”

- Which *goals* are pursued / what is the mission?
- *How* are decisions made and by *who*?
- Which values do the organization prioritize in decisions?
- Which behaviors and actions are rewarded vs punished?

# Describing Cultures



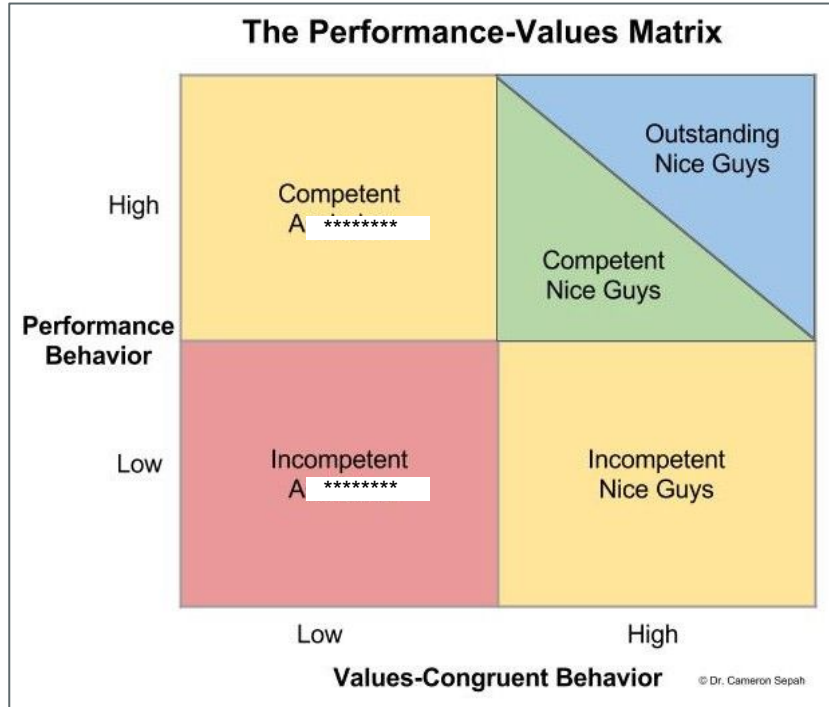
Collection of dimensions drawn from multiple models including OCP, Hofstede

Think culture is fluffy? Consider the different cultures between: prison, air traffic control, government, bridgewater, AWS, Google, etc

- Many cultural models (OCP, Hofstede, etc).
- May have a strong culture (understood and adhere) or weak (not disseminated or rejected).
- Very likely to have sub-cultures (org units / teams)
- You will be surprised by how much this affects your daily life: How easy is it to 'get stuff done'?
- Effective (vs stated culture) will impact you



# Nice vs Performance



Some companies have a 'rule' that they never hire the left column. What is that rule called?

Can we understand that rule vs 'great engineer' attributes?

Some companies will tolerate top left

Some companies tolerate bottom right / slow to release

Depends on their **culture**

# Great Culture

“may well be the most important document ever to come out of the Valley.”

[in reference to the [netflix culture deck](#)]

[Sherly Sandberg]

Netflix do not have the monopoly on great culture but certainly there has been a pilgrimage of other industries to netflix/the valley to understand and attempt to replicate/adapt the positive aspects of this culture. There are also emerging ‘cons’ to certain cultures ...

# People and Architecture

# Conways Law

"organizations which design systems ... are constrained to produce designs which are copies of the communication structures of these organizations."

[Melvin Conway]

# Summary

- Pretty sure we have all overcome the hollywood stereotype of the lone programmer
- Many characteristics of great engineers are not ‘coding’
- Engineering culture of organization is complex and multi-dimensional
- Organizational design and architecture are inter-related

# Pop Quiz

Question	Answer
Which member of Silicon Valley would you want on your team?	
There is low/high differentiation in productivity between software engineers?	
What are the key aspects of being an excellent engineer?	
Describe the culture of an organization you have worked/seen? (it can be anything from Columbia through to Scouts/Guides)	
What type of culture do you want to work at?	
Describe the relationship between organizational design and architecture.	

# Reading

Reading	Optionality
<a href="#"><u>10X</u></a>	Required
<a href="#"><u>What makes a great engineer</u></a>	Required
<a href="#"><u>Spotify Engineering Culture</u></a> and <a href="#"><u>2</u></a>	Required
<a href="#"><u>Spotify Steps</u></a>	Required
<a href="#"><u>Netflix Culture Deck</u></a> and <a href="#"><u>current</u></a> and <a href="#"><u>Stripe</u></a>	Required
<a href="#"><u>Ray Dahllo</u></a>	Optional

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**Course Wrap Up**



# From our first lecture .....

## How we learn 'programming'

~~Well defined (provided problem)~~

~~Computer science 'problem domain'~~

~~0 existing code~~

~~Don't use existing code / plagiarism~~

~~Alone~~

~~No 'production'~~

~~Small codebase / 4-5 weeks~~

~~No testing~~

~~No hardware failures~~

~~Focus on functional requirements~~



## Software Engineering in Industry

Users! Define problem. Extract requirements!?!

Hotels, Finance, **Shellfish**, Furniture, .....

Mostly '**brownfield**' / existing code

Use **anything** that cuts time + **integrate**

In **teams** (or in *organizations*)

Constantly **running** 24x7

**M-Bn** LOC to be maintained for **years**

**Testing, Testing, Testing** and more **Testing**

Real world is **fragile**

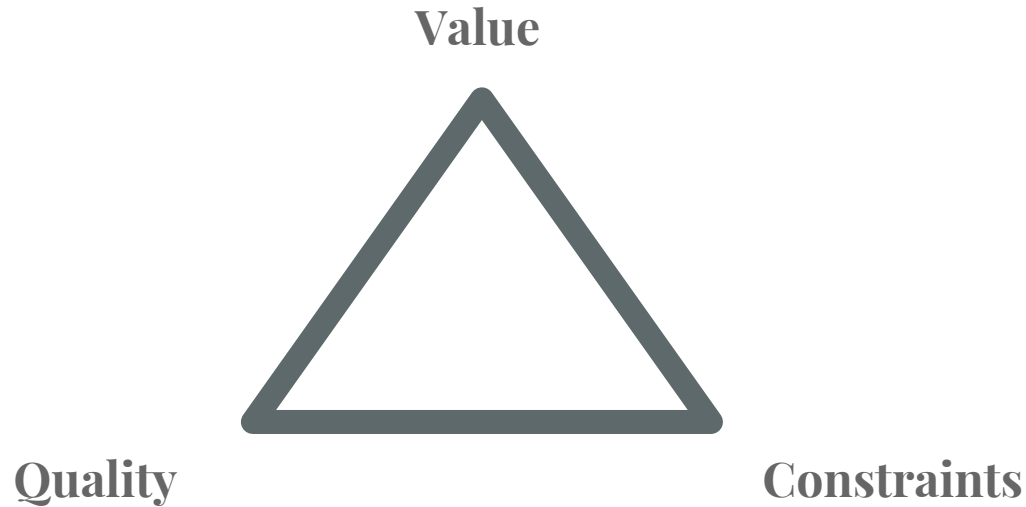
Availability, Performance, Security, Cost, ... , ...?!?!

# Theme 0: Flow of Value



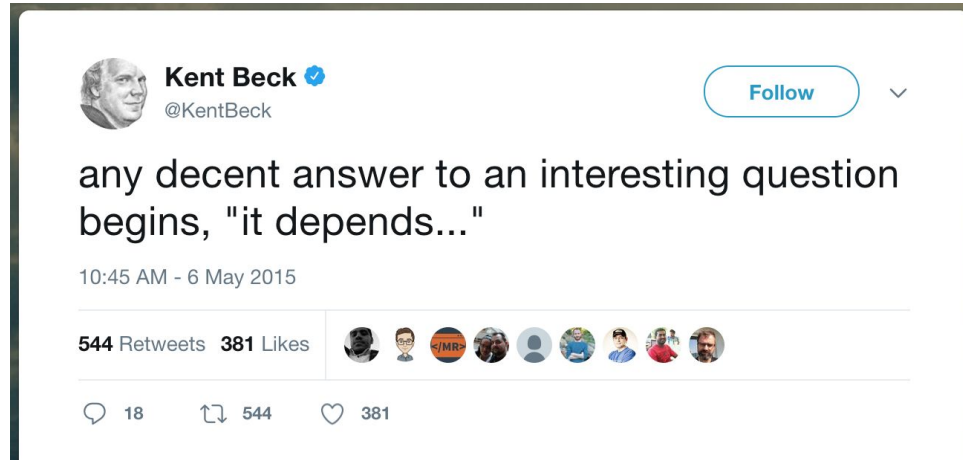
Many of the techniques we covered accelerate idea to prod

# Theme I: Agile Triangle



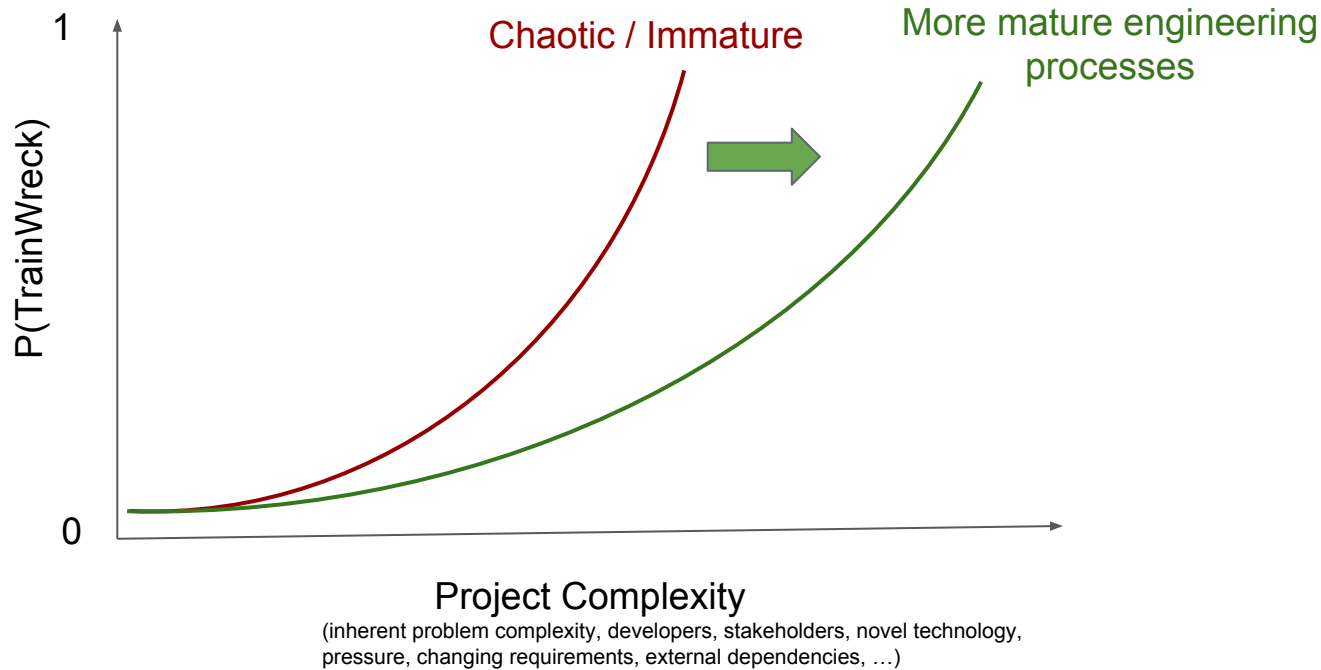
We are always in the pursuit of value managing quality and constraints

# Theme 2: My Final 'It Depends'



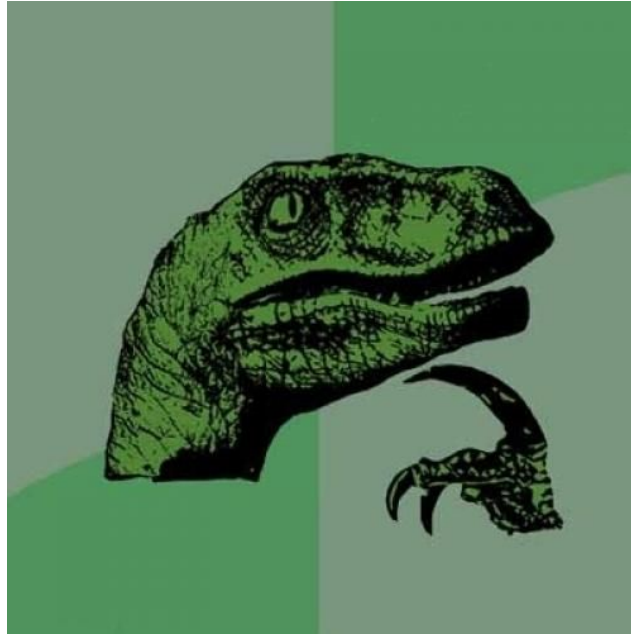
***But hopefully***, we grew as engineers and have ***theoretical underpinnings*** and can ***evaluate situations***, understand ***trade-offs*** and ***pick optimal***

# Theme 3: Complexity



***Continual evolution to keep maturity > complexity***

# Theme 4: Awareness & Improvement



***Continually reflect / retrospective your processes.  
Diagnose and improve***

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**Life Data Points**

# We are not hunting wooly mammoths any more

Was once told my impact function of:

- Problem Domain: do I understand what needs to be built?
- Engineering: can I build it?
- People skills: do I have the people skills to work with people to extract #1, deliver #2



# Accelerate your experience through reading ....

“A reader lives a thousand lives before he dies, said Jojen. The man who never reads lives only one.”

— George R.R. Martin, A Dance with Dragons

- Of all the mistakes I have made most of them I have found the prophylaxis in a book at a later date
- Reading unsurprisingly accelerates your development
- Read vociferously: engineering, domain, data storytelling, leadership, etc

## But have reasonable self-expectations

A lot of graduates place unreasonable expectations on themselves (there is a lot to know!).

However, the company *chose* to hire graduates. If they:

- want 10 years experience they would hire someone with  $\geq 10$  years experience
- want 10 years experience from a graduate they are odd and you probably don't want to work for them anyway
- chose to hire graduates they want potential, motivation and some knowledge

At the graduate level it is one of the times you can say “I don't know but I want to/will find out”. Do not set unrealistic/distorted expectations for yourself.

# When faced with uncertainty ask “what data can I gather to reduce uncertainty”

(Intense stress) “Ewan, I don’t know what to do with my life/career! I don’t know which industry or role. I was thinking maybe Widgets and I like Product Management but I am not sure”

“Ok. (unfortunately – this is an ongoing issue. It applies equally at 30 as 20!). How can we help work it out?”

“I don’t know. I have *luxuriated* in my dorm room *willing* the answer from the skies but it has not arrived!”

“What about applying for a product manager role at a Widget company?”

“But Ewan, I said I am not *sure* if product management in widgets is for me. What if I don’t like the company or the role?”

“Fantastic! You have narrowed it down”

“Won’t I have wasted their time?”

“Interviews are a bilateral process/effort (they are working out if *you* are a fit for company and you are working out if *company* is fit for you).”

“Oh.”

“And equally, what if you find out some data point such as you *like* product mgt?”



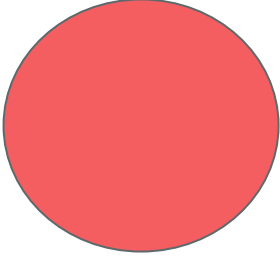
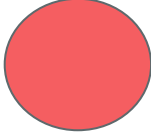
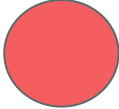
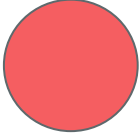
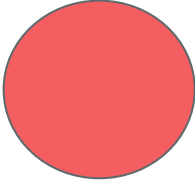
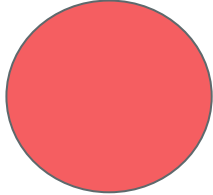
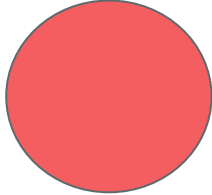
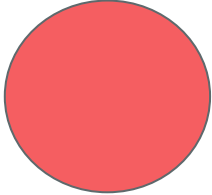
“Well, I suppose I know I confirmed product mgmt and now just need to find the company/industry”

“Absolutely. And vice versa (company, role)”

“So, I should treat job search as ‘search’ process/simulated annealing”

“Yes. Sometimes life is like simulated annealing”

## But career isn't everything ... (The McConaughey 5)

	Parenthood	Spouse	Career	Friendships	Health
20's View					
30s View					

# Till I see you next

- Please stay in touch
  - Email
  - Or come back to say 'hi' in person
- Let me know how it goes at internships / industry
  - Did the course ease the transition?
- Happy to help as you find your way in industry

## Response rate

- P(High): Problem X, Have considered A,B,C. Thinking D. Tradeoff E vs F. What do you think?
- P(Low): Problem X. ?!?!?