



# **Acme Jewelry Company**

## **Estimating the Impact of Synthetic Diamond's Weight on Sale Price**

**University of California, Berkeley | School of Information**

**DATASCI 203-003 Statistics for Data Science - Fall 2022**

Team 2: Ivy Chan, Jonathan Hodges, Dipika Kumar, Christian Lee

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# AGENDA

1. Introduction
2. Data & Methodology
3. Results
4. Limitations
5. Conclusion

# INTRODUCTION



- ❖ Technological advances in synthetic diamond manufacturing has led to increased carats of produced synthetic diamonds.
- ❖ Should Acme upgrade their old manufacturing process? Is it economically viable to do so?
- ❖ Focus of Study: How large is effect of synthetic diamond carat on the diamond's sales price?

# Data & Methodology

# Dataset

- ❖ Diamonds dataset on Kaggle from 2021 by Abhijit Singh

Cause	Number of Samples Available for Analysis (after removal for cause)	Removed Number Samples for cause
Start	53,940	0
Remove samples with dimension variables with value of 0	53,920	20
7 of 10 variables transformed to natural log scale	53,920	0
Remove samples where natural log values of volume are infinite	53,920	17
Split into 30% EDA set (16,171 ) and 70% confirmation set (37,732)	53,903	0

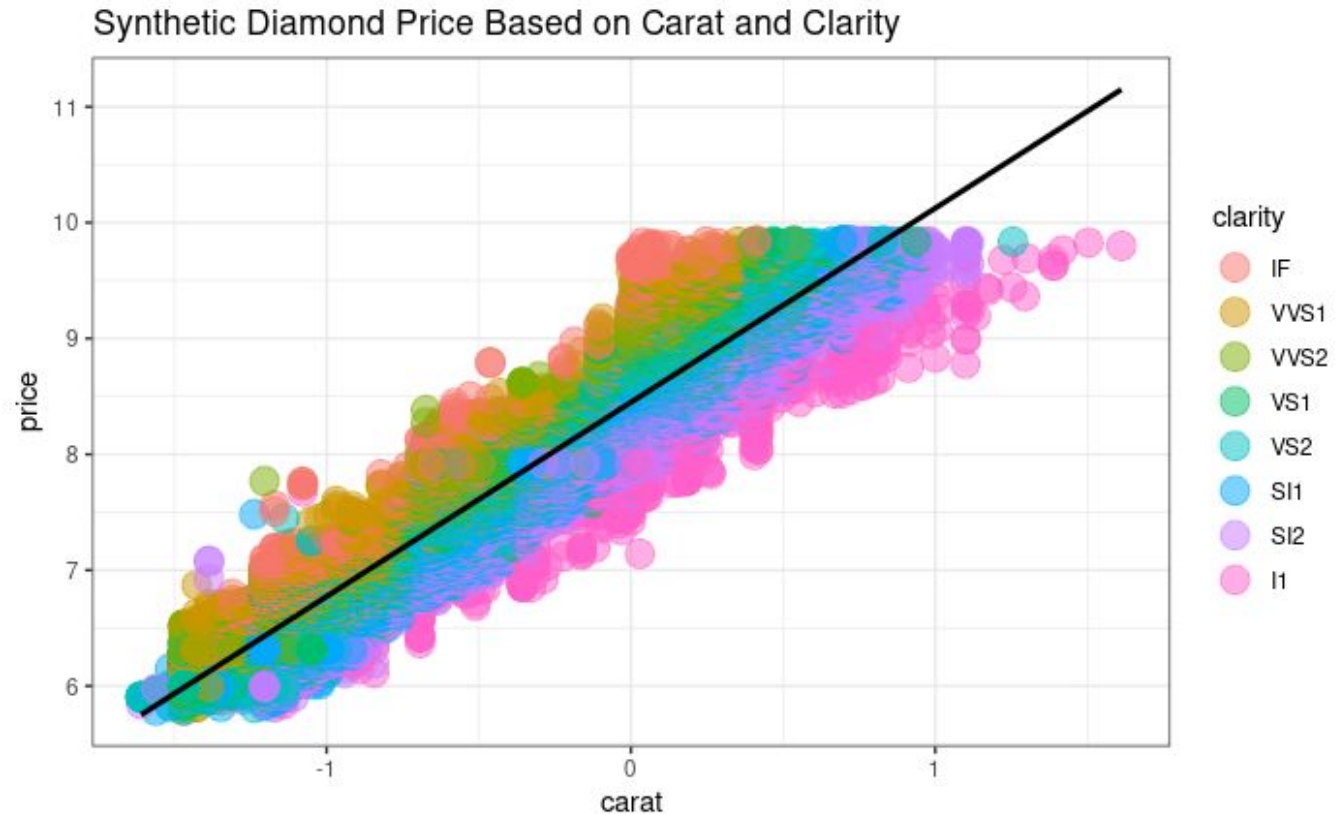
# Model Variables

- ❖ To predict the price model we had to operationalize varying features.

Operationalized	Variable	Type	Manipulation
Response	Price	Metric	Log
Predictor	Carat		
Predictor	Volume		Log (Length_in_mm * Width_in_mm * Depth_in_mm)
Predictor	Clarity	Categorical	Hot encoded to ordinal
Predictor	Color		

# OLS Regression Model

$$\text{price} = \beta_0 + \beta_1 C + Z\gamma$$



**Result**



# Three Regression Models

- ❖ Model 1:  $\text{price} \sim \text{carat}$
- ❖ Model 2:  $\text{price} \sim \text{carat} + \text{color} + \text{clarity}$
- ❖ Model 3 :  $\text{price} \sim \text{carat} + \text{color} + \text{clarity} + \text{volume}$



# Stargazer: Model Comparison

Estimated Regressions

=====			
Output Variable: price per carat			
-----			
	(1)	(2)	(3)
Constant	8.45*** (0.002)	9.43*** (0.004)	6.89*** (0.13)
Carat	1.68*** (0.002)	1.87*** (0.001)	1.38*** (0.03)
Color		-0.08*** (0.0005)	-0.08*** (0.0005)
Clarity		-0.13*** (0.001)	-0.13*** (0.001)
Volume (Length * Width * Depth)			0.50*** (0.03)
-----			
Observations	37,895	37,895	37,895
R2	0.93	0.98	0.98
Adjusted R2	0.93	0.98	0.98
Residual Std. Error	0.26 (df = 37893)	0.15 (df = 37891)	0.15 (df = 37890)
=====			
Note:	*p<0.05; **p<0.01; ***p<0.001		
	HCrobust standard errors in parentheses.		

# Limitations

# OLS Regression Limitations

- ✓ Independence and Identically Distributed (I.I.D.)
  - ✓ Independence → Data randomly collected
  - ✓ Identically Distributed\* → Insignificant data removal

\* Geographic sampling location unknown

- ✗ Unique BLP Exists
  - Bimodal distributions
  - Heavy tails
  - No perfect collinearity

- ? Omitted Variable Bias
  - Unknown variables i.e economic conditions



# Conclusion

# Recommendation

- ❖ Acme Synthetic Diamond Company should upgrade to the new equipment



# References

# References

Content:

- <https://www.kaggle.com/code/abhijit10singh/eda-applying-multiple-linear-regression/data>
- <https://medium.com/@kyawsawhtoon/log-transformation-purpose-and-interpretation-9444b4b049c9>
- <https://instoremag.com/its-real-acceptance-of-lab-grown-diamonds-is-expanding-exponentially/>
- <https://www.nationaljeweler.com/articles/11284-looking-ahead-4-factors-that-could-shape-lab-grown-diamonds-future>
- <https://www.cnn.com/2022/04/27/business/diamonds-manmade-demand/index.html>
- <https://indianewengland.com/why-lab-grown-diamonds-are-a-rage-amongst-millennials/>
- <https://www.professionaljeweller.com/industry-view-the-future-of-lab-grown-diamonds/>
- <https://www.professionaljeweller.com/feature-will-lab-grown-diamonds-ever-overtake-natural-sales/>
- <https://www.jewellermagazine.com/Article/10945/Lab-created-diamond-sales-reaching-new-heights-in-US>
- <https://www.prnewswire.com/news-releases/igi-certifies-worlds-largest-lab-grown-diamond-30-carats-301564929.html>



# References

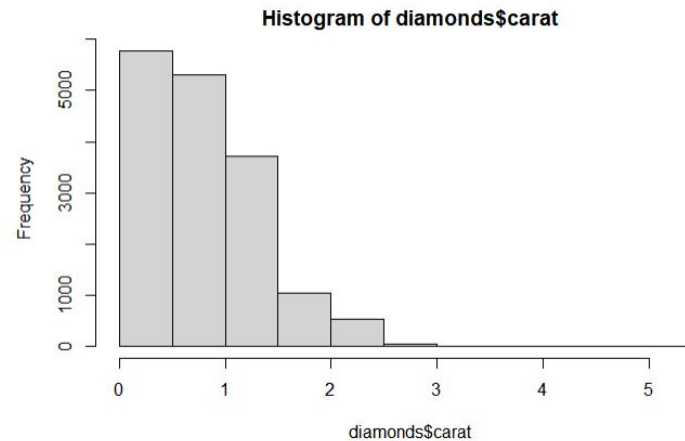
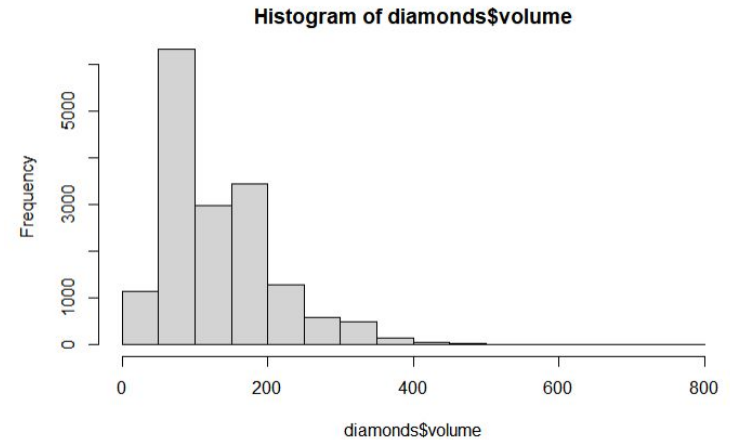
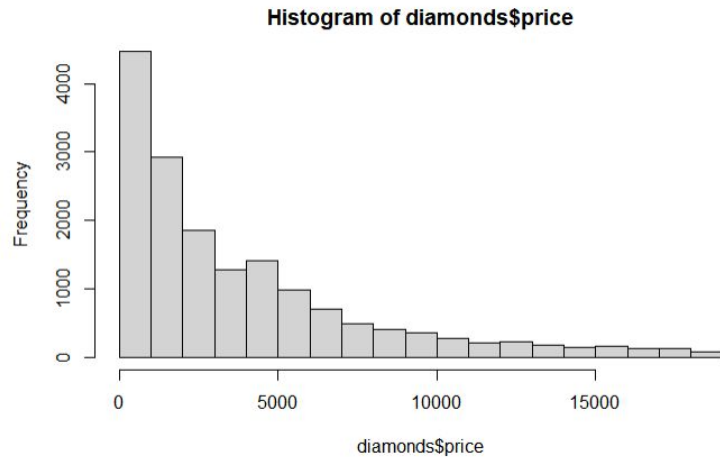
Images:

- <https://acmejewelry.com.ph/>
- [https://www.google.com/url?sa=i&url=https%3A%2F%2Fnews.mit.edu%2F2020%2Fdiamond-metal-conductor-1005&psig=AOvVaw2rWiEPRKgRIp\\_ShOueKsqk&ust=1670034104273000&source=images&cd=vfe&ved=0CA8QjRxqFwoTCOj1mv7v2fsCFQAAAAAdAAAAABAa](https://www.google.com/url?sa=i&url=https%3A%2F%2Fnews.mit.edu%2F2020%2Fdiamond-metal-conductor-1005&psig=AOvVaw2rWiEPRKgRIp_ShOueKsqk&ust=1670034104273000&source=images&cd=vfe&ved=0CA8QjRxqFwoTCOj1mv7v2fsCFQAAAAAdAAAAABAa)
- <https://www.nationaljeweler.com/articles/10953-a-milestone-in-the-lab-grown-industry-the-3-largest-certified-diamonds-over-15-carats-coming-to-jck/gallery>
- [https://d3njicbhbojbot.cloudfront.net/api/utilities/v1/imageproxy/https://coursera-course-photos.s3.amazonaws.com/4e/2b9450fd5011e88a28fd978cb69b7d/Public-Health-Biostatistic\\_Logo5\\_Multiple-Regression-Methods-04.png?auto=format%2Ccompress&dp\\_r=1&w=175&h=175&fit=fill&bq=FFF](https://d3njicbhbojbot.cloudfront.net/api/utilities/v1/imageproxy/https://coursera-course-photos.s3.amazonaws.com/4e/2b9450fd5011e88a28fd978cb69b7d/Public-Health-Biostatistic_Logo5_Multiple-Regression-Methods-04.png?auto=format%2Ccompress&dp_r=1&w=175&h=175&fit=fill&bq=FFF)
- <https://medium.com/@shuklapratik22/linear-regression-from-scratch-a3d21eff4e7c>

# Appendix

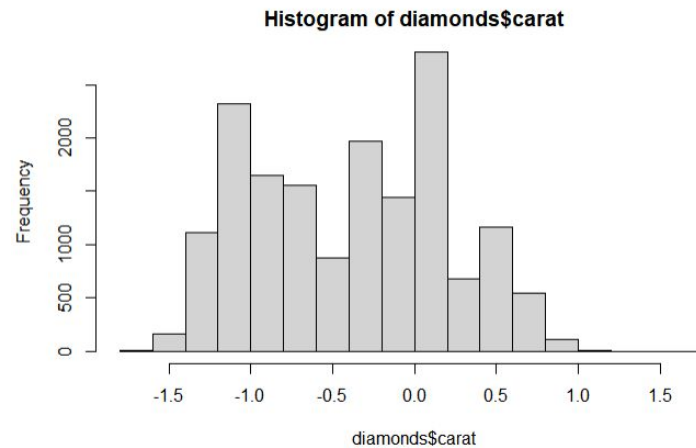
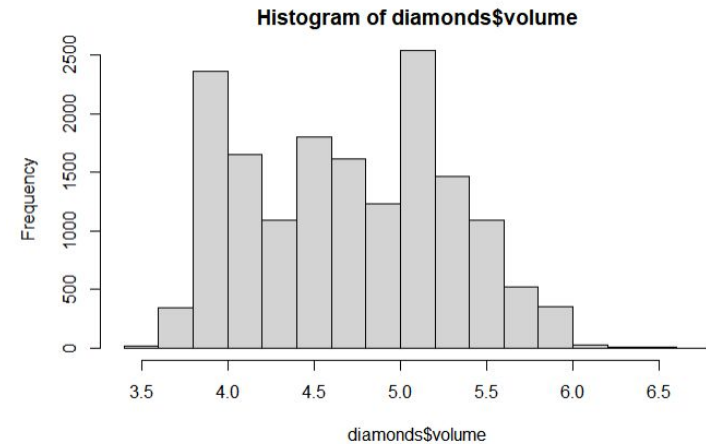
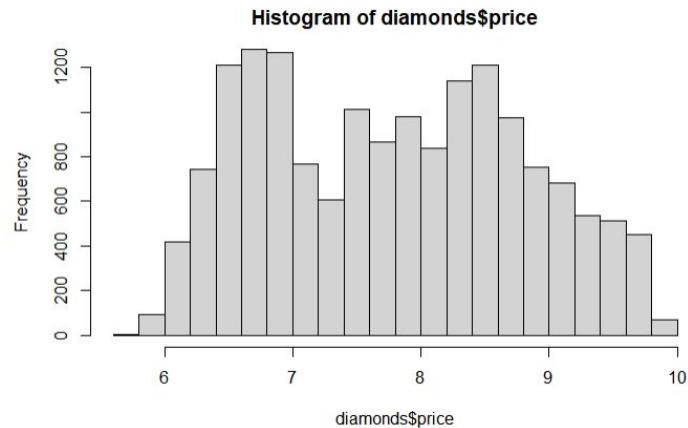
# Metric Variables

## ❖ Data set variables:



# Metric Variables after Data Transformation

❖ Data set variables:



# Stargazer: Testing Dataset

Table 1: Estimated Regressions

output variable: price per carat			
	(1)	(2)	(3)
Constant	8.45*** (0.002)	9.43*** (0.01)	7.91*** (0.18)
Carat	1.67*** (0.004)	1.87*** (0.002)	1.58*** (0.03)
color		-0.08*** (0.001)	-0.08*** (0.001)
clarity		-0.13*** (0.001)	-0.13*** (0.001)
volume (Length * width * Depth)			0.30*** (0.03)
Observations	16,159	16,159	16,159
R2	0.93	0.98	0.98
Adjusted R2	0.93	0.98	0.98
Residual Std. Error	0.26 (df = 16157)	0.15 (df = 16155)	0.15 (df = 16154)

Note:

\*p<0.05; \*\*p<0.01; \*\*\*p<0.001  
HCr robust standard errors in parentheses.

# VIF

## Model 2

Variables <chr>	Tolerance <dbl>	VIF <dbl>
carat	0.7825562	1.277864
color_in_num_order	0.9151113	1.092763
clarity_in_num_order	0.8378022	1.193599

3 rows

## Model 3

Variables <chr>	Tolerance <dbl>	VIF <dbl>
carat	0.002039398	490.340678
color_in_num_order	0.914761112	1.093182
clarity_in_num_order	0.831394943	1.202798
volume	0.002048253	488.221014

4 rows