

Perceived Income Risks

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Outline

- 1 Motivation
- 2 Stylized facts
 - Cross-sectional patterns
 - Perceived risks and decisions
 - Correlation with the stock market
 - Permanent/transitory decomposition (work in progress)
- 3 Model (work in progress)

Motivation

- Risks matter for individual decisions
 - precautionary saving
 - portfolio choice and stock market participation
- Risks matter for macroeconomic outcomes
 - Since idiosyncratic risks are not perfectly insured
 - Different wealth \rightarrow different MPCs \rightarrow distributional channel of macroeconomic policies
- Risks estimated from the inequality \approx “the truth” \approx perceptions?

This paper's agenda

- ① **Empirics:** subjective risk profiles from density surveys
 - differ systematically by **income, age, generation, and education**
 - affect **planned spendings**
 - non-normality, i.e half of population have **non-zero skewness**
 - **negatively correlate with stock market returns**
 - how persistent? (work in progress)
- ② **Theory:** a **subjective** heterogeneous-agent model
 - **imperfect understanding** of income process
 - i.e. experiences \rightarrow perceptual differences across age and generation
 - life-cycle consumption and portfolio choice
 - uninsured idiosyncratic risks (and aggregate risks)

Literature

- subjective survey, especially on probabilist surveys. [Manski \(2004\)](#), [Delavande et al. \(2011\)](#), [Manski \(2018\)](#), [Bertrand and Mullainathan \(2001\)](#), [Armantier et al. \(2017\)](#)
- “insurance or information”: [Kaufmann and Pistaferri \(2009\)](#), [Meghir and Pistaferri \(2011\)](#), [Pistaferri \(2001\)](#), [New York Fed Blog \(2019\)](#), [Flavin \(1988\)](#)
- consumption/saving and portfolio choice under imperfect perception/understanding. [Rozsypal and Schlafmann \(2017\)](#), [Carroll et al. \(2018\)](#), [Lian \(2019\)](#)
- expectation formation, mostly on macroeconomic variables, [Coibion and Gorodnichenko \(2012\)](#), [Fuhrer \(2018\)](#), etc
- counter-cyclical labor income risks: [Storesletten et al. \(2004\)](#), [Guvenen et al. \(2014\)](#), [Catherine \(2019\)](#)
- heterogeneous-agent New Keynesian models (HANK)

Data

Table: Survey of Consumer Expectations

Time period	2013M6-2019M6
Frequency	monthly
Sample size	1,300
Density variable	1-yr-ahead earning growth (same position/hours)
Pannel structure	12 months
Demographics	educ, income, age, gender, state

- density estimation following [Engelberg et al. \(2009\)](#)
- exclude top and bottom 1% values of each moment

Definition

- $\Delta Y_{i,t+12}$: next-year growth of the same job/position/hours
- Moments to look
 - expected growth, $E_{i,t}(\Delta Y_{i,t+12})$
 - variance: $\overline{var}_{i,t}(\Delta Y_{i,t+12})$
 - skewness: $skew_{i,t}(\Delta Y_{i,t+12})$
- Both perceived nominal and real income growth
 - $E_{i,t}(\Delta Y_{i,t+12}^r) = E_i(\Delta Y_{i,t+12}^n) - E_{i,t+12}(\pi_{t+12})$
 - $\overline{var}_{i,t}(\Delta Y_{i,t+12}^r) = \overline{var}_{i,t}(\Delta Y_{i,t+12}^n) + \overline{var}_{i,t}(\pi_{t+12})$
- Does not reflect unemployment risk
 - Can be converted into the unconditional risk using perceived unemployment risk (same-job-hour risk is just a lower bound).

Outline

1 Motivation

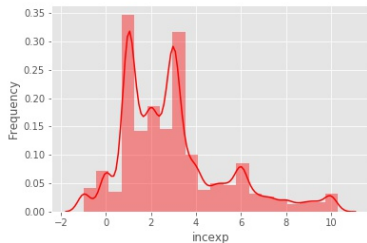
2 Stylized facts

- Cross-sectional patterns
- Perceived risks and decisions
- Correlation with the stock market
- Permanent/transitory decomposition (work in progress)

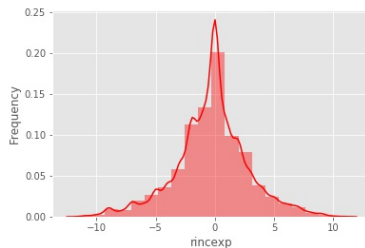
3 Model (work in progress)

Cross-sectional of income growth expectation

(a) expected growth of nominal



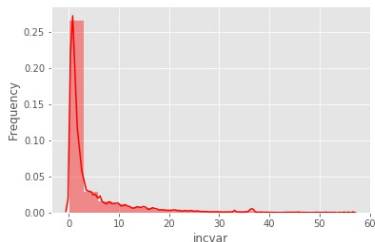
(b) expected growth of real



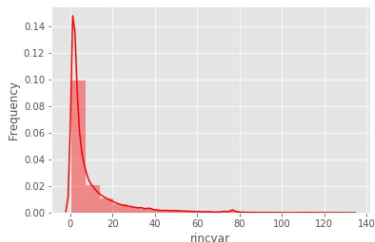
- nominal income: right-skewed and mostly positive
- real income: symmetric around zero

Cross-section of income risks

(a) nominal income risk



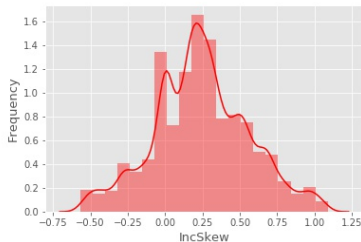
(b) real income risk



- average perceived income risks: 2.5% standard deviation for nominal and 3.5% standard deviation for real income
- just a lower bound: before adjustment of unemployment risk

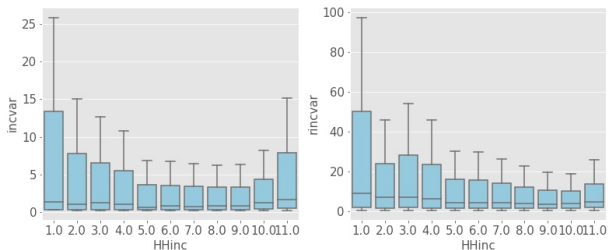
Cross-section of tail risks

(a) nominal income skewness



- sizable dispersion in skewness, i.e. about half of the people have non-zero skewness in perceived income distribution.

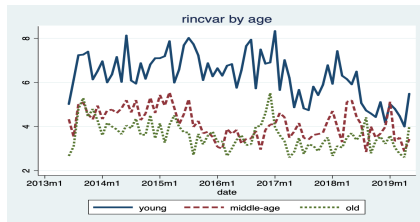
Perceived income risks by household income



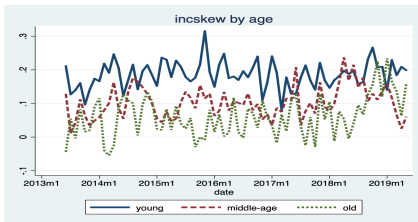
- Similar to the pattern of earning growth dispersion conditional on income in [Bloom et al. \(2018\)](#).

Perceived income risks by age

(a) risks



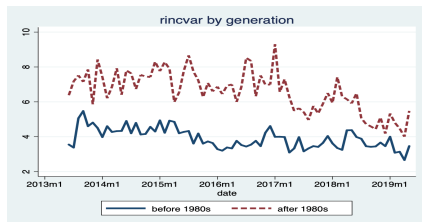
(b) skewness



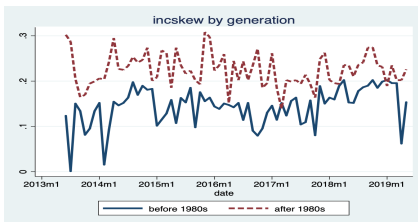
- in line with existing findings, for instance [Bloom et al. \(2018\)](#).

Perceived income risks by generation

(a) risks

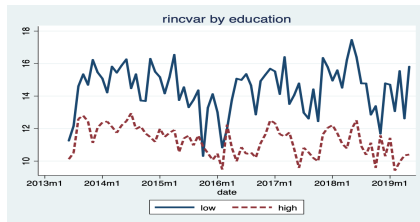


(b) skewness

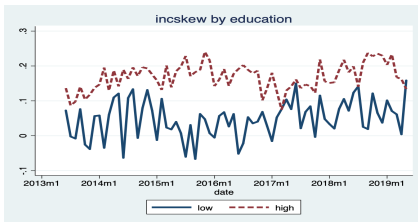


Perceived income risks by education

(a) risks



(b) skewness



- not the same to findings, for instance [Meghir and Pistaferri \(2004\)](#)

Covariants of perceived income risks

Table: Perceived income risks and individual characteristics

	incvar I	incvar II	incvar III	incvar IIII	rincvar I	rincvar II	rincvar III	rincvar IIII
HHinc_gr=low inc			1.56*** (0.10)				7.01*** (0.19)	
educ_gr=low educ				0.40*** (0.11)				3.82*** (0.21)
gender=male				-0.80*** (0.10)				2.76*** (0.19)
parttime=yes	0.05 (0.12)	0.24* (0.13)	-0.12 (0.13)		1.41*** (0.23)	1.81*** (0.26)	0.19 (0.26)	
selfemp=yes	7.21*** (0.15)	-0.00*** (0.00)	-0.00*** (0.00)		6.27*** (0.27)	-0.00*** (0.00)	0.00*** (0.00)	
Stkprob		0.01*** (0.00)	0.01*** (0.00)			-0.05*** (0.00)	-0.05*** (0.00)	
UEprobAgg		0.01** (0.00)	0.00* (0.00)			0.05*** (0.00)	0.04*** (0.00)	
UEprobInd		0.03*** (0.00)	0.02*** (0.00)			0.05*** (0.00)	0.04*** (0.00)	
Intercept	4.64*** (0.05)	3.75*** (0.12)	3.28*** (0.12)	5.72*** (0.07)	12.42*** (0.10)	12.21*** (0.24)	10.16*** (0.25)	11.16*** (0.14)
N	54029	47331	47331	47457	50730	44382	44382	44517
R2	0.05	0.00	0.01	0.00	0.01	0.01	0.04	0.01

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Perceived income risks and household spending

Table: Perceived income risks and household spending

	spending I	spending II	spending III	spending IIII	spending IIIII	spending IIIIII	spending IIIIII
incexp	0.39*** (0.08)						
rincexp		-0.04* (0.02)					
inevar			0.07*** (0.02)				
rincvar				0.07*** (0.01)			
UEprobAgg						0.04*** (0.01)	
UEprobInd					-0.01 (0.01)		
incskew							0.21 (0.43)
N	55673	50997	55465	52099	54315	85468	55029
R2	0.00	0.00	0.00	0.00	0.00	0.00	0.00

Outline

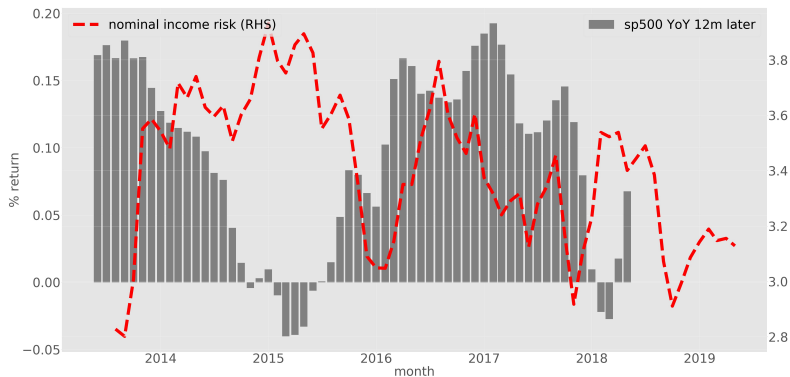
1 Motivation

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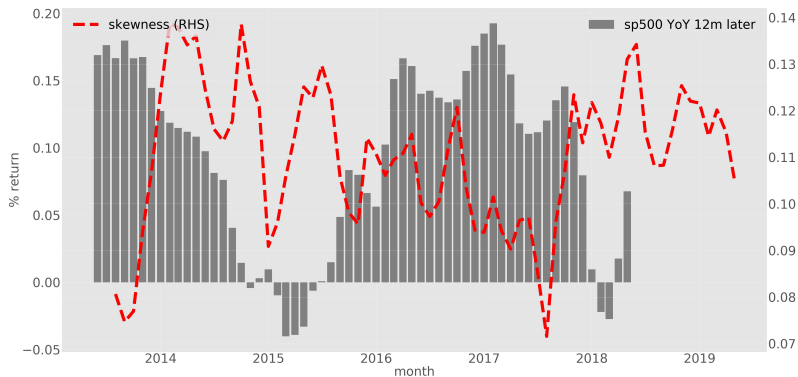
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Dispersion risks and stock market performance



Right-skewness and stock market performance



Perceived income risks and stock market performance

- Stock market return: $\log(\text{sp500}_{t+k}) - \log(\text{sp500}_{t+k-12}) \quad \forall k = 1 \dots 12$
- Income risks: average or median of $\overline{\text{var}}_{i,t}(\Delta Y_{i,t+12})$, $\overline{\text{iqr}}_{i,t}(\Delta Y_{i,t+12})$, $\overline{\text{skew}}_{i,t}(\Delta Y_{i,t+12})$, etc.

Table: Correlation between Perceived Income Risks and Stock Market Return

# months ahead	varMean	iqrMean	rvarMean	skewMean	varMed	iqrMed	rvarMed	skewMed
1	0.229	0.146	1.509	0.023	-0.061	-0.014	0.457	NA
2	0.517	0.199	2.457	-0.009	-0.13	-0.065	0.74	NA
3	0.469	0.194	3.784**	-0.052*	-0.119	-0.061	0.695	NA
4	0.17	0.112	3.098	-0.051	-0.116	-0.052	0.358	NA
5	-0.472	-0.07	0.701	-0.028	-0.126	-0.027	-0.117	NA
6	-0.275	-0.056	0.057	-0.018	-0.229	-0.122	-0.709	NA
7	-0.63	-0.164	-0.158	-0.049	-0.195	-0.115	-0.959	NA
8	-1.048**	-0.298*	-1.827	-0.076*	-0.279	-0.181	-1.655*	NA
9	-1.239***	-0.368**	-1.886	-0.065**	-0.25	-0.173	-1.689*	NA
10	-1.727***	-0.513***	-2.597*	-0.061**	-0.258	-0.163	-1.489	NA
11	-2.038***	-0.567***	-2.41*	-0.089***	-0.201	-0.113	-1.568*	NA
12	-1.416***	-0.467***	-1.543	-0.088***	-0.267	-0.179	-1.37	NA

Perceived income risks and stock market performance by income

Table: Correlation between Perceived Income Risks and Stock Market Return

leads	0	1	2	3	4	5	6	7	8	9	10	11
mean:incvar for low	0.14	0.18	0.21*	0.25**	0.19	0.25**	0.23*	0.16	0.15	0.02	-0.1	-0.08
mean:incvar for high	0.01	0.06	0.06	-0.03	-0.16	-0.19	-0.27**	-0.33***	-0.39***	-0.43***	-0.4***	-0.27**
mean:rincvar for low	0.09	0.16	0.23*	0.28**	0.1	0.17	0.16	0.08	0.15	0.05	-0.0	0.08
mean:rincvar for high	0.13	0.2	0.26**	0.13	0.01	-0.09	-0.1	-0.26**	-0.31**	-0.33***	-0.28**	-0.21
mean:incskew for low	0.33***	0.31***	0.27**	0.28**	0.3**	0.33***	0.13	0.06	0.06	-0.01	-0.02	-0.11
mean:incskew for high	-0.07	-0.2*	-0.32***	-0.28**	-0.18	-0.2	-0.21*	-0.24*	-0.22*	-0.15	-0.23*	-0.19

By age

Table: Correlation between Perceived Income Risks and Stock Market Return

leads	0	1	2	3	4	5	6	7	8	9	10	11
mean:incvar for young	0.1	0.05	0.03	0.1	0.13	0.21*	0.12	0.05	0.07	-0.03	-0.16	-0.1
mean:incvar for middle-age	0.09	0.16	0.15	0.05	-0.12	-0.12	-0.18	-0.27**	-0.31**	-0.32**	-0.35***	-0.29**
mean:incvar for old	-0.18	-0.15	-0.15	-0.21*	-0.24**	-0.2	-0.14	-0.09	-0.11	-0.19	-0.15	0.0
mean:rincvar for young	0.15	0.11	0.2*	0.22*	0.19	0.23*	0.13	0.05	0.12	-0.0	-0.02	0.01
mean:rincvar for middle-age	-0.03	0.05	0.09	-0.0	-0.2	-0.23*	-0.23*	-0.32**	-0.37***	-0.37***	-0.37***	-0.25*
mean:rincvar for old	0.16	0.21*	0.29**	0.28**	0.19	0.11	0.16	0.1	0.1	0.09	0.12	0.13
mean:incskew for young	0.06	0.04	-0.06	-0.11	-0.07	-0.04	-0.11	-0.23*	-0.21*	-0.14	-0.18	-0.18
mean:incskew for middle-age	0.16	0.03	-0.08	-0.02	0.01	-0.01	-0.03	-0.06	-0.07	-0.07	-0.19	-0.22*
mean:incskew for old	-0.13	-0.13	-0.2	-0.2	-0.1	-0.07	-0.14	-0.14	-0.08	-0.08	-0.07	-0.04

By generation

Table: Correlation between Perceived Income Risks and Stock Market Return

leads	0	1	2	3	4	5	6	7	8	9	10	11
mean:incvar for 50s	-0.08	-0.16	-0.14	-0.17	-0.13	-0.05	0.04	0.1	0.0	-0.13	-0.14	-0.07
mean:incvar for 60s	-0.04	0.09	0.04	-0.05	-0.15	-0.15	-0.16	-0.18	-0.24*	-0.24*	-0.2	-0.09
mean:incvar for 70s	0.16	0.19	0.22*	0.21*	0.06	0.07	-0.07	-0.12	-0.08	-0.1	-0.19	-0.19
mean:incvar for 80s	0.22*	0.17	0.18	0.21*	0.19	0.17	0.18	0.03	0.06	-0.04	-0.14	-0.07
mean:rincvar for 70s	0.02	0.07	0.11	0.13	-0.02	0.0	-0.09	-0.12	-0.09	-0.1	-0.11	-0.07
mean:rincvar for 80s	0.21*	0.13	0.24*	0.19	0.15	0.1	0.09	-0.09	0.01	-0.07	-0.06	-0.04
mean:incskew for 50s	0.01	-0.02	-0.04	-0.06	-0.06	0.0	-0.1	-0.14	-0.0	0.01	0.01	0.01
mean:incskew for 60s	-0.03	-0.07	-0.19	-0.11	0.01	-0.02	-0.0	0.06	0.05	0.02	-0.04	-0.09
mean:incskew for 70s	0.22*	0.16	0.05	0.04	0.09	0.05	-0.0	-0.14	-0.12	-0.06	-0.14	-0.12
mean:incskew for 80s	-0.01	-0.01	-0.08	-0.1	-0.16	-0.11	-0.2	-0.24*	-0.32**	-0.26**	-0.33***	-0.28**

By education

Table: Correlation between Perceived Income Risks and Stock Market Return

leads	0	1	2	3	4	5	6	7	8	9	10	11
mean:incvar for low educ	0.06	0.11	0.13	0.1	-0.0	0.05	0.01	-0.08	-0.17	-0.25**	-0.31**	-0.22*
mean:incvar for high educ	0.02	0.04	-0.01	-0.1	-0.21*	-0.22*	-0.27**	-0.3**	-0.21	-0.27**	-0.31**	-0.24*
mean:rincvar for high educ	0.18	0.21*	0.27**	0.2	0.11	-0.05	0.01	-0.05	0.0	-0.06	-0.03	-0.06
mean:incskew for low educ	0.15	0.12	0.02	-0.03	0.05	0.01	-0.09	-0.16	-0.12	-0.16	-0.18	-0.28**
mean:incskew for high educ	-0.03	-0.15	-0.23*	-0.14	-0.1	-0.05	-0.06	-0.11	-0.12	-0.04	-0.14	-0.04

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Underlying income process

- Income of individual i , cohort c at time t

$$y_{i,c,t} = p_{i,c,t} + \epsilon_{i,c,t}, \quad \text{where } \epsilon_{i,c,t} \sim N(0, \sigma_{c,\epsilon}^2)$$

$$p_{i,c,t} = p_{i,c,t-1} + \theta_{i,c,t}, \quad \text{where } \theta_{i,c,t} \sim N(0, \sigma_{\theta,c,t}^2)$$

$$\log \sigma_{\theta,c,t}^2 = \rho_c \log \sigma_{\theta,c,t-1}^2 + \mu_{\theta,c,t}$$

$$\mu_{\theta,c,t} \sim N(0, \gamma_c^2)$$

- Parameters for cohort c

- ρ_c : how persistent is the innovation to the permanent risk
- γ_c : how large is the innovation to the size of permanent risk
- $\sigma_{c,\epsilon}$: the time-invariant size of the transitory risk

From montly to yearly

- Under a perfect understanding of the income process
- Perceived risks about **next-month** growth $\Delta y_{i,t}$

$$\begin{aligned}\overline{var}_{i,t}(\Delta y_{i,t+1}) &= E_{i,t}(\sigma_{\theta,t+1}^2) + \sigma_{\epsilon}^2 \\ &= \rho e^{-0.5\gamma} \sigma_{i,\theta,t}^2 + \sigma_{\epsilon}^2\end{aligned}$$

- Perceived risks about **next-year** growth $\Delta Y_{i,t}$

$$\begin{aligned}\overline{var}_{i,t}(\Delta Y_{i,t+12}) &= \sum_{k=1}^{12} (12 - k + 1)^2 E_{i,t}(\sigma_{\theta,t+k}^2) + 12^2 \sigma_{\epsilon}^2 \\ &= \sum_{k=1}^{12} (12 - k + 1)^2 \rho^k e^{-0.5k\gamma} \sigma_{i,\theta,t}^2 + 12^2 \sigma_{\epsilon}^2\end{aligned}$$

Perceived permanent and transitory decomposition

- ① SMM estimation using the following moments of perceptions
 - average perceived risks, variance, autocovariance across the whole population or within specified cohort
- ② A breakdown of perceived risks into permanent and transitory components

Model ingredients

- ❶ imperfect understanding of the income process, a deviation from rational expectation benchmark.
 - experience-based learning capturing the cross-generation and age-dependence income perceptions
- ❷ a finite life cycle with a constant probability of death
- ❸ uninsured idiosyncratic risks and aggregate risks (the workhorse assumption of the HANK literature)
- ❹ single asset, i.e. no distinction between liquid and illiquid assets

Intuitions behind the model mechanisms

- an imperfect understanding → heterogeneous perception of risks
AND uninsurance of risks → difference in precautionary motives and MPCs across populations → potential amplification of aggregate MPC

Covariants of expected income growth

Table: Expected income growth and individual characteristics

	incexp I	incexp II	incexp III	incexp IIII	rincexp I	rincexp II	rincexp III	rincexp IIII
HHinc_gr=low inc			-0.03 (0.02)				-0.39*** (0.03)	
educ_gr=low educ				-0.25*** (0.02)				-0.63*** (0.03)
gender=male				-0.32*** (0.02)				-0.78*** (0.03)
parttime=yes	-0.47*** (0.03)	-0.36*** (0.03)	-0.35*** (0.03)		-0.63*** (0.04)	-0.53*** (0.04)	-0.44*** (0.04)	
selfemp=yes	0.86*** (0.03)	-0.00*** (0.00)	0.00*** (0.00)		0.84*** (0.05)	-0.00*** (0.00)	-0.00*** (0.00)	
Stkprob		0.01*** (0.00)	0.01*** (0.00)			0.02*** (0.00)	0.02*** (0.00)	
UEprobInd		-0.01*** (0.00)	-0.01*** (0.00)			-0.02*** (0.00)	-0.02*** (0.00)	
Intercept	2.82*** (0.01)	2.57*** (0.02)	2.58*** (0.02)	3.05*** (0.02)	-0.29*** (0.02)	-0.92*** (0.03)	-0.80*** (0.03)	0.20*** (0.02)
N	54275	48606	48606	47712	49702	44446	44446	43694
R2	0.01	0.02	0.02	0.01	0.01	0.04	0.04	0.02

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