

Perceived Income Risks

Tao Wang

October 29, 2019

Abstract

This is a research proposal. Econometricians have long estimated the parameters of an income process relying upon moment restrictions imposed on *only* realized income series. Density forecasts of individual income growth provide directly measured perceived income risks, and it helps econometricians uncover the income process and estimate the size of the permanent/transitory risks better. In the same time, comparing the perception and econometrical estimation is a straightforward way to characterizes how the expectation formation of agents deviates from the benchmark of rational expectation. After establishing patterns of the heterogeneity in perceived income risks, I will also look into its impacts on economic decisions. As a final step, the discovered patterns of perceived income risks can be incorporated into an otherwise standard life-cycle models with heterogeneous agents to examine their macroeconomic implications.

1 Introduction

Even if two agents share the same mean expected income, the difference in magnitude of conditional variance of the income, i.e. income risks, have a non-trivial impacts on the decisions of the agents. For instance, precautionary saving arises when agents are faced with a mean-preserving spread of income compared to its certainty counterpart in a non-quadratic utility function.

Expectation data, especially the directly estimated perceived income risks from surveys provide additional moments for identification. It allows for differentiating insurance from information ([Kaufmann and Pistaferri \(2009\)](#), [Meghir and Pistaferri \(2011\)](#)). For instance, the well-known empirical finding of excessive sensitivity may be either due to the limited insurance, or due to the unexpected nature of the shocks. What economists typically do is to interpret the empirical evidence via the first by making rationality assumptions about the second.

This paper is related to three lines of literature. First, the literature that studies the expectations of economic agents. Most of this literature focuses on the first moment of the expectations, i.e. mean value. The availability of income risks allows for studying the second moments of income, i.e. variances, namely income risks. The most relevant work includes [?](#) , where the authors compare expected income growth with realized income growth in the survey data, finding evidence for what is called “overpersistence bias” by agents.

Second, the literature on expectation formation in general. This paper focuses on micro variable instead of macro. Relative to macro variables, idiosyncratic variables are more generally more relevant to individual decisions.

Third, the literature that developed under the standard consumption/saving models with uninsured income risks.

2 Stylized Facts

Figure 1 plots the median value of mean, variance and inter-range quantile of expected income growth from SCE.

Figure 2 plots the distribution of perceived income risks across all participants of the survey.

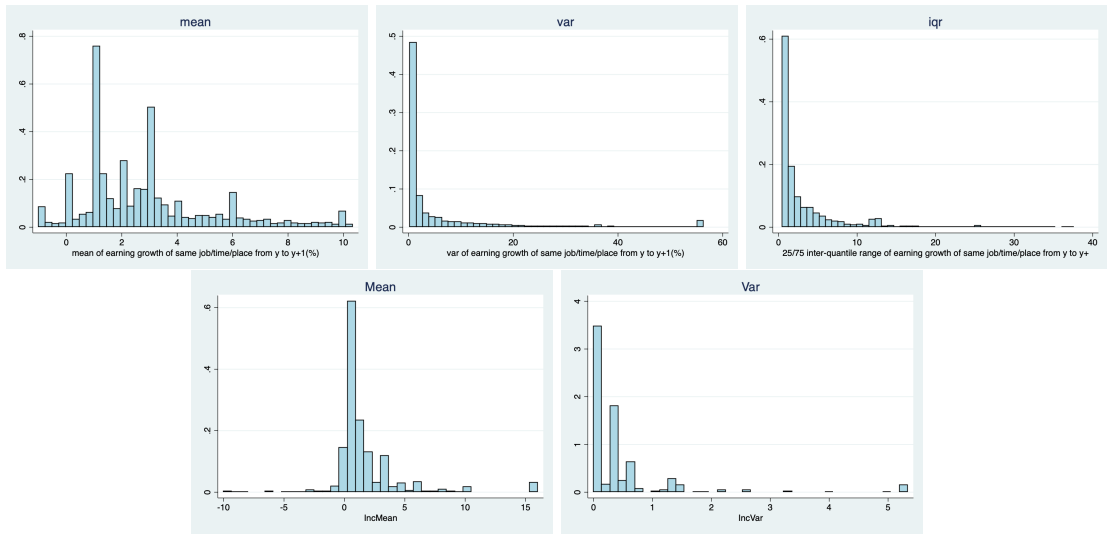
Figure 3 plots the distribution of perceived income risks by different groups.

Figure 1: Expected Income Growth



Note: the dashed line is monthly, and the solid line is 3-month moving average.

Figure 2: Distribution of Perceived Income Growth and Income Risks

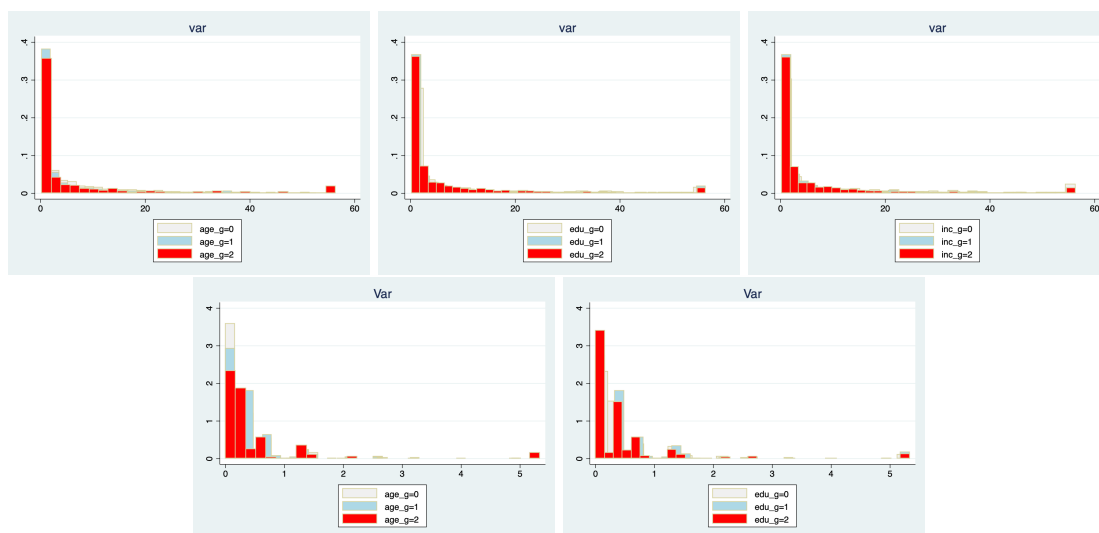


Note: upper panel is based on NY Fed's estimates and the bottom panel is my own density estimates.

References

- Kaufmann, K. and Pistaferri, L. (2009). Disentangling Insurance and Information in Intertemporal Consumption Choices. *American Economic Review*, 99(2):387–392.
- Meghir, C. and Pistaferri, L. (2011). Chapter 9 - Earnings, Consumption and Life Cycle Choices**. In Card, D. and Ashenfelter, O., editors, *Handbook of Labor Economics*, volume 4, pages 773–854. Elsevier.

Figure 3: Distribution of Perceived Income Risks by Demographical Groups



Note: upper panel is based on NY Fed's estimates and the bottom panel is my own density estimates.

Table 1: Household Demographics and Perceived Income Risks

(1)	(2)	(3)	(4)	(5)	(6)	
	Variance	Variance	Variance	IQR	IQR	IQR
Middle-age	0.479	0.358	-0.0950	0.0626	0.0319	0.155
	(0.903)	(0.902)	(0.870)	(0.276)	(0.278)	(0.296)
Old	1.017	0.708	0.211	0.640	0.585	0.467
	(1.263)	(1.267)	(1.238)	(0.437)	(0.439)	(0.443)
Medium Education	-1.369*	-1.254*	-1.391*	-0.988***	-0.953***	-0.897***
	(0.636)	(0.635)	(0.644)	(0.248)	(0.244)	(0.253)
High Education	-1.450*	-1.329*	-1.973**	-1.541***	-1.448***	-1.587***
	(0.615)	(0.615)	(0.611)	(0.235)	(0.231)	(0.240)
Middle Income	-2.678***	-2.715***	-2.012***	-1.359***	-1.285***	-1.100***
	(0.500)	(0.499)	(0.485)	(0.173)	(0.171)	(0.179)
High Income	-2.541***	-2.657***	-1.991***	-1.467***	-1.325***	-1.167***
	(0.491)	(0.498)	(0.476)	(0.162)	(0.162)	(0.171)
1957-1972	-0.295	-0.504	0.476	0.600	0.471	0.538
	(0.902)	(0.905)	(0.894)	(0.342)	(0.341)	(0.333)
1973-2000	1.607	1.277	2.166	1.189**	1.014*	1.323**
	(1.298)	(1.300)	(1.271)	(0.443)	(0.443)	(0.447)
gender=2		1.406***	1.062***		0.331***	0.124
		(0.308)	(0.290)		(0.100)	(0.102)
chance of UE higher from y to y+1(0-1)			-0.000265			0.00753**
			(0.00671)			(0.00251)
chance of stock market up from y to y+1((0.00682)			(0.00246)
chance of losing job from y to y+1((0.00732)			(0.00284)
Observations	6693	6691	5565	7553	7551	6258
R-squared	0.024	0.030	0.038	0.055	0.077	0.105
Standard errors in parentheses						