How Do Agents Form Macroeconomic Expectations? Evidence from Inflation Uncertainty

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Roadmap

Motivations

FIRE benchmark v.s. data

Differentiating non-FIRE models

The role of stochastic volatility

Inflation expectation formation

- Many competing models deviating from FIRE
 - Sticky expectations (SE)
 - Noisy information (NI)
 - Diagnostic expectations (DE)
 - ...

Inflation expectation formation

- Many competing models deviating from FIRE
 - Sticky expectations (SE)
 - Noisy information (NI)
 - Diagnostic expectations (DE)
 - ...
- Testing these models using survey expectations
 - e.g. (Coibion and Gorodnichenko, 2012)
 - Forecast errors (FE)
 - Disagreement (Disg)
 - This paper: +Uncertainty (Var)

Why (inflation) uncertainty?

Uncertainty (or higher moments) matters for both

- individual economic decisions
 - through precautionary saving motives
 - through portfolio investments
- and aggregate outcomes
 - inflation dynamics
 - asset prices

Preview of the findings

Competing theories have distinctive predictions about uncertainty

Preview of the findings

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- Sticky expectation (SE) best jointly explains FE, Disg and Var,
- ... and more robust to
 - 1. type of agents: households or professionals
 - 2. moments used: FE, Disg, Var, etc.
 - 3. separate or joint estimation of inflation + expectation formation
 - 4. various inflation processes: AR or stochastic volatility (SV)

Preview of the findings

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- Sticky expectation (SE) best jointly explains FE, Disg and Var,
- and more robust to
 - 1. type of agents: households or professionals
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 - 3. separate or joint estimation of inflation + expectation formation
 - 4. various inflation processes: AR or stochastic volatility (SV)
- Additional evidence rejecting FIRE
 - 1. Uncertainty is widely dispersed
 - 2. Revision is inefficient

Data

Density forecast of inflation

| | SCE | SPF | |
|-------------------|----------------------|---------------------|--|
| Time period | 2013-2021M7 | 2007-2022Q2 | |
| Frequency | Monthly | Quarterly | |
| Sample Size | 1,300 | 30-50 | |
| Density Variables | 1-yr-ahead inflation | 1-yr-ahead Core CPI | |
| | | and Core PCE | |
| Panel Structure | stay up to 12 months | average stay for 5 | |
| | | years | |
| Individual Info | Education, Income, | Industry | |
| | Age, Location | | |

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FIRE predictions

Inflation process (AR1)

$$y_t = \rho y_{t-1} + \omega_t, \quad \omega_t \sim N(0, \sigma_\omega^2)$$

FIRE

$$\overline{FE}_{t+1|t}^* = -\omega_{t+1} \to \overline{FE}_{\bullet+1|\bullet}^{*2} = \sigma_{\omega}^2$$

$$\overline{\text{Var}}_{\bullet+1|\bullet}^* = \sigma_{\omega}^2$$

$$\overline{Disg}_{\bullet+1|\bullet}^* = 0$$

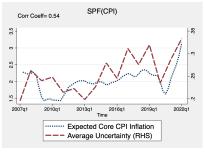
FIRE predictions v.s. data

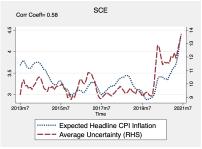
| | SPF | SCE |
|--------|-------|-------|
| InfAV | 0 | 0 |
| InfVar | 0.219 | 1.282 |
| InfATV | 0.194 | 1.206 |
| FE | 0.125 | 1.812 |
| FEVar | 0.136 | 0.935 |
| Disg | 0.161 | 2.805 |
| Var | 0.213 | 1.749 |
| | | |

- Demeaned realized inflation and inflation expectations.
- Household fixed effects controlled.

FIRE predictions v.s. data

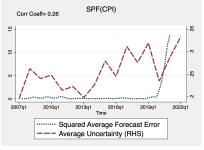
Expected inflation and uncertainty

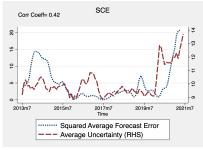




FIRE predictions v.s. data, continued

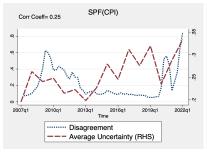
Forecast error and uncertainty

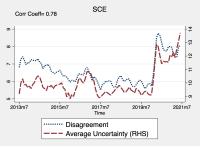




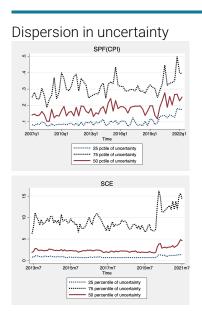
FIRE predictions v.s. data, continued

Disagreement and uncertainty



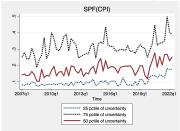


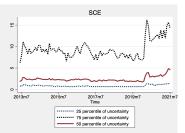
Other evidence rejecting FIRE



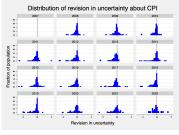
Other evidence rejecting FIRE

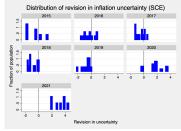
Dispersion in uncertainty





Inefficient revisions in uncertainty





Efficiency tests of uncertainty revision

$$\mathsf{Var}_{i,t|t} - \mathsf{Var}_{i,t|t-1} = \alpha^{\mathsf{var}} + {\color{red}\beta^{\mathsf{Var}}}(\mathsf{Var}_{i,t-1|t-1} - \mathsf{Var}_{i,t-1|t-2}) + \psi^{var}_t + \zeta^{var}_{i,t}$$

- $\beta^{var} = 0$ under FIRE
- $\alpha^{var} < 0$ time-invariant uncertainty reduction
- ψ_t^{var} : time-varying innovations

Efficiency tests: professionals

| | Mean revision | 4q before | 4q before | 5q before |
|------------------|---------------|-----------|-----------|-----------|
| L4.InfExp_Var_rv | | 0.448*** | 0.456*** | |
| | | (0.056) | (0.058) | |
| L5.InfExp_Var_rv | | | | 0.440*** |
| | | | | (0.053) |
| Constant | -0.091*** | -0.049*** | -0.048*** | -0.049*** |
| | (0.000) | (800.0) | (0.005) | (0.005) |
| | | | | |
| R2 | 0.047 | 0.196 | 0.248 | 0.249 |
| Ν | 1529 | 1157 | 1157 | 1021 |
| Time FE | Yes | No | Yes | Yes |

Efficiency tests: households

| | Mean revision | 24m before | 25m before | 26m before |
|--------------------|---------------|------------|--------------|-------------|
| L24.InfExp_Var_rv | 1110011101011 | -0.666*** | 20111 001010 | 2011 501010 |
| LZ4.IIIILXP_Val_IV | | (0.151) | | |
| L25.InfExp_Var_rv | | (0.101) | -0.501* | |
| ļ. | | | (0.208) | |
| L26.InfExp_Var_rv | | | , , | -0.376 |
| | | | | (0.219) |
| L12.InfExp_FE2 | | 0.357*** | 0.328*** | 0.306*** |
| | | (0.039) | (0.058) | (0.056) |
| Constant | 0.778*** | -0.623* | -0.426 | -0.275 |
| | (0.225) | (0.272) | (0.337) | (0.345) |
| | | | | |
| R2 | 0.000 | 0.527 | 0.498 | 0.478 |
| N | 88 | 64 | 63 | 62 |
| Time FE | No | No | No | No |

Taking stock

- Evidence rejecting FIRE
 - Heterogeneous Var
 - Inefficient revisions in Var
 - $\quad \blacksquare \ \operatorname{Disg} > 0$
 - \blacksquare FE 2 < Var

Taking stock

- Evidence rejecting FIRE
 - Heterogeneous Var
 - Inefficient revisions in Var
 - \blacksquare Disg > 0
 - \blacksquare FE 2 < Var
- Also, these patterns help identify competing theories
 - SE> NI, DE, DENI:
 - \blacksquare FE 2 < Var
 - Sticky updating implies inefficient revisions

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Sticky expectations (SE)

[Mankiw and Reis, 2002, Carroll, 2003, etc]

With an updating rate of λ (FIRE when $\lambda = 1$)

$$\begin{split} \overline{FE}_{t+1|t}^{se} &= (1-\lambda)\rho \overline{FE}_{t|t-1}^{se} - \lambda \omega_{t+1} \\ &\to \overline{FE}_{\bullet+1|\bullet}^{se2} = \frac{\lambda^2}{1-(1-\lambda)^2\rho^2} \sigma_\omega^2 \leq \overline{FE}_{\bullet+t|\bullet}^{*2} = \sigma_\omega^2 \\ \overline{\operatorname{Var}}_{\bullet+1|\bullet}^{se} &= \sum_{\tau=0}^{+\infty} \lambda (1-\lambda)^\tau \overline{\operatorname{Var}}_{t+1|t-\tau}^* = \frac{1}{1-(1-\lambda)\rho^2} \sigma_\omega^2 \geq \overline{\operatorname{Var}}_{\bullet+1|\bullet}^* = \sigma_\omega^2 \\ \overline{Disg}_{\bullet+1|\bullet}^{se} &\geq 0 \end{split}$$

Noisy information (NI)

[Lucas, 1972, Woodford, 2001, Sims, 2003 and Mackowiak and Wiederholt, 2009, etc]

With noisiness of public and private signals σ_{pb}^2 and σ_{pr}^2

$$\begin{split} \overline{FE}_{t+1|t}^{ni} &= (1-PH)\rho\overline{FE}_{t|t-1}^{ni} + \rho P_{\epsilon}\epsilon_{t} + \overline{FE}_{t+1|t}^{*} \\ &\rightarrow \overline{FE}_{\bullet+1|\bullet}^{ni2} = \frac{\rho^{2}P_{\epsilon}^{2}\sigma_{pb}^{2} + \sigma_{\omega}^{2}}{(PH)^{2}} \geq \overline{FE}_{\bullet+1|\bullet}^{*2} = \sigma_{\omega}^{2} \\ \operatorname{Var}_{\bullet+1|\bullet}^{ni} &= \rho^{2}\operatorname{Var}_{\bullet|\bullet}^{ni} + \sigma_{\omega}^{2} \geq \operatorname{Var}_{\bullet+1|\bullet}^{*} = \sigma_{\omega}^{2} \\ \overline{Disg}_{\bullet+1|\bullet}^{ni} &= \frac{\rho^{2}P_{\xi}^{2}}{1 - (1 - PH)^{2}\rho^{2}}\sigma_{pr}^{2} \geq 0 \end{split}$$

Kalman gain:
$$P = [P_{\epsilon}, P_{\xi}] = \overline{\mathrm{Var}}_{\bullet|\bullet-1}^{ni} H(H' \overline{\mathrm{Var}}_{\bullet|\bullet-1}^{ni} H + \Sigma^{v})^{-1}$$

Diagnostic expectations (DE)

[Bordalo, Gennaioli, and Shleifer, 2018, Bordalo, Gennaioli, Ma, et al., 2020, etc]

With overreaction parameter $\hat{\theta}(>0)$ and dispersion σ_{θ}^2

$$\begin{split} \overline{FE}_{t+1|t}^{de} &= \overline{FE}_{t+1|t}^* - \hat{\pmb{\theta}} \rho \mathrm{FE}_{t|t-1}^{de} \\ &\rightarrow \overline{FE}_{\bullet+1|\bullet}^{de2} = \frac{1}{1 + \hat{\pmb{\theta}}^2 \rho^2} \sigma_\omega^2 \leq \overline{FE}_{\bullet+1|\bullet}^{*2} = \sigma_\omega^2 \\ \overline{\mathrm{Var}}_{\bullet+1|\bullet}^{de} &= \overline{Var}_{\bullet+1|\bullet}^* = \sigma_\omega^2 \\ \overline{Disg}_{\bullet+1|\bullet}^{de} &\geq 0 \end{split}$$

Table: Model-implied ranking of moments

| Model | Predictions |
|-------|--|
| FIRE | $\overline{Var}^* = \overline{FE}^{*2} = \sigma_\omega^2; \overline{Disg}^* = 0$ |

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| NI | $\overline{FE}^2 > \overline{FE}^{*2}; \overline{Var} > \overline{Var}^*; \overline{Disg} > 0$ |

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| DE | $\overline{FE}^2 < \overline{FE}^{*2} = \overline{Var}^* = \overline{Var}; \overline{Disg} > 0$ |
| DENI | $\overline{FE}^2 > < \overline{FE}^{*2}, \overline{Var} > \overline{Var}^*, \overline{Disg} > 0$ |

Structural Estimation: SMM

$$\widehat{\Omega}^o = \underset{\{\Omega^o \in \Gamma^o\}}{argmin} (M_{\text{data}} - F^o(\Omega^o, H)) W(M_{\text{data}} - F^o(\Omega^o, H))'$$

- $o \in \{se, ni, de, deni\} \times \{ar, sv\}$
- Γ^o : parameter space
- *H*: real-time historical realizations
- W: weighting matrix

Structural Estimation: Professionals

| SE | | | | | | | | |
|--------------|---------------------------|----------------------|-------------------|-------------------|---------------------------|----------------------|------|-------------------|
| Moments Used | 2-Ste | p Estim | nate | Joint | Estima | ite | | |
| | $\hat{\lambda}$ | ρ | σ_{ω} | $\hat{\lambda}$ | ρ | σ_{ω} | | |
| FE | 0.36 | 0.99 | 0.23 | 0.18 | 0.97 | 0.11 | | |
| FE+Disg | 0.28 | 0.99 | 0.23 | 0.22 | 0.95 | 0.14 | | |
| FE+Disg+Var | 0.26 | 0.99 | 0.23 | 0.32 | 0.9 | 0.22 | | |
| NI | | | | | | | | |
| Moments Used | 2-Ste | p Estim | nate | | Joint | Estima | ite | |
| | $\hat{\sigma}_{\epsilon}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} | $\hat{\sigma}_{\epsilon}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} |
| FE | 0 | 0.87 | 0.99 | 0.23 | 0 | 0.15 | 0.97 | 0.11 |
| FE+Disg | 1.5 | 2.26 | 0.99 | 0.23 | 1.48 | 2.33 | 0.97 | 0.11 |
| FE+Disg+Var | 2.64 | 3 | 0.99 | 0.23 | 3 | 3 | 0.94 | 0.16 |
| DE | | | | | | | | |
| Moments Used | 2-Ste | p Estim | nate | | Joint | Estima | ite | |
| | $\hat{	heta}$ | σ_{θ} | ρ | σ_{ω} | $\hat{	heta}$ | σ_{θ} | ρ | σ_{ω} |
| FE | 0.64 | 0.58 | 0.99 | 0.23 | 0.81 | 1.68 | 0.97 | 0.11 |
| FE+Disg | 0.27 | 2.2 | 0.99 | 0.23 | 0.38 | 2.1 | 0.9 | 0.2 |
| FE+Disg+Var | 0.42 | 2.1 | 0.99 | 0.23 | 0.33 | 2.1 | 0.9 | 0.23 |
| DENI | | | | | | | | |
| Moments Used | 2-Ste | p Estim | nate | | Joint | Estima | ite | |
| | $\hat{	heta}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} | $\hat{	heta}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} |
| FE | 0.76 | 0 | 0.99 | 0.23 | 0.82 | 0 | 0.97 | 0.11 |
| FE+Disg | 0.85 | 0.14 | 0.99 | 0.23 | N/A | N/A | N/A | N/A |
| FE+Disg+Var | 0.85 | 0.16 | 0.99 | 0.23 | N/A | N/A | N/A | N/A |

Structural Estimation: Households

| 2-Step Estimate | | | |
|---------------------------|---|--|---|
| $\hat{\lambda}$ | ρ | σ_{ω} | |
| 0.36 | 0.98 | 0.45 | |
| 0.36 | 0.98 | 0.45 | |
| 0.36 | 0.98 | 0.45 | |
| | | | |
| 2-Step Estimate | | | |
| $\hat{\sigma}_{\epsilon}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} |
| 0 | 1 | 0.98 | 0.45 |
| 3 | 1.18 | 0.98 | 0.45 |
| 2.06 | 3 | 0.98 | 0.45 |
| | | | |
| 2-Step Estimate | | | |
| $\hat{	heta}$ | σ_{θ} | ρ | σ_{ω} |
| 0.49 | 0.5 | 0.98 | 0.45 |
| 1.91 | 5 | 0.98 | 0.45 |
| 1.03 | 5 | 0.98 | 0.45 |
| | | | |
| 2-Step Estimate | | | |
| $\hat{	heta}$ | $\hat{\sigma}_{\xi}$ | ρ | σ_{ω} |
| N/A | N/A | 0.98 | 0.45 |
| -0.54 | 3 | 0.98 | 0.45 |
| -0.35 | 2.43 | 0.98 | 0.45 |
| | $\hat{\lambda}$ 0.36 0.36 0.36 0.36 0.36 0.39 2-Step Estimate $\hat{\sigma}_{\epsilon}$ 0 0 0.49 0.91 0.03 0.49 0.91 0.03 0.49 0.91 0.03 0.49 0.91 0.03 0.49 0.91 0.03 0.49 0.91 0.03 0.49 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.03 0.91 0.91 0.03 0.91 0.91 0.03 0.91 0.91 0.03 0.91 0.91 0.91 0.91 0.91 0.91 0.91 0.91 | $ λ $ $ ρ $ 0.36 0.98 0.36 0.98 0.36 0.98 0.36 0.98 2-Step Estimate $ δ_ε $ 0 1 3 1.18 2.06 3 2-Step Estimate $ θ $ $ σ_θ $ 0.49 0.5 1.91 5 1.03 5 2-Step Estimate $ θ $ $ δ_ε $ 0.49 0.5 1.91 5 1.03 5 | λ $ρ$ $σω$ 0.36 0.98 0.45 0.36 0.98 0.45 0.36 0.98 0.45 $σω$ 2-Step Estimate $σω$ $σω$ 0.98 2.06 3 0.98 2-Step Estimate $δω$ $σω$ $σω$ $σω$ 0.5 1.91 5 0.98 1.03 5 0.98 2-Step Estimate $δω$ $σω$ $σω$ $σω$ $σω$ $σω$ $σω$ $σω$ $σ$ |

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Motivations

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The role of stochastic volatility

Stochastic volatility (SV)

[Stock and Watson, 2007]

Process of inflation

Permanent component Transitory
$$y_t = \overbrace{\zeta_t} + \overbrace{\eta_t}$$

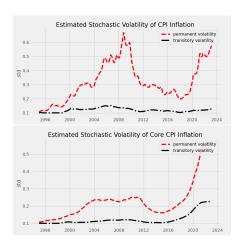
$$\zeta_t = \zeta_{t-1} + z_t$$

$$z_t = \sigma_{z,t} \xi_{z,t}, \quad \eta_t = \sigma_{\eta,t} \xi_{\eta,t}, \quad \xi_t = [\xi_{\eta,t}, \xi_{\epsilon,t}] \sim N(0,I)$$

$$\log \sigma_{\eta,t}^2 = \log \sigma_{\eta,t-1}^2 + \mu_{\eta,t}, \qquad \log \sigma_{z,t}^2 = \log \sigma_{z,t-1}^2 + \mu_{z,t}$$

$$\mu_t = [\mu_{\eta,t}, \mu_{z,t}]' \sim N(0,\gamma I)$$

Estimated SV



Structural Estimation with SV: Professionals

| Before March 20 | 20 | | Till March 2023 | |
|-----------------|---------------------|---------------------|---------------------|---------------------|
| SE | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\lambda}$ | | $\hat{\lambda}$ | |
| FE | 0.2 | | 0.3 | |
| FE+Disg | 0.25 | | 0.36 | |
| FE+Disg+Var | 0.36 | | 0.36 | |
| NI | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\sigma}_{pb}$ | $\hat{\sigma}_{pr}$ | $\hat{\sigma}_{pb}$ | $\hat{\sigma}_{pr}$ |
| FE | 0.68 | 0.24 | 2.3 | 3 |
| FE+Disg | 0.67 | 0.24 | 2.3 | 3 |
| FE+Disg+Var | 0.64 | 0.21 | 2.3 | 3 |
| DE | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\theta}$ | σ_{θ} | $\hat{\theta}$ | σ_{θ} |
| FE | -0.03 | 0.54 | 0.31 | 0.41 |
| FE+Disg | -0.03 | 0.16 | 0.28 | 0.19 |
| FE+Disg+Var | -0.04 | 0.16 | 0.31 | 0.19 |
| DENI | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\theta}$ | $\hat{\sigma}_{pr}$ | $\hat{\theta}$ | $\hat{\sigma}_{pr}$ |
| FE | 0.64 | 0.47 | -0.25 | 0.93 |
| FE+Disg | 0.82 | 0.26 | -0.26 | 0.93 |
| FE+Disg+Var | 0.82 | 0.24 | -0.26 | 0.93 |

Structural Estimation with SV: Households

| Before March 2020 | | | Till March 2023 | |
|-------------------|---------------------------|----------------------|---------------------------|----------------------|
| SE | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\lambda}$ | | $\hat{\lambda}$ | |
| FE | 0.27 | | 0.36 | |
| FE+Disg | 0.2 | | 0.27 | |
| FE+Disg+Var | 0.26 | | 0.26 | |
| NI | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\sigma}_{\epsilon}$ | $\hat{\sigma}_{\xi}$ | $\hat{\sigma}_{\epsilon}$ | $\hat{\sigma}_{\xi}$ |
| FE | N/A | N/A | N/A | N/A |
| FE+Disg | N/A | N/A | N/A | N/A |
| FE+Disg+Var | N/A | N/A | N/A | N/A |
| DE | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\theta}$ | σ_{θ} | $\hat{\theta}$ | σ_{θ} |
| FE | -0.09 | 0.58 | -0.07 | 0.57 |
| FE+Disg | 0.29 | 0.57 | 0.47 | 1.07 |
| FE+Disg+Var | 0.29 | 0.57 | 0.28 | 1.07 |
| DENI | | | | |
| Moments Used | 2-Step Estimate | | 2-Step Estimate | |
| | $\hat{\theta}$ | $\hat{\sigma}_{\xi}$ | $\hat{\theta}$ | $\hat{\sigma}_{\xi}$ |
| FE | -0.48 | 0.64 | 0.43 | 0.26 |
| FE+Disg | -0.48 | 0.64 | 0.43 | 0.26 |
| FE+Disg+Var | -0.48 | 0.64 | 0.43 | 0.26 |
| | | | | |

Scoring card

Table: Scoring card of different theories

| Criteria | | NI | DE | DENI |
|---|----|-----|-----|------|
| Sensitive to moments used for estimation? | No | Yes | Yes | No |
| Sensitive to the assumed inflation process? | | Yes | Yes | No |
| Sensitive to two-step or joint estimate? | No | No | No | Yes |
| Sensitive to the type of agents? | | Yes | Yes | Yes |

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