

# <Justin Nichols/>

## <Full-Stack Developer/>

**Location:** Minneapolis, MN

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### Work History:

#### K-Designers / Regional Sales Manager

November 2018 - July 2019,

Burnsville, MN.

- Managed a team of ten Sales Consultants across the 5 state region.
- Developed relationships with local families to serve as marketing partners.

#### Firefly Credit Union / Commercial Lending Officer

July 2017 - November 2018

Chanhassen, MN.

- Proactively updated book of business, outbound calls, and weekly reports.
- Initiated financial relationships with clients, which lead to more informed financial outcomes.

#### Fred Haas Toyota Country / Sales Consultant

September 2016 - July 2017

Tomball, TX.

- Maintained daily sales records and sent daily/weekly reports to the owner and management.
- Boosted dealership's sales by recommending new pricing strategies that were subsequently implemented.

### Education:

- Lambda School (July 2019 - April 2020)  
Full-Stack web development
- University of Houston (2015-2017)

### Tech Stack:

HTML / CSS / JavaScript / PythonReact / Redux / Thunk  
Axios / Yup / Jest / Amazon Web Services / Formik / Emotion  
Moment / Material UI / Oauth / Semantic UI / AG Grid  
GraphQL / SASS / NPM / Yarn / Node.js / Express / SQLite3  
Knex / MongoDB / Postgres/ Dotenv / Bcrypt.js / Helmet  
SuperTest / JSONwebtoken / Django / Flask /Flutter / Dart

### Projects:

#### Well-Done

Tech-Stack: React, Redux, AG Grid, SASS, Semantic UI, ReactStrap, Node Js, Express, Knex, SQL, Postgres.

Repo: [github.com/Lambda-School-Labs/well-done-fe](https://github.com/Lambda-School-Labs/well-done-fe)

Deployed project: [welldone.netlify.com/](https://welldone.netlify.com/)

Overview: Built an IoT Web application, for Well-Done an international non-profit based in California.

#### Contributions:

- Built an activity calendar that uses color to indicate the status by day for an individual sensor and water pump.
- A grid to display all of the organizations, currently using Well-Done's device in pumps they are maintaining or have installed. With the ability to export and download the information as a PDF.
- Implemented foreign keys on an existing database, to enhance API functionality.
- Refactored code, to enhance performance.
- Incorporated dynamic browser routing ([welldone.com/monitor/####](https://welldone.com/monitor/####)) to enhance functionality, and ease of use.

#### Food Truck Tracker

My Position on the Team: Back-End Developer.

Tech-Stack: Node, express, knex, SQL, SuperTest.

Repo: [github.com/food-truck-tracker/back-end](https://github.com/food-truck-tracker/back-end)

Deployed Project (API): [food-truck-tracker.herokuapp.com/](https://food-truck-tracker.herokuapp.com/)

Overview: As a team we were given four days to build an application that allows users to find their favorite food trucks.

#### Contributions:

- Created and deployed a fully-functional CRUD API and database.
- Used foreign keys throughout my database's table structure.
- Implemented multiple role-based & many to one relationship.
- Built Tests for API functions.

