136	情商	Emotional Intelligence
137	影响	Influence
138	沟通需求分析	Communication requirements analysis
139	沟通模型	Communication models
140	沟通方法	Communication methods
141	互动沟通	Interactive communication
142	推式沟通	Push Communication
143	拉式沟通	Pull communication
144	沟通风格评估	Communication Styles Assessment
145	政策意识	Policy awareness
146	文化意识	cultural awareness
147	沟通技能	Communication skills
148	项目报告	Project paper
149	沟通胜任力	Communication competence
150	反馈	feedback
151	非口头技能	Non-verbal skills
152	演示	Demo
153	核查单	Checklist
154	假设条件和制约因素分析	Analysis of assumptions and constraints
155	SWOT 分析	SWOT analysis
156	提示清单	Cue List
157	风险数据质量评估	Risk data quality assessment
158	风险概率和影响评估	Risk probability and impact assessment
159	风险分类	Risk categorization
160	概率和影响矩阵	Probability and impact matrix
161	不确定性表现形式	Manifestations of uncertainty
162	敏感性分析	Sensitivity Analysis
163	决策树分析	Decision Tree Analysis
164	威胁应对策略	Strategies for threats
165	上报、规避、转移、减轻、接受	Escalation、Avoid、Mitigate、Transfer、Accept
166	机会应对策略	Strategies for chance
167	应急应对策略	Contingent response strategies
168	上报、开拓、分享、提高、接受	Escalation、Exploit、Share、Enhance、Accept
169	整体项目风险应对策略	Strategies for Overall project risks
170	技术绩效分析	Technical performance Analysis
171	供方选择分析	Supply-side selection analysis
172	最低成本	Minimum cost
173	仅凭资质	Qualifications alone
174	基于质量或技术方案得分	Score based on quality or technical solutions
175	基于质量和成本	Based on quality and cost
176	唯一来源	Single-source source