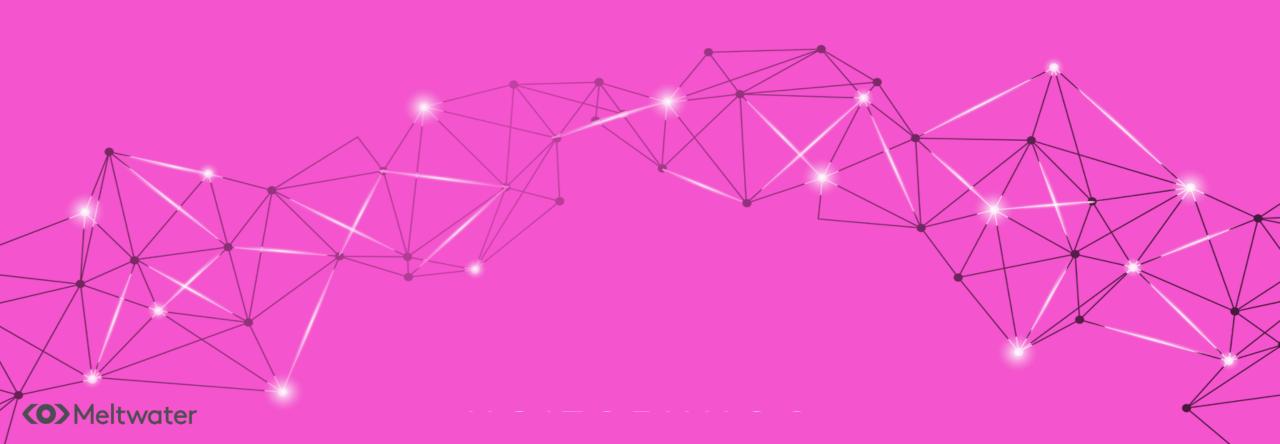
time

May 2023 MONTHLY REPORT





Time Overview

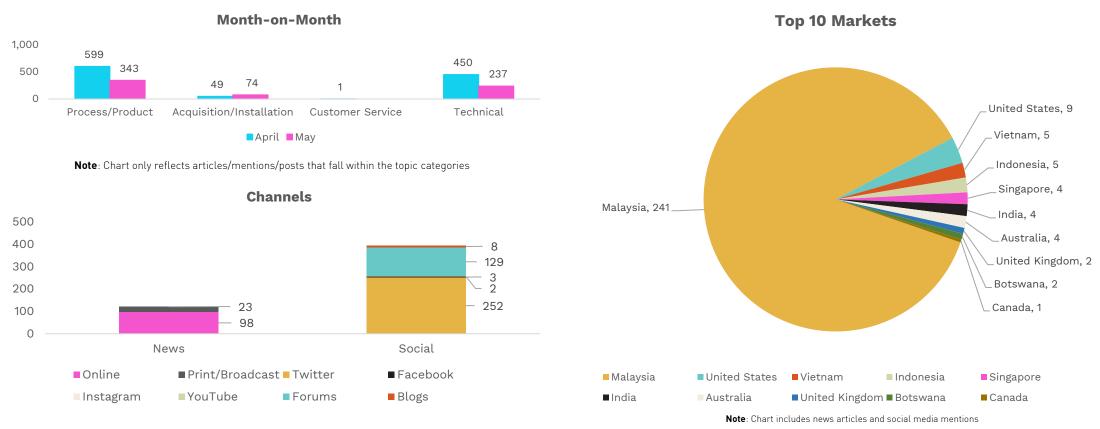


Time Overview

In May 2023, Process/Product was the most mentioned topic across news and social media, followed by Technical. News on <u>Time's remarkable 26.33% surge in net profit during the first quarter of 2023</u> made up most of the news coverage on **Time**. **Time** attributed this growth to various factors, including increased overall revenue, a greater share of profit from associates, and higher net gains on foreign exchange.

Time's social media mentions were mainly on Twitter, with majority of interactions coming from retweets about the 'true' 2Gbps internet connection and the availability of a 500Mbps plan at RM99. Moreover, a variety of topics were discussed in Forums, including questions and feedback about Time's products and services. A user facing problems with her TP-Link Archer C1200 router, provided by Time, sought advice on whether to buy a new router or inquire about a replacement from Time. In response, another user suggests that if she wants Time to provide a new router, she may need to enter into a new contract with Time. However, he suggested that it would be better for her to buy her own router instead as WiFi 6 routers, such as the Mercusys MR80x, are affordable and better suit her needs. Across all markets, Malaysia had the highest total volume of news articles and social media mentions in May 2023. For news, 24.2% of Time's news coverage was from top-tier* sources, while

Among its competitors, Maxis had the highest volume of news articles and social media mentions, followed by Celcom, Telekom Malaysia, and **Time**. Process/Product and Technical had the most mentions across news and social media amongst **Time** and its competitors. Celcom ranked the highest in Twitter, Facebook, and Instagram, while Maxis ranked the highest in YouTube, Forums, and Blogs.

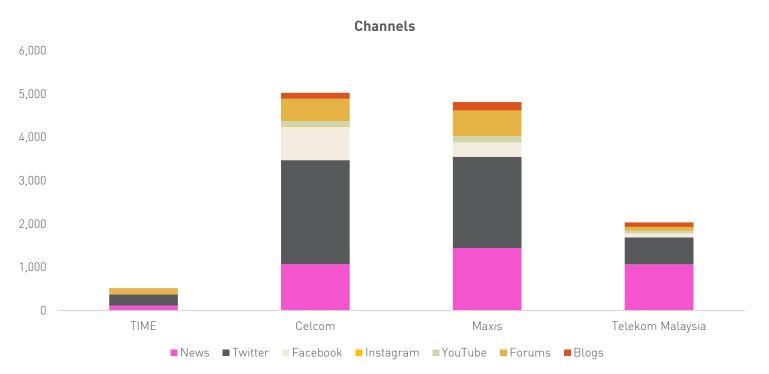




^{*} Top tier sources refer to The Star, Malay Mail, The Edge Markets, Malaysian Wireless, Bernama, Channel Asia IDG, Berita Harian, Data Storage ASEAN, Lowyat.net, Cloud7, Telecompaper, SoyaCincau, Technave, The Edge, Disruptive. Asia, The Malaysian Reserve, News Hub Asia, Data Economy, Data Center Dynamics & W Media

Competitors Benchmarking - Volume*





	Time	Celcom	Maxis	Telekom Malaysia
Process/ Product	343	2,745	2,419	1,153
Acquisition/ Installation	74	602	938	482
Customer Service	0	233	171	61
Technical	237	1,925	2,208	1,009

	Time	Celcom	Maxis	Telekom Malaysia
News	121	1,071	1,446	1,068
Twitter	252	2,404	2,104	623
Facebook	3	769	334	89
Instagram	0	3	0	0
YouTube	2	129	145	64
Forums	129	517	595	89
Blogs	8	137	189	103



Time & AIMS LinkedIn Performance

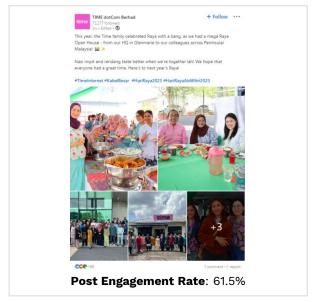
LinkedIn*

Time

Followers

April	70,641
Week 1	70,802
Week 2	71,197
Week 3	71,509
Week 4	71,749
Week 5	71,931

Top Performing Content by Engagement on LinkedIn

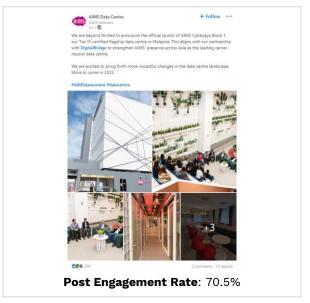


AIMS Data Centre

Followers

April	4,250
Week 1	4,255
Week 2	4,304
Week 3	4,363
Week 4	4,385
Week 5	4,389

Top Performing Content by Engagement on LinkedIn









Competitors Benchmarking – Sentiment*

Key Highlights

Time

Top story for Time: <u>Time dotCom starts year</u> <u>with a 26% jump in Q1 net profit</u>

Time has posted a net profit of RM114.51 million for the first quarter of 2023, with an increase of up to 26.33% compared to last year. Time attributed its growth to higher overall revenue, a higher share of profit from associates, and higher net gain on foreign exchange. Time is pleased with its performance, saying the strategic decisions made continued to yield higher shareholder returns. With this growth, Time said it would continue to focus on enhancing operational excellence and improving customer experience through innovation

COMPETITORS

Top story for Competitors:

- 1 Celcom: 5G roaming market strategies 2023-2027: Investments in next generation cores crucial for further growth
- Maxis: Ideal Property Group partners with Maxis to bring fibre-connectivity to 12 commercial and residential projects
- **Telekom Malaysia**: Malaysia data centre market investment and opportunities report 2023–2028 featuring Bridge Data Centres, Edge Centres, Keppel Data Centres, NTT Global Data Centres, Open DC, TM One, & VADS

		Twitter		Facebook		Instagram		YouTube				
	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral
Time	24	10	218	1	1	1	-	-	-	1	-	1
Time	9.5%	4.0%	86.5%	33.4%	33.3%	33.3%	-	-	-	50.0%	_	50.0%
Calaam	268	468	1,668	314	165	290	2	-	1	14	9	106
Celcom	11.1%	19.5%	69.4%	40.8%	21.5%	37.7%	66.7%	-	33.3%	10.9%	7.0%	82.1%
	434	567	1,103	95	47	192	-	-	-	11	5	129
Maxis	20.6%	27.0%	52.4%	28.4%	14.1%	57.5%	-	-	-	7.6%	3.4%	89.0%
Telekom	116	134	373	26	14	49	-	-	-	11	5	48
Malaysia	18.6%	21.5%	59.9%	29.2%	15.7%	55.1%	-	-	-	17.2%	7.8%	75.0%

	News		Forums			Blogs			
	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral
-•	64	5	52	47	26	56	7	1	_
Time	52.9%	4.1%	43.0%	36.4%	20.2%	43.4%	87.5%	12.5%	-
	368	64	639	107	130	280	42	6	89
Celcom	34.4%	6.0%	59.6%	20.7%	25.1%	54.2%	30.7%	4.4%	64.9%
	586	95	765	136	133	326	76	24	89
Maxis	40.5%	6.6%	52.9%	22.9%	22.4%	54.7%	40.2%	12.7%	47.1%
Telekom	349	107	612	18	18	53	44	24	35
Malaysia	32.7%	10.0%	57.3%	20.2%	20.2%	59.6%	42.7%	23.3%	34.0%



Competitors Benchmarking – Owned Social Media Performance

		Face	ebook	YouTube	Top Performing Content by Engagement across
		Followers	Engagement	Followers	all Owned Platforms
	April	119,390	0.000%	11,100	
	Week 1	119,425	0.007%	11,500	Hello there! Embark on an adventure in a galaxy far far away with #TimeInternet. May the force be with
Time	Week 2	119,481	0.000%	11,800	you! 🕲 🗷
Time	Week 3	119,547	0.005%	12,000	Platform : Instagram
	Week 4	119,624	0.007%	12,300	Post Reach: 2,549 Post Engagement: 87
	Week 5	119,659	0.009%	12,400	Post Engagement. 07
	April	816,089	0.007%	248,000	No. of the state o
	Week 1	816,221	0.008%	248,000	Non-stop binge watching or non-stop gab fest with the bestie? (Or the secret third option of non-stop
Celcom	Week 2	816,329	0.010%	248,000	gabbing about your favourite shows (3)
Celcom	Week 3	816,496	0.017%	248,000	Platform : Twitter
	Week 4	816,688	0.012%	248,000	Post Reach: 84,860 Post Engagement: 339,394
	Week 5	816,765	0.004%	248,000	Post Engagement. 339,394
	April	1,322,281	0.000%	112,000	
	Week 1	1,322,343	0.000%	112,000	Ramles Walter – Richah Gawai Maxis Gawai 2023
Maxis	Week 2	1,322,461	0.008%	112,000	Platform: YouTube
waxis	Week 3	1,322,682	0.334%	113,000	Post Reach: 115,000
	Week 4	1,322,874	0.000%	114,000	Post Engagement: 1,237,901
	Week 5	1,323,022	0.004%	115,000	
	April	47,060	0.225%	50,300	
	Week 1	47,109	0.032%	50,300	TM Launches New HQ In Cyberjaya To Promote
Telekom	Week 2	47,151	0.150%	50,300	Collaboration And Foster Human-Centred Innovatio
Malaysia	Week 3	47,190	0.091%	50,300	Platform: Twitter
	Week 4	47,251	0.083%	50,300	Post Reach: 8,776 Post Engagement: 1,107
	Week 5	47,268	0.034%	50,300	

In May, **Time**'s Facebook posts had the lowest average engagement at 0.005%. Meanwhile, Telekom Malaysia achieved the highest average engagement rate at 0.089%, closely followed by Maxis at 0.086%, and Celcom with 0.012%.

Telekom Malaysia (TM) has consistently achieved the highest engagement rates for its Facebook content despite having the least number of followers. This could be attributed to a video post shared in Week 2 (0.150%), where TM announced the launch of its new headquarters and campus in Cyberjaya, highlighting its commitment to create an environment that encourages collaboration and human-centered innovation, aligned with its new brand promise, 'Your Next is Now.' As a result, the video likely helped to garner more confidence among current and potential customers. Similarly, Time could share its customer-centered company commitment to enforce the same confidence, focusing on enhancing its overall customer experience that aligns with its distinctive branding.

Meanwhile, the top performing content by engagement across all owned platforms was Maxis' collaboration with singer Ramles Walter in their music video titled "Richah Gawai" on YouTube, in celebration of Gawai Day. The video also received a high engagement on Facebook, and users praised it as the best Gawai music video on both platforms. Considering the high level of engagement received by the music video, Time could also explore creating video content that highlights and celebrates various special occasions and festivities, as it would go a long way in fostering a meaningful connection and engagement with its customers.

Time's top-performing content was a <u>Star Wars-inspired video</u> on <u>Instagram</u>. Users found it entertaining, with <u>some amused by the floating router</u> and appreciated <u>Time's creative execution</u>, although some perceived it to be a low-budget advertisement. Additionally, <u>some users took the opportunity to share their dissatisfaction with <u>Time's internet connection and service</u> through comments on <u>Time's Facebook posts</u>. <u>Time could consider allocating more resources to respond to comments on such viral posts to reassure customers that their concerns are being listened to and worked on.</u></u>



Competitors Benchmarking – Owned Social Media Performance

		Tw	itter	Instagram		
		Followers	Engagement	Followers	Engagement	
	April	-	-	2,435	0.000%	
	Week 1	-	-	2,456	0.806%	
Time	Week 2	-	-	2,474	0.279%	
Time	Week 3	-	-	2,499	0.523%	
	Week 4	-	-	2,529	0.297%	
	Week 5	-	-	2,549	0.392%	
	April	85,018	0.009%	87,768	0.000%	
	Week 1	84,958	0.013%	87,837	0.001%	
Coloom	Week 2	84,899	0.028%	87,863	0.012%	
Celcom	Week 3	84,903	0.039%	87,869	0.015%	
	Week 4	84,871	0.014%	87,900	0.012%	
	Week 5	84,860	0.004%	87,888	0.029%	
	April	160,934	0.004%	78,854	0.038%	
	Week 1	160,820	0.004%	78,896	0.000%	
Marria	Week 2	160,707	0.002%	78,904	0.033%	
Maxis	Week 3	160,689	0.003%	78,965	0.048%	
	Week 4	160,576	0.002%	79,001	0.011%	
	Week 5	160,554	0.001%	79,020	0.009%	
	April	8,728	0.126%	5,088	2.987%	
	Week 1	8,735	0.008%	5,116	0.036%	
Telekom	Week 2	8,748	0.064%	5,202	2.889%	
Malaysia	Week 3	8,759	0.047%	5,224	0.186%	
	Week 4	8,773	0.024%	5,236	0.686%	
	Week 5	8,776	0.011%	5,245	0.388%	

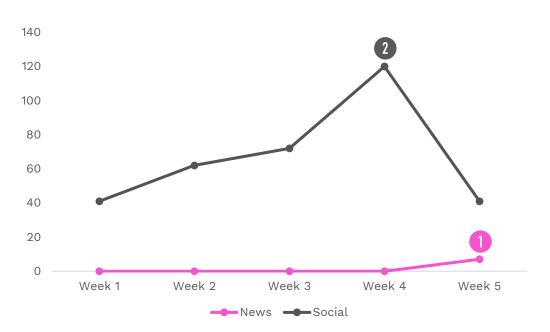




Time Trend Analysis



Weekly Trend – Process/Product



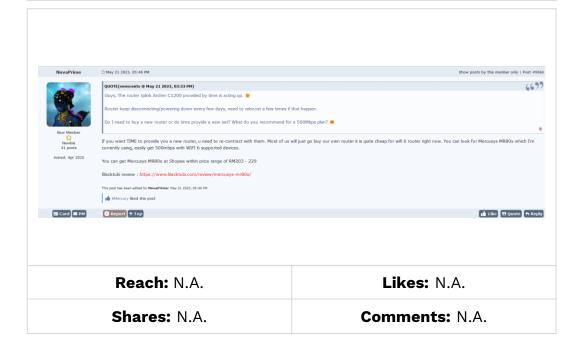
- In Week 5, there was a peak in the volume of news coverage mainly due to the National Technology and Innovation Sandbox programme's success in commercialising 24 local innovative products. Following the success of the programme, reports highlighted that NTIS signed a cooperative agreement with Time for its future goals in developing technology-based products, including advanced intelligence systems, smart materials, drones, and robotics.
- The volume of social mentions peaked in Week 4 due to a <u>forum thread discussion on Time's Fibre Broadband</u>. A user, who experienced issues with her TP-Link Archer C1200 router provided by <u>Time</u>, <u>wondered whether she should purchase a new router or if <u>Time could offer her a replacement</u>. She also sought recommendations for a router suitable for her 500Mbps plan. Another user suggested that if she wanted <u>Time to provide a new router</u>, she would need to re-contract with them. However, he suggested that it would be better for her to buy her own router instead as WiFi 6 routers, such as the Mercusys MR80x, are affordable and better suits her needs. Additionally, <u>retweets of Time's True 2Gbps Kabel Besar had also contributed to the peak in this week</u>.</u>





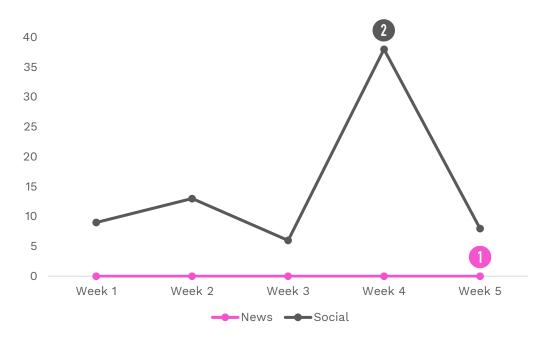
Market: Malaysia **Date of Publication:**30 May 2023

Publication: BERNAMA





Weekly Trend – Acquisition/Installation



- 1 There were no relevant news reports on Acquisition/Installation this month.
- The volume of social mentions peaked in Week 4 due to a <u>forum thread</u> <u>discussion on Time's Fibre Broadband</u>. A user, who is new to <u>Time</u>, sought tips for the installation and testing process of <u>Time's 500Mbps plan</u>. Additionally, she asked whether it was necessary to replace both the provided router and mesh or if replacing just the router will suffice. In response, another user suggested that if the user has two X6 ONTs, she should contact <u>Time's</u> customer service to have the first unit switched to ONU (bridge mode) during installation. However, it was mentioned that many installers may be unfamiliar with this procedure. Furthermore, the user was warned about the potential cost involved when requesting the installer to set up their own equipment.





Weekly Trend – Customer Service

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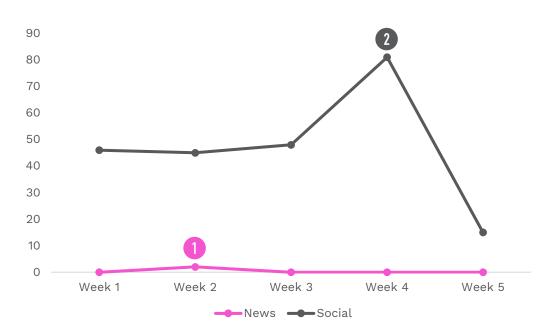


1 There were no relevant news reports on Customer Service this month.

There were no relevant comments on Customer Service this month.



Weekly Trend – Technical



- In Week 2, there was a peak in the volume of news coverage mainly due to reports on the global virtual router market. The report highlighted that the Global Virtual Router market is expected to grow from USD 236 million in 2022 to USD 729.7 million by 2028, with a CAGR of 20.7% during the review period. Time was mentioned as one of the leading companies in the global virtual router market that contributed to the industry's growth.
- The volume of social mentions peaked in Week 4 due to a forum thread discussion on **Time**'s Fibre Broadband. A user confirmed that the Mercusys MR80x router was significantly better than the HG8145X6. She added that even the older C1200 router has a better range compared to the free Wi-Fi 6 router provided by **Time**. The user shared her personal experience of visiting a friend's 1,200 sqft condo, where the master bedroom had poor coverage with the free router, rendering it unusable. She emphasized that for properties with similar layouts, having a good router or mesh system is essential. As a response, another user mentioned that his sister's upcoming house has a similar layout. He was advised by another user that using a mesh Wi-Fi system is a more affordable option since the property already has basic renovations in place.



Market:United States

Date of Publication:8 May 2023

Publication: lifestyle.magic979wtrg









Top 10 Time News

1. Time dotCom starts year with a 26% jump in Q1 net profit

Market:	Publication:	Date of Publication:	Sentiment: Positive
Malaysia	Free Malaysia Today	18 May 2023	Sentiment: Positive

Time posted a net profit of RM114.51 million for the first quarter of 2023, with an increase of up to 26.33% compared to last year. **Time** attributed its growth to higher overall revenue, a higher share of profit from associates, and higher net gain on foreign exchange. **Time** is pleased with its performance, saying the strategic decisions made continued to yield higher shareholder returns. With this growth, **Time** said it would continue to focus on enhancing operational excellence and improving customer experience through innovation.

2. Rossana Annizah ends service as BSN chairman

Market: Malaysia	Publication: The Edge	Date of Publication: 08 May 2023	Sentiment: Neutral

Bank Simpanan Nasional (BSN) announced that Rossana Annizah Ahmad Rashid had completed her tenure as its Chairman after three years of service. Aside from BSN, Rossana Annizah held various management positions at **Time**, RHB Bank, Maxis, and Citibank Malaysia. BSN expressed their appreciation and said Rossana Annizah played a vital role in the bank's digital transformation and its five-year business plan implementation.

3. AIMS Group to collaborate with Gamuda to build second data centre in <u>Cyberjaya</u>

Market:	Publication:	Date of Publication:	Sentiment: Positive
Malaysia	The Edge	08 May 2023	Sentiment. Positive

AIMS Group, **Time**'s data centre arm in Malaysia, will construct a data centre in Cyberjaya Block 2 to meet Malaysia's demand for data centre space. AIMS partnered with Gamuda Engineering Sdn Bhd for the construction, which will be completed by the end of 2023. AIMS Chief Executive Officer, Chiew Kok Hin, said this construction helps to accelerate the expansion of its data centre business in Asia and, at the same time, aligns with AIMS' initiative on environmental, social, and governance goals.

4. Tech incubator bears fruit

Market: Malaysia	Publication: New Straits Times	Date of Publication: 31 May 2023	Sentiment: Neutral

Science and Technology Ministry, with Malaysian Research Accelerator for Technology and Innovation, organised the National Technology and Innovation Sandbox (NTIS) programme by supporting local innovators to commercialise local products, technologies, and innovations. **Time** participated in this event, particularly during the launching of the NTIS Two-Yearbook. **Time** also signed a cooperation agreement between NTIS, the Innovation & Technology Managers Association, and Asiatech.

5. The biggest movers on Bursa Malaysia in 2023 thus far

The Bursa Malaysia Telecommunications & Media Index increased to 6.01% as telecommunication companies fared well in 2023 amid Malaysia's 5G rollout. Among the telecommunication companies, **Time** led the pack with a 15.18% or 74 sen gain, followed by Maxis, and CelcomDigi at the fifth spot. **Time**'s completion of its 49% stake in AIMS Data Centre Holdings to DigitalBridge Group was also mentioned in this coverage.

S/N	Headline	Market	Sentiment
6	Digital economy to be built on fast, stable and affordable internet	Malaysia	Neutral
7	EPF building in Jalan Gasing to be turned into senior living facility	Vietnam	Neutral
8	Membina keterampilan literasi digital dengan Pakej <u>MyKabel</u>	Malaysia	Positive
9	With EPS growth and more, Time dotCom Berhad (KLSE:TIMECOM) makes an interesting case	United States	Neutral
10	Interested in Time dotCom Berhad's (KLSE: TIMECOM) upcoming RM0.54 dividend? You have four days left	United States	Neutral



Top 10 Celcom News

1. 5G roaming market strategies 2023-2027: Investments in next generation cores crucial for further growth

Market: United States

Publication: Yahoo! Finance

Date of Publication:
30 May 2023

Sentiment: Neutral

ResearchAndMarkets.com, the world's leading source for international market research reports and data, posted a study on the latest 5G roaming strategies providing insights into the growth and trends of 5G roaming services. In this report, **Celcom** was mentioned as one of the key players in the roaming service market. The report further highlighted the increasing complexity of 5G networks and the need for enhanced roaming analytics services to monitor 5G roaming connections effectively. It also predicted a significant increase in 5G roaming connections, from 53 million in 2023 to 526 million by 2027.

S/N	Headline Headline	Market	Sentiment
2	Asia-Pacific smartphone tariff tracker and analysis report 2023: a speedy like-for-like comparison of 400+ price plans – ResearchAndMarkets.com	United States	Neutral
3	CelcomDigi withdraws equity participation in DNB after govt announces second 5G entity plan	Malaysia	Neutral
4	CelcomDigi launches new, upgraded 5G plans	Malaysia	Neutral
5	Solid strategy execution	United States	Positive
6	CelcomDigi introduces new Hari Gaji deals for postpaid and prepaid	Malaysia	Neutral
7	CelcomDigi's 1Q earnings up 35%, declares 3.2 sen dividend	Vietnam	Positive
8	Get more for less with CelcomDigi Fibre	Malaysia	Neutral
9	CelcomDigi online shop offers discounts of up to RM1,000 for existing customers	Malaysia	Neutral
10	CecomDigi, Maxis and TM added 91,000 fibre broadband connections in the first quarter of 2023	Malaysia	Neutral



Top 10 Maxis News

1. Ideal Property Group partners with Maxis to bring fibre-connectivity to 12 commercial and residential projects

Market: United States

Publication: Associated Press

Date of Publication:
17 May 2023

Sentiment: Positive

Maxis has collaborated with Ideal Property Group to provide state-of-the-art fibre connectivity to 12 commercial and residential projects in Penang, Malaysia. This partnership aims to enhance the digital experience for approximately 12,000 businesses and homes across the region. Specifically, Maxis will design, supply, and install the telecommunications infrastructure for these projects, leveraging its fibre build to develop a superior internet experience. With Maxis' strong focus on network quality, customer experience, and innovative solutions, this partnership with Ideal Property Group will create a strong foundation for future regional growth and development by creating a digitally-connected community that caters to the needs of modern businesses and residents.

S/N	Headline	Market	Sentiment
2	5G roaming market strategies 2023-2027: Investments in next generation cores crucial for further growth	United States	Neutral
3	Asia-Pacific smartphone tariff tracker and analysis report 2023: a speedy like-for-like comparison of 400+ price plans – ResearchAndMarkets.com	United States	Neutral
4	Managed Mobility Services market projected to hit USD 33.3 billion by 2030, at a 26.29% CAGR – Market Research Future (MRFR)	United States	Neutral
5	Task force to ensure implementation of 5G, smooth transition to dual network	Malaysia	Neutral
6	Reimagining foldables for Malaysians on Galaxy Z Fold Galaxy Z Flip	United States	Neutral
7	Maxis offers Hotlink Postpaid 60 at RM50 per month for government staff	Malaysia	Neutral
8	马来西亚禁收发带网络链接手机短信以遏制诈骗	China	Neutral
9	Raja Arshad dilantik pengerusi kumpulan PNB	Malaysia	Neutral
10	Maxis opens innovation centre to drive digital transformation for businesses	Malaysia	Positive



Top 10 Telekom Malaysia News

1. Malaysia data centre market investment and opportunities report 2023–2028 featuring Bridge Data Centres, Edge Centres, Keppel Data Centres, NTT Global Data Centres, Open DC, TM One, & VADS

Market: United States

Publication: Yahoo! Finance

Date of Publication:
26 May 2023

Sentiment: Neutral

ResearchAndMarkets.com, the world's leading international market research and data source, has analysed Malaysia data centre's market share. It deep dived into the existing and upcoming facilities and investments in IT, electrical, mechanical infrastructure, general construction, and tier standards. This report mentioned several local and global operators, such as **TM One**, Bridge Data Centres, VADS, TM One, Keppel Data Centres, and NTT Global Data Centers. Aside from that, this report provided a business overview and product offerings of prominent IT infrastructure providers and investors operating in the industry. **TM One** was cited as one of the data centre investors in Malaysia.

S/N	Headline Headline	Market	Sentiment
2	ZTE Corporation and Telekom Malaysia jointly build hybrid cloud 5G core network	United States	Positive
3	TM terminates share subscription agreement for 20% stake in DNB	Malaysia	Neutral
4	Sirim appoints Khairol Anuar Mohamad Tawi as new Chairman	Malaysia	Neutral
5	<u>Tiga lelaki ditahan curi kabel TM</u>	Malaysia	Neutral
6	Southern Cable wins RM45mil contract from Telekom Malaysia	Malaysia	Neutral
7	Masalah Internet di 12 sekolah Lembah Pantai akan diselesaikan - Fahmi	Malaysia	Positive
8	KKD, Sarawak sepakat isu 3R perlu ditangani sebaiknya	Malaysia	Neutral
9	Ibu pejabat TM kini Rasmi di Cyberjaya, bukan lagi di Menara TM	Malaysia	Positive
10	Govt forms task force for 5G DWN model implementation	Malaysia	Neutral



Definitions

Time & AIMS Data Centre

Mentions of **Time** in the report include mentions of the brand, its products and services, and key stakeholders or spokesperson such as Chief Executive Officer Afzal Abdul Rahim and Executive Director Patrick Corso across Online News (Global), Social Media (Global) and Offline (Malaysia-only) sources.

As a subsidiary of **Time**, mentions of **AIMS Data Centre** in the report include mentions of the brand, its data centres in the region and key stakeholders or spokespersons, such as Chief Executive Officer, Chiew Kok Hin.

Process/Product

Relates to the platforms used by Time's customers, promotions and products offered by Time as well as billing or payment processes, channels or methods.

Customer Service

Relates to issues raised on Time's customer service (e.g., complaints/compliments/enquiries).

Acquisition/Installation

Relates to issues raised by Time's customers during sign-ups (e.g., problems relating to dealers) and after sign-ups (e.g., installation, technician and installer issues).

Technical

Relates to comments, complaints or compliments by existing Time customers on any technical matters relating to the services or products provided by Time (e.g., router, connection, outage, speed).





Glossary





Thank You

