



TIME Overview



TIME Overview

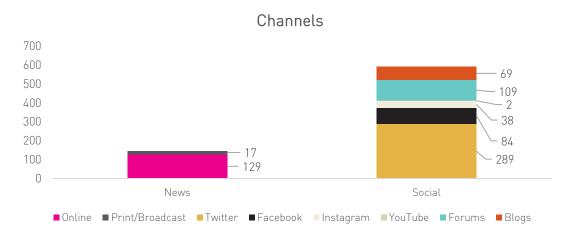
In June 2022, Process/Product continued to be the most mentioned topic across news and social media, followed closely by Technical. News on <u>CMC Telecom's vision for the future of Vietnam's digital hub</u> made up most of the news coverage on **TIME**. Mr. Dang Tung Son, CEO of CMC Telecom, shared that: "CMC Telecom's strategy is to cooperate with the world's leading technology companies to turn Vietnam into a digital hub in the region, next to Hong Kong or Singapore". **TIME** was mentioned in the article to be a shareholder of CMC Telecom, the only telecommunication company in Vietnam with a foreign shareholder.

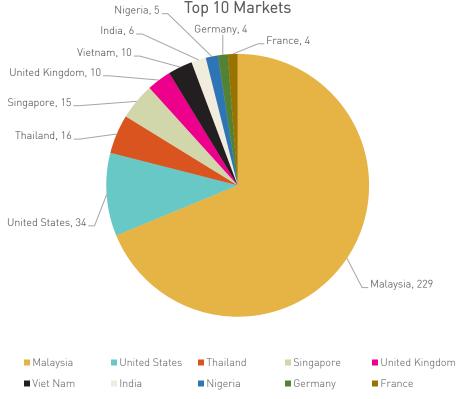
TIME's social media mentions were mainly on Twitter and Forums which discussed a variety of topics on the brand, including questions and feedback about TIME's products and services. Notably, some users have reflected issues with TIME's internet connection last month. Across all markets, Malaysia had the highest total volume of news articles and social media mentions in June 2022. For news, 15.8% of TIME's news coverage was from top tier* sources, while 84.2% were from non-top tier sources.

Among its competitors, Celcom had the highest volume of news articles and social media mentions, followed by Maxis, Telekom Malaysia and TIME. Similar to TIME, the topics on Process/Product and Technical had the most mentions across news and social media amongst TIME's competitors. Maxis ranked the highest for Twitter, while Celcom ranked the highest for News.



Note: Chart only reflects articles/mentions/posts that fall within the topic categories





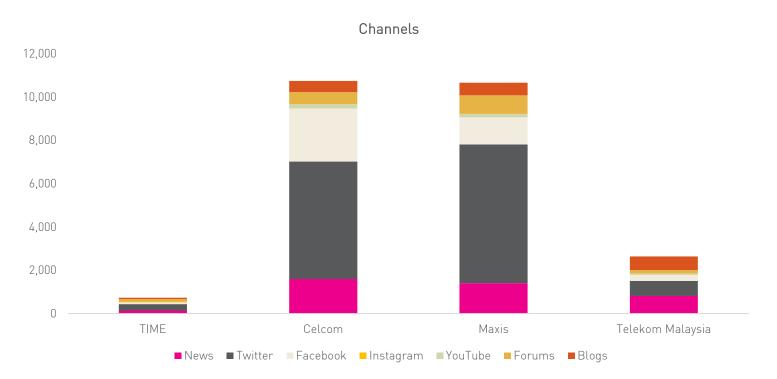
Note: Chart includes news articles and social media mentions



^{*} Top tier sources refer to The Star, Malay Mail, The Edge Markets, Malaysian Wireless, Bernama, Channel Asia IDG, Berita Harian, Data Storage ASEAN, Lowyat.net, Cloud7, Telecompaper, SoyaCincau, Technave, The Edge, Disruptive. Asia, The Malaysian Reserve, News Hub Asia, Data Economy, Data Center Dynamics & W Media

Competitors Benchmarking — Volume*





	TIME	Celcom	Maxis	Telekom Malaysia
Process/ Product	389	4,734	4,922	925
Acquisition/ Installation	93	1,099	296	771
Customer Service	1	407	104	58
Technical	219	4,434	1,047	1,001

	TIME	Celcom	Maxis	Telekom Malaysia
News	146	1,597	1,407	813
Twitter	289	5,421	6,399	698
Facebook	84	2,450	1,251	279
Instagram	38	2	0	3
YouTube	2	203	158	60
Forums	109	546	860	155
Blogs	69	521	581	631



TIME & AIMS LinkedIn Performance

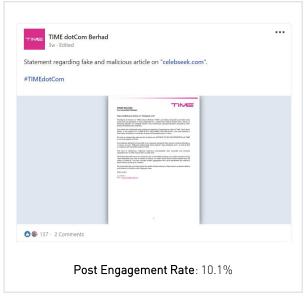
LinkedIn*

TIME

Followers

Мау	59,872
Week 1	60,107
Week 2	60,359
Week 3	60,696
Week 4	61,036
Week 5	61,143

Top Performing Content by Engagement on LinkedIn



AIMS Data Centre

Followers

May	3,056
Week 1	3,067
Week 2	3,074
Week 3	3,084
Week 4	3,090
Week 5	3,091

Top Performing Content by Engagement on LinkedIn

No posts were published in June 2022

Post Engagement Rate: N.A



Competitors Benchmarking



Competitors Benchmarking — Sentiment*

Key Highlights

TIME

Top story for TIME: <u>CMC Telecom chia sẻ về tương lai</u> Digital Hub của Việt Nam tại diễn đàn VNNIC

At the VNNIC Internet Conference 2022 held on 24 June, Mr. Dang Tung Son, A CEO of CMC Telecom, shared about CMC Telecom's digital infrastructure and their vision for the future of Vietnam's digital hub. CMC Telecom was mentioned to have invested in building a modern Data Centre system in order to contribute to synchronising and perfecting the national digital infrastructure. TIME was mentioned as a shareholder of CMC Telecom, the only telecom company in Vietnam with a foreign shareholder.

		Twitter		Facebook		Instagram		YouTube				
	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral
TIME	16	25	248	58	7	19	2	-	36	-	-	2
TIME	5.5%	8.7%	85.8%	69.1%	8.3%	22.6%	5.3%	-	94.7%	-	-	100.0%
Celcom	762	1,562	3,097	860	568	1,022	1	-	1	-	-	203
Cetcom	14.1%	28.8%	57.1%	35.1%	23.2%	41.7%	50.0%	-	50.0%	-	-	100.0%
Mavia	1,446	2,287	2,666	642	259	350	-	-	-	-	-	158
Maxis	22.6%	35.7%	41.7%	51.3%	20.7%	28.0%	-	-	-	-	-	100.0%
Telekom	359	23	316	38	71	170	2	-	1	-	-	60
Malaysia	51.4%	3.3%	45.3%	13.7%	25.4%	60.9%	66.7%	-	33.3%	-	-	100.0%

COMPETITORS

Top story for Competitors:

Celcom: Insights on the Rich Communication
Services Global Market to 2027 - Featuring
Celcom Axiata Berhad, China Mobile and Claro
Americas Among Others

Maxis: VEON Shareholders Elect New Members to

2 its Board of Directors

Telekom Malaysia: Streaming Video Alliance

Hosts 2022 West Coast STREAMup

	News		Forums			Blogs			
	Positive	Negative	Neutral	Positive	Negative	Neutral	Positive	Negative	Neutral
TIME	20	8	118	10	21	78	8	10	51
IIME	13.7%	5.5%	80.8%	9.2%	19.3%	71.5%	11.6%	14.5%	73.9%
0-1	524	108	965	89	85	372	154	39	328
Celcom	32.8%	6.8%	60.4%	16.3%	15.6%	68.1%	29.6%	7.4%	63.0%
Mavia	304	148	955	162	126	572	156	64	361
Maxis	21.6%	10.5%	67.9%	18.8%	14.7%	66.5%	26.9%	11.0%	62.1%
Telekom	329	113	371	14	27	114	108	169	354
Malaysia	40.5%	13.9%	45.6%	9.1%	17.4%	73.5%	17.1%	26.8%	56.1%



Competitors Benchmarking — Owned Social Media Performance

			Facebook		Top Performing Content by Engagement across all
		Followers	Engagement	Followers	Owned Platforms
	May	116,350	0.007%	8,920	
	Week 1	116,169	0.079%	9,020	TIME Digital Masterclass
TIME	Week 2	116,230	0.008%	9,170	
TIME	Week 3	116,269	0.032%	9,190	Platform: YouTube Post Reach: 9,200
	Week 4	116,552	0.020%	9,200	Post Engagement: 663,324
	Week 5	116,567	0.016%	9,200	
	May	807,284	0.034%	248,000	
	Week 1	807,508	0.034%	248,000	Rangkaian Pilihan No.1 Di Malaysia
Coloom	Week 2	807,420	0.013%	248,000	Platform: YouTube
Celcom	Week 3	807,499	0.029%	248,000	Post Reach: 248,000
	Week 4	807,579	0.038%	248,000	Post Engagement: 179,639
	Week 5	807,610	0.022%	248,000	
	May	1,316,924	0.010%	101,000	
	Week 1	1,317,007	0.007%	101,000	Maxis Techtok 3 reasons to love the vivo X80 Series
Mavia	Week 2	1,316,836	0.009%	101,000	Platform: YouTube
Maxis	Week 3	1,317,019	0.005%	102,000	Post Reach: 102,000
	Week 4	1,317,019	0.000%	102,000	Post Engagement: 1,350,696
	Week 5	1,317,338	0.126%	102,000	
	May	44,220	0.581%	49,500	
	Week 1	44,270	0.198%	49,500	Cover Story: Telekom moves further beyond homes with 5G
Telekom	Week 2	44,317	0.000%	49,500	Dietform Frankrak
Malaysia	Week 3	44,365	0.028%	49,500	Platform: Facebook Post Reach: 44,422
	Week 4	44,411	0.011%	49,500	Post Engagement: 264
	Week 5	44,422	0.106%	49,500	

Telekom Malaysia (0.069%) had the highest average engagement rate on Facebook followed by TIME (0.031%), Maxis (0.029%), and Celcom (0.027%) in June 2022. There was an increase in the average engagement rate for TIME and Maxis, while Celcom and Telekom Malaysia experienced a decline in average engagement rates compared to the previous month.

Although Telekom Malaysia (TM) had the lowest number of Facebook followers compared to the other brands, it continued to gain the highest engagement rate – particularly in Week 1 (0.198%). This was likely due to the high number of posts – 6 posts – in that week. Posts that gained traction featured <u>an interview with their Group CEO, Imri Mokhtar</u>, and <u>announcement</u> of their intentions to expand into the software business.

For the other brands, the top performing content by engagement across all owned platforms was on YouTube. Maxis' top performing content garnered the highest engagement compared to the other brands. Its top performing content featured a <u>review of the Vivo X80 series by Adam Lobo</u>, a tech reviewer and host. This video was part of its "Techtok" series on YouTube, where various influencers were invited to review new gadgets and smartphones, while promoting the relevant plans. Considering the high engagement for such content, TIME could look into engaging influencers to promote its products.

TIME's top-performing content on YouTube was a video promoting the <u>TIME Digital Masterclass</u>, a free monthly webinar for online business owners. This is similar to last month's Digital Masterclass, which focused on <u>managing e-commerce with Shopee</u>.



Competitors Benchmarking — Owned Social Media Performance

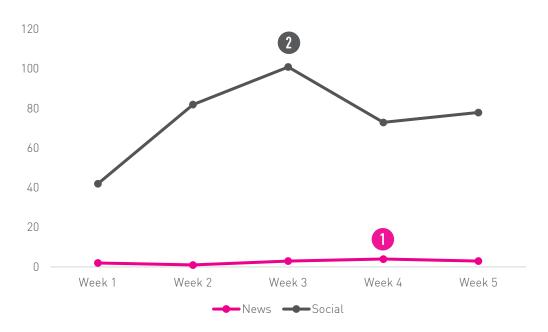
		Tv	vitter	Instagram		
		Followers	Engagement	Followers	Engagement	
	May	84,086	0.206%	83,806	0.009%	
	Week 1	84,095	0.028%	83,882	0.000%	
Calaara	Week 2	84,084	0.029%	83,959	0.000%	
Celcom	Week 3	84,088	0.135%	83,930	0.032%	
	Week 4	84,073	0.018%	83,911	0.000%	
	Week 5	84,088	0.017%	83,911	0.000%	
	May	157,933	0.002%	72,182	0.013%	
	Week 1	158,015	0.000%	72,348	0.000%	
	Week 2	158,074	0.001%	72,531	0.000%	
Maxis	Week 3	158,112	0.000%	72,710	0.012%	
	Week 4	158,139	0.000%	72,795	0.008%	
	Week 5	158,337	0.092%	72,865	0.016%	
	May	7,656	0.014%	4,506	0.538%	
	Week 1	7,670	0.006%	4,518	0.152%	
Telekom Malaysia	Week 2	7,699	0.000%	4,519	0.000%	
	Week 3	7,731	0.007%	4,517	0.063%	
	Week 4	7,768	0.006%	4,515	0.130%	
	Week 5	7,774	0.000%	4,518	0.000%	



TIME Trend Analysis



Weekly Trend — Process/Product



- In Week 4, there was a spike in news coverage mainly due to news on a <u>recent</u> <u>market report by Market Reports World</u>. The report was on the Virtual Router Market Share, Size, Global Industry Demand, Future Growth, Regional Trend, Leading Players Updates, Current and Future Plans by Forecast to 2028. TIME was mentioned as one of the key players analysed in the Virtual Router Market Report.
- The volume of social mentions peaked in Week 3 mainly due to a forum thread discussion on TIME's Fibre Broadband. Notably, there was a discussion about the 300mbps package and Royalty Reward programme offered by TIME. Some forum users mentioned that the 300mbps package was an old plan, while others mentioned that this is a special package for existing customers who have been TIME's customers for over 2 years. Another user added that TIME would use the royalty reward of these long-term customers to upgrade their respective plans from 100mbps to 300mbps.



The Virtual Router Market report also covers a detailed comprehension of the major peopraphies present in the market along with the key segments and sub-segments. The report dissects the main thrusts of the worldwide Virtual Router market jurt as reveals insight into restrictions and limitations.

[Global Virtual Router Market research report provides an detailed analysis of market size, there, growth, tends and forecast. The Virtual Router Market including detailed description of market size, there were considered to the control of the description of market size, the key opportunities in the Virtual Router Market and outlines the factors that are and will be defining the growth of the industry staget in occasionation for perioduc growth.

opportunities in the Virtual Router Market and outlines the factors that are and will be deriving the growth of the industry staying into consideration the pervious growth patterns with forecast period 2022-2028. The Virtual Router Market research perport provides insight into main diverse, challenges, opportunities and risk of the market. Key players are profiled as well with their market shares in the global virtual Router Market discussed. Overall this report covers the instronce situation, present status and the future prospects. The Virtual Router Market discussed. Overall net prospects can always product soops, CAGR status. Finally, the report cover the analysis of lokey countries according to their revenue share and latest technologies advancements in each region.

https://www.marketreportsworld.com/enquiry/request-sample/2104336-About Virtual Router Market: Market: Canada Date of Publication: 20 June 2022

Publication:
The Digital Journal



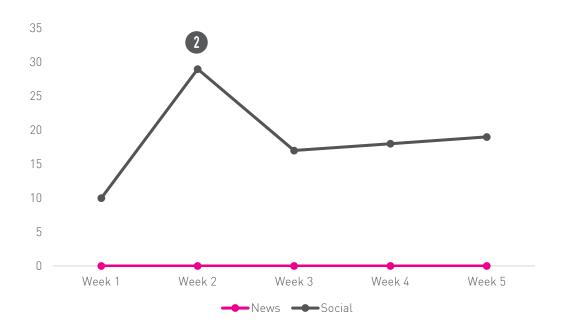
Reach: N.A.

Shares: N.A

Comments: N.A

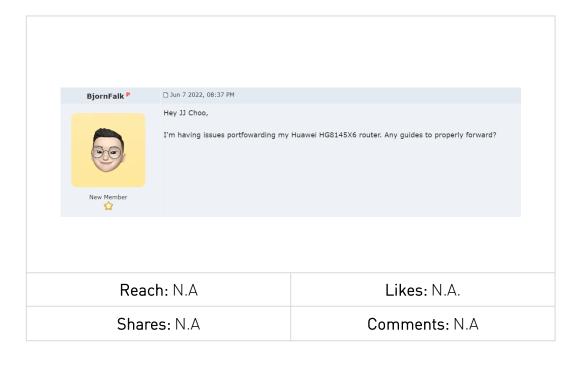


Weekly Trend — Acquisition/Installation



1 There were no relevant news reports on Acquisition/Installation this month.

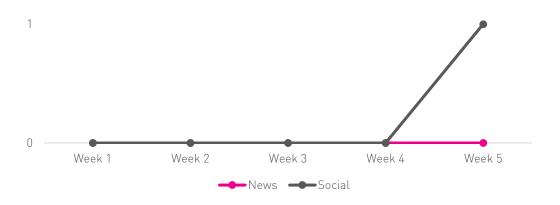
The volume of social mentions peaked in Week 2 mainly due to <u>YouTube videos</u> on a <u>Point-of-Sale payment machine</u>, which mentioned that it could be used to apply for TIME Fibre services. Additionally, a <u>forum thread discussion on TIME's Fibre Broadband</u> contributed to the peak. In the forum discussion, a user asked for help on the issues he was facing with his Huawei router. Some forum users responded by proposing some solutions to try on his own.





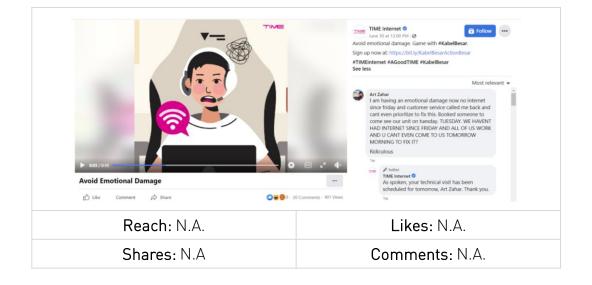
Weekly Trend — Customer Service

2



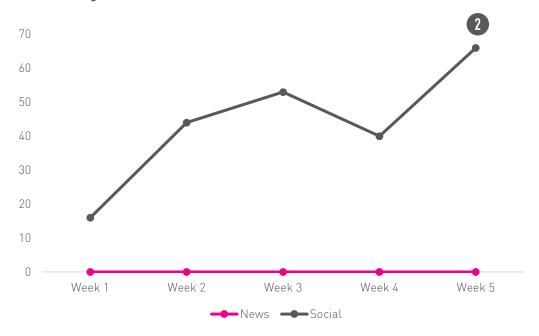
1 There were no relevant news reports on Customer Service this month.

There was one social media mention in Week 5, where a <u>TIME customer</u> expressed his frustrations over an internet disruption. On a Facebook video posted by TIME Internet on June 30, a user commented that TIME and its customer service officer did not do enough to fix the commenter's internet disruption issue. He was upset over the lack of internet and demanded that a technician visit him as soon as possible.





Weekly Trend — Technical



1 There were no relevant news reports on Technical this month.

The volume of social mentions peaked in Week 5 mainly due to a <u>forum thread discussion on TIME's Fibre Broadband</u>. Notably, a user said that he was facing some issues accessing certain websites with TIME's internet data. Other users who were able to access the website provided him with possible solutions to rectify his issue.





Top News by Volume



Top 10 TIME News

1. CMC Telecom chia sẻ về tương lai Digital Hub của Việt Nam tại diễn đàn VNNIC

Market: Vietnam	Publication:	Date of Publication:	Sentiment: Positive
Market: Vietnam	CMC Telecom	27 June 2022	Sentiment: Fositive

At the VNNIC Internet Conference 2022 held on 24 June, Mr. Dang Tung Son, CEO of CMC Telecom, shared about CMC Telecom's digital infrastructure and their vision for the future of Vietnam's digital hub. CMC Telecom was mentioned to have invested in building a modern Data Centre system in order to contribute to synchronising and perfecting the national digital infrastructure. TIME was mentioned to be a shareholder of CMC Telecom, the only telecom company in Vietnam to have a foreign shareholder.

2. Equinix, STT Among Bidders for Time Dotcom's Data Centers

Market: Hong Kong	Publication: Yahoo Finance	Date of Publication: 30 June 2022	Sentiment: Neutral
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US-based investors DigitalBridge Group Inc., I Squared Capital-owned BDx and Equinix Inc. were among potential suitors for Aims, the data centre business of Malaysia's **TIME** Dotcom Bhd., according to people familiar with the matter. Stonepeak-backed Digital Edge and Temasek Holdings Pte's ST Telemedia Global Data Centres were also among the possible bidders, the people said, asking not to be identified because the matter is private.

3. The Edge | Knight Frank Kuala lumpur and selangor office Monitor (1Q2022): Downward pressure on rental, occupancy rates to continue

Market: Malaysia	Publication: The Edge Markets	Date of Publication: 30 June 2022	Sentiment: Neutral
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The rental and occupancy levels of office space in Kuala Lumpur (KL) city were anticipated to see downward pressure, as a result of substantial incoming supply and low occupancy in office buildings this year. In this backdrop, **TIME** dotCom Bhd purchased the Bangunan KWSP in central KL for RM62 million. Further, this newly acquired building is located just a block away from Menara AIMS — **TIME**'s fully-occupied flagship data center.

4. TIME dotCom suing online tabloid over fake news article

Market: Malaysia	Publication: The Edge Markets	Date of Publication: 15 June 2022	Sentiment: Neutral

TIME dotCom Bhd was suing www.celebseek.com, a little-known tabloid over a fake news article which purportedly linked TIME dotCom commander-in-chief Afzal Abdul Rahim to the remand of a completely unconnected individual who was reported to have been remanded in connection to some enforcement action in Johor. "We wish to categorically state that this incident has nothing to do whatsoever with TdC (TIME dotCom) or our commander-in-chief," it said.

5. Ketua kami tiada kaitan dengan individu direman di Johor - Time dotCom

Market: Malaysia	Publication: Berita Harian	Date of Publication: 15 June 2022	Sentiment: Neutral
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In connection to **TIME** dotCom Bhd's legal action against www.celebseek.com, the company reiterated that its chief executive officer, Afzal Abdul Rahim, is not involved in any enforcement actions in Johor.

S/N	Headline	Market	Sentiment
6	TIME dotCom says its chief has nothing to do with remanded person in Johor, sues portal	Malaysia	Neutral
7	Equinix, STT among bidders for TIME dotCom's data centres, sources say	Malaysia	Neutral
8	A snapshot of Malaysia's big caps ahead of FTSE review	Malaysia	Neutral
9	All telcos post positive earnings for March reporting quarter, says RHB Research	Malaysia	Positive
10	TIME dotCom, Berjaya Food, Datasonic, GFM, Eco World International, Scomi, Citaglobal, Hong Seng	Malaysia	Neutral



Top 10 Celcom News

1. Insights on the Rich Communication Services Global Market to 2027 - Featuring Celcom Axiata Berhad, China Mobile and Claro Americas Among Others ResearchAndMarkets.com

Market: United States Publication: Research and Markets Date of Publication: 9 June 2022 Sentiment: Positive

The "Rich Communication Services Market Research Report by Enterprise Size, Application, End User, Enterprise Vertical, Region - Global Forecast to 2027 - Cumulative Impact of COVID-19" report had been added to ResearchAndMarkets.com's offering. **Celcom** Axiata Bhd was among the list of companies mentioned in the report.

S/N	Headline	Market	Sentiment
2	XLD Launches xSpend in Malaysia, allows users to spend Crypto Assets for Utilities	Malaysia	Positive
3	Celcom-Digi receives regulatory clearance to move forward with merger in Malaysia	India	Neutral
4	Malaysia to announce plan for equity sale in 5G agency next week	Singapore	Neutral
5	MCMC approves Digi-Celcom merger	Malaysia	Neutral
6	Celcom appoints Halim Shafie as Interim Chairman	Malaysia	Neutral
7	Axiata, Telenor win approval to form Malaysia's top mobile operator	India	Neutral
8	EVENING 5: Five things you need to know today	Malaysia	Neutral
9	MCMC luluskan penggabungan Celcom-Digi	Malaysia	Neutral
10	Indonesia Siap Luncurkan Pita Frekuensi Rendah 700MHz untuk 5G	Indonesia	Neutral



Top 10 Maxis News

1. VEON Shareholders Elect New Members to its Board of Directors			
Market: United States	Publication: WJHL-TV	Date of Publication: 29 June 2022	Sentiment: Neutral

VEON Ltd., a global digital operator that provides converged connectivity and services announced the results of the Board of Directors elections during its Annual General Meeting of Shareholders. The elected shareholders were Augie Fabela, Morten Lundal, and Stan Miller. Morten Lundal, the CEO of **Maxis Bhd** and Digi.Com Bhd in Malaysia, has over 20 years of experience as an executive in the telecoms sector with extensive experience in emerging markets, having held key positions at Telenor Group in Oslo and Vodafone Group in London.

Morten completed his Master of Business and Economics at the Norwegian School of Management and holds an MBA from IMD in Lausanne.

S/N	Headline	Market	Sentiment
2	Telecommunications Market Size, Share 2022, Industry Scenario, Growth, CAGR, Top Companies, Analysis, Trends, Opportunities and Forecast by 2028	Canada	Neutral
3	Global Telecommunications Market Size Estimated Worth US\$ 1960.1 Million by 2028 Industry Statistics, Development History, Business Prospect, Trends, Challenges, Opportunity, Revenue, Key Suppliers, Price, Supply-Demand, and Growth Factor	United States	Neutral
4	Malaysia to announce plan for equity sale in 5G agency next week	Saudi Arabia	Neutral
5	Kes Siti Bainun: Polis nafi sebar gambar kecederaan Bella	Malaysia	Neutral
6	Kekayaan 50 individu terkaya Malaysia dalam senarai Forbes menurun	Malaysia	Positive
7	Axiata, Telenor win approval to form Malaysia's top mobile operator	Singapore	Neutral
8	Little Movement Seen For Malaysia Stock Market	United States	Positive
9	Samsung Galaxy Z Fold 3 and Z Flip 3 can now connect to DNB's network via Yes 5G	Germany	Neutral
10	马来西亚运营商接近达成单一5G网络使用协议	Mainland China	Neutral



Top 10 Telekom Malaysia News

1. Streaming Video Alliance Hosts 2022 West Coast STREAMup

Market: United StatesPublication: Spoke.comDate of Publication: 21 June 2022Sentiment: Positive

Streaming Video Alliance hosted the 2022 West Coast STREAMup last June 22, 2022, via Zoom. This event presented two sessions namely, "Building a Scalable FAST Service" by Spencer Shanson, Senior Vice President of Product Architecture at Pluto TV, and "Playback Challenges of Client-Side & Server-Side Ad-Supported Streams" by Matthew Carrigan, Solutions Architect at Bitmovin. Telekom Malaysia was mentioned as one of the members of the Alliance, along with companies from the streaming video ecosystem such as network operators, technology providers, service providers, and content owners.

S/N	Headline	Market	Sentiment
2	Malaysia to announce plan for equity sale in 5G agency next week	Singapore	Neutral
3	Swarmio Media Enters North African Market by Partnering with Ooredoo, Tunisia's Largest Telecom Operator	United States	Neutral
4	Rafidah Aziz letak jawatan pengerusi AirAsia X	Malaysia	Neutral
5	Celcom appoints Halim Shafie as Interim Chairman	Malaysia	Neutral
6	Little Movement Seen For Malaysia Stock Market	United States	Positive
7	<u>马来西亚运营商接近达成单一5G网络使用协议</u>	Mainland China	Neutral
8	Six telcos agreed on DNB stake deal, official announcement by next week, says Annuar Musa	United States	Neutral
9	Minister Confirms Six Telcos Are Onboad With DNB Stake Deal	Malaysia	Neutral
10	Ipoh Installs Smart Traffic Lights; 5G Network To Come In October	Colombia	Neutral





Glossary



Definitions

TIME & AIMS Data Centre

Mentions of **TIME** in the report include mentions of the brand, its products and services, and key stakeholders or spokesperson such as Chief Executive Officer Afzal Abdul Rahim and Executive Director Patrick Corso across Online News (Global), Social Media (Global) and Offline (Malaysia-only) sources.

As a subsidiary of **TIME**, mentions of **AIMS Data Centre** in the report include mentions of the brand, its data centres in the region and key stakeholders or spokespersons, such as Chief Executive Officer, Chiew Kok Hin.

Process/Product

Relates to the platforms used by TIME's customers, promotions and products offered by TIME as well as billing or payment processes, channels or methods.

Customer Service

Relates to issues raised on TIME's customer service (e.g., complaints/compliments/enquiries).

Acquisition/Installation

Relates to issues raised by TIME's customers during sign-ups (e.g., problems relating to dealers) and after sign-ups (e.g., installation, technician and installer issues).

Technical

Relates to comments, complaints or compliments by existing TIME customers on any technical matters relating to the services or products provided by TIME (e.g., router, connection, outage, speed).





