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## **Application: ABB Discovery Graduate Program**

When I came across this position, I was thrilled and thought, "finally, this is exactly the kind of opportunity I have been looking for." As a final-year student, I have been reflecting a lot on my values, experiences and what I want to do in the future. It has become clear to me that I want to work for a company where I can grow, both personally and professionally, in a dynamic and innovative environment. In combination with tackling technological and environmental challenges that have real impact, ABB stands out as the ideal company to work for. I am a creative and ambitious person who loves learning new things, and I am happy to be applying for the ABB Discovery Graduate Program for next year.

As a final year student in Industrial Engineering and Management, I have developed a methodical and analytical approach to solving complex problems. This has significantly benefited my professional career, leading to successful outcomes at both 180 Degrees Consulting and Volvo. When working for 180DC I was responsible for conducting operational and financial analyses for our client. Assessing a new market and industry offered many insights and helped me develop useful tools for strategic decision-making. I also gained valuable experience from working with people from different cultures and backgrounds, as I was the only engineer and swede in our team. This is something I hope ABB holds in high regard. At Volvo, I contributed to a 700MSEK factory investment project in Mexico, where my role involved crafting presentation material for senior leadership. This project was of huge strategic importance for Volvo, and I truly enjoyed having an impact on the outcome. My experience from working on global projects have prepared me well for this position, and I am ready to step out of my comfort zone to tackle new problems at ABB.

In addition to my studies, I have been actively involved in various student associations within my guild, including organizing the welcoming period, serving as toastmaster, and planning numerous dinner events. Organizing the welcoming period was a tough task and required a lot of time and effort. It taught me how to better manage my time and multi-task for maximum work efficiency. Leading multiple project groups during this period also helped me develop strong leadership skills and the ability to inspire those around me. My time as toastmaster made me a great communicator and public speaker, abilities that I am sure would be useful at ABB. Through all of this, I have developed an outstanding ability to judge character and understand how my team is feeling. This makes me a strong team player and excellent at navigating new interactions, both with clients and colleagues. It is more important for the team to get it right than for me to be right.

I am now looking forwards to gaining more experience, both nationally and internationally, and ABB seems like a great company for doing so. I seek an environment where me and my colleagues support and bring out the best in each other.

I look forward to hearing from you and to getting a chance to introduce myself further.

Best regards,

Nils Lindgård