

Jonathan (Jack) Knight

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PROFILE

Following my postgraduate degree in Financial Technology, in which I achieved a distinction and school commendation (top 90th percentile of my class) I decided to further my development by taking a role at Europe's largest digital asset manager, CoinShares. Whilst at CoinShares I have worked with key stakeholders across a variety of business operations, this relationship management aspect coupled with my technology focused background has led me to strive to work in the business development sector at an industry leading technology focused firm.

EMPLOYMENT

CoinShares, London, UK

2021- Present

Executive Assistant to Daniel Masters and Operations Analyst

- Drove an 80% time decrease in uploading requisite accounting files by automating the processes through python.
- Working within operations to provide real time revenue models for the exchange traded product business, this functionality allowed for an approximate time saving of 2 hours every month whilst removing human error when collecting the data.
- Working for GTSA (Gold Token SA) to source developers for the rebuild of the project, interviewing 10 separate teams and helping devise criteria for optimal selection. These criteria included cost, prior work, on chain expertise and team experience. These criteria ultimately helped in the negotiation phase of the contract with the eventual partners.
- Working on a flexible basis within the trading and DeFi team, assisting with research and discovering new projects.
- Working with key CEOs from portfolio companies such as GTSA and supporting the wider executive committee. Working with key stakeholders has required me to have excellent communication and interpersonal skills.

Expert Tuition, Remote, UK

2020- 2021

- Bespoke Economics Tutor for one of London's top Economics Tutoring agencies, exclusively online. Working with up to 7 students a week for up to 16 hours, whilst balancing a master's degree, this taught me invaluable time management skills.
- 4 students achieved A's or A*'s in their A-level Economics exam. Improving their predicted grade by at least one grade.
- Tutored three University level students, in preparation for their summer exams. All three achieved a first.

Exeter University Ladies Hockey Club, Exeter, UK

2019 – 2020

- **Ladies 4XI Coach:** Coaching twice a week for a squad of 21 girls, finishing the year as league champions, an improvement from 5th place the previous year. This role tested my communication skills as the ability to convey complex tactics in pressurised situations was key.

My Tutor, Remote, UK

2019 – 2021

- Working with students from a variety of backgrounds teaching both A-level Economics and GCSE Maths. Worked on the My Tutor 'Schools programme' teaching under privileged GCSE pupils who may not have been receiving the requisite attention for their academic needs.

EDUCATION

University of Exeter, Exeter, UK

MSc Financial Technology (FinTech) – Distinction (School Commendation)

2020-2021

- Achieved 100% in Programming for Business Analytics practical examination which tested Python Pandas competency.
- Built the front end of a payments app for my dissertation using Xcode and Swift.

BSc Economics and Finance – 1st class honours (76)

2017-2020

- Relevant Modules: Asset Pricing, Futures and Options, Econometrics, Bitcoin, Money and Trust.

Ipswich School, Ipswich, UK

2009 – 2016

- A level: Economics (A), Mathematics (A), Biology (B)

WORK EXPERIENCE & VOLUNTEERING

Exeter University Men's Hockey Club, Exeter, UK

2019 – 2020

Vice Club Captain. Responsibilities included:

- Managing social media platforms and the club website. Organising events such as the annual Varsity match, which attracted 500 spectators.

BTG Pactual, London, UK

Aug. 2016

Fixed Income and Asset Management Internship. Tasks included:

- Fixed Income: Investor research for new funds.

SKILLS, ACHIEVEMENTS & INTERESTS

Skills: Financial Modelling (Excel & Python), Python Pandas, Team Management, Mentoring

Achievements: Premier League Hockey player (University of Exeter), 3rd Ranked Essex tennis player U14, Hockey National champion, 1st XI Cricket Captain (Ipswich School).

Interests: Financial markets, Crypto, Sports and Politics.