# netflix.Rmd

# 1) Data loading:

The file NetflixData.csv contains data on # 930 TV shows and movies.

```
setwd("~/Desktop")
netflix <- read.csv("NetflixData.csv")</pre>
```

# 2) Data preparation:

Extracted the value of year from Sys.time() and saved it in a new object called current\_year. Inspected the class of current\_year and converted it to numeric.

```
current_year <- format(Sys.Date(), "%Y")
class(current_year)

## [1] "character"

current_year <- as.numeric(current_year)</pre>
```

Created a new column named time\_since\_release and assigned it the value of the current year minus the release\_year. This variable gives the number of years since the release of the tv show/movie.

```
netflix$time_since_release <- current_year - netflix$release_year</pre>
```

Created a new column named title\_length and assigned it the value of number of characters in the title of each of the tv show/movie.

```
netflix$title_length <- nchar(netflix$title)</pre>
```

Inspected the class of each column in the dataframe with a for loop.

```
for (i in 1:ncol(netflix)){
  print(class(netflix[,i]))
}
```

```
## [1] "integer"
## [1] "character"
## [1] "character"
## [1] "character"
## [1] "integer"
## [1] "character"
## [1] "numeric"
## [1] "numeric"
## [1] "integer"
```

#### 3) Data summary table:

Created a function that takes two inputs: input\_data (a dataframe) and id (a column id). The goal of the function is to compute the descriptive statistics (mean, median, min, max) for the variable in the column id of the dataframe input\_data if the column is numeric or integer.

## 4) Data analysis:

Invoked the function for variable time\_since\_release and saved the output of the function in a new object called output data.

Invoked the function for variable title\_length and duration\_min\_season. Appended the output for these to output data.

```
##
                     var mean median min max
## 1 duration_min_season 71.07
                                    90
                                         1 312
write.csv(output_data, "output_data.csv")
print(output_data)
##
                     var mean median min max
## 1 time_since_release 10.14
                                   7 3 82
            title_length 17.24
                                    15
                                         1 73
## 3 duration_min_season 71.07
                                    90
                                         1 312
Split the data into two dataframes named "tv_shows" and "movies" and repeated steps above to create two
summary tables for tv shows and movies separately. Included the same variables, i.e., time since release,
title length, and duration min season.
# create data for tv_shows
tv_shows <- netflix[which(netflix$type == "TV Show"),]</pre>
# create data for movies
movies <- netflix[which(netflix$type == "Movie"),]</pre>
output_data_tv_shows <- summ(tv_shows, id)</pre>
##
                    var mean median min max
## 1 time_since_release 7.71
output_data_tv_shows <- rbind(output_data_tv_shows, summ(tv_shows, id2))</pre>
              var mean median min max
## 1 title_length 17.03
                            15
                                 1 44
output_data_tv_shows <- rbind(output_data_tv_shows, summ(tv_shows, id3))</pre>
                      var mean median min max
## 1 duration_min_season 1.84
print(output_data_tv_shows)
##
                     var mean median min max
## 1 time_since_release 7.71
                                     6
                                         3 61
            title_length 17.03
                                    15
                                         1
                                            44
## 3 duration_min_season 1.84
                                    1
                                         1 15
output_data_movies <- summ(movies, id)</pre>
##
                    var mean median min max
## 1 time_since_release 11.16
```

```
output_data_movies <- rbind(output_data_movies, summ(movies, id2))</pre>
##
              var mean median min max
## 1 title length 17.34
                            15
output_data_movies <- rbind(output_data_movies, summ(movies, id3))</pre>
##
                           mean median min max
                     var
## 1 duration_min_season 100.24
print(output_data_movies)
##
                           mean median min max
                     var
## 1 time_since_release 11.16
                                          3 82
                                     8
                                          2 73
            title_length 17.34
                                     15
                                     99 14 312
## 3 duration_min_season 100.24
# Movies have 9.16 years since release compared with 5.71 for tv shows.
# They seem similar on title length with approx. 17 characters.
```

## 5) Regression:

Ran two different regression models separately for tv\_shows and movies, to examine the relationship between sales and other variables. The dependent variable is sales. The independent variables are time\_since\_release, title\_length, duration\_min\_season. Also included country and rating and interpreted the regression coefficients.

```
r1 <- lm(sales ~ time_since_release + title_length + duration_min_season, data = tv_shows)
r2 <- lm(sales ~ time_since_release + title_length + duration_min_season, data = movies)
summary(r1)</pre>
```

```
##
## Call:
## lm(formula = sales ~ time since release + title length + duration min season,
       data = tv shows)
##
##
## Residuals:
      Min
               1Q Median
                               30
                                      Max
## -4.1851 -0.8260 0.0220 0.8634 4.4232
##
## Coefficients:
##
                       Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                      10.471339
                                0.221780 47.215 < 2e-16 ***
                       0.110952
                                  0.013725
                                             8.084 2.07e-14 ***
## time_since_release
## title_length
                        0.003825
                                  0.009590
                                             0.399
                                                       0.690
## duration_min_season -0.041260
                                  0.049880 -0.827
                                                       0.409
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
## Residual standard error: 1.327 on 272 degrees of freedom
## Multiple R-squared: 0.2023, Adjusted R-squared: 0.1935
## F-statistic: 22.99 on 3 and 272 DF, p-value: 2.705e-13
```

```
# Older the movies, higher the sales (p < 0.001)
summary(r2)
##
## Call:
## lm(formula = sales ~ time_since_release + title_length + duration_min_season,
      data = movies)
##
## Residuals:
##
      Min
               1Q Median
                              3Q
                                    Max
## -5.1131 -1.0228 0.0509 0.9879 3.7867
##
## Coefficients:
##
                      Estimate Std. Error t value Pr(>|t|)
                     ## (Intercept)
## time since release -0.095526 0.005733 -16.664
                                                   <2e-16 ***
## title_length
                     -0.009509 0.005580 -1.704
                                                   0.0889 .
## duration_min_season 0.497798
                               0.001964 253.509
                                                   <2e-16 ***
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.417 on 651 degrees of freedom
## Multiple R-squared: 0.991, Adjusted R-squared: 0.991
## F-statistic: 2.388e+04 on 3 and 651 DF, p-value: < 2.2e-16
# Newer the movies, higher the sales (p < 0.001)
# Longer the duration, higher the sales (p < 0.001)
# Next, include country and rating
r1b <- lm(sales ~ time_since_release + title_length + duration_min_season + as.factor(country) + as.fac
r2b <- lm(sales ~ time_since_release + title_length + duration_min_season + as.factor(country) + as.fac
summary(r1b)
##
## Call:
## lm(formula = sales ~ time_since_release + title_length + duration_min_season +
##
      as.factor(country) + as.factor(rating), data = tv_shows)
##
## Residuals:
      Min
              1Q Median
                              30
## -3.9568 -0.7011 0.0000 0.7414 4.6182
##
## Coefficients:
##
                                   Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                                  10.8845675 1.5007435 7.253 6.06e-12 ***
                                  ## time_since_release
## title_length
                                  0.0006994 0.0105762 0.066
                                                                0.9473
## duration_min_season
                                  -0.0335500 0.0545726 -0.615
                                                                0.5393
## as.factor(country)Argentina
                                  -0.5652755 1.1369133 -0.497
                                                                0.6195
## as.factor(country)Australia
                                  -1.0935898 0.9126535 -1.198
                                                                0.2320
```

-0.6486392 1.4808798 -0.438

0.6618

## as.factor(country)Belgium

```
## as.factor(country)Brazil
                                    -0.6559955 0.8645632
                                                           -0.759
                                                                     0.4488
## as.factor(country)Canada
                                    -0.6366348 0.7412025
                                                           -0.859
                                                                     0.3913
## as.factor(country)China
                                    -1.4990808 0.9012412
                                                          -1.663
                                                                     0.0976
## as.factor(country)Colombia
                                                          -1.464
                                    -2.1540295
                                                1.4711609
                                                                     0.1445
## as.factor(country)Denmark
                                     0.4839906
                                               1.4804721
                                                            0.327
                                                                    0.7440
## as.factor(country)Finland
                                    -2.4408737
                                               1.4818100
                                                          -1.647
                                                                    0.1009
## as.factor(country)France
                                     0.4741722 0.7611345
                                                            0.623
                                                                     0.5339
## as.factor(country)Germany
                                     0.5308010
                                                0.9968998
                                                            0.532
                                                                    0.5949
## as.factor(country)India
                                    -0.1617089
                                                0.7393902 -0.219
                                                                     0.8271
## as.factor(country)Ireland
                                    -0.7294564
                                                1.4835414
                                                          -0.492
                                                                     0.6234
## as.factor(country)Israel
                                    -0.1477560
                                                1.4797765
                                                           -0.100
                                                                     0.9205
## as.factor(country)Italy
                                    -0.0567180
                                                1.1480545
                                                           -0.049
                                                                     0.9606
                                                          -0.020
## as.factor(country)Japan
                                    -0.0142749 0.7160378
                                                                    0.9841
## as.factor(country)Lebanon
                                    -0.8891609
                                               1.4716753
                                                          -0.604
                                                                    0.5463
## as.factor(country)Malaysia
                                                           -0.214
                                                                     0.8304
                                    -0.2137256 0.9966154
## as.factor(country)Mexico
                                    -0.6511711
                                                0.7643416
                                                           -0.852
                                                                     0.3951
## as.factor(country)Netherlands
                                                          -1.200
                                                                     0.2312
                                    -1.7962104 1.4964340
## as.factor(country)Norway
                                    -0.0868322 1.4910773
                                                          -0.058
                                                                     0.9536
## as.factor(country)Poland
                                     1.2450583 1.1376601
                                                            1.094
                                                                    0.2749
## as.factor(country)Russia
                                     1.1784119
                                               1.5015316
                                                            0.785
                                                                    0.4334
## as.factor(country)Singapore
                                    -0.6119740 1.1258819
                                                          -0.544
                                                                    0.5873
## as.factor(country)South Africa
                                                           -0.050
                                                                     0.9601
                                    -0.0741508 1.4795547
## as.factor(country)South Korea
                                     0.1383327
                                                0.6960442
                                                            0.199
                                                                     0.8426
## as.factor(country)Spain
                                    -1.4167888 0.8088916 -1.752
                                                                     0.0812 .
## as.factor(country)Sweden
                                    -1.8650753 1.1390221 -1.637
                                                                     0.1029
## as.factor(country)Taiwan
                                    -0.2973155 0.7397119
                                                           -0.402
                                                                     0.6881
## as.factor(country)Thailand
                                                           -0.702
                                    -0.6986747
                                                0.9952929
                                                                     0.4834
## as.factor(country)Turkey
                                                          -0.155
                                    -0.1748323 1.1262088
                                                                    0.8768
## as.factor(country)United Kingdom -0.2670385 0.6551171
                                                           -0.408
                                                                    0.6839
## as.factor(country)United States
                                                           -0.319
                                                                     0.7500
                                    -0.1993425 0.6248096
## as.factor(rating)TV-14
                                    -0.2484371
                                                1.3597296
                                                           -0.183
                                                                     0.8552
## as.factor(rating)TV-G
                                    -0.2017103
                                                1.4090380
                                                           -0.143
                                                                     0.8863
## as.factor(rating)TV-MA
                                     0.0514162
                                                1.3580360
                                                            0.038
                                                                     0.9698
## as.factor(rating)TV-PG
                                                           -0.063
                                    -0.0865257
                                                1.3627093
                                                                     0.9494
## as.factor(rating)TV-Y
                                    -0.2595788
                                                1.3790049
                                                           -0.188
                                                                     0.8509
## as.factor(rating)TV-Y7
                                    -0.5532761
                                               1.4036684
                                                           -0.394
                                                                     0.6938
## as.factor(rating)TV-Y7-FV
                                     1.0794285
                                               1.9419844
                                                            0.556
                                                                     0.5789
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.339 on 232 degrees of freedom
## Multiple R-squared: 0.3073, Adjusted R-squared: 0.1789
## F-statistic: 2.393 on 43 and 232 DF, p-value: 1.835e-05
summary(r2b)
##
## Call:
  lm(formula = sales ~ time_since_release + title_length + duration_min_season +
       as.factor(country) + as.factor(rating), data = movies)
##
##
## Residuals:
                1Q Median
                                3Q
                                       Max
```

## -5.0528 -0.8745 0.0077 0.9113 3.9765

```
##
## Coefficients: (1 not defined because of singularities)
                                       Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                                      21.269423
                                                  2.082155 10.215
                                                                      <2e-16 ***
## time_since_release
                                      -0.096582
                                                  0.006152 -15.698
                                                                       <2e-16 ***
## title length
                                                                      0.0229 *
                                      -0.013723
                                                  0.006014
                                                            -2.282
## duration_min_season
                                                  0.002405 208.006
                                                                      <2e-16 ***
                                       0.500260
## as.factor(country)Argentina
                                                                      0.9829
                                      -0.036944
                                                  1.722311
                                                            -0.021
## as.factor(country)Australia
                                      -0.031592
                                                  1.584831
                                                             -0.020
                                                                      0.9841
## as.factor(country)Austria
                                      -0.480890
                                                  1.813013
                                                             -0.265
                                                                      0.7909
## as.factor(country)Belgium
                                      -3.921930
                                                  2.112446
                                                             -1.857
                                                                      0.0639
## as.factor(country)Brazil
                                                  1.567392
                                                             -0.242
                                                                      0.8087
                                      -0.379702
## as.factor(country)Bulgaria
                                      -0.790722
                                                  2.067051
                                                             -0.383
                                                                      0.7022
## as.factor(country)Cambodia
                                                             -0.692
                                      -1.433127
                                                  2.070775
                                                                      0.4892
## as.factor(country)Canada
                                      -0.349329
                                                             -0.230
                                                  1.521657
                                                                      0.8185
## as.factor(country)Chile
                                       0.404646
                                                  2.073227
                                                              0.195
                                                                      0.8453
## as.factor(country)China
                                                             -0.912
                                      -1.529484
                                                  1.676535
                                                                      0.3620
## as.factor(country)Colombia
                                      -1.931321
                                                  2.073636
                                                             -0.931
                                                                      0.3520
## as.factor(country)Denmark
                                                             -1.484
                                                                      0.1383
                                      -3.704739
                                                  2.496485
## as.factor(country)Egypt
                                      -0.213866
                                                  1.570051
                                                             -0.136
                                                                      0.8917
## as.factor(country)Finland
                                      -3.179871
                                                  2.070654
                                                             -1.536
                                                                      0.1252
## as.factor(country)France
                                                  1.540853
                                                             -0.300
                                      -0.462372
                                                                      0.7642
## as.factor(country)Germany
                                                             -0.492
                                                                      0.6231
                                      -0.794812
                                                  1.616394
## as.factor(country)Ghana
                                                             -1.011
                                      -1.836005
                                                  1.815533
                                                                      0.3123
## as.factor(country)Greece
                                       0.969841
                                                              0.470
                                                  2.064729
                                                                      0.6387
## as.factor(country)Hong Kong
                                      -0.260197
                                                  1.576185
                                                             -0.165
                                                                      0.8689
## as.factor(country)India
                                      -0.761111
                                                             -0.498
                                                                      0.6187
                                                  1.528607
## as.factor(country)Indonesia
                                      -1.148243
                                                  1.576239
                                                             -0.728
                                                                      0.4666
## as.factor(country)Ireland
                                                             -0.534
                                      -0.916516
                                                  1.717097
                                                                      0.5937
## as.factor(country)Israel
                                      -1.837470
                                                  1.716832
                                                             -1.070
                                                                      0.2849
## as.factor(country)Italy
                                      -0.590844
                                                  1.601708
                                                             -0.369
                                                                      0.7123
## as.factor(country)Japan
                                      -0.677441
                                                  1.558546
                                                             -0.435
                                                                      0.6640
## as.factor(country)Kuwait
                                      -2.054212
                                                  2.077266
                                                             -0.989
                                                                      0.3231
## as.factor(country)Lebanon
                                                             -0.072
                                                                      0.9423
                                      -0.149511
                                                  2.065620
## as.factor(country)Malaysia
                                      -1.607421
                                                  1.818178
                                                             -0.884
                                                                      0.3770
## as.factor(country)Mexico
                                                             -0.483
                                      -0.759188
                                                  1.573322
                                                                      0.6296
## as.factor(country)Namibia
                                       0.435290
                                                  2.073009
                                                              0.210
                                                                      0.8338
## as.factor(country)Netherlands
                                      -0.859335
                                                  1.678664
                                                             -0.512
                                                                      0.6089
## as.factor(country)New Zealand
                                      -2.045396
                                                  1.809385
                                                             -1.130
                                                                      0.2588
## as.factor(country)Nigeria
                                                             -0.716
                                      -1.126068
                                                  1.572059
                                                                      0.4741
## as.factor(country)Norway
                                                             -0.295
                                      -0.507200
                                                  1.721121
                                                                      0.7683
## as.factor(country)Pakistan
                                       0.179190
                                                  1.625634
                                                              0.110
                                                                      0.9123
## as.factor(country)Philippines
                                      -0.762897
                                                  1.589362
                                                             -0.480
                                                                      0.6314
## as.factor(country)Saudi Arabia
                                      -1.387413
                                                             -0.857
                                                                      0.3919
                                                  1.619457
## as.factor(country)Serbia
                                                              0.268
                                       0.555125
                                                  2.067971
                                                                      0.7885
## as.factor(country)Singapore
                                                  2.070877
                                                             -0.604
                                      -1.251333
                                                                      0.5459
## as.factor(country)Slovenia
                                      -0.119018
                                                  2.067313
                                                             -0.058
                                                                      0.9541
## as.factor(country)South Africa
                                      -0.745710
                                                  1.669704
                                                             -0.447
                                                                      0.6553
## as.factor(country)South Korea
                                      -0.648960
                                                  1.610003
                                                             -0.403
                                                                      0.6870
## as.factor(country)Spain
                                       0.245309
                                                  1.562820
                                                              0.157
                                                                      0.8753
## as.factor(country)Sweden
                                                             -1.044
                                      -2.162021
                                                  2.070486
                                                                      0.2968
## as.factor(country)Taiwan
                                                             -1.036
                                      -1.881120
                                                  1.816024
                                                                      0.3007
## as.factor(country)Thailand
                                      -2.017988
                                                  1.812355
                                                             -1.113
                                                                      0.2660
## as.factor(country)Turkey
                                      -1.453623
                                                  1.573467
                                                            -0.924
                                                                      0.3559
```

```
## as.factor(country)United Kingdom -0.412159
                                              1.523608 -0.271
                                                                0.7869
## as.factor(country)United States -0.407710
                                              1.505265 -0.271
                                                                0.7866
## as.factor(country)Uruguay
                                              2.073396 -0.342
                                                                0.7322
                                  -0.709834
## as.factor(rating)NR
                                              1.485287 -1.926
                                  -2.860948
                                                                0.0546 .
## as.factor(rating)PG
                                  -3.656433 1.434041 -2.550
                                                                0.0110 *
## as.factor(rating)PG-13
                                  -3.310065 1.430281 -2.314
                                                                0.0210 *
## as.factor(rating)R
                                  -3.548990 1.422994 -2.494
                                                                0.0129 *
## as.factor(rating)TV-14
                                  -3.234192
                                              1.422158 -2.274
                                                                0.0233 *
                                  -3.041819
## as.factor(rating)TV-G
                                              1.455434 -2.090
                                                                0.0370 *
## as.factor(rating)TV-MA
                                              1.418863 -2.162
                                  -3.068279
                                                                0.0310 *
## as.factor(rating)TV-PG
                                  -3.084497
                                              1.427958 -2.160
                                                                0.0312 *
## as.factor(rating)TV-Y
                                  -3.127097
                                              1.500857 -2.084
                                                                0.0376 *
## as.factor(rating)TV-Y7
                                                                0.0228 *
                                  -3.363143
                                             1.473114 -2.283
## as.factor(rating)TV-Y7-FV
                                         NA
                                                   NA
                                                           NA
                                                                    NA
## ---
## Signif. codes: 0 '*** 0.001 '** 0.01 '* 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 1.41 on 591 degrees of freedom
## Multiple R-squared: 0.9919, Adjusted R-squared: 0.991
## F-statistic: 1148 on 63 and 591 DF, p-value: < 2.2e-16
```

```
# results remain consistent
# i.e., signs of time_since_release + title_length + duration_min_season effects are
# still similar and robust
```