

SIMPLE AND SCALABLE RESPONSE PREDICTION FOR DISPLAY ADVERTISING

论文阅读笔记

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MODEL SETUP

1. Splitting the training (~1 billion) and test sets chronologically
2. Subsampling the negative samples
3. Feature engineering
 - a. 30 base features
 - b. Automatically find new conjunction features by using the conditional mutual information in a forward feature selection algorithm:
 - (1) Start with a set of base features and no conjunction features;
 - (2) Train a model with all the selected features;
 - (3) Compute the conditional mutual informations for all conjunctions not yet selected;
 - (4) Select the best conjunction;
 - (5) Go back to (2).
 - c. Feature hashing with 24 bits
4. Model: logistic regression
5. Metrics: negative log likelihood (or root mean squared error or area under the precision / recall curve or area under the ROC curve)

TAKEAWAYS

SOME VOCABULARIES:

- **Display advertising:** advertising on websites or apps or social media through banners or other ad formats made of text, images, flash, video, and audio
- **CPM:** cost-per-mille (cost per thousand impressions)
- **CPC:** cost-per-click (cost per click)
- **CPA:** cost-per-acquisition (cost per click AND specific action)
- **CTR:** click-through rate
- **CVR:** conversion rate

CLICK & CONVERSION

DEFINITION

- **Click :** action of clicking the ad impression
- **Conversion:** actions after click, such as **subscribing to an email list, making a reservation or purchasing a product**

ATTRIBUTE CONVERSION EVENTS TO CLICK EVENT

- In order to build a conversion model, we need to attribute the conversion event to the correct click event
- **A conversion event can happen minutes, hours or even days after a click event**
- In general **several conversion events could be associated with the same click**
- The longer the time elapsed between click and conversion the more logged events that need to be maintained and matched

DETERMINE THE AMOUNT OF DATA TO BE UTILIZED

- How much data need to be utilized for matching clicks & conversion?
- **Calculate the percentage of conversion events with different attribution time intervals**
- In their dataset, 86.7% of conversion events are triggered within 10 minutes of the click events. 39.2% occur within 1 minute of the corresponding click event. 95.5% occur within one hour of the clicks. Within two days of the click, 98.5% of the conversions can be recovered.
- They limited the time interval to 2 days which ignores approximately 1.5% of the conversion events

FEATURES & ALGORITHMS

FEATURE FAMILY

- **Advertiser:** advertiser (id), advertiser network, campaign, creative, conversion id, ad group, ad size, creative type, offer type id (ad category)
- **Publisher:** publisher (id), publisher network, site, section, url, page referrer
- **User** (when avail.) : gender, age, region, network speed, accept cookies, geo
- **Time:** serve time, click time

CATEGORICAL FEATURES:

- All the features considered in this paper are categorical (real values can be made categorical through discretization)
- Standard way: dummy coding, dimensionality can get very large
- **Hashing trick**
 - Dimensionality reduction : use a hash function to reduce the number of values a feature can take
 - **Vowpal Wabbit:** hash all features into the same space, a different hash function is used for each feature

ALGORITHM 1: Hasing trick

Require: Values for the F features, v_1, \dots, v_F .

Require: Family of hash function h_f , number of bins d .

$x_i \leftarrow 0, \quad 1 \leq i \leq d.$

for $f = 1 \dots F$ **do**

$i \leftarrow [h_f(v_f) \bmod d] + 1.$

$x_i \leftarrow x_i + 1$

end for

return $(x_1, \dots, x_d).$

- Collision analysis
 - *What is the impact of collisions? How to deal with it? TODO*
- Alternatives (keep only the most important values):
 - **Count:** Select the most frequent values.
 - **Mutual information:** Select the values that are most helpful in determining the target
 - **L1 regularization**
- Conjunctions

- A linear model can only learn effects independently for each feature
- A conjunction between two categorical variables is their Cartesian product
- *How to deal with the large cardinality of the conjunctions? TODO (hashing? matrix factorization?)*

SUBSAMPLING

- Subsample the negative class at a rate $r \ll 1$
- After training (with logistic regression), the intercept of the model has to be corrected by adding $\log(r)$ [combining (1) and (6)]

The logistic regression model is a linear model of the *log odds ratio*:

$$\log \frac{\Pr(y = 1 \mid \mathbf{x}, \mathbf{w})}{\Pr(y = -1 \mid \mathbf{x}, \mathbf{w})} = \mathbf{w}^\top \mathbf{x}. \quad (1)$$

The model has of course to be corrected for this subsampling. Let us call \Pr' the probability distribution after subsampling. Then:

$$\frac{\Pr(y = 1 \mid \mathbf{x})}{\Pr(y = -1 \mid \mathbf{x})} = \frac{\Pr(\mathbf{x} \mid y = 1) \Pr(y = 1)}{\Pr(\mathbf{x} \mid y = -1) \Pr(y = -1)} \quad (4)$$

$$= \frac{\Pr'(\mathbf{x} \mid y = 1) \Pr'(y = 1)}{\Pr'(\mathbf{x} \mid y = -1) \Pr'(y = -1)/r} \quad (5)$$

$$= r \frac{\Pr'(y = 1 \mid \mathbf{x})}{\Pr'(y = -1 \mid \mathbf{x})} \quad (6)$$

- or by giving an importance weight of $1/r$ to the negatives samples
- *What are the impacts of subsampling (in general)? TODO*

MODELING

- Logistic regression (easy to parallelize) with L-BFGS optimizer
- Map-Reduce implementation: a hybrid online+batch approach

ALGORITHM 4: Sketch of the proposed learning architecture

Require: Data split across nodes

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for all nodes  $k$  do
   $\mathbf{w}^k$  = result on the data of node  $k$  using stochastic gradient descent.
end for
Compute the average  $\bar{\mathbf{w}}$  using AllReduce.
Start a preconditioned L-BFGS optimization from  $\bar{\mathbf{w}}$ .
for  $t = 1, \dots, T$  do
  for all nodes  $k$  do
    Compute  $\mathbf{g}^k$  the (local batch) gradient of examples on node  $k$ 
    Compute  $\mathbf{g} = \sum_{k=1}^m \mathbf{g}^k$  using AllReduce.
    Add the regularization part in the gradient.
    Take an L-BFGS step.
  end for
end for

```

NON STATIONARITY & MODEL UPDATE MECHANISM

- Display advertising is a non-stationary process as the set of active advertisers, campaigns, publishers and users is constantly changing.
- **Ad creation rates** : when new ads are added to the system (three identifiers: conversion identifiers, creatives and campaigns)
- **Ad life-time** : churn rate of the ads (also three levels: conversion, creative and campaign)
- Exploration / exploitation trade-off
 - In order to learn the CTR of a new ad, it needs to be displayed first, leading to a potential loss of short-term revenue.
 - Algorithms: Upper Confidence Bound (UCB), Bayes-optimal approach of Gittins, **Thompson sampling**