# **Janis Stals**

Developer / Manager

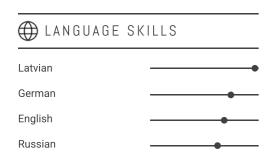


Highly skilled and accomplished ecommerce business developer with background in computer science.

Developing IT projects with Go, Python, Javascript, VUE, Tailwind, Figma, Postgres, Docker, Linux, GIT

	CONT	A C T
A		Riga, Latvia
C		00371 25544817
$\times$		stalsjanis@gmail.com
<b>#</b>		linkedin.com/in/jssdeveloper

₹ÕÃ SKILLS			
Problem Solving	-		
Soft skills	-		
Project managment			
Business development	•		
Coding	•		





### EDUCATION

- Bachelor studies
  - RTU DITF (Computer science)
  - · Latvian University SZF (Faculty of Social Sciences)
- Secondary school / Gymnasium
- · Riga 25th secondary school
- · Heriburg Gymnasium Coesfeld (Germany)



#### EXPERIENCE

Business developer, account manager, back end developer Auto Metro SIA 2015 - 2023

- · Managed accounts worth 500k+ in annual sales
- Developed Ecommerce busness, worked with B2B, B2C sales
- · Directed IT project development
- Handled back-end and front-end development, implemented using numerous coding languages
- Developed business strategies and managed complex sales pipelines
- · Spearheaded new product lines, liaised with distributors and clients

Customer support manager Bite Latvija SIA 2009 - 2013

- Provided phone support for new and existing customers
- · Managed customers' billing, accounts, and contracts efficiently
- Offered sound technical support to enhance customer experience
- Succeeded in improving customer satisfaction with proactive service



#### CERTIFICATION

Customer service psychology

2008-11

LIKTA - Module III Python LV 4, Computer Programming 2022-10 - 2022-11

LIKTA - Back End Developer (Internship) 2022-12 - 2023-01

Harvard CS50 - Introduction to computer science 2023-12



## OUTSIDE WORK

I love learning about new technologies and using them in my daily life. I'm really into sports, especially Formula 1, and I find science fascinating.

I really enjoy hanging out with my family, whether it's chatting over dinner, going on trips, or just being together.







