



PBI ID	AS A <type of user>	I WANT <some task>	SO THAT <achieve some goal>	Acceptance Test	Business Value (0-10)	Story Points
1	Salesman	to create any number of quotes for a prospective customer.	I am able to provide purchase information to customers in order for me to sell cars.	Quotes functionality should allow look up of any customer by name. Also be able find a car in the inventory by searching for it by model, color or vehicle identification number (VIN)	9	8
2	Sales Manager	to view all the sales made by my sales staff.	I can view my sales team's performance	Sales page shows sales by each sales person	5	3
3	Finance Manager	to show a customer the breakdown of interest and principal by pay period for a given quote	I can explain all of the financial details of purchasing a car to my customers.	Once quoted provide details of loan interest can be shown over intervals of 3, 4 and 5 years.	7	8
4	Inventory	to be able manage the inventory of vehicles for the dealership	I can provide customers with information about available cars.	Cars inventory display must have the ability to delete, update, and create new vehicles.	7	3
5	Dealership Owner	to view the total gross revenue, net profit, and sales tax totals for my store	I can measure my business performance and keep my business open.	Have a display for the owner that shows total gross revenue, net profit, and sales tax totals for the store.	3	3
6	Regular User	to view a list of all vehicles in the system	I am aware of all available vehicles	Cars page must show a list of car inventory	2	3
7	Regular User	to be able to login	I can view the login page	Hide Site Navigation and Deny Access to Pages besides login	2	2
8	Dealership Owner	only authorized users to use the system	the system is being used by only those employed in my dealership	Assign roles and permissions to system users	10	5
9	Salesman	to be able to see images of vehicles in our inventory	I am able to show and describe vehicles to customers	Car inventory must show an image of a vehicle. If an image is not made available provide a default image	8	3
10	Administrator	to be able to add or remove employees from the system	the dealership has current information available when it comes to employees	Privileged users can add, delete, or edit users	5	3
11	Dealership Owner	the system to have a friendly interface with our company logo	our software has some personality and value to the dealership employees	Web application must have an interface with information only 1-3 interactions away. Also the application must include the company logo.	7	2
12	Salesman	to be able to add, update, or delete customers	I am able to provide quotes and sales to customers	Application should have the ability to add, delete, update, customer information.	8	2