## Data science internship audition project for Pearson IOKI | Report on e-learning platform for English language learners

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The following report presents a brief, descriptive analysis of the data set on online language learners. As you can see there were 13157 learners from 87 countries.

```
data_ioki <- read.csv(file = "data2018.csv", sep = ";", na.strings=c("","NA"))
nlevels(as.factor(data_ioki$learner_id))
## [1] 13157
nlevels(data_ioki$country)</pre>
```

## [1] 87

A quick look at the frequences tables revealed that there were striking disproportions in terms of how many units these learners took.

```
sort(decreasing = T, table(data_ioki$country))
##
       TR
              ES
                    PL
                            CO
                                         MO
                                                        СН
                                                              MX
                                                                      CZ
                                                                            AU
                                                                                   RU
##
                                  IT
                                                NL
   52710
           8409
                  5948
                         5537
                                1779
                                        856
                                               831
                                                      554
                                                             517
                                                                     464
                                                                           432
                                                                                  276
##
##
       TL
             CN
                    RO
                           ΒE
                                  HU
                                         UA
                                                QU
                                                       BY
                                                              SA
                                                                      GB
                                                                            NZ
                                                                                   US
                   218
##
     260
            233
                          180
                                 167
                                        159
                                               134
                                                       121
                                                                      96
                                                                            94
                                                                                   94
                                                             111
##
       AR
              AD
                    FR
                            JP
                                  LT
                                         KR
                                                 TM
                                                        BG
                                                                     DE
                                                                            ΑZ
                                                                                   EC
```

```
AQ
                      78
                             73
                                            58
                                                    48
                                                                   42
                                                                          37
                                                                                  35
                                                                                         29
##
       89
               83
                                     68
                                                           46
##
       TH
               AS
                      YE
                             AF
                                     BR
                                            GR
                                                    ID
                                                           SO
                                                                   AL
                                                                          CY
                                                                                  SK
                                                                                         PS
##
       29
               26
                      26
                              24
                                     24
                                            23
                                                    23
                                                           18
                                                                   17
                                                                          17
                                                                                  17
                                                                                         16
##
       TN
               AX
                      KW
                             MD
                                     MK
                                            TC
                                                    CR
                                                           TW
                                                                   VN
                                                                          AG
                                                                                  LV
                                                                                         BL
##
       16
               14
                      14
                              13
                                     13
                                            13
                                                    12
                                                           12
                                                                   12
                                                                          11
                                                                                  11
                                                                                         10
##
       HR
               MA
                      ۷E
                              VA
                                     XX
                                            CL
                                                    CD
                                                           GM
                                                                   ML
                                                                          AΙ
                                                                                  DZ
                                                                                         ΗK
                                             8
                                                     7
##
       10
               10
                      10
                               9
                                      9
                                                            6
                                                                    6
                                                                           5
                                                                                   5
                                                                                          5
##
       LY
               AN
                      ΑO
                              ΙQ
                                     PΗ
                                            CK
                                                    IR
                                                           SV
                                                                   SZ
                                                                          ΑT
                                                                                         PM
                                                                                  CA
##
        5
                4
                       4
                                              3
                                                     3
                                                             3
                                                                    3
                                                                            2
                                                                                   2
                                                                                          2
               PT
                      ZW
##
       BD
```

As you can see, students from 9 countries (that took more that 500 units) accountes for around 90% of all units taken. Therefore, my first concern ist to ask if this disproportion was intended or expected and, if not, to undertake some advertising actions to promote this e-learning product in all countries involved in the study. If I narrow the numbers of countries down:

```
library(tidyverse)
```

```
## Loading tidyverse: ggplot2
## Loading tidyverse: tibble
## Loading tidyverse: tidyr
## Loading tidyverse: readr
```

```
## Loading tidyverse: purrr
## Conflicts with tidy packages -----
## filter(): dplyr, stats
## lag(): dplyr, stats
data_ioki2 <- data_ioki %>% group_by(country) %>%
  filter(n() >= 500) %>% filter(complete.cases(avg_score, completion)) %>%
  filter(avg_score <= 1)</pre>
```

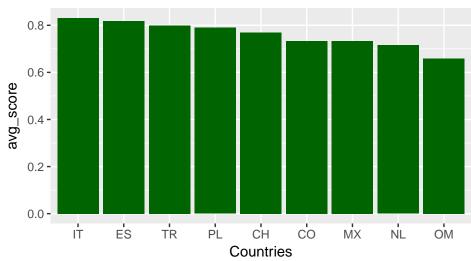
And then calcuate the numbers of the learners:

```
data_ioki2 %>% select(learner_id, country) %>%
filter(complete.cases(learner_id, country)) %>%
distinct() %>%
count(country, sort = T)
```

```
## # A tibble: 9 x 2
## # Groups:
                country [9]
##
     country
                   n
##
      <fctr> <int>
## 1
           TR
               6661
## 2
           ES
               1640
## 3
           CO
               1390
           PL
## 4
               1262
## 5
           OM
                325
## 6
           NL
                273
## 7
           IT
                252
           СН
                208
## 8
## 9
                106
```

It appears that vast majority of the learners came from Turkey, followed by Spain, Colombia and Poland. Now, let's have a look at differences in how learners from these countries perform:

## Average scores for all units for each of the country



Interestingly, learners from Mexico, Netherlands and Oman score the worst as comapred to other countries. Noteworthy, these are the countries with the smallest numbers of learners. Clearly, there appears to be issue here, with respect to popularity and effeciency of the online workbook. Takins appropriate steps to increase effectivness of the product in these countries seems to be essential. Italy, however, has on average the best scores, which is even more interesting given small number of learners from that country. It might be important to have a look at who are these learners as well.

Another important issue I'd like to shed some light on, is the extent to which all learners make use of the product. Consider the following frequency table:

```
sort(decreasing = T, table(data_ioki$unit))
##
##
                                   2
                                                    3
                                                                                      5
                  1
##
             11407
                                9244
                                                 8160
                                                                  7154
                                                                                   6448
##
                  6
                           REVIEW 1
                                                                     8
                                                                              REVIEW 2
##
              5912
                                5401
                                                 5296
                                                                  4832
                                                                                   3824
                  9 VIDEO PODCASTS
##
                                            REVIEW 3
                                                                    10
                                                                                     11
##
              3610
                                3365
                                                 2384
                                                                  1757
                                                                                   1195
##
                 12
                           REVIEW 4
##
                938
                                 483
```

As you can clearly see, the number of learners decreases, as the number of unit increases. The last 3 units were take only by around 11% of the learners. However, since it remains uknown to me, whether all students were given the same time to work with the product, these results are difficult to interpret. It may be that some students didn't simply make it yet to the last chapters, but will do so in the future. Also, some reviews starting from unit 4 are completely missing, even for students who took last chapters, so it might be interesting to have a look why they skip these units. This question becomes more interesting, when you have a look at average scores across all available units:

```
tapply(data ioki2$avg score, data ioki2$unit, mean)
                                                                                   2
##
                                10
                 1
                                                 11
                                                                 12
##
        0.7992644
                         0.7826150
                                         0.7174260
                                                         0.7455977
                                                                          0.7852938
##
                 3
                                                  5
##
        0.7793974
                         0.7731475
                                         0.7851904
                                                         0.7965397
                                                                          0.8021311
##
                 8
                                          REVIEW 1
                                                          REVIEW 2
                                                                           REVIEW 3
##
        0.7759762
                         0.8080241
                                         0.8375481
                                                         0.8299643
                                                                          0.8465100
##
         REVIEW 4 VIDEO PODCASTS
##
        0.7824045
                         0.7835875
```

You can see that learners scores on reviews 1,2,3 and 4 slightly better than on the corresponding unit. This is to be expected, since they should be already familiar the the content of the unit at the moment of doing the review. This is why maybe they decide to skip other reviews? Another important point to make, is that average results for chapters 11 and 12 are slightly lower than average score for other units. Given that these chapters are taken least often, it becomes quite interesting to have a look why is that so and what makes those chapters least popular.

At this point, I will address the question what else, except for the country and type of unit, have an impact on average scores? One can assume, it might be the degree of completion, because if one completes more activities within a unit, one should become more proficient at this. However, the data don't substaniate that view clearly.

```
data_ioki2 <- data_ioki %>%
  filter(complete.cases(avg_score, completion)) %>%
  filter(avg_score <= 1)

tapply(data_ioki2$completion, data_ioki2$unit, mean)</pre>
```

##	1	10	11	12	2
##	0.7894530	0.6889186	0.6531874	0.6033358	0.8322605
##	3	4	5	6	7
##	0.8239502	0.8304072	0.7971239	0.8415606	0.8358927
##	8	9	REVIEW 1	REVIEW 2	REVIEW 3
##	0.7943812	0.8216693	0.8875511	0.9249665	0.9243616
##	REVIEW 4 V	VIDEO PODCASTS			
##	0.8121346	0.5167432			

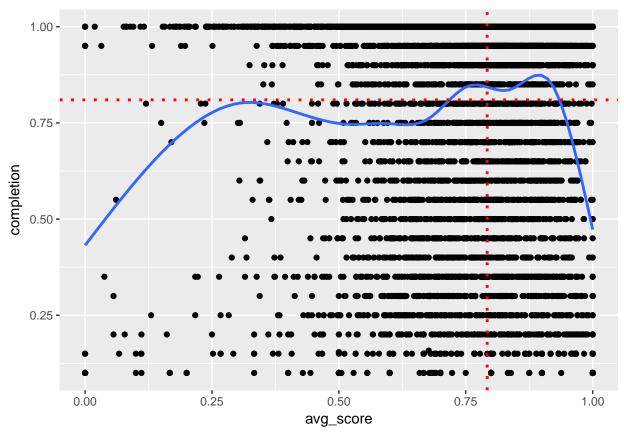
Average completion rates are higher for the reviews. As we already know, average score on reviews were also high. Furthermore, last chapters are characterized by the smallest completion rate. Yet, correlation coefficient between average scores and completion rates is only 0.11, which suggests weak positive correlation.

```
cor(x = data_ioki2$avg_score, data_ioki2$completion, method = "pearson")
```

## [1] 0.1050119

To get a big picture, let's have a look at scatter plot for these variables:

## `geom\_smooth()` using method = 'gam'



For the sake of visibility, this exemplary plot show only data for the first chapter. Red dotted lines denote means, for both completion and score they are at similar level around 0.78. Blue line denotes relationship between these two variables and you can see this relationship is nonlineral. Altough both means are similar, there is no clear relationship between completion rates and average score, because there are some learners with high completion rates, and yet low average score (upper left corner) and many learners with low completion rates, but still, high average scores (lower right corner). Relationship between these two variables would require more detailed look.

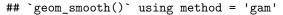
Last, but not least, I'd to like to analyse relationship between inversation rates and average scores. One could

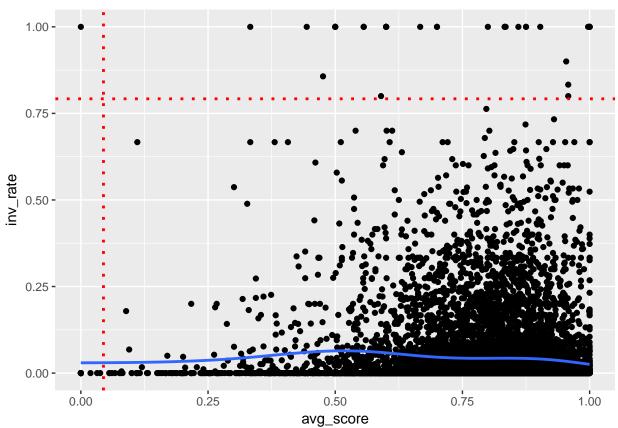
come up with a straightforward hypothesis, that if a learner deviates from the suggested by the experts order of activities, then that learner should receive lower scores. The data suggest no such relationship.

```
data_ioki2 <- data_ioki %>%
  filter(complete.cases(avg_score, inv_rate)) %>%
  filter(avg_score <= 1)
cor(x = data_ioki2$avg_score, data_ioki2$inv_rate, method = "pearson")</pre>
```

## ## [1] -0.05927824

Although the correlation coefficient is negative, meaning the higher the scores, the lower the inversion rates, the correlation strength is very low, suggestin virtually no relationship between the variables. An analogous plot will make a point more clearly (again, for unit 1 only).





Again, although there are many learners in the lower right plot quartile, meaning they had high average scores and low inversion rates, there are other learners with either low inversion rates and low average score or high inversion rates and higt average scores. This is quite important finding suggesting that inversion rates have very little, if any, influence on the average scores. Following experts' guidance does not guarantee an optimal outcome on the given unit.

Concluding this short and concise report, this is to say, this online workbook is used differently by different students in different countries. The data point to some actions that might be taken in order to increase popularity and effectivness of the product, especially among countries with smallest learner numbers. More detailed analyses, on how exactly learners make use out of the workbook would require more precise data.