

# JACK K. BROWN

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## EDUCATION

California Polytechnic State University, San Luis Obispo 09/19 – 06/24  
Bachelor of Science, **Statistics** June 2023

- GPA: 3.7

Master of Science, **Statistics** June 2024

- GPA: 3.7

### Relevant Coursework

Statistical Learning with R	Adv. Statistical Computing with R	Statistical Computing with SAS
Fundamentals of Python	Methods of Proof	Linear Algebra II
Generalized Linear Models	Applied Linear Models	Time Series Analysis
Mathematical Statistics	Estimation & Sampling Theory	Probability Theory
Multilevel & Mixed Modeling	Statistical Consulting Practicum	Applied Multivariate Analysis

## WORK EXPERIENCE

Yardi Systems, Inc., Santa Barbara, CA 02/24 – Present

### Associate Technical Account Manager

- Provide exceptional support to my designated clients with complex business and accounting requirements
- Configure software to align with clients' investment strategies, including calculation engines and investor portals
- Utilize SQL to query, summarize, and manage relational databases containing property and financial data
- Develop and maintain custom financial report templates tailored to investors' portfolio needs

Oway Inc., Los Angeles, CA 06/23 – 08/23

### Founding Account Executive

- Managed clients' customer accounts and oversaw order processes, to ensure satisfactory service and on-time delivery
- Created email and talk scripts to foster quick communication between customers and freight truck drivers
- Effectively performed cold calls on HubSpot to onboard new customers in an efficient manner
- Instructed new and returning customers on how to independently place orders and request freight quotes

County of San Luis Obispo, San Luis Obispo, CA 01/23 – 05/23

### Information Technology Department, Student Intern

- Utilized Power BI, Power Automate, SQL, and other M365 Apps to help manage large datasets and carry out tasks
- Managed workflows and created meaningful dashboards to optimize data management and internal productivity

Freelance Statistics Tutor 09/22 – 06/23

### Statistics Tutor

- Provided personalized tutoring to both statistics and non-statistics majors in undergraduate elective Statistics courses
- Enhanced student comprehension of statistical concepts through one-on-one instruction, fostering critical thinking and problem-solving skills

NorthPoint Development, Kansas City, MO 06/22 – 08/22

### NorthPoint Labs, Data Science Intern

- Created time series models on R to predict net absorption, thus determine the industrial demand of different markets
- Authored a research report on the economic impact of multi-family developments
- Conducted market exploration and industrial research of Rockford, IL to assess potential development opportunities
- Identified up-and-coming retailers who may need additional warehouse capacity in the future, via statistical analysis

Statistics Department, California Polytechnic State University, San Luis Obispo 03/22 – 06/24

### Instructional Student Assistant, Student Grader

- Graded homework assignments, quizzes, and projects in upper-division undergraduate Statistics courses
- Kept a timely deadline for 120+ students at a time
- Instructed students one-on-one and in groups to increase their understanding of statistical concepts

Women's Beach Volleyball, Division I, California Polytechnic State University, San Luis Obispo 09/21 – 05/22

### Technical Coordinator, Student Manager, 2022 Big West Conference Champions

- Managed database of recordings of games and practices for post-analyzing and improvement
- Created interactive performance-based graphs in Excel to track progress
- Designed logos and controlled logistics for official and club team apparel
- Coordinated exchanges of game film with other universities' beach volleyball programs

## OTHER TRAINING

Career Technical Education - Office Occupations, Agoura High School

08/17 – 06/19

- Experienced and learned the system of several different office workplace environments
- Mastered the ability to provide exceptional communication and work productivity to employer
- Understand the importance of each co-worker's role within businesses' structure and overall goal

STAT 421: Survey Sampling & Methodology, California Polytechnic State University, San Luis Obispo

09/21 – 12/21

### ***Student Survey Researcher***

- Worked with WITH US Center for Bystander Intervention to survey university administrators across the U.S. about their needs related to student health and safety
- Worked as a member of the Survey Instrument Design, Training, and Field Work Team
  - Designed survey instrument on Campus Labs, then trained class on proper survey interview etiquette
  - Created an emailing system for students to request interviews from administrators
- Conducted personal survey interviews via Zoom with administrators from universities from across the country

STAT 466: Senior Project - Statistical Consulting, California Polytechnic State University, San Luis Obispo

04/23 – 06/23

### ***Statistical Consultant***

- Worked with three different clients and domain experts to provide statistical consulting services of their needs
  1. MicroBio Engineering, Inc. to assess how different factors affect nitrogen removal rates from wastewater
  2. Cal Poly's Department of Kinesiology & Public Health to assess food insecurity's effect on child diet quality
  3. Cal Poly's Department of Industrial & Manufacturing Engineering to assess factors in time to screw a metal bolt
- Conducted initial client meetings to effectively establish a collaborative attitude and shared understanding with clients
- Led statistical analysis to thoroughly answer research questions while accommodating clients' needs and experience
- Administered follow-up client meetings to present final conclusions and memorandum

STAT 566: Graduate Consulting Practicum, California Polytechnic State University, San Luis Obispo

04/24 – 06/24

### ***Statistical Consultant***

- Worked with students in several different areas of study to provide statistical consulting services of their needs, including Kinesiology projects for the NCAA Division I football team, and several agriculture-related projects
- Analyzed data using various statistical tests and modeling techniques while accommodating clients' experience level
- Delivered statistically valid and audience-appropriate analysis steps and final conclusions through memorandums
- Scheduled and administered initial, follow-up, and final client meetings to ensure full client satisfaction

## SKILLS, ABILITIES, AND HOBBIES

- Experience with R, SAS, JMP, Minitab, Excel, SQL, Tableau, SPSS, Stata, GitHub, Quarto, RMarkdown, Shiny, Python, Alteryx, M365, PowerBI, ArcGIS, and Jupyter Notebook
- Capable of multi-tasking under pressure in a fast-paced work environment with attention to detail
- Excellent proficiency in Microsoft Office Suite, including Word, PowerPoint, Excel, Outlook, Teams, and OneDrive
- Cal Poly Lean Six Sigma Green Belt Trained
- Effective and personable customer service, including experience with HubSpot, Salesforce, and other CRM software
- Professional-level independent graphic designer (Adobe Photoshop) and video editor
- Knowledgeable sports analyst and strategist
- Songwriter, multi-instrumentalist/musician, and producer for bands James & Rocco and Magnolia
- Ability to foster collaboration and lead a team by example of ideal workplace mindset
- Exceptional interpersonal, communication, and presentation skills

## EXTRACURRICULARS

Statistics Club

09/21 – 06/24

### ***Member***

Phi Sigma Kappa

### ***Safer Chair***

01/22 – 01/23

### ***Social Chair***

01/23 – 01/24

Mu Sigma Rho: The National Statistics Honorary Society at Purdue University

05/22 – 06/24

### ***Member***