

Sales Part Number	Split	2017	Split %	Volume	Volume	Volume	Volume	Volume	Disc		Selling Price	Material	Margin
				2018	2019	2020	2021	2022	%				
CPLA-9032-BD		32913	0.3	0.3	42225	40725	30075	12000	0	0.95	21.3	9.32	11.98
CPLA-9032-CD		2427	0.01	0.01	1408	1358	1003	400	0	0.95	22.28	10.9557	11.3243
CPLA-9032-DD		3177	0.03	0.03	4223	4073	3008	1200	0	0.95	21.29	9.2737	12.0163
CPLA-9032-FA		52752	0.37	0.37	52078	50228	37093	14800	0	0.95	24.04	11.45	12.59
FPLA-9032-AC-01		45495	0.29	0.29	40818	39368	29073	11600	0	0.95	36.09	13.9	22.19
BJ32-9032-EC		1813	0.01	0.01	539	0	0	0	0	0.95	16	7.9	8.1
BJ32-9032-FC		19480	0.07	0.07	3770	0	0	0	0	0.95	16	7.9	8.1
BJ32-9032-GA		3602	0.02	0.02	1077	0	0	0	0	0.95	15.27	8.52	6.75
EJ32-9032-CB		14314	0.15	0.15	8078	0	0	0	0	0.95	22.06	13.59	8.47
EJ32-9032-GB		58370	0.75	0.75	40388	0	0	0	0	0.95	16.73	9.02	7.71
EX53-9034-BC		2491	0.11	0.11	1458	1375	1320	1320	0.95		19.97	6.76	13.21
EX53-9034-DB		1643	0.27	0.27	3578	3375	3240	3240	0.95		18.11	6.76	11.35
EX53-9B325-BB		5562	0.38	0.38	5035	4750	4560	4560	0.95		28.37	21.01	7.36
FW93-9034-AB-07				0	0	0	0	0	0.95				0
FW93-9034-BA				0	0	0	0	0	0.95				0
FX53-9B325-AB	3413		0.24	0.24	3180	3000	2880	2880	0.95		29.13	20.84	8.29
FX53-9034-AD				0	0	0	0	0	0.95				0
FX53-9034-AE				0	0	0	0	0	0.95				0
FX53-9034-CD				0	0	0	0	0	0.95				0
FX53-9034-CE				0	0	0	0	0	0.95				0
GX63-9034-AD		5494	0.16	0.16	5804	6644	6880	6756	0.95		32.242	8.86	23.382
GX63-9034-BB		8974	0.18	0.19	6892	7890	8170	8023	0.95		16.496	6.65	9.846
GX63-9034-CB		562	0.05	0.05	1814	2076	2150	2111	0.95		15.216	6.06	9.156
GX63-9034-DB				0	0	0	0	0	0.95		0		0
GX63-9034-EA		20685	0.6	0.6	21765	24915	25800	25335	0.95		16.04	6.55	9.49
AW93-9034-BG		3884	0.4	0.4	3340	2050	0	0	0.95		14.1256	4.81	9.3156
AW93-9034-DF			0	0	0	0	0	0	0.95				0
AW93-9034-CE			0	0	0	0	0	0	0.95				
DW93-9034-EB		3538	0.6	0.6	5010	3075	0	0	0.95		19.504	14.28	5.224
GX73-9034-BC		9844	0.27	0.25	10525	5653	7412	4672.5	1001.5	0.95	15.02	6.51	8.51
GX73-9034-DC			0.01	0	0	0	0	0	0.95				0
GX73-9034-EA		20891	0.52	0.5	21050	11305	0	0	0.95		15.24	6.42	8.82
HX73-9034-AA		10139	0.18	0.25	10525	5653	7412	4672.5	1001.5	0.95	31.875	8.11	23.765
HX73-9034-CA			0.02	0	0	0	0	0	0.95		15.075		15.075
HK83-9034-AC									0.95				0
HK83-9034-BC									0.95				0
HK83-9034-CD									0.95				0
HK83-9034-DC									0.95				0
HK83-9034-EA									0.95				0
FK72-9032-AE-01		13780	0.1	0.1	8488	0	0	0	0.95		27.87	17.04	10.83
FK72-9032-BG		55797	0.1	0.1	8488	0	0	0	0.95		20.44	11.26	9.18
FK72-9032-CH		1670	0.03	0.03	2546	0	0	0	0.95		20.55	10.63	9.92
FK72-9032-DG		2691	0.04	0.04	3395	0	0	0	0.95		20.44	11.18	9.26
GK72-9032-EA		58938	0.73	0.73	61959	0	0	0	0.95		21.42	10.85	10.57
LK72 9032 AA (NAS)				0.203350056	1474	18485	17102	8251	0	0.95	23.51099399	13.879	9.631993993
LK72 9032 BA (ROW)				0.121588017	882	11052	10226	4933	0	0.95	16.20951725	7.857	8.352517254
LK72 9032 CA (MFD)				0.072742285	527	6612	6118	2952	0	0.95	16.31737725	7.955	8.362377254
LK72 9032 DA (Russ Dsl)				0.110709267	803	10063	9311	4492	0	0.95	16.38515725	8.009	8.376157254
LK72 9032 EA (MFI)				0.491610374	3564	44687	41344	19947	0	0.95	16.81389725	8.391	8.422897254
J8A2-9034-AA		38669	0.25	0.25	39075	41025	41588	41838	37588	0.95	26.29	9.09	17.2
J8A2-9034-BA		6201	0.22	0.22	34386	36102	36597	36817	33077	0.95	18.79	5.92	12.87
J8A2-9034-CA		2003	0.02	0.02	3126	3282	3327	3347	3007	0.95	18.95	8.58	10.37
J8A2-9034-DA		3446	0.06	0.06	9378	9846	9981	10041	9021	0.95	18.65	5.92	12.73
J8A2-9034-EA		51023	0.45	0.45	70335	73845	74858	75308	67658	0.95	19.04	8.79	10.25
LX73 9034 DA (Russ Dsl)				0.03	0	774	1088	1073	262	0.95	12.94652782	6.413	6.533527819
LX73 9034 CA (MFD)				0.14	0	3614	5075	5009	1225	0.95	14.03632092	6.678	7.358320919
LX73 9034 EA (MFI)				0.83	0	21426	30088	29697	7260	0.95	14.60290092	7.175	7.427900919