

Ex: find the Break even Sales when fixed cost is Rs. 90,000, Sales per unit is Rs. 25 and variable cost is Rs. 15 per unit. What sales should be made to earn a profit of Rs. 20,000?

Soln: We know Total Cost, $TC = FC + TVC$

Let the no. of units mfgd be Q , then

$$TC = 90,000 + 15Q$$

$$\text{Profit} = \text{Total Revenue} - \text{Total cost} = TR - TC$$

$$TR = 25Q, TC = 90,000 + 15Q, \text{ Given profit} = \text{Rs. } 20,000$$

$$\text{Hence, } 25Q - (90,000 + 15Q) = 20,000$$

$$\text{or, } 10Q = 1,10,000 \Rightarrow Q = 11,000 \text{ units}$$

