

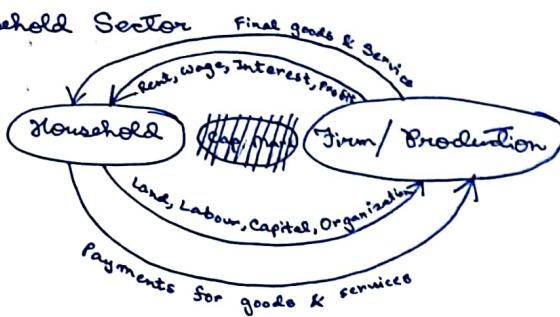
National Income - Macroeconomics

Factors of Production:

- | | |
|-----------------|---------------------|
| 1) Land - | <u>Payments</u> |
| | Rent |
| 2) Labour | Wage |
| 3) Capital | Interest |
| 4) Organization | Profit |

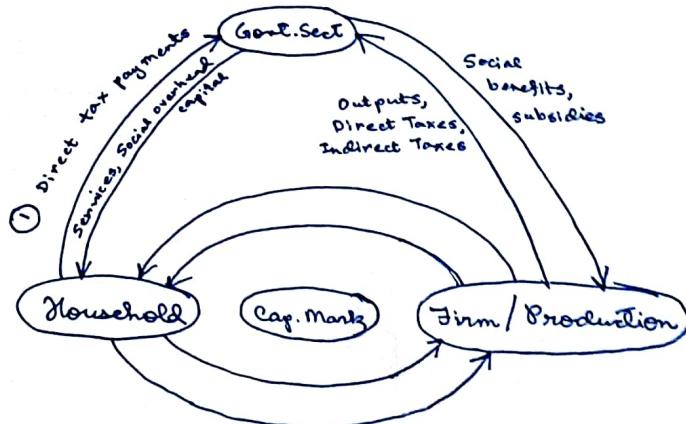
1. Firm / Production Sector

2. Household Sector



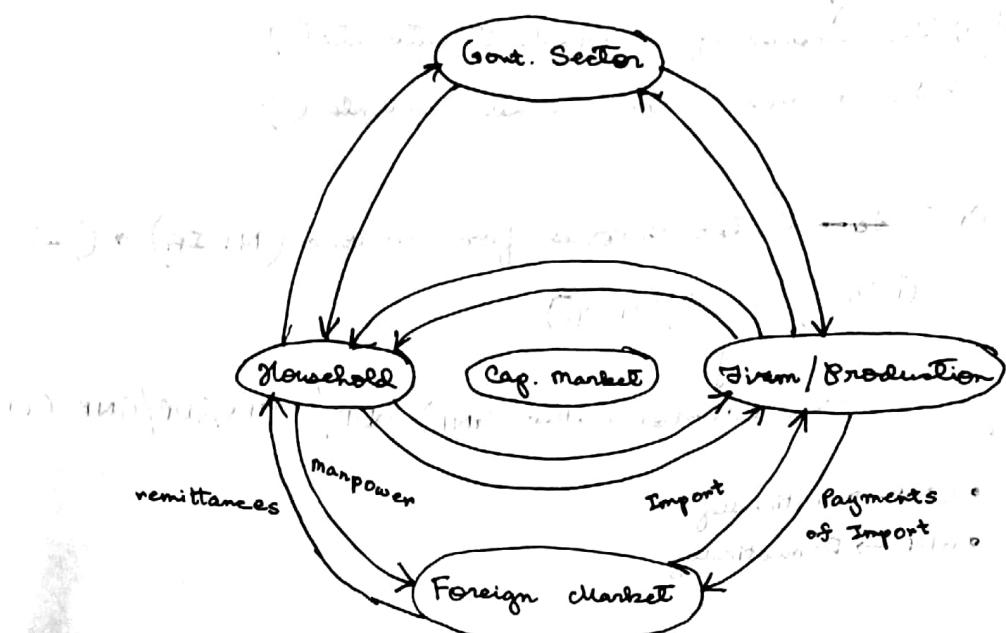
Basic 2 Sector Model

3. Capital Market Sector (Financial) — Interacts between ① and ②
4. Govt. Sector



Closed Economy where the 3 Sectors are clustered together

5. Foreign Market / Export - Import Sector.



4 Sector Diagram (Open Economy)

$$Y = C + I \quad (\text{2 Sector Economy})$$

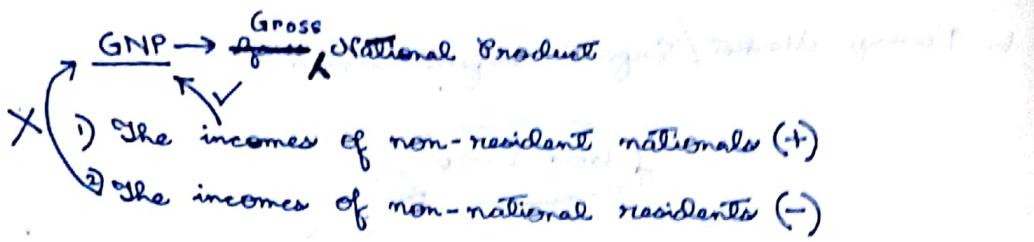
National Income
↓
Consumption Expenditure Investment Expenditure

$$Y = C + I + G \quad (\text{3 Sector Economy})$$

↓
Govt. Expenditure

$$Y = C + I + G + (X - M) \quad (\text{4 Sector Economy})$$

↓
Exports Imports



Net Factor Income from Abroad (NFI_A) $\rightarrow ① - ②$

$$① > ② / ① < ② / ① = ②$$

This determines whether $GNP > GDP / GNP < GDP / GNP = GDP$

- $GNP \rightarrow$ Nationally
- $GDP \rightarrow$ Domestically

• Suppose $C = 60 + 0.8Y$

$$I = 250$$

$$G = 350$$

$$M(Y) = 20 + 0.1Y$$

$$X = 150$$

$$Y = C + I + G + (X - M)$$

$$= 60 + 0.8Y + 250 + 350 + 150 - 20 - 0.1Y$$

$$\Rightarrow 0.3Y = 790$$

$$\Rightarrow Y = 2633.33$$

$$\begin{array}{r} 260 \\ 250 \\ 350 \\ 150 \\ \hline 710 \\ - 20 \\ \hline 790 \end{array}$$

$$\begin{array}{r} 0.8 \\ \underline{-} 0.1 \\ 0.7 \end{array}$$

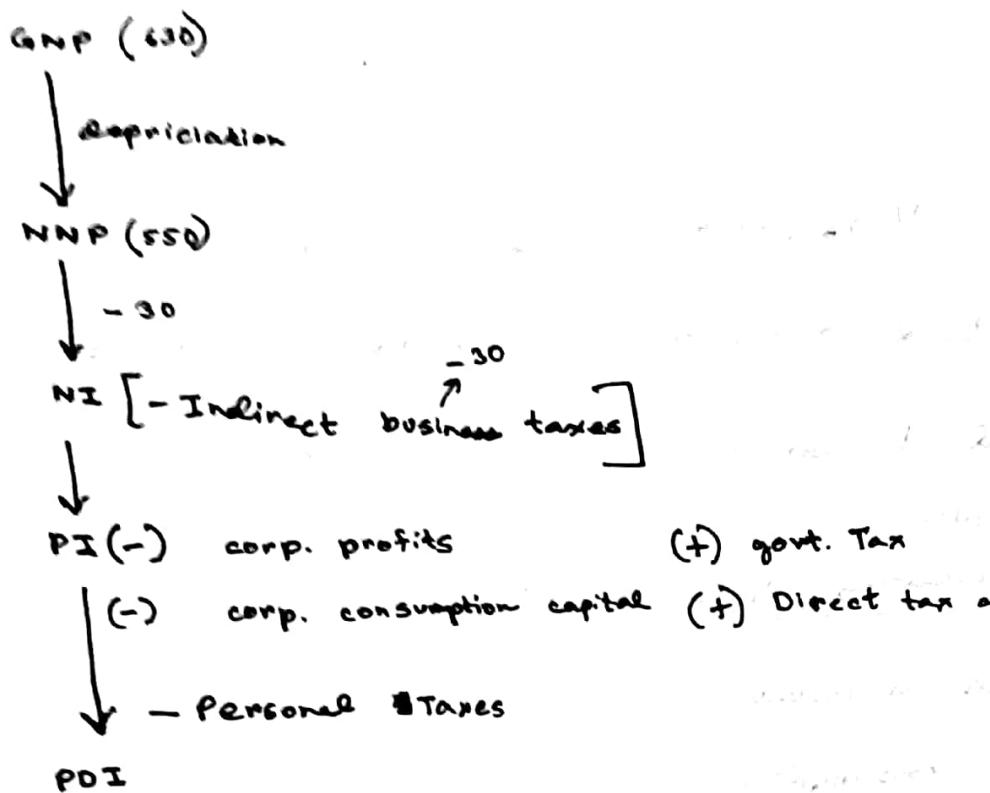
$$\begin{array}{r} 263 \\ 3 \overline{)7900} \\ 6 \\ \hline 19 \\ 19 \\ \hline 0 \end{array}$$

- 1) Expenditure Method $\rightarrow \Sigma C + \Sigma I + \Sigma G$
- 2) Income Method \rightarrow all factor incomes (Rent + Wages + Interest + Production)
- 3) Value Added Method \rightarrow Here Intermediate goods are added only 1 time

Problems of measuring National Income:

- 1) Unpaid domestic services
- 2) Self domestic consumption
- 3) Unemployment benefits
- 4) Pensions
- 5) Earnings of the beggars
- 6) Black Market Economy

- 1) Govt. and business Transfer - Rs 15
 - 2) Indirect business Taxes - Rs 30
 - 3) GNP - Rs 630
 - 4) Social Security benefits - Rs 20
 - 5) Personal Taxes - Rs 25
 - 6) Capital consumption - Rs 80
 - 7) Personal consumption - Rs 390
 - 8) Direct business Taxes - Rs 40
- Values of Net National Product, Personal Income, Personal Disposal Income.



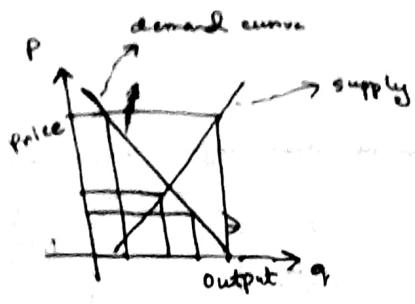
$$NNP = \text{Rs } 550, \quad NI = \text{Rs } 520$$

$$PI = 390 + 15 + 20 + 25 = 450$$

$$PDI = 450 - 25 = 425$$

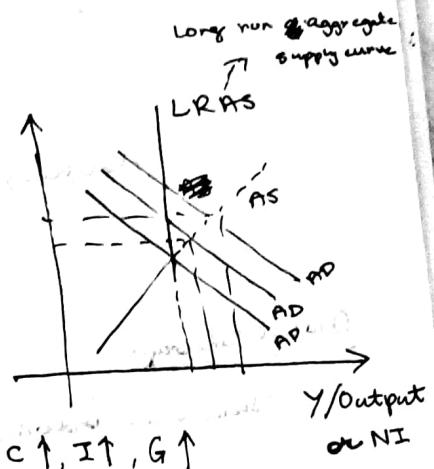
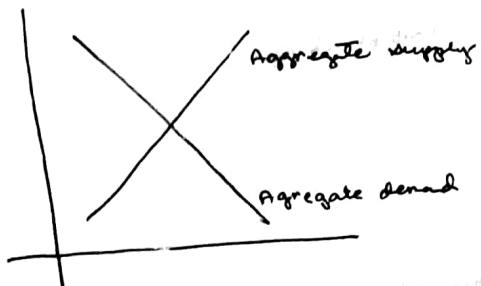
Inflation

- 1) Aggregate demand (AD)
- 2) Aggregate Supply (AS)



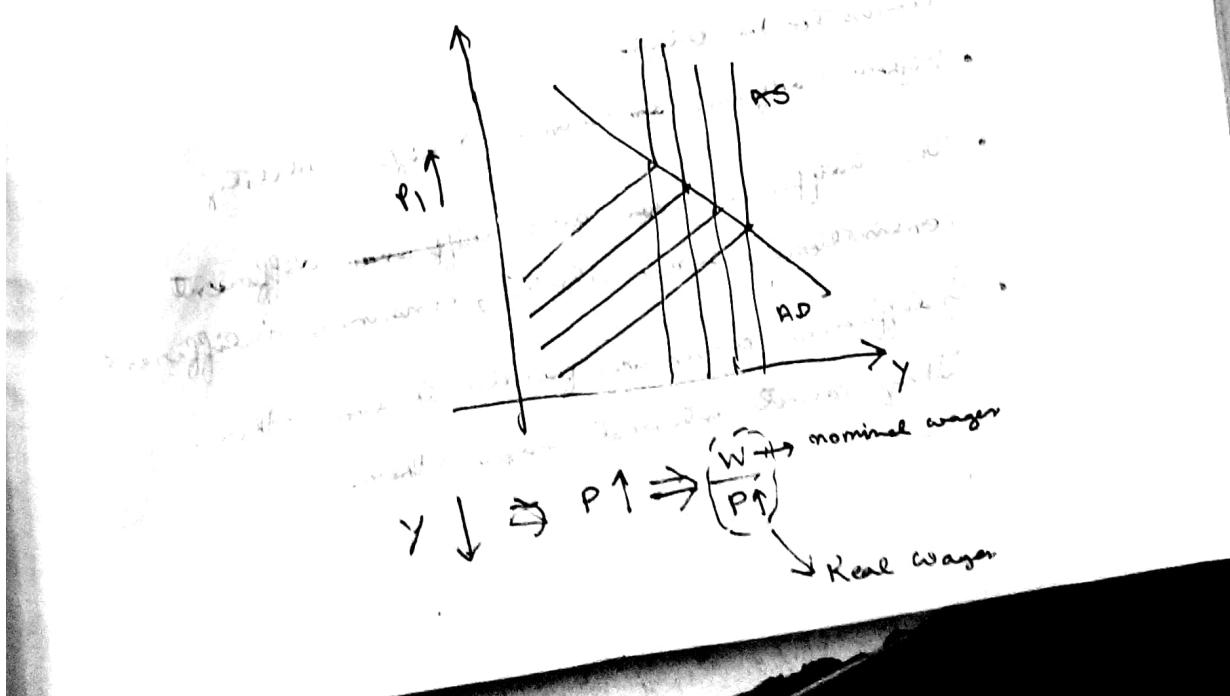
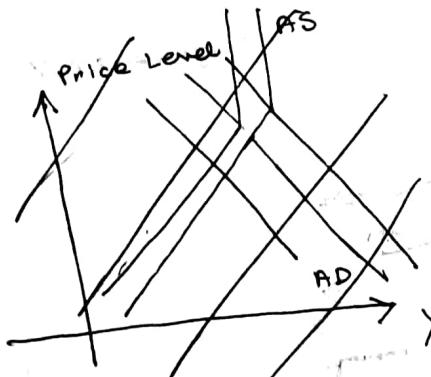
The demand curve is negatively slope.

The supply curve is +ve slope



- Demand pull inflation
- Cost push inflation

$$Y = C + I + (G - T) + (X - M)$$



Utility - Microeconomics

Cardinal - measured; measurement can be done by a unit called util

Total Utility

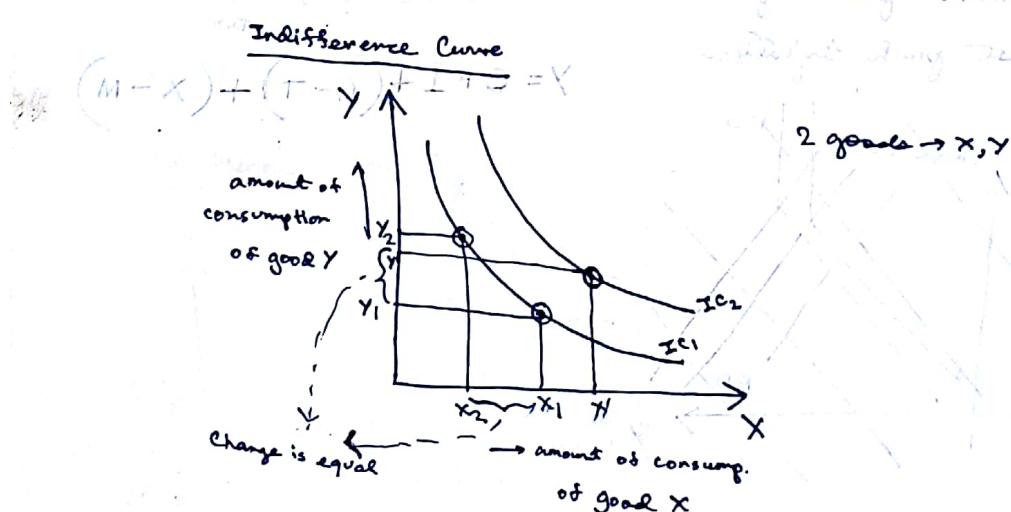


PC units	Total Utility		Marginal Utility
	TU	MU	
1	30 util	30 util	
2	55 util	25 (55-30)	
3	80 util	30 (80-55)	
4	80 util	-5 (80-85)	
5	70 util	(-)	

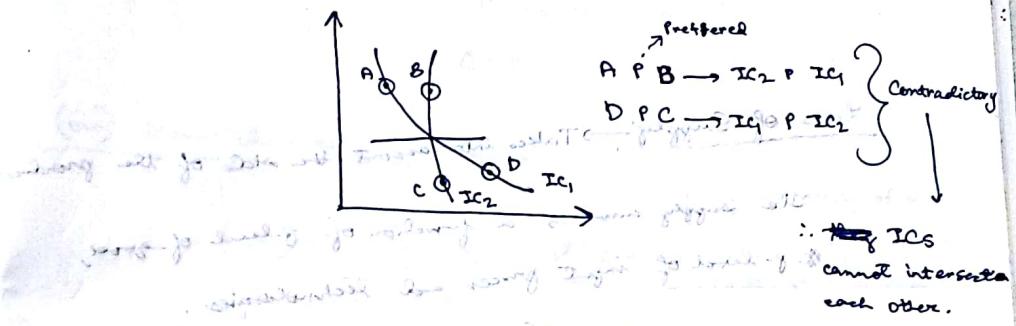
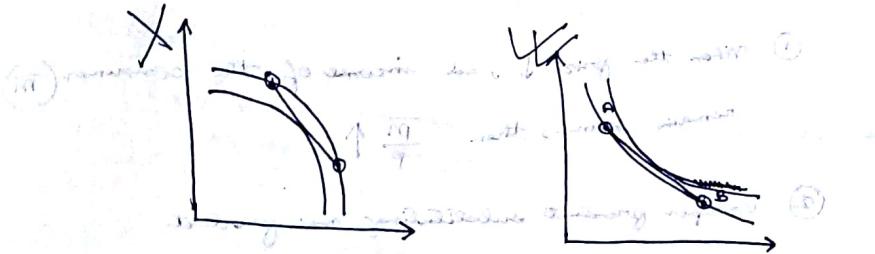
Marginal \rightarrow some sort of change

Ordinal Theory:

There is an ordering regarding preferences of individuals.



- Convex To the origin
- Higher indifference curve \rightarrow higher utility
- The indifference curve gives ~~diff~~ different combinations, same utility, consumer indifferent.
- Indifference curves are parallel To each other.
They cannot intersect each other.



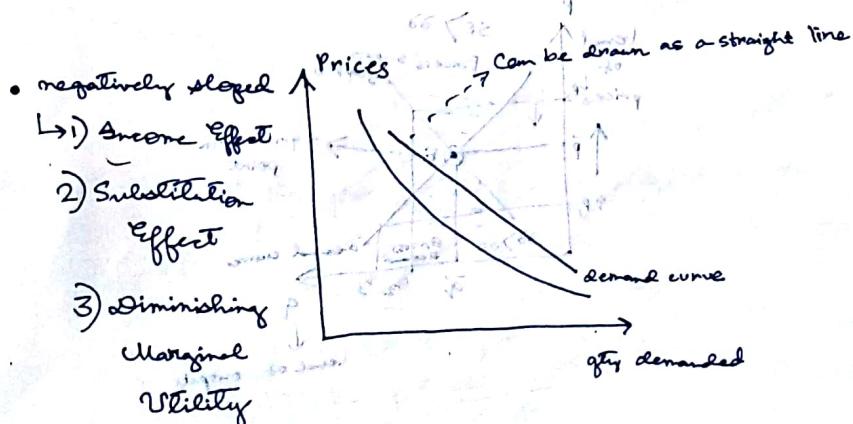
Law of Demand

Demand is specific need to satisfy human wants backed by personal purchasing power.

Quantity demanded for a specific quantity,

$$q_d = f(p_1, p_2, p_3, m, t, e_p) \rightarrow \begin{array}{l} \text{taste of pre} \\ \text{of consumer} \\ \text{expected price} \\ \text{money of rate} \\ \text{price of crossover} \\ \text{substitute goods} \\ \text{complementary goods} \end{array}$$

Demand Function



① When the price & all income of the consumer (\bar{m}) remains same, then $\frac{\bar{m}}{P} \uparrow$

② Cheaper product substituting main product.

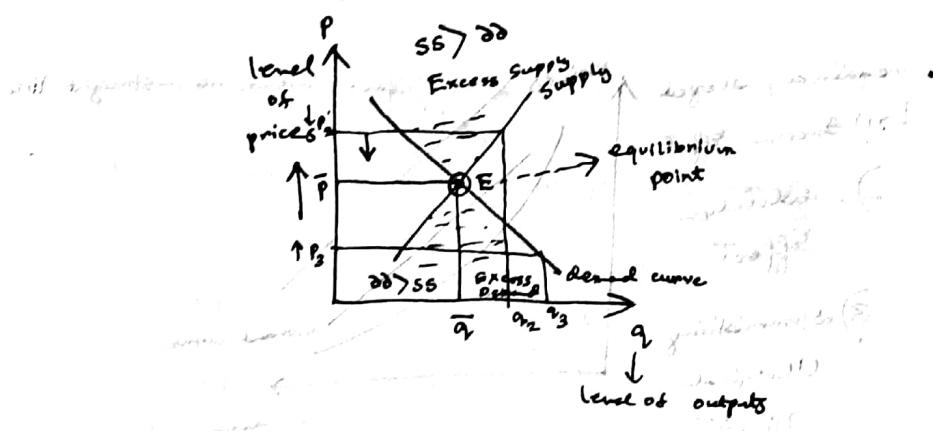
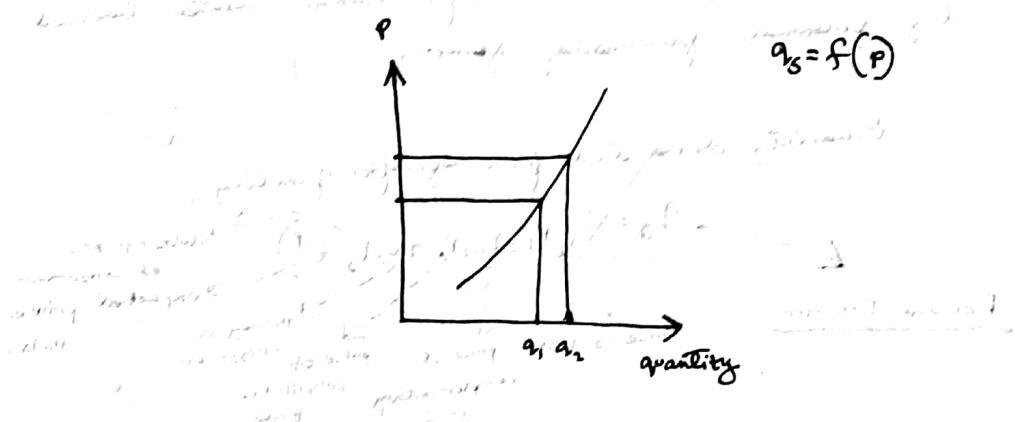
Law of Supply → Takes into account the side of the producer

The supply curve is a function of 3-level of goods,

i.e. P-level of input prices and technologies.

$$q_s = f(P, \text{input price, tech})$$

ceteris Paribus → when all other factors remain constant.



Elasticity

Is some sort of a responsiveness, i.e. how they will react when they see some changes.

100 kg of 10 kg of 2 10/unit $\Delta P = 10 - 8 = 2$

12.5 kg of 1 8 " "

$$\Delta q = 2.5$$

(own) Price Elasticity of demand

$$e_p = \frac{\partial q}{\partial p} \cdot \frac{p}{q} = - \frac{\frac{\partial q}{\partial p}}{\frac{q}{p}} \times (-) \frac{\% \text{ change in quantity demanded}}{\% \text{ change in price}}$$

price elasticity
of demand

(cross) Price Elasticity of demand

$$e_{xy} = \frac{\partial q_x}{\partial p_y} \cdot \frac{p_y}{q_x}$$

good x and y

close substitutes

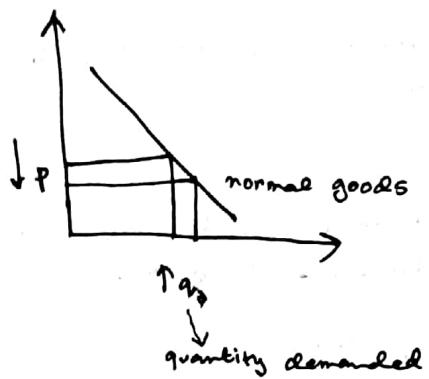
- 1) goods → meat, fish
 $p \uparrow \Rightarrow q \downarrow \quad p \downarrow \Rightarrow q \uparrow$

For close substitutes, e_{xy} is positive in nature.
complementary goods

- 2) goods → Tea, Sugar
 $p \uparrow \Rightarrow q \downarrow \quad p \downarrow \Rightarrow q \uparrow$

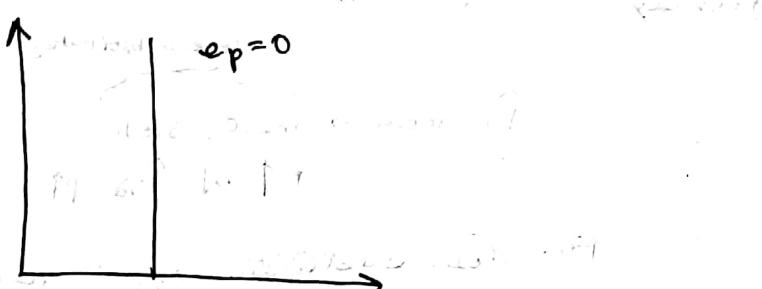
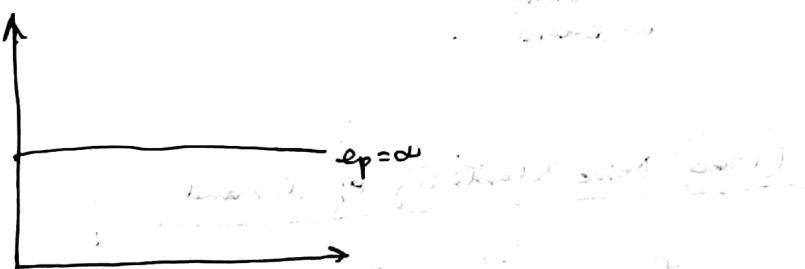
For complementary goods, it is negative.

Levels of Elasticity



$\frac{\partial q}{\partial p}$ remains same.

$$\therefore e_p = 1 \quad \text{if } \frac{\partial q}{\partial p} \text{ is constant}$$



- Demand function is $q = ap^{-b}$.

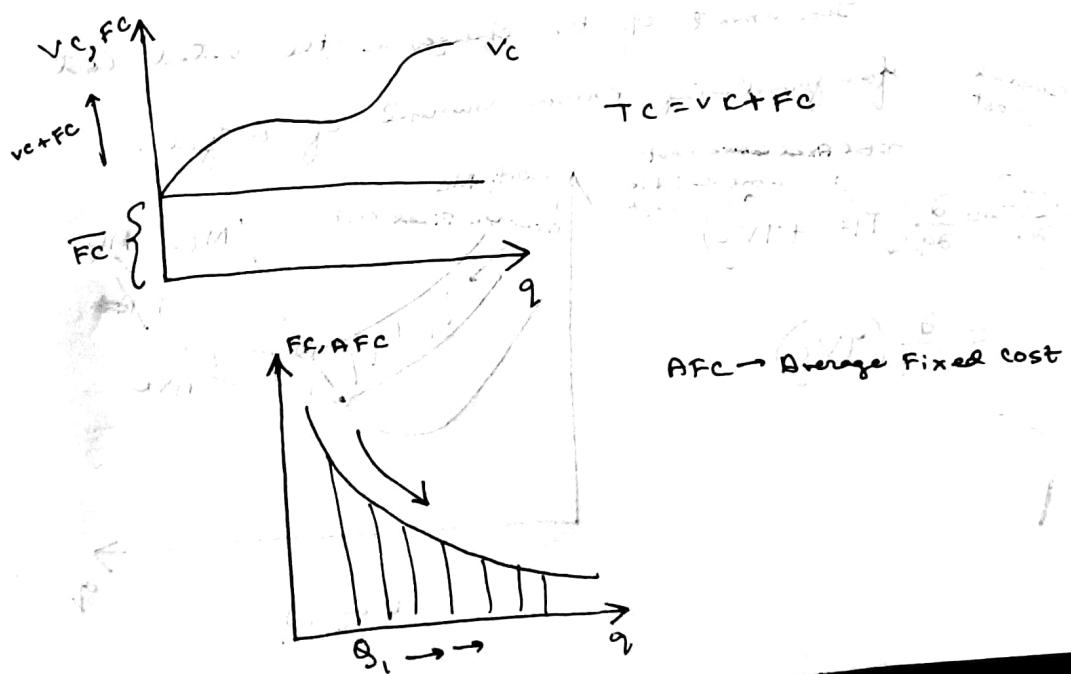
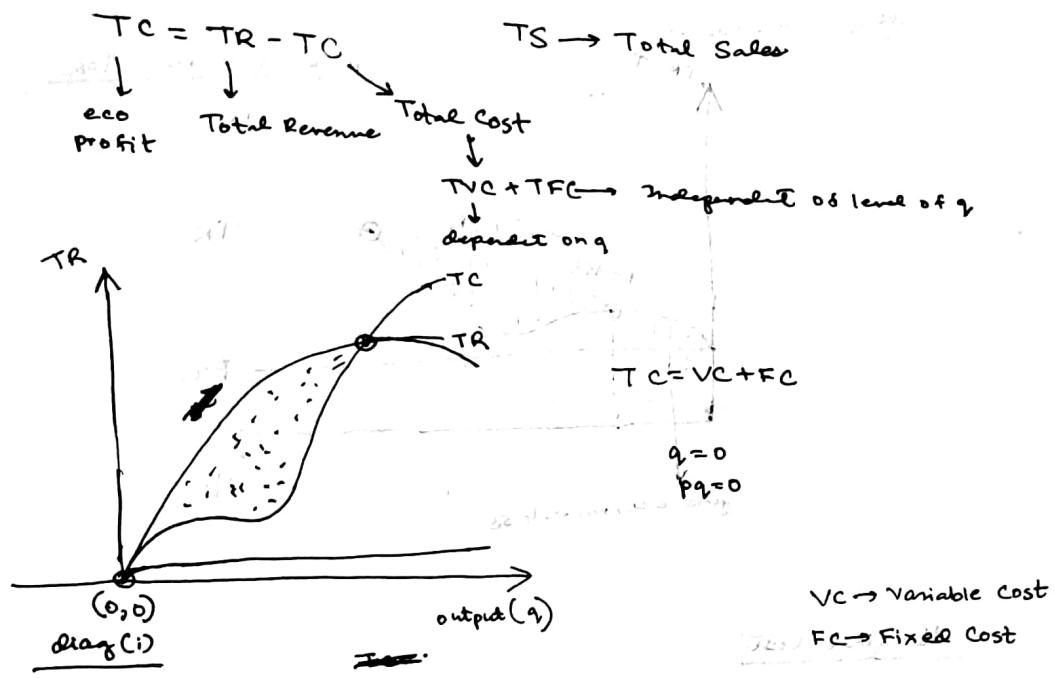
$$\therefore \frac{\partial q}{\partial p} = -ab p^{(-b-1)} \quad (\cancel{\text{Ans}})$$

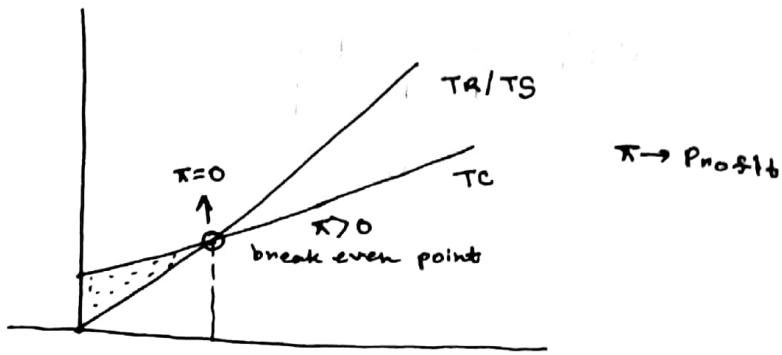
$$\begin{aligned} \therefore \frac{\partial q}{\partial p} \cdot \frac{p}{q} &= -ab p^{-b-1} \times \frac{p}{ap^{-b}} \\ &= -b \frac{p}{q} \\ &= -b \end{aligned}$$

$$|epl| = \left| \frac{\partial q}{\partial p} \cdot \frac{p}{q} \right|$$

$$\therefore epl = -b$$

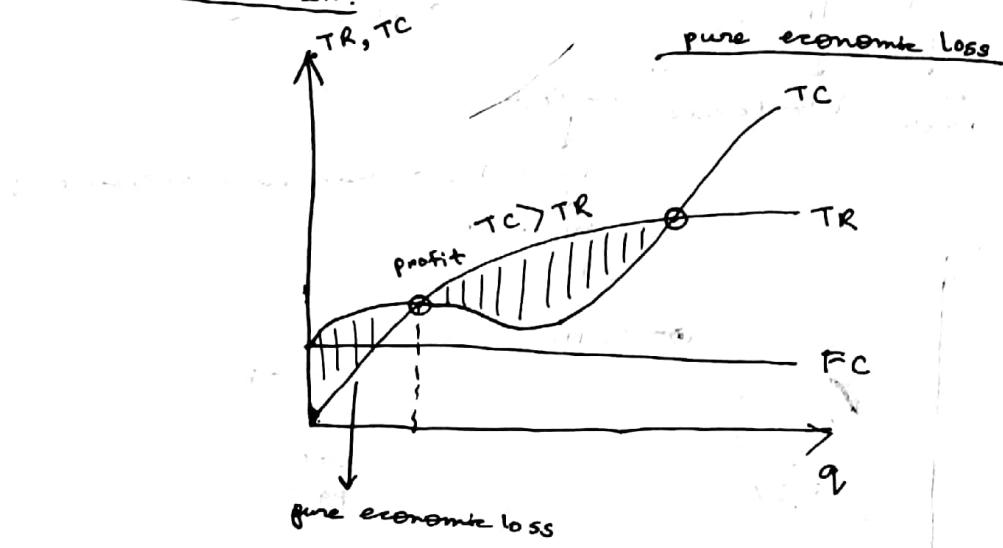
ATC (Average Total Cost)





$$\boxed{\rightarrow \text{TC} > \text{TR}}$$

diag(i) redrawn:



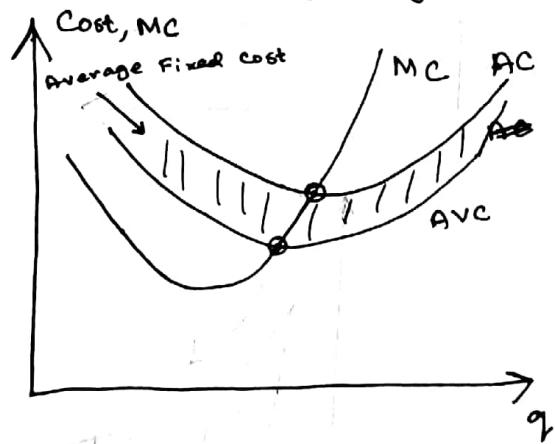
Marginal Cost

The amount of the changes in the Total Cost for producing extra amount of output.

$$\frac{\partial Tc}{\partial q} = \frac{\partial}{\partial q} (TFC + TVC)$$

↑
Total Fixed Cost
Total Variable Cost

$$= \frac{\partial}{\partial q} (TVC)$$



Diag(iv)

Average cost: The ratio of the total cost to the total units of output that have been actually produced.

$$AC = \frac{TC}{q}$$

Average Variable Cost:

$$AVC = \left(\frac{VC}{q} \right)$$

$$\text{Average Cost (AC)} = AVC + AFC$$

- The marginal cost curve passes through the minimum points of the AVC and AC curves. (See Diagram)

$$AC = \frac{TC}{q}$$

$$\Rightarrow TC = AC \cdot q$$

$$AVC = \frac{VC}{q}$$

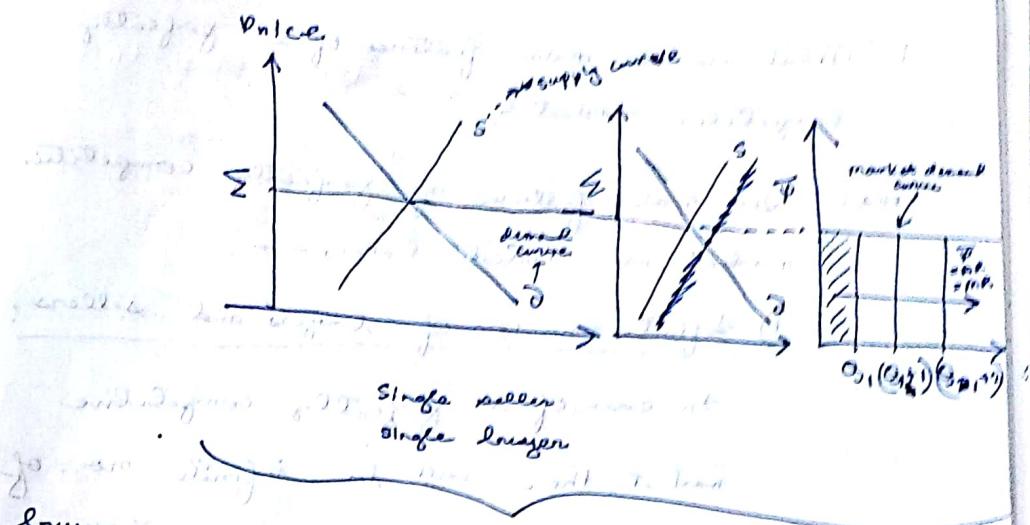
$$\Rightarrow AVC \cdot q = VC$$

Marginal Cost $\leftarrow \left(\frac{\partial TC}{\partial q} \right) = \frac{\partial AC}{\partial q} \cdot q + AC$

$$\frac{\partial MC}{\partial q} = \frac{\partial}{\partial q} \left(\frac{\partial AC}{\partial q} \cdot q + AC \right) + \frac{\partial AC}{\partial q}$$

$$= 0 \rightarrow \text{equate with } 0$$

$$\frac{\partial MC}{\partial q} = \frac{\partial AC}{\partial q} = 0$$



Buyers are ~~not~~ ^{Summation of all} single buyers and
Price takers, ~~not~~ ^{single sellers.}
not makers.

$$\text{Total revenue} = TR = P \cdot q \cdot q^T$$

$$\text{Average Revenue} = AR = \frac{TR}{q}$$

But can we say $AR = P$ per unit sold?

$$\left(\frac{\partial TR}{\partial q} \right) = P$$

For the example in the following job (1)

(well) Marginal Revenue is the extra amount of revenue needed to produce an extra unit of output.

In short, it's going up after $P = q_1$

With respect to the graph above ΔR is shaded.

It's the extra amount of revenue produced by selling one more unit.

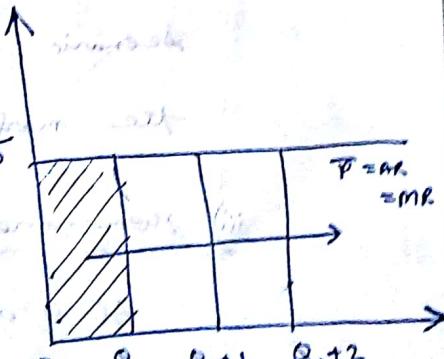
$$TR = P \cdot q_1$$

$$TR_1 = P_1 \cdot P(q_1 + 1)$$

then compute $\Delta R = TR_1 - TR = P(q_1 + 1) - Pq_1$

$$\text{compute} \quad \Delta R = P$$

Therefore $\Delta R = P$



restriction regarding the transaction cost.

viii) No Govt. interference: This actually implies there will be a self-adjusting market mechanism which will automatically and eventually bring the market into equilibrium position.

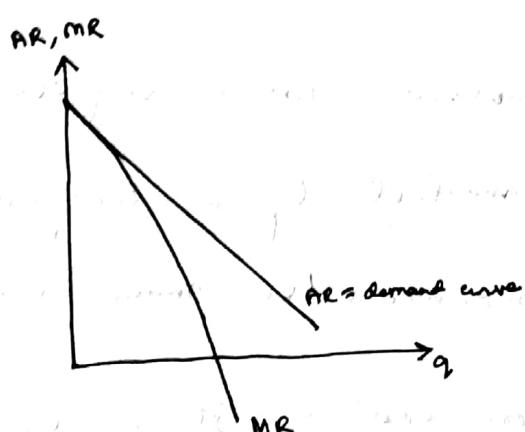
$$\Pi = TR - TC$$

$$TS = sq$$
$$TR = pq$$

↓
per unit prices

$$\text{Actual Revenue (AR)} = \frac{TR}{q}$$

$$\text{Marginal Revenue (MR)} = \frac{\partial TR}{\partial q}$$



Demand curve
is a straight line

$$p = a - bq$$

↓
slope

$$\text{Total Revenue} = aq - bq^2$$

$$MR = a - 2bq$$

$$AR = p = a - bq$$

Demand curve

$$|-2b| > |-b|$$

$$AVC = VC/q$$

$$\Rightarrow AVC \cdot q = VC$$

$$\frac{\partial VC}{\partial q} = \frac{\partial (AVC)}{\partial q} \cdot q + AVC = MC$$

Perfect Competition

Characteristics:

- 1) Large number of buyer and seller.
- 2) Buyers and sellers have perfect information.
- 3) Goods are homogeneous
- 4) No govt. interference
- 5) Free entry and free exit
- 6) No transaction cost

1. What are the main features of a perfectly competitive market?

Ans: The main features of perfectly competitive market are listed below—

i) Infinite number of buyers and sellers:

In case of a perfectly competitive market there will be infinite no. of buyers and sellers who will be interacting in the market and taking summation of the individual price levels from the interactions of individual buyer and sellers we get the final market demand curve.

ii) Perfect Information: It is believed that both the parties (buyer and sellers) have perfect info. regarding the market scenario. So there is no issue regarding the market clearance.

iii) Homogeneous / Identical Products:

It is assumed that the buyers can receive homogeneous products across all the different sellers because the quality remains identical.

iv) Free entry and free exit: It is actually assumed that in the case of the short run, the perfect competition actually provide choices for free entry and exit. However in the case of the long run these assumption is not necessarily a holding true.

v) Perfect factor mobility: This actually implies in the case of the long run, and even for the matter of fact in short run, the factors can be freely moved from one part to the different part of the economy.

vi) Profit Maximization: It is not necessarily a main motive for a perfectly competitive market. Often welfare maximization becomes the main objective.

vii) No Transaction cost: It is believed that the buyers and the sellers are free to exchange their goods and services when there is no such

restriction regarding the transaction cost.

viii) No Govt. interference: This actually implies there will be a self-adjusting market mechanism which will automatically and eventually bring the market into equilibrium position.

$$\Pi = TR - TC$$

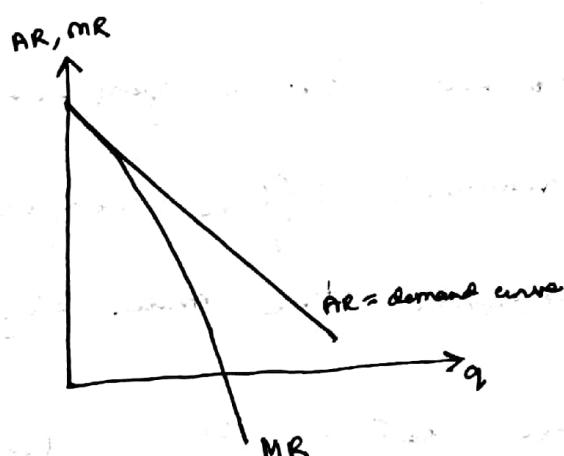
$$TS = sq$$
$$TR = pq$$

↓
per unit prices

$$\text{Actual Revenue (AR)} = \frac{TR}{q}$$

$$\text{Marginal Revenue (MR)} = \frac{\partial TR}{\partial q}$$

Demand curve
is a straight line
 $p = a - bq$
slope



$$\text{Total Revenue} = aq - bq^2$$

$$MR = a - 2bq$$

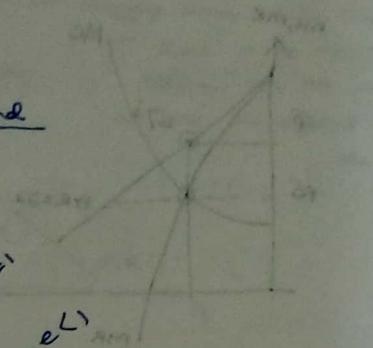
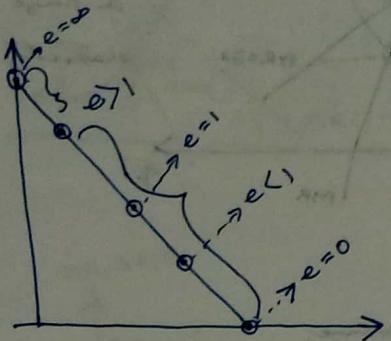
$$\underline{AR = p = a - bq}$$

demand curve

$$|-2b| > |-b|$$

Monopoly

Price elasticity of demand



e_p = lower segment
upper segment

$$\begin{aligned} MR &= \frac{\partial TR}{\partial q} \\ &= \frac{\partial Pq}{\partial q} \\ &= P + q \frac{\partial P}{\partial q} \\ &= P \left(1 + \frac{q}{P} \frac{\partial P}{\partial q}\right) \\ &= P \left(1 - \frac{1}{e_p}\right) \end{aligned}$$

Monopoly market :

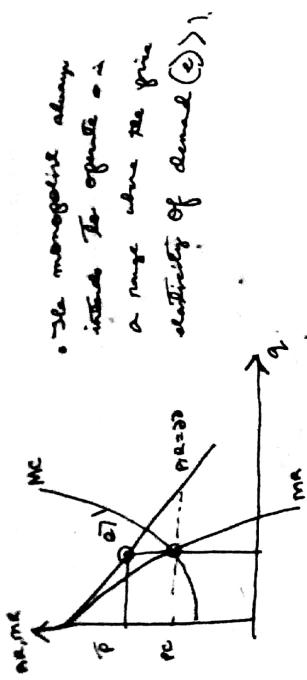
i) No competition, there is a single seller, ^{close} with large no. of buyers, ^{close} no substitute goods,

ii) Take it or leave it

Some other features

iii) higher price and lower level of output





- The manager always intends to operate in a range where the price elasticity of demand (ϵ) is > 1 .

Consumer Behavior:
What the buyer does come due to the fact at the highest level at what they are actually buying at the lowest level.

$$MR = P \left(1 - \frac{1}{\epsilon_p}\right)$$

$$P \left(1 - \frac{1}{\epsilon_p}\right) > 0$$

$$1 - \frac{1}{\epsilon_p} > 0$$

$$\Rightarrow \epsilon_p > 1$$

$$\Rightarrow \epsilon_p > 1$$

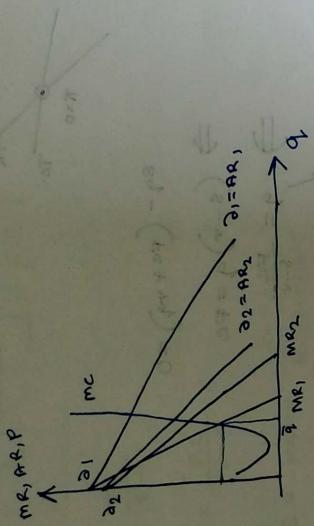
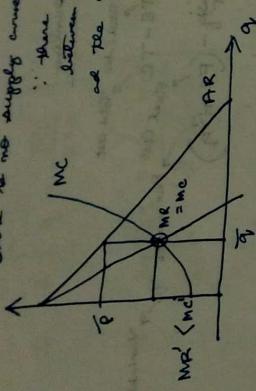
$$\frac{\partial \pi}{\partial q} = \left(\frac{\partial TR}{\partial q}\right) \cdot \frac{\partial TC}{\partial q} = 0$$

slope

$$MR = MC \rightarrow \frac{\partial (mc)}{\partial q} = \frac{\partial (mc')}{\partial q} > 0$$

2nd Order

There is no supply curve under monopoly,
 i.e. there is no direct relationship
 between the price and output,
 and the monopolist is free to choose
 the price and output.



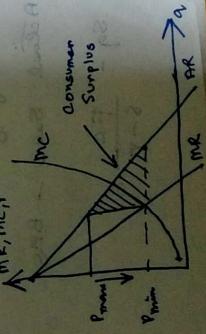
The monopolist always discriminates between different elasticities of demand, dependent on the different elasticities of the market.

Price Discrimination

- 1) 1st degree of price discrimination
- 2) " "
- 3) 3rd " "

1) E.g. Bigza Market.

Cost minimization in the initial phase.

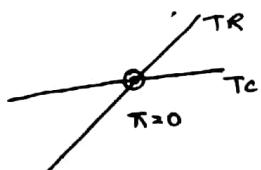


Module 3

Cost Accounting

$$\begin{aligned} \text{Profit } \Pi &= \text{Total Sales} - \text{Total Cost} \\ &= (S_q - F_c) - (F_c + V_q) \\ &= S_q - V_q \end{aligned}$$

Selling price / unit

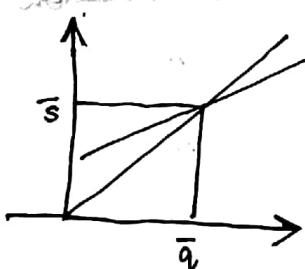


$$\begin{aligned} S_q - (F_c + V_q) &= 0 \\ \Rightarrow (S - v) q &= F_c \\ \Rightarrow q &= \frac{F_c}{S - v} \\ &\downarrow \\ \text{Break Even Quantity / Break Even Output} \\ (\text{BEG}) \end{aligned}$$

\nearrow Break Even Sales

$$\text{BES} = \text{BEG} \times S = \frac{F_c}{S - v} \cdot S$$

- Find the amount of the break even point.
 - Calculate into the amount of the BES.



• Contribution/unit = $S - v$

Margin of safety

$$= \text{Actual Sales} - \text{BES}'$$

$$= S_q - \frac{F_c}{S - v} \cdot S$$

$$\begin{aligned}
 &= s \left[q - \frac{FC}{s-v} \right] \\
 &= s_q \left[\frac{(s_q - vq - FC)}{(s-v)q} \right] \quad \pi = s_q - vc - FC \\
 &= s \left[\frac{\text{Profit}}{\text{Contribution}} \right] \quad \bullet \text{Contribution} = \frac{s_q - sv}{s-v}
 \end{aligned}$$

$$BEG = \frac{FC}{s-v}$$

$$BES = \frac{FC}{s-v} \cdot s$$

$$MS = \frac{\text{Profit}}{\text{Contribution}}$$

$$= \frac{\text{Profit}}{\text{Contribution}} \cdot \frac{1}{s}$$

Profit Volume Ratio (P/V Ratio)

$$(P/V) = \frac{\text{Contribution}}{\text{Sales}} \times 100$$

$$= \frac{\Delta \text{Profit}}{\Delta \text{Sales}}$$

$$BES = \frac{FC}{(s-v)q} \cdot \frac{1}{s_q}$$

$$= \frac{FC}{(P/V)_{\text{ratio}}}$$

1. Consider the following figure —

$$\# \text{ Sales } 120000$$

$$\# \text{ Fixed Cost } 25000$$

$$\# \text{ Variable Cost } 45000$$

Find the contribution, profit, break-even point and margin of safety

$$FC = 25000$$

$$VC = 45000$$

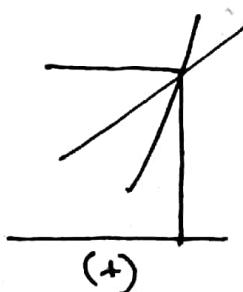
$$BEPQ = \frac{FC}{S-V}$$

$$\text{Contribution} = \text{total sales} - VC = 120000 - 45000 = 75000 \text{ (Ans)}$$

$$\begin{aligned} \Pi &= 120000 - (25000 + 45000) \\ &= 50000 \text{ (Ans)} \end{aligned} \quad (S-V)q = FC$$

$$q = \frac{FC}{S-V}$$

$$BES = 25000$$



$$\begin{aligned} BEP / BES &= \frac{FC}{(S-V)} \cdot S_q \\ &= \frac{25000}{120000 - 45000} \times 120000 \\ &= 40000 \text{ (Ans)} \end{aligned}$$

$$\text{Margin of safety} = \# \text{ Total Sales} - BES$$

$$= 120000 - 40000$$

$$= 80000 \text{ (Ans)}$$

2. There are 2 plants.

	<u>Plant 1</u>	+	<u>Plant 2</u>
capacity (%)	100		60
Sales	300		120
Variable cost	220		90
Fixed cost	40		20

- a) What is the ~~break-even~~ capacity of merged plant would be? b) What is the % of break-even point with respect to the total sales?
- c) What will be the profit on working at 75% of merged capacity will be?

$$\begin{aligned}
 & \text{Plant 2} \\
 S &\rightarrow 200 \\
 VC &\rightarrow 150 \\
 FC &\rightarrow 20 \\
 \\
 BES &= \frac{60}{100 - 370} \times 500 \\
 &= \frac{60}{630} \times 500 \\
 &= 12 \\
 &= \frac{12}{13\%} \times 500 \\
 &= 230.769 \quad (\text{Ans})
 \end{aligned}$$

$$b) \quad \frac{230.769}{500} \times 100$$

$$= 46\% \text{ (Ans)}$$

c) place 1

~~225~~
225

- 165

150

place 2

$\frac{165.0}{+ 172.5}$
 $\underline{\underline{277.5}}$

112.5

$\frac{25}{100} \times 364$
 $\frac{75}{100} \times 3$
 $\underline{\underline{225}}$

$$\therefore \text{PT} = \text{sq} - (\text{FC} + \text{VC})$$

$$= 375 - (60 + 277.5)$$

$\frac{25}{100} \times 225$
 $\frac{75}{100} \times 25$

$$= 375 - 337.5$$

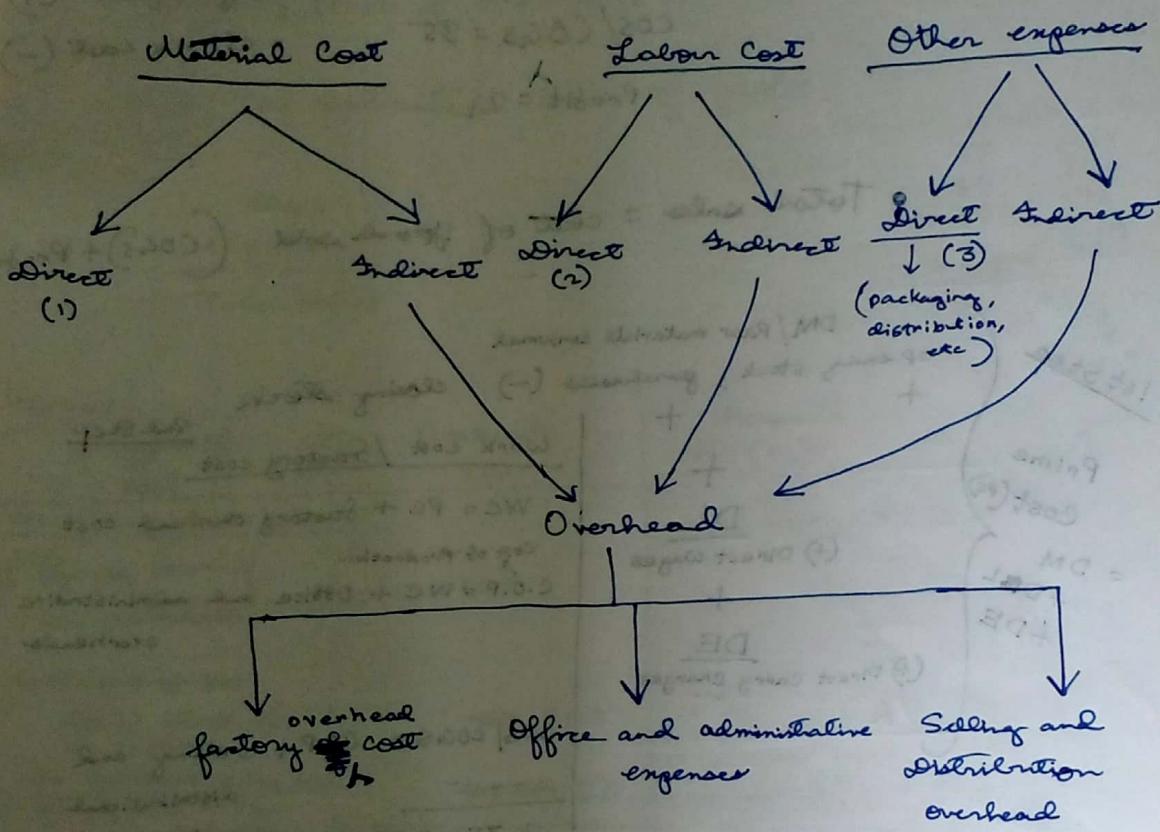
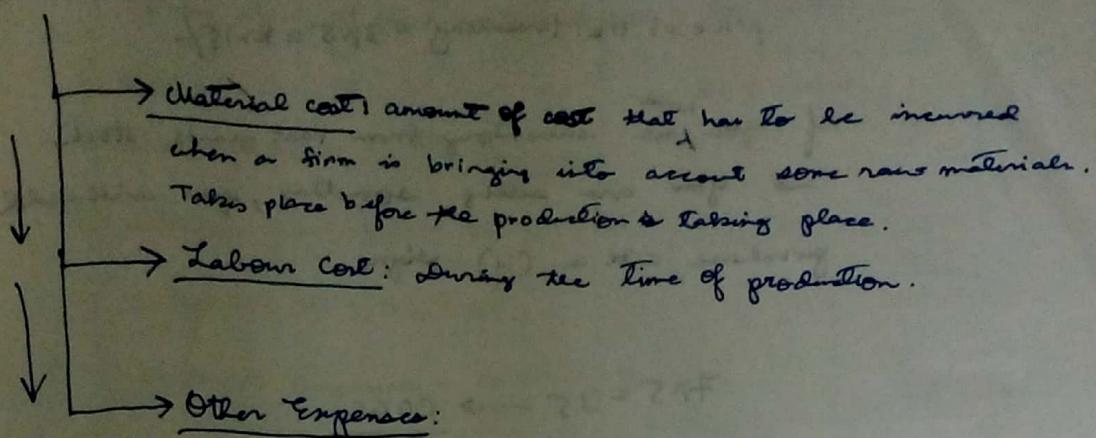
$\frac{75}{100} \times 1.2$
 $\underline{\underline{115.5}}$

$$= 37.5 \text{ (Ans)}$$

$\frac{37.5}{100} \times 1.0$
 $\frac{337.5}{100}$
 $\underline{\underline{225}}$

37.5

Elements of Cost



$$\text{Direct Material cost (DM)} + \text{Direct labour cost (DL)} \\ + \text{Direct other expenses (DE)} = \text{Prime cost}$$

Cost of Sales (C.O.S) / Cost of goods sold (C.O.G.S)

bought Rs 5/- total expense (purchase price) 10 units \times Rs 5/- = Rs 50/- Opening Stock = 0 (+) purchase

Selling - Rs 8/-

total sales \rightarrow 80/-

$$\frac{7 \text{ units sold}}{7 \text{ units} \times \text{Rs } 8/-} = \text{Rs } 56/-$$

Units sold left

$$\text{price of the inventory} = 3 \times 5 = \text{Rs } 15/\text{unit}$$

if you have inventory from last year's stock,
as you are selling something, you will make
purchase with a (-) sign

$$7 \times 5 = 35 \rightarrow \underline{\text{COGS}}$$

~~cost~~

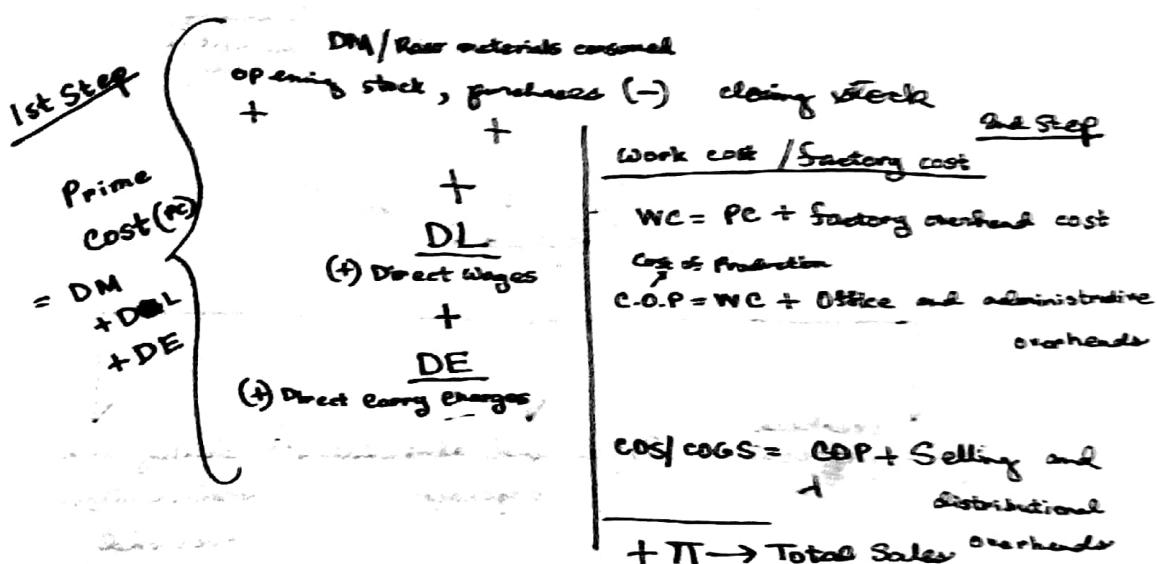
$$\text{COGS} / \text{COGS} = 35$$

• opening cost (+)

• closing cost (-)

$$\text{Profit} = 21$$

$$\bullet \text{Total sales} = \text{cost of goods sold} + (\text{COGS}) + \text{Profit}$$



Prime cost (PC)

$$\text{PC} + \text{FO} = \text{Factory cost / Work(s) cost}$$

$$\text{WC} + \text{Office and admin overhead} = \text{Cost of production}$$

$$\text{Cost of Sales / COGS} = \text{COP} + \text{Selling and distributional overheads} + \text{op}$$

$$\text{DM} + \text{DA} + \text{DS} \quad \left\{ \begin{array}{l} \text{Total raw material} \\ + \text{opening stock of raw - closing stock} \end{array} \right.$$

1. Consider the following items —

i) opening stock of raw materials — Rs 55,000

ii) closing " " " " " — Rs 35,000

iii) factory wages — Rs 80,000

iv) materials purchased — Rs 60,000

v) Sales — Rs 1,54,000

vi) general expenses — Rs 10,000

vii) opening stock of finished goods — Rs 0

viii) closing stock of finished goods — Rs 30,000

Find the estimated level of profit.

$$\begin{array}{r} \text{COGS} \\ + \text{profit} \\ \hline \text{Total Sales} \end{array}$$

$$\begin{array}{r} 55 \\ 80 \\ 60 \\ 10 \\ \hline 205 \\ -219 \\ \hline 219 \\ -205 \\ \hline 14 \end{array}$$

Format:

Types of

Amounts
(Rs)

Amounts
(Rs)

Type of Cost	Amount (₹)	Amount (₹)
Total Raw materials consumed add opening stock of raw materials closing stock of raw materials	55,000 35,000	
Direct material cost / Total Raw materials consumed		
add opening stock of raw mat. add purchase	55,000 60,000	
less closing stock of raw materials	35,000	115,000
Prime Cost		
add Factory wages	80,000	80,000
Work/Factory Cost		
add Indirect expenses	10,000	160,000
Cost of Production		
add Opening stock of finished goods less CS of finished goods	0 30,000	170,000
Profit		
Total Sales		1,40,000 14,000 1,54,000

$$FC/WC + \text{Office \& admin} = COP$$

- Fuel and lubrication (~~add~~ ~~unit~~ cost) \rightarrow Factory cost/Work cost

$$\bullet \text{Depreciation} (\text{add}) \quad \text{Factory Cost/Work Cost}$$

$$\bullet \text{Salary of accountants} (\text{add}) \quad \text{Office \& admin}$$

$$\bullet \text{Advertisement} \rightarrow \frac{\text{add}}{COS/COGS}$$

Flexible Budget

- The expenses budget for production of 10,000 units are given below —

Particulars	Per unit P
Material cost	750
Labor cost	200
Variable overhead	150
Selling expenses (20% fixed) \rightarrow	100
Administrative expenses \rightarrow	2,00,000

Assuming administrative expenses are fixed, prepare a flexible budget for 600 and 900 units.

$$\begin{aligned} 100\% &= 1000 \\ 60\% &= \$600 \\ 80\% &= 800 \end{aligned}$$

- Fixed cost in Total remain same but varies on per unit basis.

- Variable cost in Total changes but variable cost per unit remains the same

F1 emulet budget ending on 31st March 2017,

Name / type of costs	per unit (Rs.)	Total exp (Rs.)	Per unit (Rs.)	Total exp / 800 units
variable costs				
Material Cost	750	4,50,000	750	6,00,000
labour cost	200	1,20,000	200	1,60,000
variable overheads	150	90,000	150	1,20,000
<u>Total variable cost (A)</u>				
semi-variable costs				
Fixed selling cost (20%)	32.33	20,000	25	25,000
Variable selling exp (50%)	80	48,000	80	64,000
<u>Total semi-vc (B)</u>				
Fixed cost	333.33	26,000	250	2,00,000
Admin cost				
<u>Total vc (C)</u>				

Cash Budget

Particulars	000's of £'s involved	Debit	Credit	Balance
opening balance				
A) Total receipts				
Cash Sales & Credit Sales ↓ Debtors	000.00	000.00	000.00	000.00
Dividends	000.00	000.00	000.00	000.00
Interest received	000.00	000.00	000.00	000.00
Sales of fixed assets	000.00	000.00	000.00	000.00
Loan	000.00	000.00	000.00	000.00
B) Total payments				
Credit Purchases / Creditors	000.00	000.00	000.00	000.00
all payment	000.00	000.00	000.00	000.00
furniture	000.00	000.00	000.00	000.00
machinery	000.00	000.00	000.00	000.00
plants	000.00	000.00	000.00	000.00
Taxes	000.00	000.00	000.00	000.00
insurance	000.00	000.00	000.00	000.00
A-B = Closing Balance / Stock	000.00	000.00	000.00	000.00
Closing Balance	000.00	000.00	000.00	000.00

From the following information prepare a cash budget for 3 months starting from 1st May, 2017 with a cash balance of Rs 8000.

Month	Debtors				
	Sales (Credit)	Purchase (Credit)	Wages	Manufact. exp.	Office exp.
March	60,000	36,000	9,000	4,000	2,000
April	64,000	38,000	8,000	3,000	1,500
May	64,000	33,000	10,000	4,500	2,500
June	53,000	35,000	8,500	3,500	2,000
July	56,000	39,000	9,500	4,000	1,000
Aug ↓ 1st Necess	60,000	34,000	9,000	31,000	1,500

From we can draw the following information

- Plant & cost is 16,600, which is 10% of sales is payable from the month of July.
- We advance some of Rs 9000 is payable in the month of June.
- The period of lag for the customers is 1 month credit and for supplies 2 months of credit.
- The lag in the manufacturing expenses is half a month.
- The lag in all other expenses is 1 month.

	May	June	July
<u>opening balance</u>	8,000	18,750	1,2750
<u>Total Receipts</u>			
Debtors	62,000	64,000	58,000
<u>Total Payments</u>			
Creditors	36,000	38,000	33,000
<u>Plant</u>	-	-	-
Advanced Taxes	8,000	1,600	(10% of 16,000)
manuf. exp.	3,750	4,000	3,750
Office exp.	1,500	2,500	2,000
Selling exp.	5,000	9,500	3,500
Wages	8,000	10,000	8,500
<u>Total Receipts</u>	15,750	12,750	18,400
<u>- Total Payments</u>			

• Current month - (Current PO - last month)
PO

X Time Lag

$$4500 - 750$$

$$3750$$

$$\frac{1}{2} \text{ month} = \frac{1}{2} (\text{current} - \text{last})$$

$$\text{current PO} - \frac{1}{2} \text{ month}$$

$$62,000$$

$$\begin{aligned} & 1 \\ & 36,000 \\ & 8,3750 \\ & 6,500 \\ & 5,000 \\ & 9,000 \\ & \hline 54,250 \end{aligned}$$

$$\begin{aligned} & 1,11 \\ & 56,250 \\ & 5,4250 \\ & \hline 51,750 \end{aligned}$$

$$43,000$$

$$46,000$$

$$56,000$$

$$57,500$$

$$67,$$

$$98 \times (9A - 8B) = VAM$$

$$98 \times (8A - 8B) = VUL$$

$$VUL + VAM$$

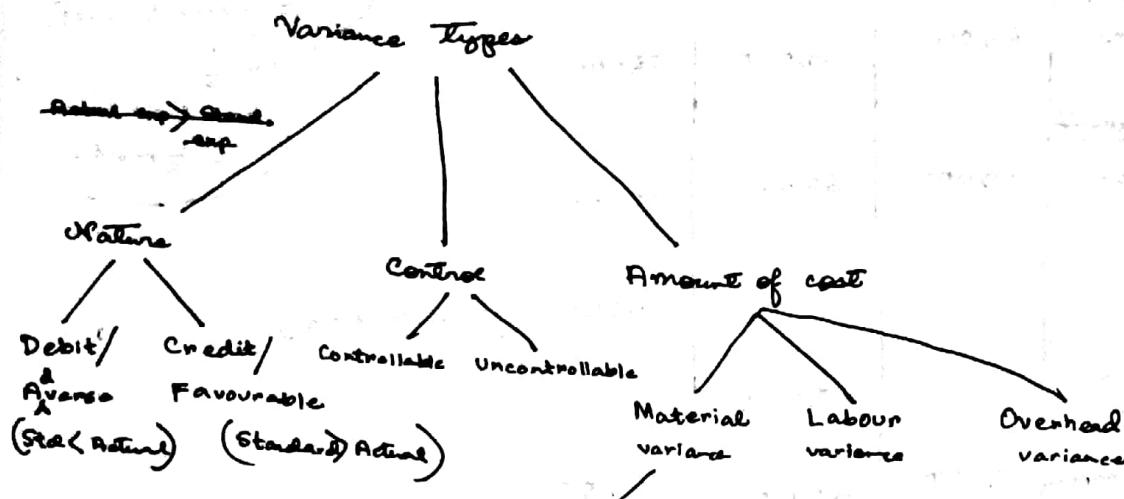
$$(9A - 8B) + 8A(9A - 8B) =$$

$$= 16A - 16B$$

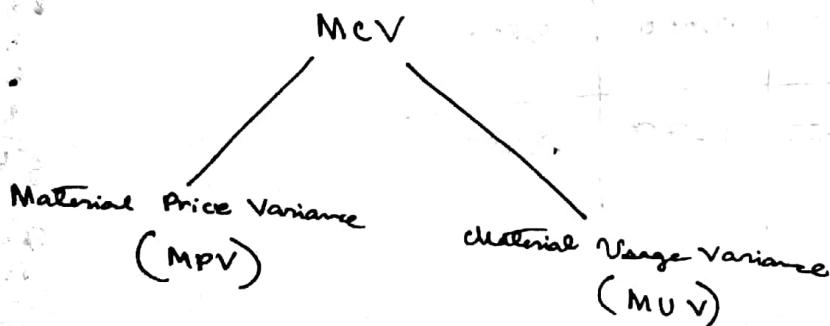
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Variance Analysis

Difference between standards and Actuals.



Material Cost Variance (MCV)



$$MCV = \cancel{\text{Difference}}(SQ \times SP) - (AQ \times AP)$$

$\xrightarrow{\text{Standard Quantity}}$ Standard Prices
 $\xrightarrow{\text{Actual Quantity}}$ Actual Prices

$$MPV = (SP - AP) \times AQ$$

$$MUV = (SQ - AQ) \times SP$$

$$MPV + MUV$$

$$= (SP - AP) \times AQ + (SQ - AQ) \times SP$$

$$= (SQ \times SP) - (AQ \times AP) =$$

Material Variance

$$MCV = MPV + MUV$$

Standard > Actual



Favourable variance / credit variance

Actual > Standard variance

debit variance

Std

Act

Act $\frac{107}{107} (PA - SA) = VUM$

mat (Qty)

20Kgs

30Kgs

mat (price)

X (50 - 40)

Adverse

$$Std - Act = 20 - 30 = 10(A)$$

$$Std - Act = 50 - 40 = 10(F)$$

$$10(A) + 10(F) = 0$$

Standard

Actual

Unit Price	Qty	Unit Price	Qty	
A 1	1010	1.2	1080	establish
B 1.5	410	1.8	380	$MCV = MPV + MUV$
C 2	850	2	380	$(SP \times SP) - (AQ \times AP)$

VUM + VFM

$$MCVA = 1 \times 1010 - (1.2 \times 1080) = 286(A)$$

$$MCVB = (1.5 \times 410) - (1.8 \times 380) = 69(A)$$

$$MCVC = 60(A)$$

$$\therefore MCV = 415(A)$$

$$\underline{MPV} = (CP - AP) \times nQ$$

$$MPV_A = (1 - 1.2) \times 1080 = 216 (\text{A})$$

$$MPV_B = (1.5 - 1.2) \times 380 = 114 (\text{A})$$

$$MPV_C = (2 - 1.2) \times 1080 = 0$$

$$\therefore MCV = 330$$

$$\underline{MUV} = (SG - AG) \times SP$$

$$\therefore MUV_A = (1010 - 1080) \times 1 \\ = 70 (\text{A})$$

$$\therefore MUV_B = (410 - 380) \times 1.5 \\ = 45 (\text{F})$$

$$\therefore MUV_C = (350 - 380) \times 2.5 \\ = 60 (\text{A})$$

$$\therefore MCV = 70 (\text{A}) + 45 (\text{F}) + 60 (\text{A})$$

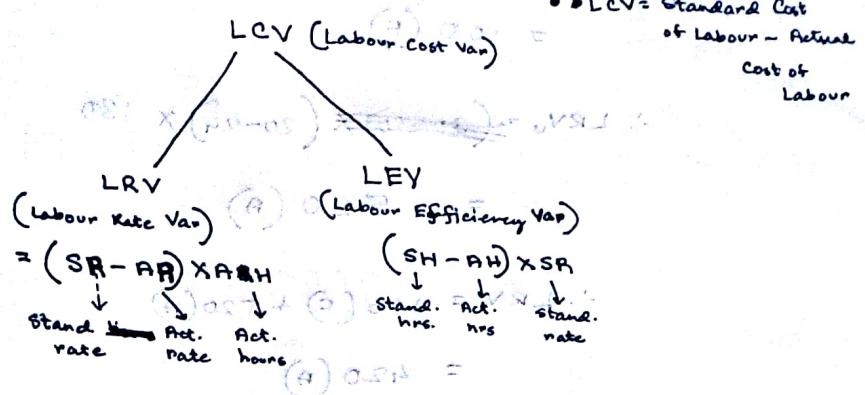
$$= 85 (\text{A})$$

$\therefore MPV + MUV$

$$= 380 (\text{A}) + 85 (\text{A})$$

$$= 415 (\text{A}) = MCV$$

Labour Variance



- Suppose for a specific factory, the standard labour cost of producing 40 units of product is 30 hrs by skilled workers at a standard wage rate of Rs 60 per hr.

However 90 hrs of the work are done by the unskilled workers at a standard wage rate of Rs 20 per hour.

40 units of products were actually produced for which skilled workers were paid Rs 55 per hr, for 20 hrs and the unskilled workers were paid Rs 24 per hour for 130 hrs. Assuming that 9 hrs were lost find the values of LCV, LRV and LEV and show that whether they are equal.

Wage	Standard		Actual	
	Skill	unskill	Skill	unskill
hour	60 ↓ 30	20 ↓ 90	55 ↓ 20 (11)*	24 ↓ 130 (121)*
	1800	1800	1100	3120
	+ 3600		+ 4320	
	$\therefore LCV = (3600 - 4320) = -\$620 (A)$			

LRV

$$\therefore LRV_s = (60 - 55) \times 20 \\ = 100 (\text{F})$$

$$\therefore LRV_u = \cancel{(20-24)} \times 130 \\ = 520 (\text{A})$$

$$\therefore LRV = 100 (\text{F}) + 520 (\text{A}) \\ = 420 (\text{A})$$

t
f
SLEV

- Consider the adjusted rate in case of actual

$$LEV_s = (30 - \cancel{\frac{11}{2}}) \times 60 \\ = \cancel{600} (\text{F}) 1140 (\text{F})$$

$$LEV_u = (90 - 12) \times 20 \\ = 620 (\text{A})$$

$$\therefore LEV = 1140 (\text{F}) + 620 (\text{A}) \\ = 520 (\text{F})$$

- If there was no loss, then $LEV = LRV + LFV$
Because of the 9 hrs loss, the equality doesn't hold anymore.