

Which Companies Should Be Valued with a DCF

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Ideal Characteristics for a DCF

- > Mature-stage company (in terms of growth)
 - > Makes forecasting more accurate
- > Stable, consistent future cash flows
 - > Makes forecasting more accurate
- > Operates within a non-cyclical industry
- > High visibility on future revenues to inform forecasts (e.g. contracted revenues)
- > Historical financials to compare to forecast assumptions

Suitable Sample Sectors for DCF

- ▲ Utilities
- ▲ Infrastructure
- ▲ FMCG

Unsuitable Sample Sectors for DCF

- ▼ Early-Stage Tech
- ▼ Biotech