

# Which Companies Should Be Valued with a DCF

## Ideal Characteristics for a DCF

- > Mature-stage company (in terms of growth)
  - > Makes forecasting more accurate
- > Stable, consistent future cash flows
  - > Makes forecasting more accurate
- > Operates within a non-cyclical industry
- > High visibility on future revenues to inform forecasts (e.g. contracted revenues)
- > Historical financials to compare to forecast assumptions

## Suitable Sample Sectors for DCF

- ▲ Utilities
- ▲ Infrastructure
- ▲ FMCG

## Unsuitable Sample Sectors for DCF

- ▼ Early-Stage Tech
- ▼ Biotech