# Kickstarter Success

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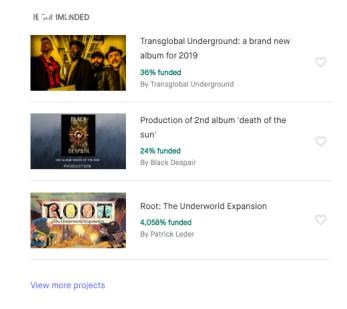
Publishing

#### FEATURED PROJECT



#### Root: The Underworld Expansion

Return to the world of "Root" with brand-new factions, maps, and an alternative game deck. The creators of the wildly popular tabletop game are back to print a new expansion pack.





# **Hypothesis:**

★ We hypothesize that a Kickstarter project will be much more likely to succeed if it is chosen as a staff pick.

# **Null Hypothesis:**

★ Kickstarter projects designated as a staff pick will be equally likely to be successful as those that are not staff picks.

# Testing:

- ★ Using a Linear Regression Test, we proved significance between staff-pick projects and achieving a state of success.
- ★ The p-value results were < 2.2e-16, a number very close to zero, which indicates high significance.
- ★ The results of the chi-squared test gave the same p-value, proving that the null hypothesis is false.



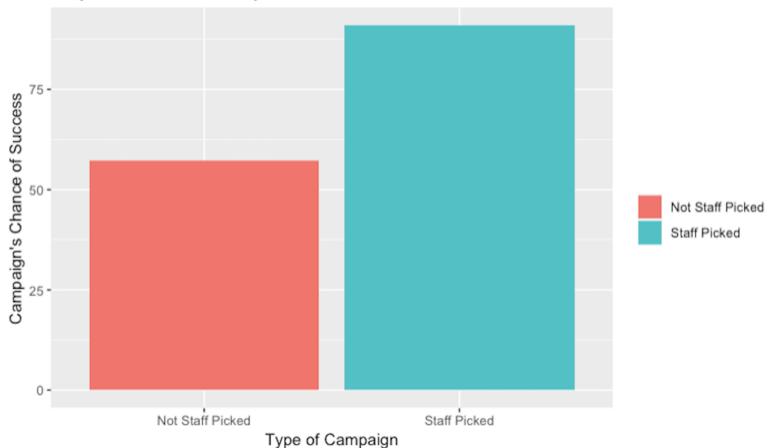
## Findings:

- ★ Our hypothesis was correct!
- ★ Kickstarter projects not chosen as staff pick: 57% chance of success
- ★ Kickstarter projects chosen as a staff pick: 91% chance of success
- ★ Kickstarter projects became roughly 1.7 times more successful after receiving the "staff pick," demonstrating that this designation correlates to the success rate to a very significant degree.



MORE LIKELY TO SUCCEED

#### Projects Are More Likely to Succeed If Chosen As Staff Pick



### **Limitations:**

- ★ Kickstarter may already be picking successful projects
- ★ Staff pick is decided by Kickstarter, not the user
- ★ Staff pick may not be the most influential factor

# KICK STARTER

## **Future Directions:**

- ★ Finding out how users can maximize their project's success
- ★ How to obtain staff pick status