

# Jacqueline O'Donnell

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Full-stack web developer with professional experience in marketing and data analytics. Merging fine-tuned skills in communication and strategic thinking with a passion for improving processes through software development. Self-motivated, detail-oriented, and eager to continue expanding programming language skills.

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## TECHNICAL SKILLS

Java, JavaScript, Python, HTML, CSS, SQL, PostgreSQL, Spring Boot, Vue.js, Express, jQuery, Apexcharts, REST APIs, JUnit, Cypress, Maven, Tomcat, Git, Bash, Agile, Scrum, TDD, Google Analytics

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## TECHNICAL EXPERIENCE / PROJECTS

- **eLearning Platform:** a browser-based learning portal built with Java, PostgreSQL, and Vue.js; enables teachers and students to manage courses, lessons, assignments, and grades
  - **PayBack Application:** a peer-to-peer money lending app built with Express, PostgreSQL, and React.js that allows authenticated users to manage loans; awarded 'Most Creative App' at GDI Hackathon '22
  - **PayBack Admin Dashboard:** a personal project that leverages the PayBack live database to generate a dashboard view of users, loans, and KPI's; built with Java, Vue.js, Apexcharts, and PostgreSQL
  - **Vending Machine Application:** a simulated vending machine built with Java that utilizes OOP principles to react to user selections, dispense items and change, track inventory, and log sales
  - **Deal Or No Deal CLI Game:** an adaptive console-based Java game that shuffles case values and accepts user input to update the game board and calculate Banker offers
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## EDUCATION

**Tech Elevator** – National Live Remote (Java)

July 2022 - October 2022

A 14-week full-stack coding bootcamp; created dynamic web-based software systems using Java and completed 750+ hours of development education and application

**The Ohio State University** – Columbus, OH

August 2015 - December 2018

Completed 70 credits towards a Bachelor of Arts in Strategic Communication

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## PROFESSIONAL EXPERIENCE

Franklin Real Estate Partners – Columbus, OH

January 2019 - February 2022

### **Marketing & Operations Manager**

- Directed marketing campaigns using outbound digital platforms, paid social media and PPC advertising, organic SEO, and various guerrilla marketing strategies
- Hired, onboarded, and supervised a remote cold calling team of 12 virtual Inside Sales Agents to bring cold call marketing in-house, reducing average cost per lead by over 50% within 4 months and more than doubling overall lead production within 6 months
- Developed a custom Podio CRM database with a fully-integrated VoIP system and automated follow-up campaigns to streamline team workflows and increase lead processing capacity
- Optimized data collection and reporting processes by building integrations between CRM and external marketing and accounting software platforms

NorthSteppe Realty – Columbus, OH

March 2016 - January 2019

### **Leasing Agent/Assistant Property Manager**

- Maintained online property listings and showed residential and commercial units to prospective tenants
- Guided tenants through the leasing process, from reviewing applications to administering lease closings
- Communicated effectively with tenants through both verbal and written correspondence