**TG - Lead to Rep VS Conversion - Monthly**

**TG - Lead to Rep VS Conversion - 6 Month Moving Average**

**GLIT - Lead to Rep VS Conversion - 6 Month Moving Average**

**GLIT - Lead to Rep VS Conversion - Monthly**

**EIT - Lead to Rep VS Conversion - Monthly**

**EIT - Lead to Rep VS Conversion - 6 Month Moving Average**