

GLOBAL PROCUREMENT GROUP LIMITED

STRATEGIC REPORT (CONTINUED)

FOR THE YEAR ENDED 31 DECEMBER 2020

Section 172 statement

The Directors act in a way that they consider would most likely promote the success of the company for the benefit of its members. We consider the likely long- and short-term consequences of our decisions, considering the interests of our employees and the need to foster our relationships with our customers and suppliers. We take part in charitable fundraising and support several charities with generous donations. Our ClearVUE energy monitoring technology enables us to help to reduce the carbon emissions of hundreds of our customers and thus help the environment.

Business prospects moving forwards

With the fundamental business model working extremely effectively and our anticipation that the drive to a net zero carbon energy market will become even stronger over time, GPG will continue to provide essential services and solutions to help businesses become more energy efficient and achieve their net zero goals. This will create growth opportunities in both UK and French operations.

The current worldwide focus on carbon neutrality gives us confidence that we will see increased demand for our ClearVUE energy management solution as our customers strive to achieve net zero and meet the new carbon reporting legislation.

In France, the maturing of the deregulated energy market means more business energy customers will require our professional energy advice and carbon services. The French government has a larger focus on their green agenda following COP26 and we will see a further reliance on our expert energy advice, therefore we see further revenue growth opportunities in this area, projected at between 50 – 70% for 2022.

Our energy management technologies provide businesses with the opportunity to maximise energy efficiency, target energy waste and reduce carbon in line with the global effort to achieve net zero; this provides GPG the confidence that our technology will be even more keenly adopted and will be a key factor in the future growth of the group.

Highlights and awards during 2020

Northern Gas and Power placed 2nd in the Sunday Times Profit Track 2020 (Covid-19 Edition). Global Procurement Group CEO, Fokhrul Islam was recognised as the Scale Up Entrepreneur of the Year in the Great British Entrepreneur Awards.

Our colleagues in France moved into a new Paris HQ, providing them with 5,400 square meters of new office space – 4.5 times the size of its former HQ. Energies France has outgrown its three previous offices in just three years and this move enables them to increase headcount to 500, in line with the business' future expansion plans.

Carbon report

Energy Consumption (kWh)

Electricity (Scope 2)	967,259
Transport Fuel (Scope 1 - Company Fleet)	60,755
Total	1,028,014

Emissions (tCO₂e)

Electricity (Scope 2)	226
Electricity T&D (Scope 3)	19
Transport Fuel (Scope 1 - Company Fleet)	19
Total (All scopes)	264

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Intensity ratio

Due to the nature of the business, the most applicable normalisation parameter relating to carbon emissions is 'full time employees'. Therefore the intensity ratio is kgCO₂e (for All Scopes) per FTE.

FY20 - FTE: 405

FY20 - Intensity Ratio: 651 kgCO₂e (all scopes) / FTE

Methodology

Methodology follows best practise and is based on HM Government Environmental Reporting Guidelines March 2019. All emissions factors are taken from UK Government GHG Conversion Factors for Company Reporting, version 1.0, 2020 factors. Scope 1 and Scope 2 consumption data (gas and electricity) taken from validated and verified Utility Suppliers invoices. Scope 1 (transport) data taken from internal tracking systems, and applicable emissions factors applied; Company fleet classed as scope 1 emissions as defined in HM Government Environmental Reporting Guidelines March 2019.

Energy efficiency action plan

In the period covered by the report the company has:

1. Moved the majority of the workforce to a more efficient office space, utilising modern technologies to ensure a sustainable approach in the workplace.
2. Investigated the installation of an energy monitoring system to monitor consumption, accurately quantify savings and develop a targeting and performance procedure.
3. Began developing and implementing an engagement program aimed at enhancing staff energy awareness to improve carbon emissions in a cost effective way.
4. Initiated comprehensive checks of energy bills for benchmarking and performance purposes.
5. Implementing a widespread lighting upgrade project, converting dated technology and controls systems to harness energy reductions across both internal and external circuits.
6. Investigated the feasibility of upgrading the current fleet and the future purchasing of electric vehicles for the fleet.
7. Reduced the amount of business travel by implementing company policy for increased use of virtual conferencing.