
AGILISYS GROUP HOLDINGS LIMITED

CHAIRMAN'S STATEMENT FOR THE PERIOD ENDED 31 MARCH 2021

The chairman presents his statement for the period from 19th December 2019 (Date of Incorporation) to 31 March 2021.

On 3 March 2021, Agilisys Group Holdings Limited (the 'Company') acquired 100% of the share capital of Agilisys Group Limited which was the holding company for its main trading company Agilisys Limited and its subsidiaries ('the Group'). The results on the newly consolidated Group are set out in this Annual Report and Financial Statements.

The Board is very pleased with the performance of the business this year, as the Group further progresses in the delivery of its strategy to evolve from an IT led managed services company to the technology and digital transformation partner of choice for public services.

Digital revenues across Managed and Professional Services represent the majority of the £169.5m revenues reported in the period, demonstrating the successful transformation of the business, as we transition our customers services delivery from traditional managed services to a cloud based and digital delivery service model, leveraging our established and preferential relationships with key technology partners, such as Microsoft, Amazon Web Services, 8x8 and Bluprism.

Despite the challenging macro environment, the demand for our end to end cloud and digital transformation propositions remains strong, particularly Cloud based services, Digital transformation and increasingly in Customer Experience Management, automation, and the newly launched Data and Insight practice. Coupled with our Managed Services proposition, these innovative and transformational propositions allow us to build enduring, and often new, multi-year relationships.

Our business model, array of propositions and sector-leading delivery capabilities enabled us to positively mitigate the impact of the on-going Covid-19 pandemic and leverage opportunities, while delivering significant revenue and profitability growth throughout the year. Our employees have adapted effectively and efficiently to the challenging circumstances and demonstrated the resilience of our tried and tested operating model, enabling continued support to our clients in the delivery of critical services to the public sector, reaching record breaking client satisfaction scores.

Again, this year Agilisys has achieved significant organic growth from the systematic sales engine, thanks to our consulting-led approach, coupled with the land-and-expand strategy, delivering results against the backdrop of uncertain trading conditions caused by the pandemic.

Supported by a consistently growing pipeline and new business win rates of c.80%, the business added over 30 new names to its customer list, over the reported period. These included major IT and cloud migration deals, and digital transformation contracts with Reading Borough Council, London Borough of Harrow, Walsall Metropolitan Borough Council, Oxfordshire County Council and Greater Manchester Police.

Targeting high growth verticals, the company has accelerated growth in the health sector. During the year, our revenues benefit from particularly strong growth in that sector with the cloud migration and managed service contract with NHS BSA, as well as IT services delivered to GHG Healthcare and the Royal Marsden NHS Foundation Trust.

Agilisys and our people

Agilisys is a people business with a strong culture built around our core values of Partnership, Innovation, Integrity and Passion. Diversity and inclusion are central to Agilisys's corporate culture and as a result we are strongly committed to consistently improving the level of diversity within the company. Laying out the priorities and roadmap to achieve our diversity and inclusion ambition, during the year we have launched the Agilisys Belonging Strategy, promoting a culture where everyone feels valued, included and inspired to achieve their potential.

The success of our approach has been proven by the fact that Agilisys continues to attract talented, highly skilled

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DIRECTORS' REPORT (CONTINUED) FOR THE PERIOD ENDED 31 MARCH 2021

Greenhouse gas emissions, energy consumption and energy efficiency action

The Group's greenhouse gas emissions and energy consumption for the year ended 31 March 2021 and the comparative for the year ended 31 March 2020 for Agilisys Group Limited are stated in the table below. It was not practical to prepare a table for the period from 19 December 2019 to 31 March 2021.

Streamlined Energy and Carbon Reporting

UK Greenhouse gas emissions and energy use data for the year 01 April 2020 to 31 March 2021 *

	2021	2020
Energy consumption used to calculate emissions (kWh)	441,955	1,600,692
Scope 1 (direct) emissions in metric tonnes CO ₂ e		
Gas consumption	N/A	N/A
Transport - class II diesel vans	0.74	1.87
Transport - class III diesel vans	12.53	67.16
Total Scope 1	13.27	69.03
Scope 2 (energy indirect) emissions in metric tonnes CO ₂ e		
Office electricity consumption	75.83	192.24
Scope 3 (other indirect) emissions in metric tonnes CO ₂ e		
Business travel in employee owned vehicles	16.00	124.82
Total gross emissions in metric tonnes CO ₂ e	105.10	386.09
Intensity ratio Tonnes CO ₂ e per FTEE	0.10	0.38

* Quantification and reporting methodology

We have followed the 2019 HM Government Environmental Reporting Guidelines and used the UK Government GHG Conversion Factors for Company Reporting.

Intensity measurement

The chosen intensity measurement ratio is total gross emissions in metric tonnes CO₂e per full time equivalent employee (FTEE), a recommended ratio for all sectors.

Measures taken to improve energy efficiency

- We have installed an Environmental Management System (ISO14001:2015) to monitor and improve our environmental performance.
- We have increased video conferencing technology for staff meetings and are encouraging staff to work from home wherever possible to reduce the need for travel.
- We have also installed LED lighting and PIR sensors in some offices