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Jack Tonina

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Education

Northeastern University, D'Amore-McKim School of Business

Boston, MA

Candidate for Bachelor of Science in Business Administration

May 2022

Concentration: Finance; Minor: Data Science

GPA: 3.42

Awards and Activities: Dean's List, Code 4 Community, Quantopian Algorithmic Trading Contest, Phi Gamma Delta (FIJI), DREAM Program, Finance and Investment Club, Intramural Basketball, Volleyball and Football

Relevant Coursework: Financial Data Analytics with Python, Data Collection and Analysis, Investments, Fixed Income Securities, Database Design, Large-Scale Information Storage and Retrieval, Programming with Data

Work Experience

Wayfair

Boston, MA

Pricing Analyst Co-op

July 2019 – Present

- Monitor price levels and performance metrics across a diverse range of SKU groupings to ensure strategic alignment and competitive pricing, collaborating to adjust strategy when necessary
- Utilized Python to create script that automatically refreshes and sends out Excel dashboard to team upon the landing of previous day's data, allowing my team to have the most current data hours sooner
- Transitioned dashboard from Excel to Tableau, eliminating manual tasks and improving efficiency
- Lead efforts to maintain and develop numerous analytical dashboards, soliciting feedback from stakeholders across business lines and functions to guide the development of reporting tools

PartRunner

Boston, MA

Business Development Intern

August 2018 – February 2019

- Built complex delivery pricing algorithm independently by using multiple variables and weights, which is currently being used to accurately price their services
- Developed partnerships with and acted as liaison for Boston-area trade schools to foster collaboration within industry

Extracurricular Experience

Code 4 Community

Boston, MA

Founder, Vice President of Treasury

May 2019 – Present

- Partnered with five other founders to create and gain recognition for the club on campus, which is aimed at developing software solutions for non-profits located in the greater Boston area
- Established relationships with two local non-profits, for which our club has taken on yearlong software development projects on their behalf
- Organized and lead a series of workshops throughout the semester to teach members basic coding practices and concepts, building a strong core of contributors to assist with projects for non-profits

Nu Eta Chapter of Phi Gamma Delta

Boston, MA

President of Recruitment

February 2018 – October 2018

- Delegated tasks amongst 15-person committee, while working with the executive board and the Board of Graduate Advisors in order to efficiently plan and execute six successful recruitment events

DREAM Program

Boston, MA

Youth Mentor

September 2017 – March 2018

- Mentored intercity youth in Roxbury, MA each weekend via tutoring, games and creative projects

Skills, Projects and Interests

Computer Skills: Proficient in MS Word, PowerPoint, Excel (Pivot Tables, VLOOKUPS, Macros), R, Python and Tableau; Familiar with SQL and Git; Bloomberg Certified

MLB Statistical Modeling Project: www.github.com/jacktonina/MLB-Statistical-Analysis

Interests: Baseball, International Travel, Cooking and Data