# Required Assignment 5.1: Will the Customer Accept the Coupon?

#### **Context**

Imagine driving through town and a coupon is delivered to your cell phone for a restaurant near where you are driving. Would you accept that coupon and take a short detour to the restaurant? Would you accept the coupon but use it on a subsequent trip? Would you ignore the coupon entirely? What if the coupon was for a bar instead of a restaurant? What about a coffee house? Would you accept a bar coupon with a minor passenger in the car? What about if it was just you and your partner in the car? Would weather impact the rate of acceptance? What about the time of day?

Obviously, proximity to the business is a factor on whether the coupon is delivered to the driver or not, but what are the factors that determine whether a driver accepts the coupon once it is delivered to them? How would you determine whether a driver is likely to accept a coupon?

#### Overview

The goal of this project is to use what you know about visualizations and probability distributions to distinguish between customers who accepted a driving coupon versus those that did not.

#### Data

This data comes to us from the UCI Machine Learning repository and was collected via a survey on Amazon Mechanical Turk. The survey describes different driving scenarios including the destination, current time, weather, passenger, etc., and then ask the person whether he will accept the coupon if he is the driver. Answers that the user will drive there 'right away' or 'later before the coupon expires' are labeled as Y = 1 and answers 'no, I do not want the coupon' are labeled as Y = 0. There are five different types of coupons -- less expensive restaurants (under

20), coffee houses, carry out & take away, bar, and more expensive restaurants (20 - \$50).

#### **Deliverables**

Your final product should be a brief report that highlights the differences between customers who did and did not accept the coupons. To explore the data you will utilize your knowledge of plotting, statistical summaries, and visualization using Python. You will publish your findings in a public facing github repository as your first portfolio piece.

# **Data Description**

Keep in mind that these values mentioned below are average values.

The attributes of this data set include:

#### 1. User attributes

- Gender: male, female
- Age: below 21, 21 to 25, 26 to 30, etc.
- Marital Status: single, married partner, unmarried partner, or widowed
- Number of children: 0, 1, or more than 1
- Education: high school, bachelors degree, associates degree, or graduate degree
- Occupation: architecture & engineering, business & financial, etc.
- Annual income: less than \$12500, \$12500 \$24999, \$25000 \$37499, etc.
- Number of times that he/she goes to a bar: 0, less than 1, 1 to 3, 4 to 8 or greater than 8
- Number of times that he/she buys takeaway food: 0, less than 1, 1 to 3, 4 to 8 or greater

than 8

- Number of times that he/she goes to a coffee house: 0, less than 1, 1 to 3, 4 to 8 or greater than 8
  - Number of times that he/she eats at a restaurant with average expense less than
     \$20 per

person: 0, less than 1, 1 to 3, 4 to 8 or greater than 8

 Number of times that he/she goes to a bar: 0, less than 1, 1 to 3, 4 to 8 or greater than 8

#### 2. Contextual attributes

- Driving destination: home, work, or no urgent destination
- Location of user, coupon and destination: we provide a map to show the geographical

location of the user, destination, and the venue, and we mark the distance between each two places with time of driving. The user can see whether the venue is in the same direction as the destination.

• Weather: sunny, rainy, or snowy

• Temperature: 30F, 55F, or 80F

• Time: 10AM, 2PM, or 6PM

• Passenger: alone, partner, kid(s), or friend(s)

### 3. Coupon attributes

• time before it expires: 2 hours or one day

```
import matplotlib.pyplot as plt
import seaborn as sns
import pandas as pd
import numpy as np
```

## **Problems**

Use the prompts below to get started with your data analysis.

1. Read in the coupons.csv file.

```
In [461... data = pd.read_csv('data/coupons.csv')
In [463... data.head()
```

Out[463...

	destination	passanger	weather	temperature	time	coupon	expiration	gende
C	No Urgent Place	Alone	Sunny	55	2PM	Restaurant(<20)	1d	Femal
1	No Urgent Place	Friend(s)	Sunny	80	10AM	Coffee House	2h	Femal
2	No Urgent Place	Friend(s)	Sunny	80	10AM	Carry out & Take away	2h	Femal
3	No Urgent Place	Friend(s)	Sunny	80	2PM	Coffee House	2h	Femal
4	No Urgent Place	Friend(s)	Sunny	80	2PM	Coffee House	1d	Femal

5 rows × 26 columns

**→** 

2. Investigate the dataset for missing or problematic data.

```
In [466... missing_data = data.isnull().sum()
    print(missing_data)
    data.shape
```

```
destination
                             0
                             0
passanger
                             0
weather
                             0
temperature
time
                             0
coupon
                             0
expiration
                             0
gender
                             0
                             0
age
maritalStatus
                             0
has_children
                             0
                             0
education
occupation
                             0
                             0
income
                         12576
car
Bar
                           107
CoffeeHouse
                           217
CarryAway
                           151
RestaurantLessThan20
                           130
Restaurant20To50
                           189
toCoupon_GEQ5min
                             0
                             0
toCoupon_GEQ15min
toCoupon_GEQ25min
                             0
                             0
direction_same
direction_opp
                             0
                             0
dtype: int64
```

Out[466... (12684, 26)

3. Decide what to do about your missing data -- drop, replace, other...

```
111
In [470...
                                  12576, does not matter. do nothing
          car
                                    107 , missing data convert to "never" , data['Bar'].value
          CoffeeHouse
                                    217 , missing data convert to "never" Number of times t
                                    151, missing data convert to "never"
          CarryAway
                                    130, missing data convert to "never"
          RestaurantLessThan20
          Restaurant20To50
                                    189, missing data convert to "never"
          #data.sample()
          #data['Restaurant20To50'].value counts()
          ##data_filled = df.fillna('never')
          data filled=data.copy()
          data_filled[['Bar', 'CoffeeHouse','CarryAway','RestaurantLessThan20','Restaurant20T
          data_filled.sample(5)
          #missing_data2 = data_filled.isnull().sum()
          #print(missing_data2)
```

Out[470...

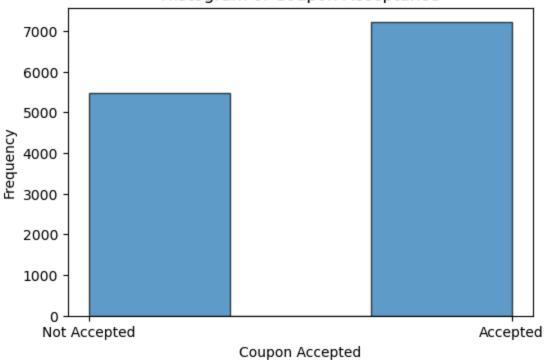
		destination	passanger	weather	temperature	time	coupon	expiration	gen	
	4929	Home	Alone	Sunny	80	6PM	Coffee House	1d	Fen	
	6722	Home	Kid(s)	Sunny	55	6PM	Restaurant(20- 50)	1d	Fen	
•	1703	No Urgent Place	Friend(s)	Sunny	80	2PM	Coffee House	1d	Fen	
	9026	No Urgent Place	Friend(s)	Sunny	30	10PM	Carry out & Take away	1d	Ν	
	4869	Work	Alone	Sunny	80	7AM	Restaurant(20- 50)	2h	٨	
5 rows × 26 columns										
4									•	

4. What proportion of the total observations chose to accept the coupon?

```
In [472...
          # Calculate the proportion of observations that chose to accept the coupon
          acceptance_percent = data_filled['Y'].mean()
          print(f"Percentage of acceptance of the coupon: {acceptance_percent:.2f}")
          # Plot the histogram
          plt.figure(figsize=(6, 4))
          plt.hist(data_filled['Y'], bins=3, edgecolor='black', alpha=0.7)
          # Adding labels and title
          plt.xlabel('Coupon Accepted')
          plt.ylabel('Frequency')
          plt.title('Histogram of Coupon Acceptance')
          # Show the plot
          plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
          ## the savefig must be placed before the show()
          plt.savefig('data/coupon_acceptance_histogram.png', format='png', dpi=600)
          plt.show()
```

Percentage of acceptance of the coupon: 0.57

## Histogram of Coupon Acceptance



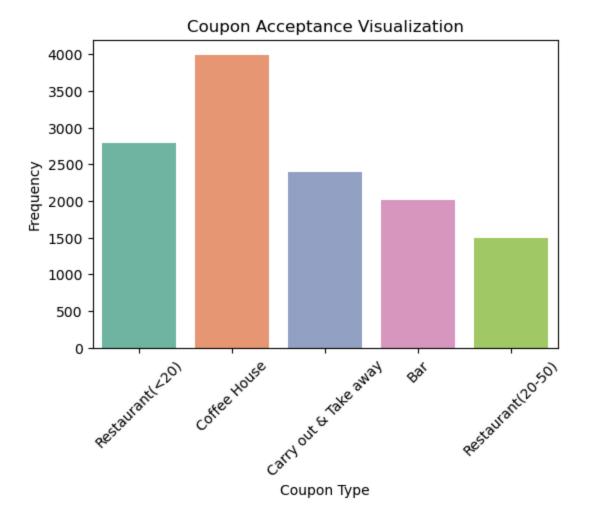
5. Use a bar plot to visualize the coupon column.

```
# Create a bar plot to visualize the 'coupon' column
plt.figure(figsize=(6, 4))
sns.countplot(x='coupon', data=data_filled, palette='Set2', hue='coupon')

# Adding Labels and title
plt.xlabel('Coupon Type')
plt.xticks(rotation=45)
plt.ylabel('Frequency')
plt.title('Coupon Acceptance Visualization')

# Show the plot

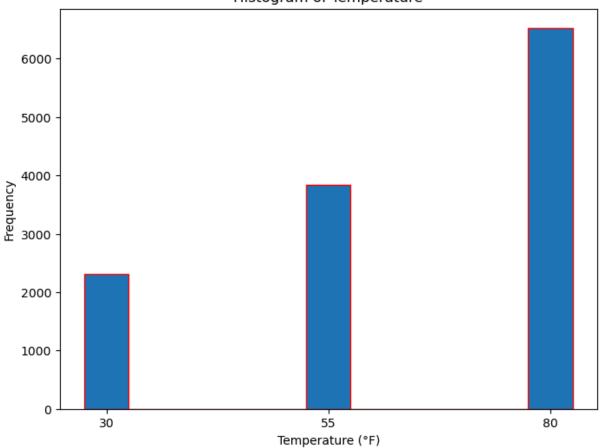
plt.savefig('data/coupon_hist.png', format='png', dpi=600)
plt.show()
```



6. Use a histogram to visualize the temperature column.

```
In [478...
          # Plotting the histogram using seaborn
          plt.figure(figsize=(8, 6))
          #sns.histplot(data_filled['temperature'], kde=True, bins=12, color='blue', alpha=0.
          bins=range(min(data_filled['temperature']), max(data_filled['temperature']) + 6, 5)
          plt.hist(data_filled['temperature'], bins=bins, edgecolor='red',align='left') # In
          # Adding labels and title
          plt.xlabel('Temperature (°F)')
          plt.ylabel('Frequency')
          plt.title('Histogram of Temperature')
          # Set x-axis ticks with increments of 25
          plt.xticks(range(min(data_filled['temperature']), max(data_filled['temperature'])+5
          # Show the plot
          plt.savefig('data/temperature_hist.png', format='png', dpi=600)
          plt.show()
          data_filled['temperature'].value_counts()
          #print(bins)
```





```
Out[478... temperature
80 6528
55 3840
30 2316
```

Name: count, dtype: int64

```
In [480... list(range(30, 86,5))
```

Out[480... [30, 35, 40, 45, 50, 55, 60, 65, 70, 75, 80, 85]

```
In []:

In []:
```

In [484... data.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 12684 entries, 0 to 12683
Data columns (total 26 columns):

#	Column	Non-Null Count	Dtype
0	destination	12684 non-null	object
1	passanger	12684 non-null	object
2	weather	12684 non-null	object
3	temperature	12684 non-null	int64
4	time	12684 non-null	object
5	coupon	12684 non-null	object
6	expiration	12684 non-null	object
7	gender	12684 non-null	object
8	age	12684 non-null	object
9	maritalStatus	12684 non-null	object
10	has_children	12684 non-null	int64
11	education	12684 non-null	object
12	occupation	12684 non-null	object
13	income	12684 non-null	object
14	car	108 non-null	object
15	Bar	12577 non-null	object
16	CoffeeHouse	12467 non-null	object
17	CarryAway	12533 non-null	object
18	RestaurantLessThan20	12554 non-null	object
19	Restaurant20To50	12495 non-null	object
20	toCoupon_GEQ5min	12684 non-null	int64
21	toCoupon_GEQ15min	12684 non-null	int64
22	toCoupon_GEQ25min	12684 non-null	int64
23	direction_same	12684 non-null	int64
24	direction_opp	12684 non-null	int64
25	Υ	12684 non-null	int64
ltvn	es: int64(8), object(1	8)	

dtypes: int64(8), object(18)
memory usage: 2.5+ MB

## **Investigating the Bar Coupons**

Now, we will lead you through an exploration of just the bar related coupons.

1. Create a new DataFrame that contains just the bar coupons.

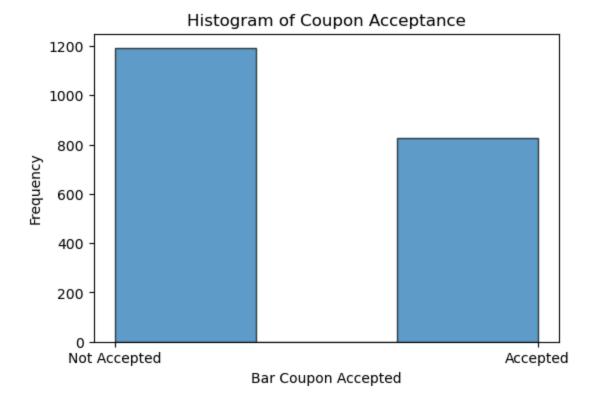
```
In [491... data_bar=data_filled.query('coupon=="Bar"')
#data_bar.shape
data_bar.sample(5)
```

Out[491		destination	passanger	weather	temperature	time	coupon	expiration	gender
	8702	No Urgent Place	Partner	Sunny	30	10AM	Bar	1d	Male
	10951	No Urgent Place	Friend(s)	Sunny	80	10PM	Bar	1d	Female
	12067	No Urgent Place	Friend(s)	Sunny	80	10PM	Bar	1d	Female
	7005	No Urgent Place	Friend(s)	Rainy	55	10PM	Bar	2h	Female
	12175	No Urgent Place	Friend(s)	Sunny	55	10PM	Bar	2h	Male
	5 rows ×	< 26 columns							

2. What proportion of bar coupons were accepted?

```
In [494...
          # Calculate the proportion of observations that chose to accept the bar coupon
          acceptance_percent = data_bar['Y'].mean()
          print(f"Percentage of acceptance of the coupon: {acceptance_percent:.2f}")
          # Plot the histogram
          plt.figure(figsize=(6, 4))
          plt.hist(data_bar['Y'], bins=3, edgecolor='black', alpha=0.7)
          # Adding labels and title
          plt.xlabel('Bar Coupon Accepted')
          plt.ylabel('Frequency')
          plt.title('Histogram of Coupon Acceptance')
          # Show the plot
          plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
          ## the savefig must be placed before the show()
          plt.savefig('data/Bar_coupon_acceptance_histogram.png', format='png', dpi=600)
          plt.show()
```

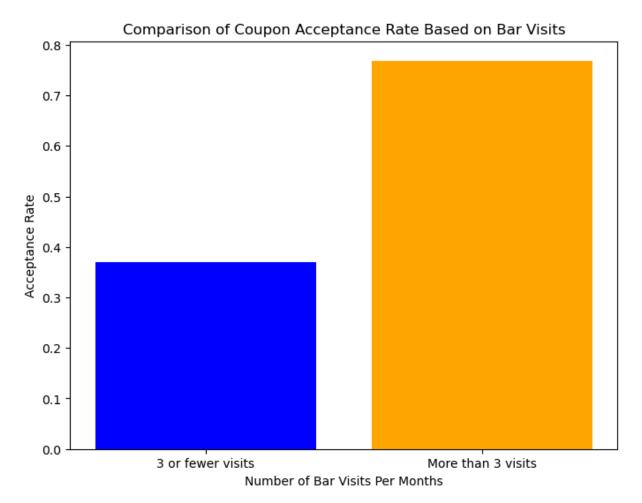
Percentage of acceptance of the coupon: 0.41



3. Compare the acceptance rate between those who went to a bar 3 or fewer times a month to those who went more.

```
In [497...
          data_bar[data_bar['Bar'].isin ( ['never', 'less1', '1~3'])]
          Bar_acceptance_3less = data_bar[data_bar['Bar'].isin ( ['never','less1','1~3'])]['Y
          Bar_acceptance_3more = data_bar[data_bar['Bar'].isin ( ['4~8','gt8'])]['Y'].mean()
          print(f"Percentage of bar acceptance for people who went to a bar 3 or fewer a mont
          print(f"Percentage of acceptance people who went to a bar more than 3 a month: {Bar
          # Create a bar plot to visualize the acceptance rates
          plt.figure(figsize=(8, 6))
          plt.bar(['3 or fewer visits', 'More than 3 visits'], [Bar_acceptance_3less, Bar_acc
          # Add labels and title
          plt.xlabel('Number of Bar Visits Per Months')
          plt.ylabel('Acceptance Rate')
          plt.title('Comparison of Coupon Acceptance Rate Based on Bar Visits')
          # Show the plot
          plt.savefig('data/Bar_coupon_acceptance_rate.png', format='png', dpi=600)
          plt.show()
```

Percentage of bar acceptance for people who went to a bar 3 or fewer a month: 0.37 Percentage of acceptance people who went to a bar more than 3 a month: 0.77



4. Compare the acceptance rate between drivers who go to a bar more than once a month and are over the age of 25 to the all others. Is there a difference?

```
In [500...
          data_filled['age']=data_filled['age'].replace({'50plus': '50', 'below21': '21'})
          #data_filled['age'] = pd.to_numeric(data_filled['age'], errors='coerce')
          data_filled['age'] = data_filled['age'].astype(int)
          data_bar=data_filled.query('coupon=="Bar"')
          Bar_acceptance_overall = data_bar['Y'].mean()
          Bar_frequency=['1~3','4~8','gt8']
          person_count_bar_all=data_bar.shape[0]
          person_count_1more_over25=data_bar.query('(Bar in @Bar_frequency) and (age > 25)').
          person_count_other=data_bar.query('(Bar not in @Bar_frequency) or (age <= 25)').sha
          Bar_acceptance_1more_over25 = data_bar.query('(Bar in @Bar_frequency) and (age > 25
          Bar_acceptance_others = data_bar.query('(Bar not in @Bar_frequency) | (age <= 25)')</pre>
          print(f"Percentage of bar acceptance for all ({person_count_bar_all} person): {Bar_
          print(f"Percentage of bar acceptance for 1more and 25+ years ({person_count_1more_o
          print(f"Percentage of bar acceptance for others ({person_count_other} person):: {Ba
          # Plot for Condition 1
          plt.subplot(2, 1, 1)
          plt.hist(data_bar.query('(Bar in @Bar_frequency) and (age > 25)')['Y'], bins=3, col
          plt.title('Histogram for people who go to a bar more than once a month and are over
```

```
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Plot for Condition 2
plt.subplot(2, 1, 2)
plt.hist(data_bar.query('(Bar not in @Bar_frequency) | (age <= 25)')['Y'], bins=3,</pre>
plt.title('Histogram for for all others')
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Adjust Layout
plt.tight_layout()
plt.show()
#data_bar['age'].value_counts()
#data_bar['Bar'].value_counts()
#data_bar.info()
```

Percentage of bar acceptance for all (2017 person): 0.41
Percentage of bar acceptance for 1more and 25+ years (420 person): 0.70
Percentage of bar acceptance for others (1597 person):: 0.34

Histogram for people who go to a bar more than once a month and are over the age of 25



5. Use the same process to compare the acceptance rate between drivers who go to bars more than once a month and had passengers that were not a kid and had occupations other than farming, fishing, or forestry.

Bar Coupon Accepted

```
In [503... #data_filled['passanger'] = data_filled['passanger'].astype(str)
    #data_filled['occupation'] = data_filled['occupation'].astype(str)
    data_bar=data_filled.query('coupon=="Bar"')
```

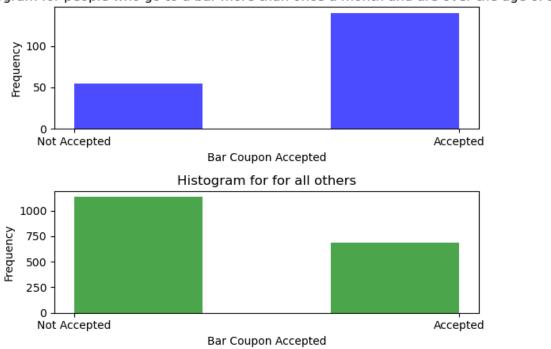
Not Accepted

Accepted

```
Bar_acceptance_overall = data_bar['Y'].mean()
Bar_frequency=['1~3','4~8','gt8']
person_count_bar_all=data_bar.shape[0]
person_count_1more_adultPass=data_bar.query('(Bar in @Bar_frequency) and (passanger
person_count_other=data_bar.query('(Bar not in @Bar_frequency) or (passanger not in
Bar_acceptance_1more_adultPass = data_bar.query('(Bar in @Bar_frequency) and (passa
Bar_acceptance_others = data_bar.query('(Bar not in @Bar_frequency) or (passanger n
print(f"Percentage of bar acceptance for all ({person_count_bar_all} person): {Bar_
print(f"Percentage of bar acceptance for 1more and 25+ years ({person_count_1more_a
print(f"Percentage of bar acceptance for others ({person_count_other} person):: {Ba
# Plot for Condition 1
plt.subplot(2, 1, 1)
plt.hist(data_bar.query('(Bar in @Bar_frequency) and (passanger in ["Friend(s)","Pa
plt.title('Histogram for people who go to a bar more than once a month and are over
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Plot for Condition 2
plt.subplot(2, 1, 2)
plt.hist(data_bar.query('(Bar not in @Bar_frequency) or (passanger not in ["Friend(
plt.title('Histogram for for all others')
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Adjust Layout
plt.tight_layout()
plt.show()
#data bar.info()
#data_bar['passanger'].value_counts() #Kid(s) 206 , Alone
#data_bar['occupation'].value_counts() #Farming Fishing & Forestry 9
```

Percentage of bar acceptance for all (2017 person): 0.41
Percentage of bar acceptance for 1more and 25+ years (195 person): 0.72
Percentage of bar acceptance for others (1822 person):: 0.38

Histogram for people who go to a bar more than once a month and are over the age of 25



- 6. Compare the acceptance rates between those drivers who:
- go to bars more than once a month, had passengers that were not a kid, and were not widowed OR
- go to bars more than once a month and are under the age of 30 OR
- go to cheap restaurants more than 4 times a month and income is less than 50K.

```
In [506...
          data_bar=data_filled.query('coupon=="Bar"')
          Bar_frequency=['1~3','4~8','gt8']
          # Condition 1: Go to bars more than once, had passengers that are not a kid, and ar
          condition_1 = (data_bar['Bar'].isin(Bar_frequency) ) & (data_bar['passanger'].isin(
          # Condition 2: Go to bars more than once and are under the age of 30
          condition_2 = (data_bar['Bar'].isin(Bar_frequency)) & (data_bar['age'] < 30)</pre>
          #Condition 3: Go to cheap restaurants more than 4 times and income is less than 50K
          income_range=['Less than $12500','$12500 - $24999','$25000 - $37499','$37500 - $499
          condition_3 = (data_bar['RestaurantLessThan20'].isin(["4~8","gt8"])) & (data_bar['i
          # Calculate acceptance rate for each condition
          acceptance_rate_1 = data_bar[condition_1]['Y'].mean()
          acceptance_rate_2 = data_bar[condition_2]['Y'].mean()
          acceptance_rate_3 = data_bar[condition_3]['Y'].mean()
          print(f"Percentage of bar acceptance for condition 1: {acceptance_rate_1:.2f}")
          print(f"Percentage of bar acceptance for condition 2: {acceptance_rate_2:.2f}")
          print(f"Percentage of bar acceptance for condition 3: {acceptance_rate_3:.2f}")
```

```
# Plot for Condition 1
plt.subplot(3, 1, 1)
plt.hist(data_bar[condition_1]['Y'], bins=5, color='blue', alpha=0.7)
plt.title('Histogram for people who go to bar once a month, had passengers that wer
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Plot for Condition 2
plt.subplot(3, 1, 2)
plt.hist(data_bar[condition_2]['Y'], bins=5, color='green', alpha=0.7)
plt.title('Histogram for for people who go to bar once a month, and are under the a
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Plot for Condition 3
plt.subplot(3, 1, 3)
plt.hist(data_bar[condition_3]['Y'], bins=5, color='red', alpha=0.7)
plt.title('Histogram for people go to cheap restaurants more than 4 times a month a
plt.xlabel('Bar Coupon Accepted')
plt.ylabel('Frequency')
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
# Adjust Layout
plt.tight_layout()
plt.show()
#data_bar.info()
#data bar['passanger'].value counts() #Kid(s) 206 , Alone
                                                                   1200
#data_bar['maritalStatus'].value_counts() #Widowed
                                                                  21
#data_bar['age'].value_counts() #Farming Fishing & Forestry 9
#data bar['RestaurantLessThan20'].value counts() #4~8
                                                            568
                                                                  , gt8
                                                                             186
#data_bar['income'].value_counts() # $37500 - $49999
                                                          267, $12500 - $24999
```

Percentage of bar acceptance for condition 1: 0.72 Percentage of bar acceptance for condition 2: 0.72 Percentage of bar acceptance for condition 3: 0.45

Histogram for people who go to bar once a month, had passengers that were not a kid, and were not widowed



Histogram for for people who go to bar once a month, and are under the age of 30



Histogram for people go to cheap restaurants more than 4 times a month and income is less than 50K



7. Based on these observations, what do you hypothesize about drivers who accepted the bar coupons?

```
print("According to the analysis, it turns out that\n \
1. The overall Bar coupon acceptance is less than 50%, i.e. 41%.\n \
2. People who go to Bar often will more likely to accept the Bar coupon for both ol
3. People make less than 50K income and go to cheap restaurants often are less like
")
```

According to the analysis, it turns out that

- 1. The overall Bar coupon acceptance is less than 50%, i.e. 41%.
- 2. People who go to Bar often will more likely to accept the Bar coupon for both ol d and young adults.
- 3. People make less than 50K income and go to cheap restaurants often are less like ly to accept the Bar coupon.

## **Independent Investigation**

Using the bar coupon example as motivation, you are to explore one of the other coupon groups and try to determine the characteristics of passengers who accept the coupons.

```
In [511... ## investigate the coffee house coupon acceptance because this is related to driver
## overall coffee house coupon acceptance

data_coffee=data_filled.query('coupon=="Coffee House"')
#data_coffee.shape
data_coffee.sample(5)

# Calculate the proportion of observations that chose to accept the bar coupon
acceptance_percent = data_coffee['Y'].mean()

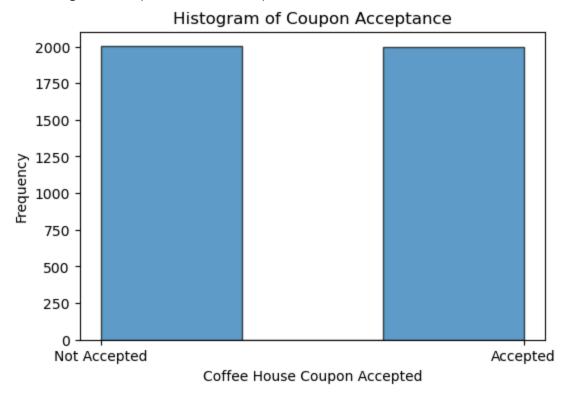
print(f"Percentage of acceptance of the coupon: {acceptance_percent:.2f}")
```

```
# Plot the histogram
plt.figure(figsize=(6, 4))
plt.hist(data_coffee['Y'], bins=3, edgecolor='black', alpha=0.7)

# Adding LabeLs and title
plt.xlabel('Coffee House Coupon Accepted')
plt.ylabel('Frequency')
plt.title('Histogram of Coupon Acceptance')

# Show the plot
plt.xticks([0, 1], ['Not Accepted', 'Accepted'])
plt.show()
```

Percentage of acceptance of the coupon: 0.50



```
In [523...
## coffee house coupon acceptance for these who went to coffee more 3 times a month
data_coffee[data_coffee['CoffeeHouse'].isin( ['never', 'less1', '1~3'])]
Coffee_acceptance_3less = data_coffee[data_coffee['CoffeeHouse'].isin ( ['never', 'lessa', 'gt8])]
Coffee_acceptance_3more = data_coffee[data_coffee['CoffeeHouse'].isin ( ['4~8', 'gt8])]

print(f"Percentage of Coffee acceptance for people who went to a Coffee 3 or fewer
print(f"Percentage of acceptance people who went to a Coffee more than 3 a month: {

# Create a Coffee plot to visualize the acceptance rates
plt.figure(figsize=(8, 6))
plt.bar(['3 or fewer visits', 'More than 3 visits'], [Coffee_acceptance_3less, Coff

# Add Labels and title
plt.xlabel('Number of Coffee Visits Per Months')
plt.ylabel('Acceptance Rate')
plt.title('Comparison of Coupon Acceptance Rate Based on Coffee Visits')

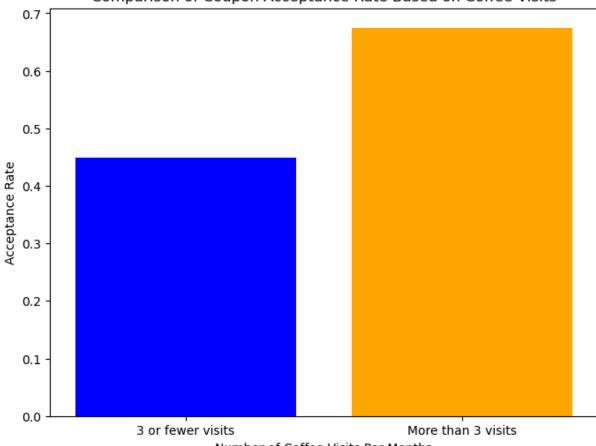
# Show the plot
```

```
plt.show()
data_coffee['CoffeeHouse'].value_counts()
```

Percentage of Coffee acceptance for people who went to a Coffee 3 or fewer a month: 0.45

Percentage of acceptance people who went to a Coffee more than 3 a month: 0.68





Number of Coffee Visits Per Months

```
Out[523... CoffeeHouse
less1 1075
1~3 1042
never 999
4~8 538
gt8 342
Name: count, dtype: int64
```

```
## coffee house coupon acceptanceby the group of coffee house visit refrequence
# Calculate the acceptance rate for each coffee visit frequency
acceptance_rate_by_coffee = data_coffee.groupby('CoffeeHouse')['Y'].mean()

# Display the acceptance rates for each group
print(acceptance_rate_by_coffee)

# Plotting the acceptance rates
acceptance_rate_by_coffee.plot(kind='bar', color='skyblue')

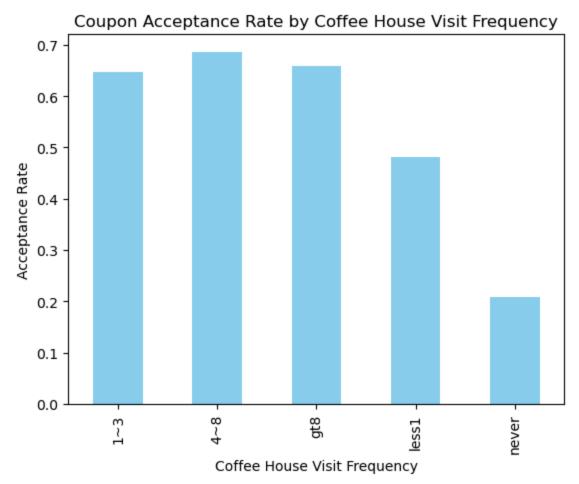
# Adding labels and title
```

```
plt.xlabel('Coffee House Visit Frequency')
plt.ylabel('Acceptance Rate')
plt.title('Coupon Acceptance Rate by Coffee House Visit Frequency')
```

## CoffeeHouse

1~3 0.647793 4~8 0.685874 gt8 0.657895 less1 0.481860 never 0.208208 Name: Y, dtype: float64

Out[527... Text(0.5, 1.0, 'Coupon Acceptance Rate by Coffee House Visit Frequency')



```
## coffee house coupon acceptance by the income
data_Coffee=data_filled.query('coupon=="Coffee"')

# Calculate the acceptance rate for each coffee visit frequency
acceptance_rate_by_income = data_coffee.groupby('income')['Y'].mean()

# Display the acceptance rates for each group
print(acceptance_rate_by_income)

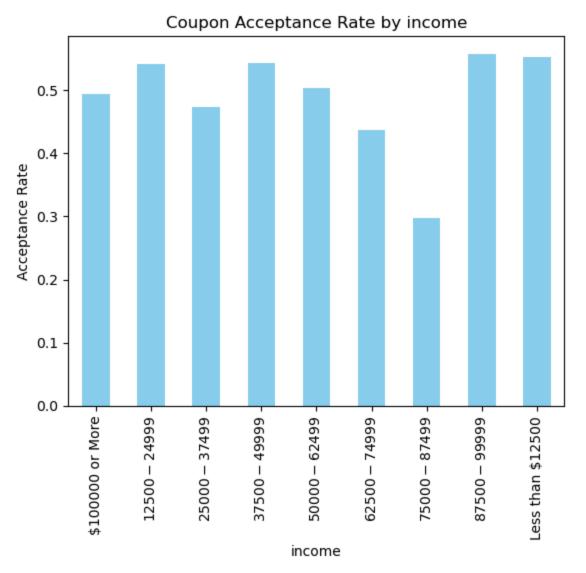
# Plotting the acceptance rates
acceptance_rate_by_income.plot(kind='bar', color='skyblue')

# Adding labels and title
```

```
plt.xlabel('income')
plt.ylabel('Acceptance Rate')
plt.title('Coupon Acceptance Rate by income')
```

income \$100000 or More 0.494382 \$12500 - \$24999 0.540404 \$25000 - \$37499 0.473438 \$37500 - \$49999 0.542373 \$50000 - \$62499 0.503650 \$62500 - \$74999 0.436364 \$75000 - \$87499 0.296610 \$87500 - \$99999 0.557196 Less than \$12500 0.551948 Name: Y, dtype: float64

Out[531... Text(0.5, 1.0, 'Coupon Acceptance Rate by income')



## coffee house coupon acceptance for people with different desitnations
# Calculate the acceptance rate for each coffee visit frequency
acceptance\_rate\_by\_destination = data\_coffee.groupby('destination')['Y'].mean()

```
# Display the acceptance rates for each group
print(acceptance_rate_by_destination)

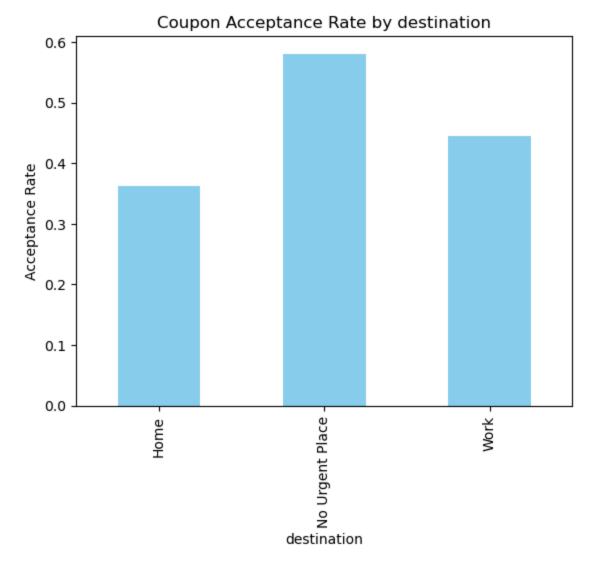
# Plotting the acceptance rates
acceptance_rate_by_destination.plot(kind='bar', color='skyblue')

# Adding labels and title
plt.xlabel('destination')
plt.ylabel('Acceptance Rate')
plt.title('Coupon Acceptance Rate by destination')
```

destination

Home 0.362069
No Urgent Place 0.580974
Work 0.445783
Name: Y, dtype: float64

Out[533... Text(0.5, 1.0, 'Coupon Acceptance Rate by destination')



```
In [535... ## conclusions
    print("According to the analysis, it turns out that\n \
    1. The overall Coffee coupon acceptance is 50%, a little interesting. \n \
    2. People who go to Coffee House often will more likely to accept the Coffee coupon
```

3. A surprise that the chance to accept the coffee coupon is about the same for dif
")

According to the analysis, it turns out that

- 1. The overall Coffee coupon acceptance is 50%, a little interesting.
- 2. People who go to Coffee House often will more likely to accept the Coffee coupo n. The chance is 50% if that person go to coffee house once a month.
- 3. A surprise that the chance to accept the coffee coupon is about the same for different income, especially if making less than \$62499. Maybe due to coffee is not expensive.

In [ ]:		