

Company Name: Ameren
Company Ticker: AEE US
Date: 2015-02-25
Event Description: Q4 2014 Earnings Call

Market Cap: 10,464.84
Current PX: 43.13
YTD Change(\$): -3.00
YTD Change(%): -6.503

Bloomberg Estimates - EPS
Current Quarter: 0.285
Current Year: 2.548
Bloomberg Estimates - Sales
Current Quarter: 1528.500
Current Year: 6231.444

Q4 2014 Earnings Call

Company Participants

- Warner L. Baxter
- Martin J. Lyons
- Michael L. Moehn
- Maureen A. Borkowski
- Douglas Fischer

Other Participants

- Julien Dumoulin-Smith
- Stephen Calder Byrd
- Steven I. Fleishman
- Paul Patterson
- Brian J. Russo
- Michael J. Lapidès

MANAGEMENT DISCUSSION SECTION

Warner L. Baxter

Business Highlights

EPS

- Today, we announced 2014 earnings of \$2.40 per share, within the upper end of our 2014 guidance range
- This represents a 14% increase over 2013 results
- This strong earnings growth reflected increased Illinois electric delivery and FERC-regulated transmission earnings under formula ratemaking, which were driven by infrastructure investments made to better serve our customers
- The earnings comparison also benefited from increased rates for Illinois natural gas delivery
 - Decreased interest charges
 - The substantial elimination of parent company costs previously allocated to the divested merchant generation business
 - And the absence of the Missouri fuel adjustment clause-related charge, taken in 2013
- Marty will discuss these and other 2014 earnings drivers in a few minutes

Strategy

- Turning to page 5

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- Last year at this time, we discussed how excited we were about our strategy for investing in and growing our rate-regulated electric and gas utilities in order to provide superior value for our shareholders and customers
- Today, I am pleased to report on our successful execution of this strategy in 2014
- The first element of our strategy is to invest in and operate our utilities in a manner consistent with existing regulatory frameworks
- Towards this end, in 2014, we allocated significant amounts of discretionary capital to those businesses where investment is supported by regulatory frameworks that provide fair, predictable, and timely cost recovery
- Our customers are seeing tangible results from these investment activities

ATXI

- In particular, we invested more than \$1B in our FERC-regulated transmission and Illinois electric and natural gas delivery infrastructure to better serve our customers
- Ameren Transmission Company of Illinois, or ATXI, began construction of the Illinois Rivers project and achieved all planned 2014 milestones
 - Land rights were obtained for approximately half of the properties along the project's route
- Construction was begun on six of the 10 substations, and nearly all of the foundations on an initial line segment were completed
- In addition, Ameren Illinois installed almost 47,000 new electric and 26,000 upgraded gas meters, exceeding the first-year goal of its Advanced Metering Infrastructure project

Ameren Missouri

- Further, Ameren Missouri placed into service several key infrastructure projects by year-end, including the new reactor vessel head at the Callaway Energy Center, additional environmental controls at the Labadie Energy Center, a major substation in St
- Louis, and the largest investor-owned solar generation facility in the state
 - These projects are already serving customers, improving reliability, and providing energy from cleaner generation sources, and they are eligible for inclusion in new rates expected to be effective by early June of this year

Illinois Commerce Commission

- We also achieved notable regulatory successes last year, including a constructive outcome in our Illinois electric delivery rate case
- In this case, the Illinois Commerce Commission authorized a rate increase of \$204mm, an amount that was within \$1mm of our updated request, demonstrating that the formula ratemaking framework is working as intended
- Even with this rate increase, rates are still expected to remain below 2011 levels for most customers
- Finally, we remain relentlessly focused on operational improvement and disciplined cost management as reflected in the significant reduction in parent company costs

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Clean Power Plan

- The second element of our strategy is to enhance regulatory frameworks and advocate for responsible energy policies
- On this front, the Illinois General Assembly overwhelmingly passed legislation extending the constructive, formula-based electric delivery rate framework by two years, through the end of 2019
 - This legislation has now been submitted to Governor Rauner
- Further, we aggressively advocated for responsible energy policies, notably in the environmental area
- In particular, we raised concerns regarding the impact on customers' rates and electric liability of the Environmental Protection Agency's proposed Clean Power Plan
 - But we did more than just raise concerns
- We offered pragmatic solutions to address these important concerns in our comments to the EPA's proposed rules in December
- The EPA is expected to finalize its rules later this year

Strategy

- Regarding the third element of our strategy, creating and capitalizing on opportunities for investment for the benefit of our customers and shareholders, I will highlight three areas of activity
- In October, we filed an updated integrated resource plan with the Missouri Public Service Commission outlining our ongoing transition to a cleaner and more fuel-diverse generation portfolio in a responsible fashion over the next 20 years
 - This plan maximizes the use of our current coal-fired generation fleet for the benefit of our customers while leveraging energy efficiency and investments in renewables, environmental controls, and gas-fired generation to meet future needs in an environmentally balanced manner

Callaway Nuclear Energy Center

- And the plan also includes extending the useful life of our Callaway Nuclear Energy Center from 40 to 60 years
- Our preferred [ph] plan (8:43) is also projected to achieve the ultimate carbon emission reductions proposed by the EPA in its Clean Power Plan by 2035 rather than the EPA's final target date of 2030 or its aggressive interim target dates beginning in 2020
- Importantly, our plan will significantly reduce reliability issues and economic costs of the Clean Power Plan for our customers while still achieving significant carbon emission reductions

Transmission Team

- Next, our transmission team continues to identify reliability projects that are important for customers here in our service territory while pursuing additional competitive investment opportunities both here and beyond as we work to leverage our success as an experienced transmission developer and operator
- Finally, we will continue to move forward in executing our Illinois Modernization Action Plan or MAP, for upgrading our electric and natural gas delivery systems

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Strategy

- Turning now to page 6
- In summary, the successful execution of our strategy last year delivered positive results for both our customers and shareholders
- On the operating front, it was another year of solid safety performance, as well as strong electric distribution system reliability and baseload energy center performance
 - In addition, our electric rates remained well below regional and national averages, and customer satisfaction improved

Return on Equity

- Moving to financial performance, we delivered strong earnings growth in 2014, as I previously mentioned
- Ameren as a whole also earned a higher return on equity
- Further, the board of directors expressed confidence in our long-term outlook by increasing our quarterly dividend while we maintain financial strength and flexibility
- I am pleased with the progress we made last year, and we are continuing the momentum into this year

Earnings Growth

- Turning now to page 7
- We anticipate that 2015 will be another year of solid earnings growth, with results expected to be in a range of \$2.45 to \$2.65 per share
- The primary growth drivers are noted on this page, and Marty will discuss them in more detail in a few minutes

Capital Investment Plan

- Turning to page 8
- Here we note key areas of focus for this year as we continue to execute our strategic plan
- Our FERC-regulated transmission businesses will advance to regional multi-value and local reliability projects included in our 2015 through 2019 capital investment plan
- Further, our transmission team continues to pursue projects that enhance the reliability, safety, and efficiency of the grid in our service territory, in MISO, and in neighboring regional transmission organizations, including competitive opportunities under FERC Order 1000

Equity

- In addition, we are working to obtain constructive outcomes in the complaint cases pending at the FERC that seek to reduce the base allowed return on equity for transmission owners in the MISO region, including Ameren Illinois and ATXI
- On the matter of allowed returns, I am pleased to note that, effective January 6 of this year, the FERC approved our request for an ROE incentive adder of up to 50BPS for both Ameren Illinois and ATXI to reflect our participation in the regional transmission organization

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Illinois Electric and Natural Gas Delivery

- Moving to Illinois electric and natural gas delivery, Ameren Illinois will carry on investing in infrastructure improvements under its Monetization Action Plan, which is designed to extend through 2021
- This plan includes the installation of approximately 780,000 advanced electric meters and the upgrading of approximately 470,000 gas meters by the end of 2019, including approximately 140,000 electric and 73,000 gas meters this year
- To support the execution of our modernization plan, we are working to ensure that legislation extending electric formula rate-making through 2019, which I already discussed, becomes law

Gas Business

- Regarding our Illinois natural gas delivery service, last month we filed a request with the Illinois Commerce Commission for an increase in rates to be effective at the beginning of 2016
- In Illinois, we were able to use a forward test year to establish rates in our gas business in order to mitigate regulatory lag
- Successfully advancing this request through the regulatory process will be a key area of focus this year
- In addition, we began using the Illinois gas infrastructure rider last month
 - This rider facilitates needed projects to upgrade aging infrastructure, which will improve reliability and safety for our customers while providing timely recovery of and returns on our investments

Missouri Business

- Moving now to our Missouri business, we are working diligently to achieve a constructive outcome in our pending electric rate case
- As we reported in our Form 8-K filed last Friday, we learned of an inadvertent disclosure of settlement offer exchanges among Ameren Missouri, Missouri Public Service Commission staff, and interveners in the pending electric rate case
- The disclosure arose as a result of the distribution of an incorrect email list that included individuals not authorized to receive confidential settlement proposals
- The email list was corrected immediately upon discovery of the error, and appropriate actions were promptly taken under Regulation FD.
- Any further settlement negotiations have been and will continue to be private among the appropriate parties
- As you know, the hearings in the case commenced on Monday of this week
 - Marty will provide you with some more information on this case in a moment

Regulatory Framework

- Modernizing Missouri's regulatory framework also remains a high priority
- We are seeking a framework that reduces regulatory lag and supports increased investment to upgrade the state's aging electric infrastructure

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- Toward that end, we continue to educate key Missouri stakeholders, including several freshman legislators, and advocate for legislation that would improve the regulatory framework to support investment
- Legislation has been filed in the Missouri Senate and House of Representatives that is consistent with legislation filed in 2014
 - It is simply premature at this point to speculate whether this legislation will move forward and be enacted
- As we have stated in the past, the execution of our plan is not contingent on the passage of legislation in Missouri
- Having said that, we strongly believe a modernized framework that supports investment to replace aging infrastructure is clearly in the best long-term interests of our customers and the State of Missouri

MEEIA

- Speaking of modern, constructive regulatory frameworks, we have asked the Missouri Public Service Commission to approve a new energy-efficiency plan under the Missouri Energy Efficiency Investment Act or MEEIA
- This plan will begin in 2016 and continue through 2018 and would follow on the heels of our successful current energy-efficiency plan
 - We expect to receive a decision on this request later this year
- Earlier, I discussed our advocacy for responsible energy policies related to the proposed EPA carbon emission rules

EPA's

- We do so because we simply believe it is the right thing to do for our customers, our country, the environment, and our shareholders
- And to be clear, should the EPA's final regulations withstand the legal challenges it will certainly face and ultimately require us to reduce our carbon emissions in a manner different from our current plan, we expect that our prudent investments to comply with these regulations will be fairly treated by our regulators as they have been in the past
- Finally, we will continue our ongoing efforts to relentlessly improve operating performance, including disciplined cost management

Long-Term Total Return Outlook

- Moving on to page 9 and our long-term total return outlook
- A year ago, we laid out a comprehensive plan to grow earnings over the five-year period ending in 2018
- Today, we are pleased to reaffirm that outlook, as we continue to expect EPS to grow at a 7% to 10% compound annual rate from 2013 through 2018
- Like last year, this earnings growth outlook accommodates a range of Treasury rates, sales growth, spending levels, and regulatory developments
 - That said, our earnings growth outlook is primarily driven by strong rate base growth

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Investments

- Looking to the five-year period 2014 through 2019, we expect rate base to grow at a solid 6% compound annual rate
- We have a strong pipeline of investments that will bring superior value to our customers and shareholders over the next five years and beyond
 - Those investments include strengthening our electric distribution system and installing electric and gas smart meters consistent with the 10-year Illinois Modernization Action Plan
- In addition, we will make meaningful investments in our Illinois gas business to upgrade its metering equipment while also replacing and modernizing certain mains, lines, and controls to ensure safety and reliability
 - We will also execute on an extensive list of local transmission reliability projects while competing for FERC Order 1000 projects

Missouri

- And in Missouri, we will make disciplined investments to replace aging transmission and distribution infrastructure while continuing our transition to a cleaner, more diverse generation portfolio in a responsible fashion
- These will include investments necessary to maintain the reliability of and add further environmental controls to our existing coal-fired energy centers
 - It will also include the addition of renewable resources

Dividend

- Looking ahead, we will also remain focused on our dividend, as we recognize the importance of our dividend to our shareholders
- The action our board of directors took to increase the dividend last October was indicative of this, as well as the confidence we have in the long-term outlook of our regulated utility businesses
 - We continue to expect our dividend payout ratio to range between 55% and 70% of annual earnings
- Of course, future dividend increases will be based on consideration of, among other things, earnings growth, cash flows, and economic and other business conditions
- And as I stated a moment ago, we are focused on delivering strong earnings growth as we execute our well-defined strategic plan

Strategy

- In closing, we are successfully executing our strategy across the board, and I am firmly convinced that continuing to do so will deliver superior value to both our customers and our shareholders

Martin J. Lyons

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FERC-Regulated Transmission Business

- Turning now to page 11 of our presentation
- As Warner already noted, today we reported earnings of \$2.40 per share for 2014 compared to \$2.10 per share for 2013
- Key drivers of this increase are listed on this page
- Factors favorably affecting the earnings comparison included increased Illinois electric delivery and FERC-regulated transmission earnings totaling \$0.11 per share
- And I will note that this amount is net of a reserve for a potential reduction in the allowed return on equity for our FERC-regulated transmission businesses
- The reserve stems from the pending complaint cases at FERC which have the potential to reduce the current 12.38% base allowed ROE for these services
- Our reserve calculation assumes the FERC will use a methodology similar to that used in its 2014 order for ISO New England
- Further, this reserve reflected an ROE reduction retroactive to November 2013, when the initial complaint case was filed

Interest Charge

- Other factors positively affecting the comparison of 2014 earnings to prior-year results included increased rates for Illinois natural gas delivery service effective January 2014, as well as decreased interest charges
- The latter reflected the May 2014 maturity of high-coupon parent company notes, which was funded with lower-cost short-term debt
- Interest charges also declined as a result of a December 2014 Illinois regulatory decision allowing recovery of the majority of debt redemption costs initially disallowed and charged to earnings in 2013

Missouri FAC Treatment

- In addition, the absence of the 2013 charge related to Missouri FAC treatment of certain prior-period wholesale sales had a positive impact on the earnings comparison
- Finally, temperatures had an estimated \$0.01 per share positive effect on earnings compared to 2013, as a colder winter in early 2014 was largely offset by a milder summer
- Factors having a negative effect on the earnings comparison included increased depreciation and amortization expenses and a higher effective income tax rate

Operations and Maintenance Expenses

- In addition, operations and maintenance costs not subject to formulaic rate-making, riders, or trackers increased y-over-y
- While such operations and maintenance expenses increased at our utilities as a result of our efforts to improve service to our customers, these increases were partially offset by lower parent company costs, reflecting the substantial elimination of business and administrative costs previously incurred to support the divested merchant generation business

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State's Energy Efficiency Investment Act

- Before I conclude my discussion of 2014 earnings, I would like to touch on electric sales results for the year
- We estimate that weather-normalized kilowatt-hour sales to residential and commercial customers increased nearly 1% in Illinois but declined by nearly 1% in Missouri
 - However, we calculate that these sales would have increased about 0.5% in Missouri, excluding the effect of our energy-efficiency programs
- In Missouri, the earnings impact of reduced electric sales volumes resulting from our energy-efficiency programs is mitigated by revenue recovery under the state's Energy Efficiency Investment Act
- Kilowatt-hour sales to industrial customers in Illinois and Missouri declined a combined 1.5%
 - However, in Missouri, such sales would have increased if not for a late-year decline in sales to Noranda Aluminum, Ameren Missouri's largest customer
- Kilowatt-hour sales to Noranda declined because of operational issues at their plant, which they have characterized as temporary

Infrastructure Investments

- Turning to page 12, I will now briefly update you on select matters pending before our state and federal regulators
- In Missouri, the focus is on our pending request for an increase in electric rates to recover higher net energy costs and to recover and earn a fair return on infrastructure investments made for the benefit of our customers
- The request also reflects increased taxes, rebates paid for customer-installed solar generation, and other costs
- Our rate increase request has now been updated for true-up items agreed to by parties to the case
- Rate base, capital structure, and certain revenue and expense items have been trued up through year-end 2014, and net energy costs and payroll costs have been trued up through January 1, 2015

Missouri Public Service Commission

- In addition, we reached a partial settlement with the staff of the Missouri Public Service Commission and certain interveners on certain revenue requirement issues and filed it with the commission on Monday
- Reflecting the true up and this settlement, our updated rate increase request is approximately \$190mm annually, comprised of approximately \$100mm for increased net energy costs and approximately \$90mm for other costs, including our requested return on equity
 - This updated request incorporates electric service rate base of approximately \$7 billion, a reduction from the \$7.3B contemplated in our initial filing, primarily due to the extension of bonus depreciation through 2014
- Hearings before the Missouri Public Service Commission began on Monday and are scheduled to continue for a few weeks
- A decision from the Missouri Public Service Commission is expected by May, with new rates expected to be effective by early June
 - More details on this case are provided in the appendix to today's presentation

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Illinois Commerce Commission

- Moving to regulatory matters pending at the Illinois Commerce Commission
- Warner mentioned that we filed a request for an annual increase in natural gas delivery rates of \$53mm last month
 - This case is based on a future test year ending in December 2016 and includes a request for a decoupling mechanism that would permit us to collect our authorized revenue requirement from residential and small non-residential customers independent of sales volume fluctuations
- We expect the Illinois Commerce Commission to issue a decision in this case by December, with new rates effective by January of next year
- A summary of this filing is also included in the appendix to today's presentation

FERC Approval

- Finally, the previously mentioned complaint cases seeking to reduce the allowed ROE for MISO transmission owners, including Ameren Illinois and ATXI, are pending at the FERC
- Last month, the FERC established a schedule for the initial case
 - This schedule calls for hearings to begin August 17, with an initial order from an administrative law judge expected by the end of November of this year and a final order from the FERC expected next year
- I'm pleased to note that the FERC approved, effective January 6 of this year, our request for an ROE incentive adder of up to 50BPS for both Ameren Illinois and ATXI to reflect their participation in a regional transmission organization
- Collection of this adder will be deferred until the ROE complaint cases are resolved

Earnings Guidance

- Moving to page 13 of our presentation
- Next, I would like to discuss our 2015 earnings guidance
- As Warner stated, we anticipate that 2015 will be another year of solid earnings growth, with per-share results anticipated to be in a range of \$2.45 to \$2.65 per share
 - This expected growth is largely driven by the increases in FERC-regulated transmission and Illinois electric delivery rate base noted on this page
- Like 2014 results, our projected 2015 electric transmission earnings include a reserve for a potential reduction in the current MISO base allowed ROE, but also incorporate the 50-basis-point ROE adder effective January 6
- Further, our expected Illinois electric delivery earnings incorporate a formula-based ROE of 8.8% using a forecast of 3.0% for the 2015 average 30-year Treasury bond yield
- Our 2015 Illinois electric delivery guidance also reflects the absence of \$0.03 per share 2014 benefit from a regulatory decision allowing recovery of the majority of previously disallowed debt redemption costs

Callaway Energy Center

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- Looking now to Ameren Missouri, projected 2015 earnings will benefit from the absence this year of a nuclear refueling and maintenance outage at the Callaway Energy Center
- Such outages typically occur every 18 months, and the next one is scheduled for the spring of 2016
 - In addition, new higher Missouri electric delivery rates are expected to become effective in early June
- Until these new rates are effective, Missouri earnings will be negatively affected by regulatory lag, reflecting the absence of return of and on investments in projects completed since our last rate case, including the major projects that entered service late last year

Illinois and Missouri Utilities

- Before I leave the discussion of 2015 expectations for our Illinois and Missouri utilities, I would like to mention our sales outlook and temperature effects
- Off to the right on page 13, you see that a return to normal temperatures in 2015 would reduce Ameren's earnings by an estimated \$0.03 per share compared to 2014
- Further, we expect weather-normalized kilowatt-hour sales to residential and commercial customers to decrease by approximately 0.5% compared to last year, with higher sales to commercial customers more than offset by lower sales to residential customers as a result of our energy-efficiency programs
- Net of the effects of Missouri's energy-efficiency programs, we expect Ameren-wide kilowatt hour sales to residential and commercial customers to be roughly flat

Industrial Customers

- Turning to industrial customers
- Kilowatt-hour sales to this group are expected to increase approximately 2.5% compared to last year, with the larger part of that growth expected to come in Illinois
- As I previously mentioned, the earnings effect of reduced Missouri electric sales volumes due to our energy-efficiency programs is mitigated under our MEEIA plan
- Further, the earnings impact of kilowatt-hour sales fluctuations in Illinois is limited by the 50-basis-point collar around the allowed ROE for our delivery service business
- Before moving to page 14, I do want to highlight that we recognize that investors are interested in understanding the sensitivity of our earnings outlook to changes in our allowed ROEs, given our formulaic ratemaking and pending rate cases
 - Therefore, on this page, we have provided estimates of 2015 EPS sensitivity associated with hypothetical changes in allowed ROEs

Parent and Other Costs

- Moving then to page 14
- Parent and other costs are expected to decline as a result of a full year of interest cost savings related to the previously mentioned May 2014 maturity of high-cost parent company debt
 - We also forecast our 2015 effective income tax rate will be about 38%, a decrease of approximately 1 percentage point from the 2014 effective rate

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- Finally, this earnings guidance incorporates average basic common shares outstanding of 242.6mm, unchanged from the prior-year level

FCF

- Continuing on page 15
- For 2015, we anticipate negative FCF of approximately \$500mm
- On the right side of this page, we provide a breakdown of our \$1.96B of planned 2015 CapExs
- We plan to fund this year's negative FCF and debt maturities with a mix of long and short-term borrowings, including expected long-term debt issuances of \$500mm

CapEx and Tax Assets

- Turning to page 16 of this presentation
- Here we provide an overview of our \$8.9B of planned, regulated CapExs for the 2015 through 2019 period
- The expected funding sources for these infrastructure investments are listed on this page
- In particular, we expect to benefit from approximately \$1.1B to \$1.2B of income tax deferrals and tax assets over this period
- The expected changes in deferred taxes are driven primarily by our planned CapExs
- The tax assets include approximately \$715mm of federal and state net operating loss carry-forwards, federal and state income tax credit carry-forwards, and expected income tax refunds and tax overpayments at year-end 2014
- Approximately \$440mm of these tax assets are at the parent company and are not currently earning a return
 - These tax assets are expected to be realized into 2017

Credit Metrics

- As I previously mentioned, we do not expect to issue any additional common shares in 2015
- Further, we do not plan to issue additional common shares via public offering through 2019
- Should we decide to issue additional equity at some point over this five-year period, we would expect to do so by issuing new shares through our dividend reinvestment and 401(k) plans
 - We remained committed to funding our CapExs in a manner that maintains solid credit metrics, and this is reflected in our capitalization target of around 50% equity

ATXI

- Moving to page 17
- We plan to invest a substantial \$2.3B in FERC-regulated projects over the five years ending in 2019, with \$1.3B of this at ATXI and the remaining \$1B at Ameren Illinois
- Here we provide an updated cost estimate for the Illinois Rivers Project, incorporating the final route approved by the Illinois Commerce Commission
- The updated cost estimate for ATXI's investment in the project is \$1.3B, compared to our prior estimate of \$1.1B

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- In addition, Ameren Illinois is building parts of the project that connect its transmission system to ATXI's portion of Illinois Rivers' at multiple points
 - These expenditures, as well as local reliability and expansion investments, for which there continues to be a need, are included in Ameren Illinois' five-year spending plan
- The entire Illinois Rivers project represent an estimated investment of \$1.4B.
- I'm pleased to report that the project is progressing as planned, and we continue to expect the first section to be completed in 2016, with the last section slated for completion in 2019

EPS Growth

- Now turning to page 18, I will summarize
- We delivered strong 14% EPS growth in 2014 and are successfully executing our strategy
- As a result, we expect to again deliver solid earnings growth in 2015 compared to 2014
 - We also reaffirm that EPS are expected to grow at a strong 7% to 10% compound annual rate from 2013 through 2018
- Of course, long-term earnings growth is driven by investment in utility infrastructure for the benefit of our customers

Annual Rate Base Growth and Dividend

- We expect 6% compound annual rate base growth over the five-year period of 2014 through 2019 based on a transparent mix of needed transmission, distribution, and generation investments across multiple regulatory jurisdictions
- We believe this highly visible growth is outstanding as compared to our peers
- Finally, Ameren's \$1.64 per share annualized dividend rate provides investors with a current yield of approximately 3.8%
- In our view, this expected earnings and rate base growth, coupled with our dividend yield, add up to a very attractive total return proposition for investors

QUESTION AND ANSWER SECTION

<Q - Julien Dumoulin-Smith>: All right. Indeed. Excellent. So perhaps the first quick question on the CAGR, if you will, just – why not roll forward and have a consistent rate base EPS CAGR? Anything in particular, particularly as you think about earnings in 2019, or was this just kind of a fluke?

<A - Martin J. Lyons>: Well, I would not call it a fluke. No, look, we felt that it would be good to continue to provide updates to the guidance that we provided last year. We put a stake in the ground that we expected to grow earnings 7% to 10% from 2013 to 2018. And I think it's certainly important that we continue to let you know where we track against that. As I said on the call, longer term, we really believe that growth in this business is driven by our rate base growth, and longer term certainly plan to provide the rate base growth outlook that we've provided. So we think that's a good basis going forward to continue to provide the longer term outlook.

<Q - Julien Dumoulin-Smith>: Okay. Fair enough. Moving into some of the details here, as you think about gas and specifically the new rider, is there kind of a full-year contribution here in 2015, or should we think about it as somewhat lagged into 2016 as kind of the benefits fully accrue?

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<A - **Martin J. Lyons**>: Again, you're talking about the gas business in Illinois, the rider we're using there?

<Q - **Julien Dumoulin-Smith**>: Yeah.

<A - **Martin J. Lyons**>: Really the benefits should be primarily realized this year. As we utilize that rider, there's a very small lag associated with that rider of only a couple of months, so that the benefits really realize beginning in 2015 in using that rider.

<Q - **Julien Dumoulin-Smith**>: Great. And then, a little nitpicky here, but why the reserve now on the ROE for the transmission side? What triggered that, I suppose, if I can ask?

<A - **Martin J. Lyons**>: Yeah. What really triggered that is, as we looked at it – we certainly study the orders that FERC's given, not only in ISO New England but with other companies that come before them. There was a December order that FERC issued relative to another company, which we believe gave better clarification as to how the FERC's going to think about computing the ROEs for the various refund periods that exist with respect to these complaint filings. So using the ISO New England, as well as the guidance provided in that other FERC order, we felt that we could reasonably estimate a reserve to book, thought it was prudent to do so, prudent to get that reserve booked and behind us. And so, therefore, we've done that. You didn't ask specifically about the amount, but I can tell you that the reserve that we recorded gets you to an ROE about at the same place that the FERC landed in the ISO New England order.

<Q - **Stephen Calder Byrd**>: Wanted to just talk about the resource plan and EPA regulation. Assuming that later this year we do receive a plan that looks a lot like the draft plan that we received, could you talk a little bit about, I guess, how you think and your constituents think about the timing for actually executing the plan? There's always litigation around big, big plans such as this from the EPA. But curious, in the face of that, do you see a need and a desire to try to at least start to move forward with your plan to move towards compliance, or would there be a delay before moving forward, given the litigation? How do you think about that?

<A - **Warner L. Baxter**>: Yeah Stephen, this is Warner. Of course, if the EPA issues a Clean Power Plan which is very identical to what the rules are as they've been proposed today, of course, we will move forward to be in compliance with that plan, recognizing, as you rightfully point out, there will be litigation, we believe, surrounding this plan for several years, which is, as you probably know, one of the issues that not just we but many in the industry have raised. But we will do our best to operate under that, but as we've raised to others, we have concerns with not just the economic impacts, but I think what you're starting to see in these hearings that the Federal Energy Regulatory Commission are conducting are that there are real concerns about reliability risk, significant concerns. And so we're hopeful that the EPA is listening very carefully to the concerns that we're raising, those concerns that are being raised in the industry, but also by those that are experts in the industry, to ensure reliability and, frankly, those outside of the industry. So we're hopeful that the EPA, in listening to that, will make modifications to that rule to make it acceptable, if that rule ultimately withstands the legal challenges.

<Q - **Stephen Calder Byrd**>: Great. That's helpful. And just switching over to transmission, just curious as you think about integrating other utilities in, I'm thinking about Entergy, but more broadly additional transmission planning, it looks like you're prosecuting well on existing projects. But maybe just at a high level, if you could speak to potential for additional transmission spend.

<A - **Warner L. Baxter**>: As we pointed out during the call – this is Warner again – we think that the opportunities are really twofold. Number one, while we've talked a lot about the FERC 1000 projects, we sit there – we sit among the seams of SPP, certainly, we have opportunities within MISO, especially with the addition of Entergy, and of course within the seams of PJM. And because of all those things, we believe that there continue to be robust opportunities for us to make proposals, and combine that with our operating experience and our knowledge of the system, we believe we have a very good opportunity to enhance our transmission spend and investment because of those.

But I wouldn't stop there. We've taken a hard look, and continue to do so, in terms of just local reliability projects to continue to improve the system for our customers here within both Missouri and Illinois, as well as in opportunities that

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would enhance just within MISO. And so, Stephen, I see that with – putting those two things combined, we see meaningful investment opportunities in the transmission business, and especially that's fruitful when you have a framework which is supportive investment in transmission.

<Q - Steven I. Fleishman>: Had a couple kind of specific questions related to your ROE and interest rate assumptions. So first on the Illinois business, it looks like in 2015, you're using a 3% 30-year. So, if you assumed it stayed flat through 2018, I assume your core base is off like the forward curves for the 30-year or something. Is that how you – ?

<A - Martin J. Lyons>: Yeah. When we do our planning, certainly, we look to blue-chip estimates of economists that are out there in terms of where they see the interest rates going and – which is where we get the 3%, honestly, is looking at consensus forecast for interest rates for 2015, and then they obviously project out beyond that.

<Q - Steven I. Fleishman>: But if you stayed at 3% over your five-year growth period, you'd still be within your range but at the lower end maybe or lower half? Is that what you're saying?

<A - Martin J. Lyons>: Fair question, Steve, and the answer to that is yes. I mean, if you took the ROEs that are embedded in our guidance this year for 2015 and you held those constant out through 2018, we project that we would be within that 7% to 10% range, as you mentioned, albeit at the lower end of the range, perhaps, but clearly within the range.

<Q - Steven I. Fleishman>: Okay. And then a little more explicitly on the FERC transmission ROE aspect and the reserve you're taking and assumptions. So you mentioned you're using the FERC New England methodology, and it happens to come up with kind of roughly similar actual number range. Is that what – to clarify, is that what you said?

<A - Martin J. Lyons>: Yeah, Steve, that's right. I think that – obviously, we've got an ongoing case. We don't think that we want to get into the details of the computation, and we'll let our testimony in that case speak for itself over time. But I did want to give some sense for the accounting reserve that we booked, and I would tell you that the reserve we booked reflects an ROE similar to the outcome of that ISO New England case.

<Q - Steven I. Fleishman>: Okay. And then how about in terms of the incentive aspect? So you're adding the 50BPS adder, but you're also including a similar kind of incentive cap that was in that case?

<A - Martin J. Lyons>: I would say that, Steve, so for the historical period, 2014 back to late 2013, we didn't reflect any kind of an adder, any kind of 50-basis-point adder. Going forward, however, in 2015, what has been embedded in our guidance is – I would say, take that – approximately take that ISO New England outcome, add 50-basis-point adder, and that's about what we've got reflected in our guidance for 2015.

<Q - Steven I. Fleishman>: Okay. And just to sum up on all this, if you on the FERC transmission business and ROEs, as you go through the period, if you're assuming higher interest rate as you are in Illinois, do you assume you go back into FERC and seek higher ROEs, or do you assume it stays at this reduced level that you're reserving at?

<A - Martin J. Lyons>: I think, Steve, over time we'll have to assess that. We'll have to see how these cases come out and then assess through time how we'll go about updating FERC ROEs through time. So I don't want to get into exactly what we've got embedded in our 7% to 10% growth in our own plan going forward for FERC. As I mentioned, if you took the current ROEs embedded in our 2015 guidance and held them constant through 2018 without any change, you'd stay within that 7% to 10%. You would have to believe – I guess what I would agree with you on is that, over time, if we see cost of capital rising, if we believe it's prudent to adjust the ROEs upward, we'd certainly take action and pursue that with the FERC.

<Q - Paul Patterson>: Just wanted to touch base with you on – just to clarify exactly what was sort of settled on Monday in Missouri and what was left out. So you guys are asking for \$190mm. You broke out the components of that pretty well. I'm just sort of trying to getting a sense as to what was settled and what wasn't settled, I guess, in the case, if you could just elaborate a little further on that, on Monday, the non-unanimous settlement that you guys filed.

<A - Michael L. Moehn>: Sure. Paul, this is Michael Moehn. In terms of what was settled – and it is public and so you can get the stipulation and agreement – it was a lot of issues, our payroll, incentive compensation, advertising, board

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fees and –

<Q - Paul Patterson>: I guess what I was wondering is what's not settled, I guess, or what's – do you follow what I'm saying? I mean, what's still contested that you guys have left open? Do you follow me?

<A - Michael L. Moehn>: Yeah. So the large issues that are open were obviously return on equity. We have some tax issues that are open today. Obviously, the trackers, the FAC, the Office of the Public Counsel is proposing to remove that tracker or change the sharing percentage. Staff is proposing to remove the storm tracker. There's some meaningful depreciation issues that are still open today, and there are a few amortization issues that are at risk as well.

<Q - Paul Patterson>: So the bid and the ask, I guess, between staff and you? Do we have an updated number on that?

<A - Martin J. Lyons>: No. Steve – sorry, Paul. No. We don't have, really, I can't say, a good point estimate for where the staff is today. We did put sort of a stake in the ground here in terms of our own position, which is – obviously, we know our own position, which is in the back, you'll see \$190mm. \$100mm of that's net energy costs. About \$90mm of it's other costs.

I can tell you that in terms of – from the original case that we filed to the case that we have today, our non-fuel ask is down about \$45mm. That's probably \$25mm to \$30mm due to lower rate base, primarily bonus depreciation. The other \$15mm to \$20mm is due to updates of pension, post-retirement medical, and active medical. So a lot of those costs are – actually go through riders and trackers, but gives you a little bit of a sense for how our position moved from the original position to where we are today. Michael provided you some of the color on some of the positions that the other parties have taken; we've provided an overview or summary of that in our materials as well in the appendix, but can't give you, as I sit here today, an exact bid-ask spread.

<Q - Paul Patterson>: Okay. And then you mentioned the seams opportunity that you guys have, which makes a lot of sense. But, as you know, there's also a proceeding or a couple – well I guess sort of a generalized, generic proceeding with respect to MISO PJM on capacity transfer and day-ahead and a whole variety of other things. And although it's been moving slowly in some respects, it's moving. It appears to be, at least. And FERC has recently put out an order and stuff on it. I'm just wondering, do you have any perspective on that, and could that impact your transmission opportunities depending on how that unfolds, or are those transmission opportunities there pretty much regardless of what happens with this generic PJM-MISO seems –

<A - Warner L. Baxter>: Yeah, Paul. I'm sorry, I didn't mean to interrupt you, Paul. Anything else?

<Q - Paul Patterson>: No, no that's [indiscernible] (53:28)

<A - Warner L. Baxter>: No, that's fine. No, I appreciate that. Maureen Borkowski, who is the President of our Transmission organization, she can probably touch on some more of the details around those current proceedings. So, Maureen?

<A - Maureen A. Borkowski>: Yeah, this is Maureen. Hi, Paul. I think you're correct that certainly the things that go on in that capacity and the resource adequacy marketplace do affect the opportunities in the Transmission business. Obviously we've been continuing to be active participants in PJM solicitations for internal projects but also have continued to look at any kinds of cross-border transmission projects between MISO and PJM that would improve power transfers, both energy and capacity. So I think you're right on that there are definitely opportunities there.

<Q - Paul Patterson>: Okay. And then just on the Missouri legislation, where do we sort of stand on that, and how does it look vis-à-vis last year's efforts?

<A - Michael L. Moehn>: Yeah. Again, Paul, this is Michael Moehn. And as Warner said, I mean, it is similar legislation, the Senate Bill 310, House Bill 925 is very similar to last year. I think we're early in the session. So it's difficult to speculate sort of the outcome. I mean, we're spending a lot of time with various stakeholders, again, explaining – there's a lot of freshman legislators there – explaining to them the importance of this legislation, the need to modernize the regulatory framework, to get working on the aging infrastructure issue. We're certainly mindful that all of the utilities in Missouri are in for rate cases, and so that's just a factor that we have to be aware of. But as we've

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said in the past, I mean, we're going to continue to pursue this and be relentless about trying to get it across the finish line. But I think it's probably a bit premature to speculate the outcome.

<Q - Paul Patterson>: Okay. Anything specifically different than the last couple years politically that we should be thinking about?

<A - Michael L. Moehn>: I'm sorry?

<Q - Paul Patterson>: Anything specifically different than the last couple – I mean, you guys have made these efforts before. Is there anything in the environment that you might want to point to as being perhaps more constructive for you to get this [indiscernible] (55:44)?

<A - Michael L. Moehn>: I think the environment is really about the same at this point. I think there's probably better understanding of the issue today as we continue to spend more and more time with folks about how serious the aging infrastructure issue is and trying to address it. But beyond that, the environment is very similar.

<Q - Paul Patterson>: I see.

<A - Warner L. Baxter>: I would just add one other thing, Paul, which I think is helpful, is we've certainly, in the conversations that we had in Missouri, we point to the success that we continue to have with constructive legislation in Illinois, not how it's only improving the reliability, not only how Richard and the Illinois team continue to hit their metrics, but also how they're creating jobs. And so all those things are right across the river, and those are important conversations that we continue to point out because we see that as really the opportunity for Missouri to do something in the future. So, with a little bit more history behind that, we think that is another important aspect of our conversation today.

<Q - Brian J. Russo>: You mentioned the 3% 30-year Treasury rate assumption in the 2015 guidance. Could you just remind us – I assume that's at the midpoint of your guidance. But if interest rates sort of change say 25BPS relative to that 3% assumption, what's the EPS impact?

<A - Martin J. Lyons>: Sure. At 25BPS, it's probably a penny to a penny and a half. We actually did provide a sensitivity, when you take a look at slide 13 – it's in kind of small print, I recognize – but in the Ameren Illinois electric delivery section we note that a 50-basis-point move in ROE would change the EPS about \$0.025. So obviously 25BPS would be about half of that.

<Q - Brian J. Russo>: Okay. Got it.

<A - Martin J. Lyons>: Pretty small in the grand scheme of the earnings guidance for this year.

<Q - Brian J. Russo>: Right. And if we were to use 2014 actual EPS – or weather-normalized EPS – as a base, would your kind of EPS CAGR be more like 6% to 9.5% vs. the 7% to 10% off the 2013 base?

<A - Martin J. Lyons>: Oh, you're talking about the – what year do you want to measure if off of? 2014 looking out to 2018?

<Q - Brian J. Russo>: Correct.

<A - Martin J. Lyons>: Yeah, I mean – yeah, so last year if somebody had asked, hey, what's the growth rate off of 2014, and we'd reply it's 6% to 9.5%. And, at that time, when you looked at our 2014 guidance, the midpoint was \$2.35. If you look at our weather-normalized results for 2014, they're \$2.37. So that 6% to 9.5% number still holds. It's basically 6% to 9.5% off of 2014 out through 2018 as a CAGR is equivalent to the 7% to 10% off of 2013.

<Q - Brian J. Russo>: Okay. Great. And it seems like you mentioned the \$300mm less rate base in the Missouri operations, but it looks like your CapEx in 2015 is higher. It's kind of like the – and you reiterated the 6% rate base CAGR. So when we look to 2018 and 2019, do you still kind of fall in the same spot you previously were?

<A - Martin J. Lyons>: Well, you raise a good point. When you look at our CapEx for this past year, we really came in right where we said we would. We'd forecasted to be at about \$1.850B, and we finished the year nearly \$1.8B, so

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pretty much on top of where we'd expected. We are expecting a little bit of an uptick in 2015 in terms of CapExs, up about another \$175mm, as we reported on the call, to about \$1.960B. And that level is a little bit of an uptick, mainly due to the timing of our projects.

But if also you take a look at the slide 16 that we provided, where we lay out our expected CapExs over the five-year period, we're projecting \$8.9B of regulated infrastructure investment over this period, and that's actually up over the prior-year five-year period. So we'd – back in last year, we'd said 2014 through 2018 was going to be about \$8.3B. Now, we've moved up to \$8.9B. So we've added about \$600mm of overall CapExs to this five-year plan as compared to the old one. So we've added expenditures. We've added expenditures that will translate into rate base growth an amount that is roughly double what we see as the negative impact of bonus depreciation. So we've more than offset the impact of bonus depreciation with identified additional projects to invest in for the benefit of our customers.

And when you look on slide 9, that's where we actually show then our expected rate base growth. And basically, we're expecting to grow rate base 6% from 2014 to 2019. That's a very similar rate to what we'd had before for 2013 to 2018. But you can see, because of that added CapExs over the five-year period, that the ending rate base of – projected rate base of \$15.5B is about 9% more than what we had last year projected at the end of 2018. And so one should not assume either that the CapEx that we added is back-end loaded. It's really been added throughout the period, but ultimately leads to a rate base number at the end of 2019 which is about 9% higher than what we had been projecting for 2018.

<Q - Brian J. Russo>: Okay, great. That's very helpful. And then just lastly, you mentioned reg lag in Missouri impacted 2014 results in that jurisdiction. Is it possible to quantify what your earned ROE was in Missouri in 2014?

<A - Martin J. Lyons>: When you get the 10-K, I think you can calculate it. You may be able to calculate it off the stats page. We earned pretty close but slightly below the allowed ROE in Missouri. What we're really talking about, about lag on the call, though, was more about 2015. We put a number of projects into service at the end of 2014. Those begin to be depreciated, and we're no longer capitalizing return on those. So, as we roll into early 2015, we do experience some lag until we can get the rates reset to reflect recovery of those costs and rates that reflect an appropriate return on those investments. So that's the lag, I think, we were really pointing to on the call.

<Q - Brian J. Russo>: Is it possible to quantify that lag in terms of basis points off the allowed?

<A - Martin J. Lyons>: No. I don't have that for you. It's basically, we'll have that lag for the first five or so months of the year, but don't have an exact quantification of that.

<Q - Brian J. Russo>: Okay. Thank you very much.

<A - Martin J. Lyons>: For 2014, we do file the surveillance reports with the Missouri Public Service Commission, and we earned 9.71% in 2014 in Missouri.

<Q - Michael J. Lapidès>: One small one. What do you assume in guidance for costs at the holding company or parent level?

<A - Martin J. Lyons>: Yeah, sure. Michael, good morning, by the way. This is Marty. Good question. So last year we had guided that – I guess in 2013, we'd had about \$0.18 or so of parent and other costs. We had projected to drive those down in 2014, which we were successful at doing. We said to \$0.10 [indiscernible] (1:04:05) which is where we ended up. Including, I would say, the effects of dilution, we're probably at about \$0.09 of drag, and we expect that we'll be able to reduce that further in 2015. Of course, you know that we get the full-year benefit of that maturity at the parent company where we have the high-cost debt. So we do expect another \$0.04 or so of interest savings. So expect to drive that number down to maybe about \$0.05. And depending upon taxes or things like that, maybe even a hair lower, but we're expecting \$0.05 or a little bit under in terms of parent company drag in 2015.

<Q - Michael J. Lapidès>: Got it. And when thinking longer term in Illinois. Do you think there is a – whether it's legislative or whether it's done via the regulatory process – there is a transformative-like investment opportunity on the gas delivery side like what's happened on the electric delivery side for both you and Commonwealth Edison in Illinois in terms of the legislation that was passed a few years ago and what it did to both capital spending, rate base growth,

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investment in the system, employment, et cetera?

<A - Martin J. Lyons>: I don't know, Michael, whether there is anything more transformative. I think when you look at the gas business in Illinois, we've already, I'd say, ramped up [ph] some investment (1:05:42) there because we do see that as a constructive environment as it exists today. As you know, we have the ability to use forward-looking test years for our gas rates. And the rate case that we have pending today, as we mentioned on the call, looks out to 2016 and uses 2016 projected costs and rate base. We think that's constructive. And then we've begun to be able to use basically a rider for our qualifying infrastructure projects so that we can actually adjust rates monthly between rate cases to reflect the return of and return on those qualifying projects.

So we believe there's been enhancement made to the framework which is actually allowing us to step up investments, and we are replacing meter modules in the gas business alongside the meter replacement program that we've got going on the electric portion of the business. And it's allowing us also to make some necessary investments in that business to ensure the safety as well as reliability of the gas business. I think, moreover, Michael, what we may see that may reflect or spur investment over time, we think, again, the framework is good, but it will be whether we see some additional safety rules that come out at the national level or [indiscernible] (1:07:08) that may drive actually investment and spending. But we do believe we have the framework in place that if we are required to make those investments, that we'll be treated absolutely fairly in terms of the regulatory processes.

<Q - Michael J. Lapedes>: Got it. Thank you, Marty. One last one, and little bit of a housekeeping item here. Can you break up – the slide's confusing a little bit – what the ATXI transmission rate base is at the end of 2014 or the average rate base vs. the Ameren Illinois transmission rate base, and then that same question but on the CapEx side for 2015?

<A - Martin J. Lyons>: Yeah. Doug's going to see if he can pull that out. If he can't pull it – I don't have that in front me. If he can't pull it out readily, Michael, that's certainly something we can follow up and provide to you. I will tell you that just in terms of the earnings for 2015, I think we're looking at maybe about \$0.05 or so of earnings from ATXI in 2015. So that's sort of embedded in our guidance, and [ph] we can pull that out. (1:08:28)

<A - Douglas Fischer>: Michael, I don't have it at my fingertips, but we did give you some websites at the back of the presentation that show our Attachment O filings for 2015. The total is about \$1.4B average rate base for 2015, but the breakout is public, and it's in there. I apologize that I don't have that right in front of me.

<Q - Michael J. Lapedes>: No problem. I'm getting a little granular, and sorry to be a pain. I'll follow up. I'll take this one offline, guys.

<A - Douglas Fischer>: If you'll give me – this is Doug. If you give me just a second here, I think I may have found that information here. Andrew's going to help me here for a second. Yeah, thanks. It's about \$0.5B for ATXI and about \$900mm for Ameren Illinois is the number here I'm getting.

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