# Economic insecurity, lack of representation and radical right voting in the context of the 2021 German federal election

Candidate number: 1050713

22 May 2023

## Introduction

- State research questions.
- · Structure of essay.

## Motivation and relation to literature

2023 marks the tenth year of the Alternative für Deutschland's (AfD) existence. Originally founded by a coterie of eurosceptic professors, the AfD ran on an anti-Euro platform in the 2013 federal election (Grimm 2015), failing to clear the five-percent threshold for parliamentary representation only by a whisker. Starting in mid 2015, as the influx of refugees rose, the AfD increasingly morphed into a nationalistic, anti-immigration party (Arzheimer 2017; Arzheimer and Berning 2019; Cantoni, Hagemeister, and Westcott 2020). With the salience of immigration high during the 2017 federal election (Kellermann and Winter 2022), the AfD won 12.6% of party votes, making it the largest opposition party. The AfD's entry into the *Bundestag* led to the debate about the determinants of radical right support – which had been ongoing among political scientists at least since the late 1990s (e.g. Kitschelt and McGann 1995; Arzheimer 2009) – gaining greater attention in both other disciplines<sup>2</sup> and public discourse.

While much of the debate on the demand-side determinants of radical-right voting has focused on the relative importance of economic and cultural factors respectively,<sup>3</sup> the theoretical framework I test below belongs to another, somewhat more nascent strand of the literature. This strand argues, inter alia, that the effect of economic grievances is likely moderated by (i) voters' trust in political institutions, notably parties and parliaments, and (ii) the degree to which they feel their preferences are represented in the party system (e.g. Dustmann et al. 2017; Eichengreen 2018; Ivanov 2023). This set of theoretical hypotheses - though often not explicitly acknowledged by non-political-scientists - echo not only the work by Katz and Mair (2009) on the cartelisation of (Western) European party systems, but also more recent work stressing the importance

<sup>&</sup>lt;sup>1</sup>The AfD won 4.7% of the party votes (Zweitstimmen).

<sup>&</sup>lt;sup>2</sup>Guriev and Papaioannou (2022) do an excellent job of summarising especially economists' contributions to the literature on the determinants of voting for populist parties.

<sup>&</sup>lt;sup>3</sup>Those on the economic side of the debate mostly do not deny the importance of cultural factors, such as nativist attitudes - but attribute these attitudes to economic factors or shocks (e.g. Colantone and Stanig 2019; Colantone, Ottaviano, and Stanig 2021). The cultural camp (Art 2022), by contrast, sees such attitudes, at least in part, as exogenous to economic shocks, instead, conceiving of them as the key background condition without which economic insecurity would not have given rise to the electoral success of populists (Margalit 2019; Margalit, Raviv, and Solodoch 2022).

of representational deficits in driving populist support (e.g. Manow 2020; Schäfer and Zürn 2021; Zürn 2022; Silva and Wratil 2023). More importantly, these hypotheses have been subjected to little empirical testing, with Ivanov (2023) being a notable exception, as, for instance, Sonin (2022) notes in his review of the work by Eichengreen (2018). This essay is intended as a small step towards filling this gap in the literature.

## Theory and case selection

To the end, let me expatiate on the theoretical intuition outlined above. Like many economic-insecurity-centred theories of radical right support, the theoretical argument starts from the observation that economic shocks, such as automation (Boix 2019) or trade liberalisation (Autor, Dorn, and Hanson 2013), create winners and losers. This assumption holds true not only for most Western European countries (Colantone and Stanig 2018; Milner 2021), in general, but also for Germany, in particular (Dauth, Findeisen, and Suedekum 2014; Dauth et al. 2021). Those losers, the argument goes on, who do not believe the current political system can address their grievances will then turn to populist radical right parties.

By way of unpacking this argument, note, first, that losers may believe the political system to be incapable of redressing their economic grievances for two distinct reasons. First, they might deem all mainstream parties to be much of a muchness, meaning none of the supposedly different parties is seen by losers as representing their preferences. In that instance, losers are likely to think it does not matter which mainstream party they vote for, or which of those parties governs. Second, even if voters believe at least one mainstream party to endorse policies conducive to redressing their economic grievances, they might not trust any mainstream politician to follow through on these promises.<sup>4</sup>

These two reasons also show why the theory predicts economic losers to turn to radical right parties, as opposed to left-wing parties, as a result of their grievances. Many other economic-insecurity-type arguments are unable to resolve this puzzle, which arises because the latter's platforms tend to be significantly more pro-redistributive than the former's platforms. Using terminology in Linz (1978), the reason is that losers, as Eichengreen (2018) notes, regard left-wing parties as loyal to the political system and in cahoots with the other mainstream actors. So, their redistributive promises lack credibility. By contrast, radical right parties' semi-loyalty or disloyalty to the system means that voting for them increase the likelihood that the political system, characterised by the mainstream cartel (Katz and Mair 2009), will be disrupted.

In sum, this theoretical argument implies (at least)<sup>5</sup> three testable hypotheses.

- H1: Economic insecurity, *ceteris paribus*, increases probability of voting for the radical right.
- H2: The effect of economic insecurity on the probability of voting for the radical right is, *ceteris paribus*, stronger for those who believe their interests not be represented in the current party system.
- H3: The effect of economic insecurity is, *ceteris paribus*, stronger for those who are more distrustful of parties and/or parliament.

Before setting out my empirical, let me briefly dwell on case selection, i.e. explain why the case of the 2021 German federal election is suitable for testing these hypotheses.

<sup>&</sup>lt;sup>4</sup>This 'trust' channel is distinct from a 'valence' channel, where voters fundamentally trust politicians, but judge their levels of competence to differ (Green and Jennings 2017).

<sup>&</sup>lt;sup>5</sup>Naturally, the argument could also be taken to imply that (i) a perceived lack of representation and (ii) low trust increase the probability of voting for the radical right. Given the space constraints and my focus on how these two factors moderate the effects of economic security, I prescind from testing these two hypotheses.

- Third wave of Covid pandemic
- Financial insecurity (footnote on ZEW paper)
- Politically contentious period, with heightened salience of lack of representation for some segments of the population
- Both conditions make the two key components likely to be present.
- Why this election?
  - uncertain time in general
  - end of Merkel era
  - distributional consequences of pandemic?

## Data and variables

· GLES Nachwahlbefragung

## **Operationalisation**

- dependent variable -> binary, Why?
  - Eichengreen focuses mainly on radical right, as Sonin notes
  - hence focus justified
- proxy for economic insecurity -> justification

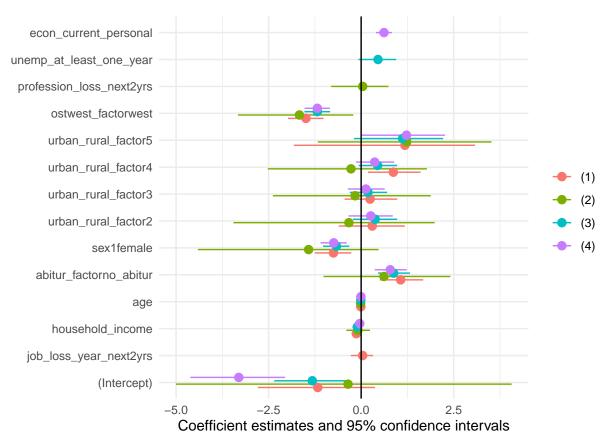
## **Descriptives**

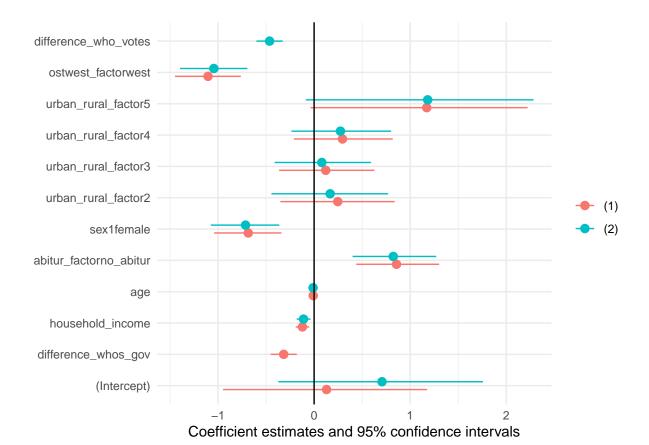
- · Do I need this?
- How do I operationalise economic insecurity?
  - unemployed (actual experience) (unemp\_at\_least\_one\_year)
  - fear of job loss (job\_loss\_year\_next2yrs)
  - fear of losing profession or having to change profession (profession\_loss\_next2yrs)
  - subjective evaluation of current economic situation
- How do I operationalise lack of representation?
  - no difference who one is voting for
  - no difference who governs

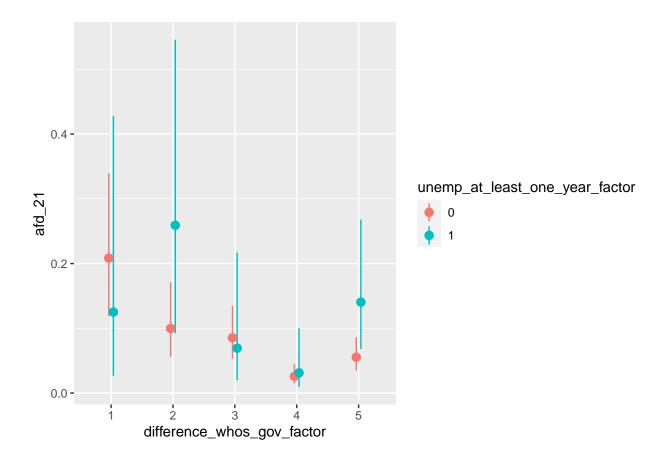
# Methodology and Results

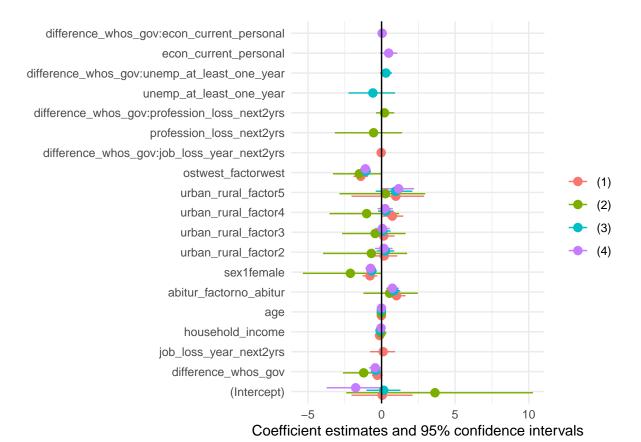
- Justify model specification.
- DAG would be cool, but probably not possible.
- Presentation of results + interpretation.
- Caveats.

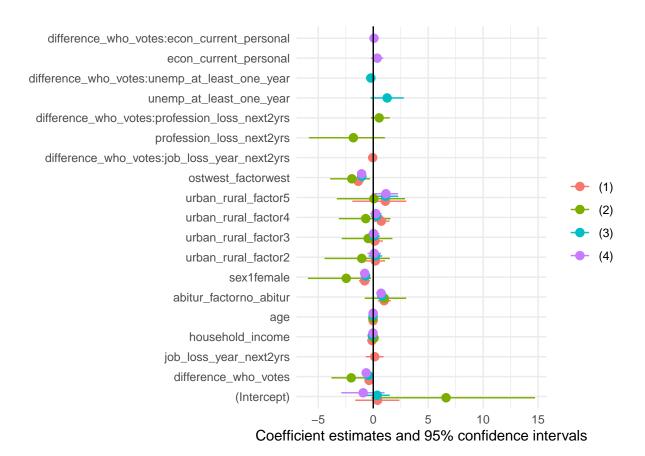
## - not causal, correlational analysis











## Conclusion

• I find only extremely weak support for Eichengreen's theory.

# References

## **Appendix**

#### Robustness checks

Art, David. 2022. "The Myth of Global Populism." Perspectives on Politics 20 (3): 999-1011.

Arzheimer, Kai. 2009. "Contextual Factors and the Extreme Right Vote in Western Europe, 1980-2002." American Journal of Political Science 53 (2): 259–75.

———. 2017. "Die Alternative Fuer Deutschland. Programmatik, Entwicklung Und Politische Verortung." German Politics 26 (2): 334–35.

Arzheimer, Kai, and Carl C. Berning. 2019. "How the Alternative for Germany (AfD) and Their Voters Veered to the Radical Right, 2013–2017." *Electoral Studies* 60 (August): 102040.

Autor, David H., David Dorn, and Gordon H. Hanson. 2013. "The China Syndrome: Local Labor Market Effects of Import Competition in the United States." *American Economic Review* 103 (6): 2121–68.

Boix, Carles. 2019. Democratic Capitalism at the Crossroads: Technological Change and the Future of Politics.

Illustrated Edition. Princeton: Princeton Univers. Press.

- Cantoni, Davide, Felix Hagemeister, and Mark Westcott. 2020. "Persistence and Activation of Right-Wing Political Ideology." http://www.davidecantoni.net/pdfs/afd\_draft\_20200512.pdf.
- Colantone, Italo, Gianmarco Ottaviano, and Piero Stanig. 2021. "The Backlash of Globalization." Centre for Economic Performance Discussion Paper. https://cep.lse.ac.uk/pubs/download/dp1800.pdf.
- Colantone, Italo, and Piero Stanig. 2018. "The Trade Origins of Economic Nationalism: Import Competition and Voting Behavior in Western Europe." *American Journal of Political Science* 62 (4): 936–53.
- ———. 2019. "The Surge of Economic Nationalism in Western Europe." *Journal of Economic Perspectives* 33 (4): 128–51.
- Dauth, Wolfgang, Sebastian Findeisen, and Jens Suedekum. 2014. "The Rise of the East and the Far East: German Labor Markets and Trade Integration." *Journal of the European Economic Association* 12 (6): 1643–75.
- Dauth, Wolfgang, Sebastian Findeisen, Jens Suedekum, and Nicole Woessner. 2021. "The Adjustment of Labor Markets to Robots." *Journal of the European Economic Association* 19 (6): 3104–53.
- Dustmann, Christian, Barry Eichengreen, Sebastian Otten, André Sapir, Guido Tabellini, and Gylfi Zoega. 2017. "Europe's Trust Deficit: Causes and Remedies." London: Centre for Economic Policy Research. http://www.christiandustmann.com/content/4-research/14-europe-s-trust-deficit-causes-and-remedies/europe-s-trust-deficit-causes-and-remedies.pdf.
- Eichengreen, Barry. 2018. The Populist Temptation: Economic Grievance and Political Reaction in the Modern Era. New York, NY: Oxford University Press.
- Green, Jane, and Will Jennings. 2017. *The Politics of Competence: Parties, Public Opinion and Voters*. Cambridge, UK: Cambridge University Press.
- Grimm, Robert. 2015. "The Rise of the German Eurosceptic Party Alternative Für Deutschland, Between Ordoliberal Critique and Popular Anxiety." *International Political Science Review* 36 (3): 264–78.
- Guriev, Sergei, and Elias Papaioannou. 2022. "The Political Economy of Populism." *Journal of Economic Literature* 60 (3): 753–832.
- Ivanov, Denis. 2023. "Economic Insecurity, Institutional Trust and Populist Voting Across Europe." *Comparative Economic Studies*, February.
- Katz, Richard S., and Peter Mair. 2009. "The Cartel Party Thesis: A Restatement." *Perspectives on Politics* 7 (4): 753–66.
- Kellermann, Kim Leonie, and Simon Winter. 2022. "Immigration and Anti-Immigrant Voting in the 2017 German Parliamentary Election." *German Economic Review* 23 (3): 341–401.
- Kitschelt, Herbert, and Anthony J. McGann. 1995. *The Radical Right in Western Europe: A Comparative Analysis*. Michigan: University of Michigan Press.
- Linz, Juan J. 1978. The Breakdown of Democratic Regimes: Crisis, Breakdown and Reequilibration. An Introduction. Baltimore: Johns Hopkins University Press.
- Manow, Philip. 2020. (Ent-)Demokratisierung Der Demokratie. Berlin: Suhrkamp Verlag.
- Margalit, Yotam. 2019. "Economic Insecurity and the Causes of Populism, Reconsidered." *The Journal of Economic Perspectives* 33 (4): 152–70.
- Margalit, Yotam, Shir Raviv, and Omer Solodoch. 2022. "The Cultural Origins of Populism." {SSRN} {Scholarly} {Paper}. Rochester, NY. https://doi.org/10.2139/ssrn.4001543.
- Milner, Helen V. 2021. "Voting for Populism in Europe: Globalization, Technological Change, and the Extreme Right." *Comparative Political Studies* 54 (13): 2286–2320.
- Schäfer, Armin, and Michael Zürn. 2021. Die Demokratische Regression. Berlin: Suhrkamp Verlag.

- Silva, Bruno Castanho, and Christopher Wratil. 2023. "Do Parties' Representation Failures Affect Populist Attitudes? Evidence from a Multinational Survey Experiment." *Political Science Research and Methods* 11 (2): 347–62.
- Sonin, Konstantin. 2022. "The Historical Perspective on the Donald Trump Puzzle: A Review of Barry Eichengreen's "The Populist Temptation: Economic Grievance and Political Reaction in the Modern Era"." Journal of Economic Literature 60 (3): 1029–38.
- Zürn, Michael. 2022. "How Non-Majoritarian Institutions Make Silent Majorities Vocal: A Political Explanation of Authoritarian Populism." *Perspectives on Politics* 20 (3): 788–807.