

# Appendix B

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## *Notation and proofs for Chapter 6*

### PART 1: THE VOTER'S DECISION PROBLEM

This appendix considers how a voter motivated solely by a desire to affect the outcome of the election decides which candidate to vote for, given that she votes. There are two parameters in the voter's decision (subscript  $i$ 's are suppressed and the distribution of utility types  $F$  is taken as given): First, the voter's preferences over the candidates, given by  $u \in U$ ; second, the voter's expectations about how well each candidate will do at the polls.

I model voter expectations as follows. Each voter  $i$  views the candidates' vote totals (exclusive of her own vote) as random variables  $V_1, \dots, V_K$  governed by a joint distribution function,  $g_n(\nu_1, \dots, \nu_K)$ . I assume that the mean of  $g_n$  does not depend on  $n$  (the number of voters), although  $n$  may affect higher-order moments. It may be, for example, that  $g_n$  is the  $K$ -nomial distribution with parameters  $\pi = (\pi_1, \dots, \pi_K)$  and  $n - 1$ . This is the case considered by Palfrey (1989), Cox (1994), and in Chapter 4.

I assume that the joint distribution  $g_n$  is common knowledge. This entails common knowledge of the expected vote shares of the candidates, denoted  $\pi = (\pi_1, \dots, \pi_K) = E(V_1/(n - 1), \dots, V_K/(n - 1) \mid g_n)$ , and of the tie-probabilities relevant in the voter's expected utility calculation.

I also assume that the probability beliefs  $g_n$  satisfy a version of Myerson and Weber's (1993:105) *ordering condition*. Supposing without loss of generality that the candidates' numbers refer to their order of expected finish, i.e., that  $\pi_1 \geq \pi_2 \geq \dots \geq \pi_K$ , the version of the ordering condition that I shall use says the following: If  $\pi_j < \pi_3$  then each voter believes the probability of the event "candidate  $j$  is tied for second" is *negligible* in comparison to the probability of the event "candidate 3 is tied for second," for large enough electorates. That is, no voter believes a fourth or lower place candidate really has a non-negligible chance of

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being tied for second, even conditional on there being a tie for second between some candidates. This condition, which is used below in deriving Proposition 1 but not in deriving Proposition 2, emerges naturally in models in which each voter's decision is statistically independent of every other's and the electorate is large (for then  $g_n$  collapses around its mean as  $n$  grows without bound; cf. Palfrey 1989; Cox 1994).

Another thing that the ordering condition says is that, if  $\pi_1 > \pi_2$  then each voter believes the probability of the event "candidate 1 is tied for second" is *negligible* in comparison to the probability of the event "candidate 2 is tied for second," for large enough electorates. Thus, just as it is unlikely that fourth- or lower-place candidates will end up in a tie for second, relative to the probability that the third-place candidate will, so also it is unlikely that a first-place candidate will end up in a tie for second, relative to the probability that the second-place candidate will. This condition is used only in Proposition 2 and is unnecessary in deriving Proposition 1.

Finally, I also assume that expectations are rational:

*Rational expectations condition:* The expectation  $g_n$  is rational with respect to the distribution  $F$  if, for all  $j$ :

$$\pi_j = \int_{H_j(g_n)} dF$$

Here,  $H_j(g_n)$  is the set of all voters for whom casting a vote for candidate  $j$  is optimal, given that  $g_n$  describes the distribution of other voters' votes.

I shall denote by  $V(u; g_n) \subseteq K = \{1, \dots, K\}$  the optimal vote(s) of a voter of type  $u$  facing an electorate described by  $g_n$ . The purpose of this appendix is to show that the parameters identified are indeed sufficient to yield a well-defined decision problem, and to reveal such of the technical details of solving this problem as are necessary for proving the theorem to come.

By voting for candidate  $j$ , the focal voter can affect her utility either by breaking or making ties for second in the first round or by giving a candidate the last vote needed for a majority in the first round. I shall denote the probability (under  $g_n$ ) that candidate  $j$  is one vote shy of a first-round majority, with  $k$  in second, by  $q_{jk}^j$ . This gives the probability of putting  $j$  over the top rather than facing a  $jk$  pairing in the runoff. As far as breaking and making ties, there are two abstract possibilities to consider (if, following Hoffman (1982) and Myerson and Weber (1993), I ignore the possibility of  $r$ -way ties,  $r > 2$ , for the second seat): the voter's vote may put  $j$  into a tie with  $k$  for the second runoff spot or break a tie for the second spot between  $j$  and  $k$ . I shall let  $q_{jk}^j$  equal the probability that candidates  $j$  and  $k$  end up tied for second, with candidate  $i$  in first.

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Assuming (again following Hoffman and Myerson and Weber) that the probability of the event “ $k$  is in second, tied with  $j$ , behind  $i$ ” equals the probability of the event “ $k$  is in second, one vote ahead of  $j$ , behind  $i$ ,” then  $q_{jk}^i$  equals the probability of *breaking* a tie for second between  $j$  and  $k$ , with  $i$  in first, and it also equals the probability of *making* a tie for second between  $j$  and  $k$ , with  $i$  in first.

In terms of the notation just introduced, the expected utility increment from voting for  $j$  rather than abstaining can be written:

$$\xi_j = \sum_{k \neq j} q_{jk}^i (u_j - (p_{jk}u_j + p_{kj}u_k)) + \sum_{i \neq j} \sum_{\substack{k \neq j \\ k \neq i}} q_{jk}^i ((p_{ji}u_j + p_{ij}u_i) - (p_{ki}u_k + p_{ik}u_i))$$

where  $p_{jk}$  equals the probability that candidate  $j$  will defeat candidate  $k$  in a runoff pairing of the two. Thus,  $V(u; g_n) = \arg \max_{j \in K} \xi_j$ .

The terms  $\{p_{jk}\}$  can be computed as follows. Let  $\text{sgn}(x - y) = 1$  if  $x - y$  is positive, 0 if  $x - y$  is zero, and  $-1$  if  $x - y$  is negative. Let  $U^i = (u_1, \dots, u_{i-1}, u_{i+1}, \dots, u_n)$  be a profile of voter types for voters other than  $i$ . Let  $C^+ = \{U^i \in U^{n-1} : \sum_b \text{sgn}(u_{bj} - u_{bk}) > 1\}$  be the set of profiles in which a plurality larger than 1 of the other voters prefer  $j$  to  $k$ ;  $C(a) = \{U^i \in U^{n-1} : \sum_b \text{sgn}(u_{bj} - u_{bk}) = a\}$  be the set of profiles in which  $j$  is  $a$  votes ahead of  $k$ , for  $a \in \{-1, 0, 1\}$ ; and  $C^- = \{U^i \in U^{n-1} : \sum_b \text{sgn}(u_{bj} - u_{bk}) < -1\}$  be the set of profiles in which a plurality larger than 1 of the other voters prefer  $k$  to  $j$ . Finally, for voter  $i$  let  $G$  be the distribution over the  $n - 1$  other voters' utility types induced by  $F$ :

$$G = \prod_{b=1}^{n-1} F$$

Then, if voter  $i$  prefers  $j$  to  $k$ ,

$$p_{jk} = \int_{C \cup C(1) \cup C(0)} dG + \frac{1}{2} \int_{C(-1)} dG$$

If voter  $i$  prefers  $k$  to  $j$ , then

$$p_{jk} = \int_C dG + \frac{1}{2} \int_{C(1)} dG$$

### PART 2: THE ORDERING CONDITION AND PROOF OF PROPOSITION 1

Given a distribution  $F$  defined over  $U$ , I shall say that the expectation  $g$  is a limit of rational expectations if and only if there exists a sequence  $\{g_n\}_{n=1}^\infty$  of expectations, each rational with respect to  $F$ , that converges to  $g$  in the Whitney- $C^\infty$  topology. In other words,  $g$  is a limit of rational expectations if and only if arbitrarily large electorates can have rational

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expectations that are arbitrarily close to  $g$ . Given this definition, Proposition 1 can be stated as follows:

**Proposition 1:** Let  $g$  be an expectation (i.e., a joint distribution for  $V_1, \dots, V_K$ ) and let  $E(V_1/\Sigma V_k, \dots, V_K/\Sigma V_k \mid g) = \underline{\pi}$ . Assume without loss of generality that  $\pi_1 \geq \pi_2 \geq \dots \geq \pi_K$ . Then if  $0 < \pi_j < \pi_3$  for some  $j > 3$ ,  $g$  is not a limit of rational expectations.

In order to prove this proposition, I shall need the following definition.

**The ordering condition:** A sequence of expectations  $\{g_n\}_{n=1}^\infty$  satisfies the *ordering condition* if and only if

$$(1) \pi_j < \pi_3 \rightarrow \lim_{n \rightarrow \infty} \frac{q_{jh}^{(n)}}{q_{\bullet\bullet}^{(n)}} = 0 \text{ for all } h \neq j; \text{ and}$$

$$(2) \pi_1 > \pi_2 \rightarrow \lim_{n \rightarrow \infty} \frac{q_{1h}^{(n)}}{q_{\bullet\bullet}^{(n)}} = 0 \text{ for all } h \neq 1. \text{ Here,}$$

$$q_{jh}^{(n)} = \Pr(V_j = V_h \& V_h < V_k \text{ for exactly one } k \mid g_n), \text{ and } q_{\bullet\bullet}^{(n)} = \sum_{j \in K} \sum_{\substack{h \in K \\ h > j}} q_{jh}^{(n)}.$$

### Proof of Proposition 1

Let  $g$  be a limit of rational expectations. Then by definition there exists a sequence of expectations  $\{g_n\}_{n=1}^\infty$  such that each  $g_n$  is rational with respect to  $F$ , and such that  $\{g_n\}_{n=1}^\infty \rightarrow g$  in the Whitney- $C^\infty$  topology. Suppose that  $0 < \pi_j < \pi_3$ . Then since  $\{g_n\}_{n=1}^\infty \rightarrow g$  it follows that  $0 < \pi_j < \pi_3$ . Thus, from the ordering condition, we know that

$$\lim_{n \rightarrow \infty} \frac{q_{jh}^{(n)}}{q_{\bullet\bullet}^{(n)}} = 0 \text{ for all } h.$$

Thus, in the limit, voting for candidate  $j$  is no different from abstaining; the probability of a vote for  $j$  affecting the outcome, even given that there is a tie or near-tie of some sort, is virtually nil.

Now consider a voter with arbitrary preferences. In the limit, the only candidates with non-negligible probabilities of being tied for second are some subset of  $\{1, 2, \dots, j-1\}$ . Will the voter do better to vote for one of these candidates than abstain? I shall deal with only one of many possible cases here, that in which  $K > 4$  and  $\pi_1 > \pi_2$  and  $\pi_3 = \pi_4 > \pi_5$ . Letting  $q_{hk}^i$  equal the probability (under  $g$ ) that candidates  $h$  and  $k$  end up tied for second, with candidate  $i$  in first, this case is one in which  $q_{hk}^i$  is non-

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negligible only if  $i = 1$ ,  $h = 2$ , and  $k \in \{3, 4\}$ . Thus, the utility of voting for a candidate  $k \in \{3, 4\}$ , rather than abstaining, is

$$\xi_k = q_{2k}^1((p_{1k}u_1 + p_{k1}u_k) - (p_{12}u_1 + p_{21}u_2))$$

This will be positive for all voters for whom the utility differential in parentheses is positive. If  $j$  is such that  $0 < \pi_j < \pi_3$ , then voters who prefer a runoff pairing of 1&3 to 1&2 will not vote for  $j$ , preferring to vote for 3. Those who prefer a runoff pairing of 1&4 to 1&2 will not vote for  $j$ , preferring to vote for 4. Finally, those who prefer a runoff pairing of 1&2 to both 1&3 and 1&4 will not vote for  $j$ , preferring to vote for 2. Thus, any voter with a strict ranking of the three probable runoff pairings – 1&2, 1&3, and 1&4 – will not vote for  $j$ . Only voters who are indifferent among all three pairings, a measure-zero set, will vote for  $j$ . This, however, contradicts the assumption that  $0 < \pi_j$ . Other cases can be dealt with similarly. *QED*.