

Process Improvement Projects

Increase product sales
Reduce the gap between estimated and actual asset value
Reduce cost of rework
Reduce monthly raw material consumption variances
Improve the quality of a baked good while decreasing cost
Reduce scrap rate
Reduce the number of defects per day
Improve product efficiency
Increase number of loans processed
Increase revenue
Increase customer satisfaction
Reduce cycle time
Decrease the amount of time it takes to place/process an order
Decrease the time to repair
Reduce process variation between production plants
Minimize rejected material
Minimize wait time per patient
Improve revenue generated per client
Improve the effectiveness of marketing communication
Reduce the number of cosmetic defects per product
Increase net profit per product
Reduce fraudulent loss
Improve cycle time of payments
Increase revenue generated per loan application
Increase number of contacts per month
Increase number of website hits per month
Increase number of leads
Decrease days late to work
Reduce the amount of time it takes to certify a supplier
Reduce the number of customer complaints
Improve the performance rating of a piece of equipment
Reduce variation between equipment
Increase the number of customer calls per day
Increase sales revenue per month
Reduce time to order advertising space
Increase customer contact time per month
Increase investment dollars
Decrease inspection time
Decrease monthly grocery bill
Reduce weekly food expense
Reduce commute time to/from school or work
Reduce weekly expenses
Decrease the time/cost associated with “behavior issues”
Maximize quality study time
Increase attendance to a particular event
Reduce time spent managing the budget
Improve indoor air temperature
Decrease cost of living expenses

Reduce cost usage variance
Reduce the time it takes to produce the monthly report
Reduce test variability between labs
Reduce the number of steps in the quoting process
Improve the ratio of dollars spent per prescription written
Improve the ratio of dollars spent per dollars made
Reduce the time it takes to close a real estate deal
Generate incremental revenue from existing customers
Reduce backlog of claims
Increase server utilization
Minimize raw material inventory
Reduce time to mitigate/process a raw material discrepancy
Reduce the number of delays and cancellations
Optimize a truck delivery
Reduce gallons of fuel consumed
Reduce overall processing time of RFQs
Reduce days required to ship parts
Reduce overtime
Increase the number of deliveries per hour
Increase number of customer service calls processed per day
Increase number of customer visits per week
Reduce start-up costs
Reduce time to solve customer problem
Increase school enrollment and revenue
Improve advertising agency workflow
Increase reliability test performance
Reduce travel time
Increase online sales profit
Reduce average number of golf putts per round
Reduce errors found by auditors
Meet service level agreement for processing invoices
Improve utilization of trailer space
Minimize cost overruns in IT
Increase market share
Reduce gap between actual billed hours vs. initial estimate
Improve meeting efficiency
Increase capacity
Increase throughput
Reduce errors made per invoice
Increase number of transactions that occur online
Improve margins
Reduce cycle time to process grants
Increase monthly savings
Increase time available in a day to exercise
Decrease clean-up costs
Increase time available for family
Reduce parking expense
Reduce food/grocery expenses
Improve consistency of each batch produced
Increase business building activities

Improve email response time
Reduce discretionary spending
Reduce multiple shipments per client
Improve morning out-the-door process
Reduce travel expenses
Increasing number of clients
Reduce repair time
Reduce number of open purchase orders
Reduce fuel consumption
Increase sales payouts
Improve staffing utilization
Reduce cycle time for trash removal process
Reduce room temperature variation
Increase beer production efficiency
Reduce produce waste
Improve time management by reducing non-value added activities