Jacob Goldin

jsgoldin@law.stanford.edu

Academic Positions

Stanford University Associate Professor of Law (without tenure), Stanford Law School Assistant Professor of Economics (by courtesy) Faculty Fellow, Stanford Institute for Economic Policy Research Assistant Professor of Law, Stanford Law School	2019 – Present 2017 – Present 2016 – Present 2016 – 2019
National Bureau of Economic Research Faculty Research Fellow	2018 – Present
Prior Professional Experience	
Office of Tax Policy, U.S. Department of the Treasury Legal Advisor (focused on tax policy affecting low-income households) Treasury Delegate, Subcommittee on Social and Behavioral Sciences	2015 – 2016
Hon. Richard Posner , Seventh Circuit Court of Appeals Judicial Clerk	2014 – 2015
Education	
Education	
Yale Law School, New Haven, CT J.D.	2014
Yale Law School, New Haven, CT	2014 2010 2015

Publications

Health Insurance and Mortality: Experimental Evidence from Taxpayer Outreach (with Ithai Lurie and Janet McCubbin), *Quarterly Journal of Economics* (Forthcoming).

Sharp Lines and Sliding Scales in Tax Law (with Edward Fox), Tax Law Review (Forthcoming).

How Much to Save? Decision Costs and Retirement Plan Participation (with Tatiana Homonoff, Richard Patterson, and William Skimmyhorn), *Journal of Public Economics* (Forthcoming).

Optimal Defaults with Normative Ambiguity (with Daniel Reck), *Review of Economics and Statistics* (Forthcoming).

Communicating Tax Penalties to Delinquent Taxpayers: Evidence from a Field Experiment (with Taylor Cranor, Tatiana Homonoff, and Lindsay Moore), *National Tax Journal* (2020).

Revealed Preference Analysis with Framing Effects (with Daniel Reck), Journal of Political Economy (2020).

Does Informing Employees About Tax Benefits Increase Take-Up? Evidence from EITC Notification Laws (with Taylor Cranor and Sarah Kotb), *National Tax Journal* (2019).

Legal Rasputins? Law Clerk Influence on Voting at the U.S. Supreme Court (with Adam Bonica, Adam Chilton, Kyle Rozema, and Maya Sen), *Journal of Law, Economics, and Organization* (2019).

Tax Benefit Complexity and Take-Up: Lessons from the Earned Income Tax Credit, Tax Law Review (2018).

The Effects of Pretrial Detention on Conviction, Future Crime, and Employment: Evidence from Randomly Assigned Judges (with Will Dobbie and Crystal Yang), *American Economic Review* (2018).

Beyond Head of Household: Rethinking the Taxation of Single Parents (with Zachary Liscow), *Tax Law Review* (2018).

Raising the Stakes: Experimental Evidence on the Robustness of Taxpayer Mistakes (with Naomi Feldman and Tatiana Homonoff), *National Tax Journal* (2018).

Rationalizations and Mistakes: Optimal Policy with Normative Ambiguity (with Daniel Reck), *American Economic Association: Papers & Proceedings* (2018).

Caveat IRS: Problems with Abandoning the Full Deduction Rule (with Joseph Bankman, David Gamage, Daniel Hemel, Darien Shanske, Kirk Stark, Dennis Ventry, and Manoj Viswanathan), *Tax Notes* (2018).

State Responses to Federal Tax Reform: Charitable Tax Credits (with Joseph Bankman, David Gamage, Daniel Hemel, Darien Shanske, Kirk Stark, Dennis Ventry, and Manoj Viswanathan), *Tax Notes* (2018).

The Analysis of Survey Data with Framing Effects (with Daniel Reck), The American Statistician (2018).

Retirement Contribution Rate Nudges and Plan Participation: Evidence from a Field Experiment (with Tatiana Homonoff and William Tucker). *American Economic Review: Papers and Proceedings* (2017).

Libertarian Quasi-Paternalism (symposium contribution). Missouri Law Review (2017).

Participation in the IRS Free-File Program, *Tax Notes* (2017).

Defaults, Mandates, and Taxes: Policy Design with Active and Passive Decision-Makers (with Nicholas Lawson), *American Law and Economic Review* (2016).

Measuring Judicial Ideology Using Law Clerk Hiring (with Adam Bonica, Adam Chilton, Kyle Rozema, and Maya Sen), *American Law and Economic Review* (2016).

The Political Ideologies of Law Clerks (with Adam Bonica, Adam Chilton, Kyle Rozema, and Maya Sen), American Law and Economic Review (2016).

Consumer Borrowing After Payday Loan Bans (with Neil Bhutta and Tatiana Homonoff), *Journal of Law and Economics* (2016).

Which Way to Nudge? Uncovering Preferences in the Behavioral Age, Yale Law Journal (2015).

Optimal Tax Salience, Journal of Public Economics (2015).

Smoke Gets in Your Eyes: Cigarette Tax Salience and Regressivity (with Tatiana Homonoff), *American Economic Journal: Economic Policy* (2013).

Tax Expenditure Salience (with Yair Listokin), American Law and Economics Review (2013).

Reconsidering "Substance versus Form" in PPL v. Commissioner, Tax Notes (2012).

Sales Tax Not Included: Designing Commodity Taxes for Inattentive Consumers (Note), *Yale Law Journal* (2012).

Working Papers

Issuance and Incidence: SNAP Benefit Cycles and Grocery Prices (with Tatiana Homonoff and Katherine Meckel) (revise & resubmit).

Shorter Publications

The Opacity of Marginal Tax Rates (with Rosanne Altshuler), Tax Notes (2009).

Taxing Adjusted Gross Income Instead of Taxable Income (with Eric Toder), Tax Notes (2009).

How Should the Graduate Economics Core be Changed? (with Miguel Abito et al.), *The Journal of Economic Education* (2011).

Awards

International Institute of Public Finance (IIPF) Young Economists Award

Awarded for "Optimal Defaults with Normative Ambiguity" (with Daniel Reck)

2018

Yale Law School

Winter Prize: Best paper in law and economics

2011

Clifford L. Porter Prize: Best paper on taxation	2011
Edgar M. Cullen Prize: Best paper by a first-year student	2011
Israel H. Peres Prize: Best student note or comment in the Yale Law Journal	2012
Princeton University	
Towbes Prize: Outstanding teaching in an economics class	2012
Wesleyan University	
University Honors: Wesleyan's highest academic award	2007
Hallowell Prize: Top student in the social sciences	2007
Davenport Prize: Excellence in the study of government	2007
White Prize: Achievement in economics	2006, 2007
Plukas Teaching Apprentice Award: Excellence as a teaching apprentice	2006
Phi Beta Kappa	2006
National Merit Scholar	2003
Other Professional Experience	
Treasury Department, Office of Tax Policy, Washington, D.C.	Summer 2013
Department of Justice, Appellate Tax Division, Washington, D.C.	Summer 2012
East Bay Community Law Center, Berkeley, CA	Summer 2011
Tax Policy Center, Washington, D.C.	Summer 2009
Legal Community Against Violence, San Francisco, CA	2007–2008

Invited Presentations

ASSA; University of Zurich; ETH-Zurich; University of Texas Austin Applied Micro Seminar	
(COVID-19 cancellation); NBER Public Economics Spring Meeting (COVID-19 cancellation);	
Notre Dame; Virtual Advances in Field Experiments Seminar.	2020
Max Planck Institute for Tax Law and Public Finance; Berkeley Public Finance Seminar;	
University of Toronto Tax Workshop; Université du Québec à Montréal Economics Department	
Seminar; Western Economic Association International; Annual Health Economics Conference;	
NTA; Harvard Law and Economics; Cornell Behavioral Economics and Public Economics	
Workshops.	2019
Columbia Law and Economics; University of San Diego Tax Speaker Series; UVA Tax	
Conference; Michigan Tax Policy Workshop; Junior Tax; Georgetown Tax Law Workshop; Office	
of Tax Analysis, U.S. Department of the Treasury; NYU Tax Policy Colloquium; Berkeley Law,	
Economics and Business Workshop; UCLA Tax Policy Colloquium; ALEA; NTA.	2018
Tulane Tax Roundtable; Maxwell School of Public Affairs at Syracuse University; University of	
Chicago Law and Economics Workshop; Behavioral Law and Economics Conference at	
Vanderbilt University; Northwestern Tax Colloquium.	2017
Loyola (Los Angeles) Tax Policy Colloquium; University of Texas Law and Economics Seminar;	
Georgetown Tax Law Workshop; Harvard Tax Policy Seminar; Duke Behavioral Economics and	
the Law Seminar; Duke Tax Policy Seminar; NYU Behavioral Economics and Public Policy	
Workshop; University of Missouri Symposium on Evaluating Nudge; NTA; CELS.	2016
Journal of Empirical Legal Studies Junior Workshop; NTA.	2015
Stanford Law School; Yale Law School; Cornell Behavioral Economics Workshop; NTA; ALEA.	2014
ALEA; CELS; NTA.	2013
Conference on Empirical Legal Studies (CELS); National Tax Association (NTA); American Law	
and Economics Association (ALEA).	2012

Bar Membership

Illinois (retired)

Professional Service

Program Committee, National Tax Association Annual Conference (2016, 2018, 2019).

Referee

American Economic Review; American Economic Journal: Economic Policy; American Economic Journal: Applied Economics; American Law and Economics Review; European Economic Review; Harvard Law Review; Health Economics; International Tax and Public Finance; Journal of Economic Behavior and Organization; Journal of Empirical Legal Studies; Journal of Health Economics; Journal of Labor Economics; Journal of Law, Economics, and Organization; Journal of Legal Analysis; Journal of Public Studies; Journal of Policy Analysis and Management; Journal of Political Economy; Journal of Public Economics; MIT Press; National Tax Journal; Proceedings of the National Academy of Science; Public Finance and Management; Public Finance Review; Quarterly Journal of Economics; Regulation and

Governance; Review of Economics and Statistics; Review of Economic Studies; Science; Stanford Law Review; Southern Economic Journal; Trends in Cognitive Sciences; Yale Law Journal.