

# Jacob Korn

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Dear Hiring Professionals,

My name is Jacob Korn, and I am writing to express my interest in your open position. With a BS in Computer Science and experience as co-founder and Principal Developer at Box K Software, I bring both technical expertise and a sales-focused mindset to the role.

At Box K Software, I led the development of AI-driven data enrichment tools that improved outbound sales performance. I designed a full-stack annotation pipeline—React UI, Node.js APIs, Azure services, and Dynamics 365 integration—producing high-quality CRM data for machine learning and analytics. This work required proficiency in Python, C#, JavaScript, SQL, and Azure, while also demonstrating how technical solutions can directly drive business outcomes.

During two internships at Trynzic, I contributed to projects that strengthened system reliability and optimized database architecture. These experiences gave me practical exposure to CI/CD, Agile workflows, and production monitoring, while reinforcing the importance of clear communication and dependable solutions in customer-facing environments.

I am motivated by solving complex problems and equally focused on showing how those solutions create value. I am confident that my technical capabilities, entrepreneurial drive, and communication skills will make me a strong contributor to your team.

Thank you for considering my application. I look forward to the opportunity to discuss how I can support your organization's success.

Sincerely,

Jacob Korn