Dear Hiring Professionals,

My name is Jacob Korn, and I am writing to express my strong interest in your open position. With a background that bridges deep technical expertise and business-focused problem solving, I am eager to bring my skills to help clients leverage technology for strategic impact.

As a startup co-founder and principal developer, I have led R&D on AI-driven data enrichment classifiers designed to optimize CRM targeting for digital sales and marketing. My work spans machine learning model development, Python, C#, JavaScript, HTML, SQL, PostgreSQL, React, Dynamics 365, Power Platform, and a wide range of Azure services. This experience has enabled me to design and deliver scalable software solutions while ensuring the technical outcomes align with broader business goals.

What excites me about consulting is the opportunity to apply this blend of technical and strategic thinking to new challenges: understanding client objectives, analyzing complex systems, and recommending solutions that drive measurable outcomes. I thrive in collaborative settings, value clear communication, and am driven by curiosity.

Thank you for considering my application. I welcome the opportunity to discuss how I can contribute to your team’s success.

Sincerely,

Jacob Korn