

# Jacob Nakata Longthon

Cell: (408)-772-4977 [jacoblongthon17@gmail.com](mailto:jacoblongthon17@gmail.com)

## Education

San Jose State University

M.A. in Economics, May 2024 (expected)

B.A. in Economics, Minor in Humanities with Honors, *Cum Laude*, 3.65 GPA, May 2022

## Relevant Coursework

- Micro and Macro Economic Analysis
- Economic and Business Statistics
- Differential Calculus and Linear Algebra
- Corporate Finance

## Experience

Financial Analyst (Contract) - Clarify Health Solutions 5/22 - 8/22

- Research public SaaS company 10K and 10Q filings to understand the impact of deferred revenue and Remaining Performance Obligations on each company valuation
- Analyze and chart the influence the Rule of 40 and Remaining Performance Obligations have on SaaS company valuations
- Develop a forward-looking framework using financial statements to forecast valuations for newly public SaaS companies

IT Business Analyst (Intern/Co-Op) - Ciena Corporation 10/20 - 4/22

- Developed financial showback model for Ciena IT to understand total cost of ownership per partner company and identify cost drivers
- Optimize applications package to each partner company using usage rates and cost benefit analysis to determine initial product offering
- Managed a team of 5 external contractors to audit partner companies, gather data pertaining to business application usage
- Review and approve contractor reports entailing: business outreach, hardware catalogue, connectivity

Accounting Assistant - JC Investment 9/19 - 9/20

- Created revenue projection models to balance expenses on newly acquired properties to ensure revenue maximization
- Provided weekly updated rental income models to track month over month revenue
- Organized filing system to better fit a modern real estate investment company's needs

## Additional Skills

- **Computer Programming:** Basic Python
- **Technologies:** Proficient in Microsoft Suite (Word, Excel, PowerPoint, PowerBI), ServiceNow, Workday
- **Language:** Japanese-studying to become conversational