

Salesforce Interview Questions

Question	Category
Create an object and give it certain fields.	Administration
Do you have any experience using Lightning?	Administration
How would you automatically close cases that have a last modified date of more than 100 days ago?	Administration
How would you send an automatic email to a new contact containing his/her insurance policy information? (Relating to my Project 2)	Administration
How would you track field history without field history tracking?	Administration
How would you track who made what changes to a field and when?	Administration
If an Account already exists what will happen when you convert a lead	Administration
Will you have to create an Account?	Administration
Do you know about batches?	Apex Advanced
How would you automatically close cases that have a last modified date of more than 100 days ago programmatically	Apex
Can you have duplication on any of these collection types.	Apex
Describe a business use for a static variable.	Apex
How to handle dml with 10,000 records?	Apex
Talk to me about collections in Apex.	Apex
Types of collections	Apex
Use Case: I want to capture data without duplicates, what collection would I use and why?	Apex
What are some best practices when it comes to Triggers?	Apex
What is instance vs static?	Apex
What is the annotation for invocable method?	Apex
How do you share a record with Apex?	Apex Advanced
How to execute Apex methods at a certain time?	Apex Advanced
What are the methods for a batch class?	Apex Advanced
What happens if you call an async @future method from within another async @future method?	Apex Advanced
What needs to be implemented for batches?	Apex Advanced

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You have a HelperClass1 with sharing, and a HelperClass2 without sharing. What happens if you call a method in HelperClass1 that calls a method in HelperClass2 that queries for records that the user does not have permission to access?	Apex Security
Describe best practices for testing.	Apex Testing
What are best practices for testing?	Apex Testing
What does SeeAllData do in regards to testing?	Apex Testing
Describe how you used triggers in a project.	Apex Triggers
Do triggers run synchronously or asynchronously? How do you make a trigger run asynchronously?	Apex Triggers
How do I set up a trigger in apex? Full syntax	Apex Triggers
How do I stop recursion with a trigger and a workflow?	Apex Triggers
How do you stop recursive triggers?	Apex Triggers
How would you write a test for the Trigger you just wrote?	Apex Triggers
How would you write a trigger to create a contact when an account is created?	Apex Triggers
What are some of the apex trigger best practices?	Apex Triggers
What are some trigger context variables?	Apex Triggers
What are the 7 different trigger EVENTS (before/after (insert, update, delete), after undelete)	Apex Triggers
What is a recursive trigger?	Apex Triggers
When would you use Trigger.newMap vs Trigger.new?	Apex Triggers
Do you have experience with integration?	API & Integration
Have we dealt with integration with Salesforce?	API & Integration
Have you worked with integrations?	API & Integration
How can you convert a lookup relationship to a master detail relationship?	API & Integration
How do you expose a custom REST API in salesforce?	API & Integration
How do you make a SOAP callout in Apex?	API & Integration
What are remote site settings?	API & Integration
What experience do you have with integration?	API & Integration
What experience do you have with migration?	API & Integration

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What HTTP method would you use to perform an upsert?	API & Integration
What is the annotation for a Rest service?	API & Integration
What kinds of experience do you have with APIs	API & Integration
What kinds of integration have you worked with?	API & Integration
Create a controller in VisualForce in which will allow query for the budget records.	Hands-On Challenge
Create a lightning application that will pull the budgeting records based on the amount.	Hands-On Challenge
Create a trigger that updates a field based on another fields value.	Hands-On Challenge
I want you to create a visual force page that displays a table of three different fields from a list of your master budgets. I want you to add a field that a user can input a currency amount and depending on what they input, change the data in the table to show budgets amounts greater than the user input.	Hands-On Challenge
Make a visualforce page that allows input, and displays result based on input.	Hands-On Challenge
Make a Visualforce page that displayed a table of contacts	Hands-On Challenge
Write a Trigger for Contact that updates the Account field (simulating a Roll-up Summary).	Hands-On Challenge
Write a trigger that creates a new contact when an account is created.	Hands-On Challenge
Write code that will rank Accounts based on an account revenue.	Hands-On Challenge
How do you create Community Users, and what records/objects are involved?	Communities
What are communities and why would you use them?	Communities
What would a partner community be used for?	Communities
If I went to a trade show and collected a lot of business cards, what is my best option to enter those into Salesforce?	Data Management
What kinds of migration have you worked with.	Data Management
List 5 different relationships, and what they are for.	Data Model
Talk of doing roll-up summary on a lookup	Data Model
Talk to me about the relationships we have available in SalesForce.	Data Model
Use Case: I want to delete a parent record without deleting the child which relationship do I use? Lookup or Master Detail?	Data Model
What are master-detail and lookup relationships	Data Model

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What are somethings to consider when changing from a master-detail to lookup reationship?	Data Model
What's the difference between a roll up summary and a lookup relationship?	Data Model
You know about roll-up summaries, right? We can only have those on master-detail relationships, but what if we wanted to do one on a lookup relationship? What are our options there, both customization and configuration?	Data Model
What are some methods of deployment?	Deployment
Describe your current project.	General
Do you have any questions for me?	General
Have you completed your admin training, and how far along in the development training are you?	General
How did you come to be familiar with Salesforce, and what experience do you have with it?	General
How far would you go to implement a feature you aren't familiar with implementing?	General
How is your training with Revature? How long is the training?	General
Introduce Yourself	General
Some of the projects you've worked on	General
Tell me a little more about the functionality of your budgeting application?	General
Tell me about yourself and the projects you're working on.	General
Tell us about your experience with salesforce.	General
What are some features and technologies you worked with in Salesforce?	General
What are some programming languages you used?	General
What do you know about Lightning?	General
What is something you don't like about salesforce?	General
What is your strongest Salesforce skill.	General
What was the critique of my last project?	General
What was your role in project 2?	General
What was your role on the project?	General
Would you consider yourself more of an admin or a developer?	General
Compare and contrast Lightning and Visualforce. Which do you like more?	Lightning Components

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Explain event handling in lightning.	Lightning Components
How can the recordId be passed from a VFP to a lightning component?	Lightning Components
How do you communicate between components?	Lightning Components
How do you make a lightning component viewable as a tab?	Lightning Components
How do you make a lightning drop down	Lightning Components
I want to display all accounts, all contacts, and all opportunities in a lightning page, how do I do that?	Lightning Components
Talk of the MCCV/VCCM/MVCC flow	Lightning Components
What are some components you've developed from scratch?	Lightning Components
What are some Lightning interfaces?	Lightning Components
What are some of the ways in which you can connect to an apex controller from lightning?	Lightning Components
What are the event types in Lightning?	Lightning Components
What do you put in the renderer of a lightning component?	Lightning Components
What is a drawback to using LDS?	Lightning Components
What is inside the lightning component bundle?	Lightning Components
What is LDS? and what does it do?	Lightning Components
What is the controller and helper for in the lightning component?	Lightning Components
What is the difference between application and component events?	Lightning Components
Can you iterate over child records in a process builder?	Process Automation
Describe how you used workflows in a project.	Process Automation
Do you know execution order?	Process Automation
Explain the flow used in a project	Process Automation
Have you worked with flows? Describe the case you used them for.	Process Automation
How to call Apex in Workflows	Process Automation
How to have validation rules only work on new Objects	Process Automation
Let's say that I have an object that needs to be approved by the treasury department, but the approval has an expiration date. How would I automatically send an email to the owner 10 days before the approval expires?	Process Automation

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Talk of formula field .. also, once I've set up a formula field between two objects, can I then edit that field from the object	Process Automation
Use Case: I want to create a contact every time a new account is created. How would I go about this?	Process Automation
What are flows?	Process Automation
What are some things you can do with Workflow Rules	Process Automation
What are validation rules and how are they used?	Process Automation
What automation was used in your project	Process Automation
What commands can you do for a workflow	Process Automation
What is the difference between process builder and workflow rules?	Process Automation
What is the difference between Process Builder and Workflow Rules? Are there any things you can do in one that you cannot do in the other?	Process Automation
What processes did you use for your projects	Process Automation
Are there any limits on dynamic dashboards?	Reports & Dashboards
Can you schedule a dynamic dashboard?	Reports & Dashboards
Can you schedule a refresh for reports?	Reports & Dashboards
Do you know anything about reports and dashboards?	Reports & Dashboards
Have you worked with reports and dashboards?	Reports & Dashboards
How would you make it so that only the manager can see a dashboard.	Reports & Dashboards
Name something you DON'T like about reports in salesforce	Reports & Dashboards
Tell me about some of the reports that you used in your budgeting application? Were they mostly standard or custom reports?	Reports & Dashboards
What are Report types?	Reports & Dashboards
What are the different types of reports?	Reports & Dashboards
What is a dynamic dashboard?	Reports & Dashboards
What is a limitation of Salesforce reports?	Reports & Dashboards
What steps would you take when you want to create a report between Account and a custom object	Reports & Dashboards
Can you associate a lead with a campaign?	Sales Cloud
Let's move on to CRM questions. What is a lead?	Sales Cloud

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What are forecasts pertaining to Opportunities?	Sales Cloud
What happens after an opportunity is booked?	Sales Cloud
What happens to leads	Sales Cloud
What happens when you convert a lead?	Sales Cloud
What is a campaign?	Sales Cloud
Can you have multiple permission sets for a user?	Security
Give me an overview of security in salesforce	Security
How do you limit access to records?	Security
How would you share a record with a specific user	Security
If a user is given two permission sets with (read) and (read/write) what access does a user have?	Security
If you have users in one state that need to be able to see certain fields for contacts within that state, but not outside that state, how would you accomplish this?	Security
So I have 4 regional managers, and one of them owns 2 opportunities. How do I make it so where another manager has access to the opportunities?	Security
What are the apex sharing options?	Security
What are the differences between the following: Roles, Profiles, Permission Sets, Public Groups	Security
What are the different ways you can configure Sharing Rules?	Security
What is the difference between Profile and Permission Sets	Security
What is the role heirarchy?	Security
Why did you not implement XXX aspect of security?	Security
send an email with the Case Number to the Case owner when a new Case was created	Service Cloud
What about email-to-case? Can you explain that for me?	Service Cloud
You mentioned web-to-case. Tell me about that.	Service Cloud
Can you return multiple objects in the same query if they aren't related?	SOQL/SOSL
Can you write a SOQL query that gets an Account's ID and the IDs of all of its Contacts?	SOQL/SOSL
How do you control the number of records returned in your component?	SOQL/SOSL

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