Jacob Greenberg

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As a full stack web developer, my big-picture mindset, focus on detail, and creative outlook are all expressed in the code I write. Driven by challenge and thriving in fast-paced settings, I'm able to contribute my communication skills and work-ethic to any organization or project I'm involved in.

Skills

Languages | JavaScript, HTML, CSS, Python
Libraries and Frameworks | React, Node.js, Express.js, Flask
Database | PostgreSQL, MongoDB, Mongoose
Other | RESTful Routing JSON

PROFESSIONAL EXPERIENCE

Green Mountain Graphics, *Marketing Director*, Queens, NY   1/2020-12/2020
   Designed emails on MailChimp for marketing campaigns, maintained website with WordPress, maintained contact database, implemented lead generation campaigns.

Fausto, *Server*, Brooklyn, NY   11/2017-09/2019
   As a member of the opening team helped to establish a company culture focused on teamwork and the shared purpose of providing personalized and thoughtful service to every patron.

Locanda Vini e Olii, *Bartender,* Brooklyn, NY   05/2015-02/2017
   Innovated and reorganized bar to improve efficiency, created new cocktails, researched and prepared recipes for homemade liqueurs, created educational materials for the staff, greatly enhanced my knowledge of wine, and provided exceptional service in a demanding, fast paced, and high volume setting.

Green Mountain Graphics, *Marketing Director,* Queens, NY   01/2010-06/2012
   Executed every step of marketing for a small graphics business including designing and writing the digital newsletter, designing materials for physical mailings, web design, and maintaining and expanding our contacts list.

Lamb Financial Group, *Sales Executive,* Queens, NY   01/2009-12/2009
   Executed every step of customer acquisition including lead generation, cold-calling, negotiating, closing, and maintaining accounts. Products were exclusively B2B and often exceeded 100k.

Lamb Financial Group, *Administrative Assistant,* Queens, NY   06/2008-12/2008
   Delivered exceptional customer service, fulfilled data entry, organized and followed up on fiduciary documentation with strict deadlines. Worked directly under the CEO.

EDUCATION

Wesleyan University, Middletown, CT   05/2008
   Bachelor of Arts in Music