

12 Month Cash Flow



Cloud VPS
FiveSlice

Cash Flow (12 months)

| | | FiveSlice | | | | | | | | | | | | Fiscal Year Begins: Jan-13 | | | | |
|-----------------------------------|-----------------|-----------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------------------|---------|---------|---------|---------|
| | Pre-Startup EST | Jan-13 | Feb-13 | Mar-13 | Apr-13 | May-13 | Jun-13 | Jul-13 | Aug-13 | Sep-13 | Oct-13 | Nov-13 | Dec-13 | Jan-14 | Feb-14 | Mar-14 | Apr-14 | May-14 |
| Cash on Hand (beginning of month) | | -9,115 | -11,033 | -12,743 | -15,741 | -17,138 | -18,179 | -20,299 | -22,110 | -23,490 | -24,291 | -24,361 | -23,525 | -23,223 | -20,568 | -18,267 | -14,906 | -10,396 |

CASH RECEIPTS

| | | | | | | | | | | | | | | | | | | |
|---|---|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|--------|--------|
| Old Customers | 0 | 0 | 180 | 390 | 630 | 930 | 1,290 | 1,740 | 2,280 | 2,940 | 3,750 | 4,710 | 5,850 | 7,080 | 8,430 | 9,900 | 11,490 | 13,230 |
| New Customers | 0 | 180 | 210 | 240 | 300 | 360 | 450 | 540 | 660 | 810 | 960 | 1,140 | 1,230 | 1,350 | 1,470 | 1,590 | 1,740 | 1,890 |
| TOTAL CASH RECEIPTS | 0 | 180 | 390 | 630 | 930 | 1,290 | 1,740 | 2,280 | 2,940 | 3,750 | 4,710 | 5,850 | 7,080 | 8,430 | 9,900 | 11,490 | 13,230 | 15,120 |
| Total Cash Available (before cash out) | 0 | -8,935 | -10,643 | -12,113 | -14,811 | -15,848 | -16,439 | -18,019 | -19,170 | -19,740 | -19,581 | -18,511 | -16,445 | -14,793 | -10,668 | -6,777 | -1,676 | 4,725 |

CASH PAID OUT

| | | | | | | | | | | | | | | | | | | |
|-------------------------------------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|--------|
| Purchases (42U Cabinet) | 0 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 | 200 |
| Purchases (30A/208V Power) | 0 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 550 | 605 | 660 | 715 | 825 | 935 |
| Purchases (Bandwidth) | 0 | 220 | 220 | 240 | 240 | 240 | 260 | 280 | 300 | 320 | 340 | 360 | 400 | 420 | 460 | 500 | 540 | 600 |
| Purchases (SAN Space) | 0 | 75 | 75 | 150 | 150 | 150 | 225 | 300 | 375 | 450 | 525 | 600 | 750 | 825 | 975 | 1,125 | 1,275 | 1,500 |
| Purchases (Hypervisors) | 2,600 | 0 | 0 | 1,300 | 0 | 0 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 | 1,300 | 2,600 | 1,300 | 2,600 | 2,600 | 2,600 | 3,900 |
| Purchases (Switches and PDUs) | 6,000 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Purchases (OnApp Licensing) | 0 | 32 | 32 | 64 | 64 | 64 | 96 | 128 | 160 | 192 | 224 | 256 | 320 | 352 | 416 | 480 | 544 | 640 |
| Purchases (Billing Licensing) | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 |
| Gross wages (Support) | 0 | 200 | 200 | 300 | 300 | 300 | 400 | 500 | 600 | 700 | 800 | 900 | 1,100 | 1,200 | 1,400 | 1,600 | 1,800 | 2,100 |
| Advertising | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 |
| Remote Hands Est. | 0 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 |
| Miscellaneous | 0 | 146 | 149 | 149 | 149 | 152 | 155 | 158 | 161 | 164 | 167 | 173 | 184 | 198 | 212 | 235 | 260 | 283 |
| SUBTOTAL | 9,115 | 2,098 | 2,101 | 3,628 | 2,328 | 2,331 | 3,861 | 4,091 | 4,321 | 4,551 | 4,781 | 5,014 | 6,779 | 5,775 | 7,598 | 8,130 | 8,719 | 10,833 |
| TOTAL CASH PAID OUT | 9,115 | 2,098 | 2,101 | 3,628 | 2,328 | 2,331 | 3,861 | 4,091 | 4,321 | 4,551 | 4,781 | 5,014 | 6,779 | 5,775 | 7,598 | 8,130 | 8,719 | 10,833 |
| Cash Position (end of month) | -9,115 | -11,033 | -12,743 | -15,741 | -17,138 | -18,179 | -20,299 | -22,110 | -23,490 | -24,291 | -24,361 | -23,525 | -23,223 | -20,568 | -18,267 | -14,906 | -10,396 | -6,108 |

| | | | | | | |
|----------------|---------|------------|------------|------------|------------|------------|
| Revenue Year 1 | 31,770 | 0.86115416 | 0.39651903 | 0.08602622 | 0.04817686 | 0.31802974 |
| Revenue Year 2 | 234,030 | 0.70072637 | 0.39312598 | 0.52674438 | 0.6463171 | 0.69464713 |
| Revenue Year 3 | 852,780 | | | | | |
| Costs Year 1 | 54,993 | | | | | |
| Costs Year 2 | 149,055 | | | | | |
| Costs Year 3 | 447,855 | | | | | |

| Jun-14 | Jul-14 | Aug-14 | Sep-14 | Oct-14 | Nov-14 | Dec-14 | Jan-15 | Feb-15 | Mar-15 | Apr-15 | May-15 | Jun-15 | Jul-15 | Aug-15 | Sep-15 | Oct-15 | Nov-15 | Dec-15 | Total Item EST |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|----------------|
| -6,108 | 960 | 8,161 | 17,006 | 27,723 | 38,970 | 46,147 | 61,752 | 78,579 | 98,241 | 121,182 | 144,643 | 171,757 | 196,891 | 231,300 | 269,304 | 311,383 | 358,025 | 403,758 | 403,758 |

| | | | | | | | | | | | | | | | | | | | |
|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 15,120 | 17,190 | 19,440 | 21,900 | 24,600 | 27,570 | 30,810 | 34,350 | 38,220 | 42,450 | 47,100 | 52,200 | 57,810 | 63,960 | 70,710 | 78,120 | 86,250 | 95,190 | 105,000 | |
| 2,070 | 2,250 | 2,460 | 2,700 | 2,970 | 3,240 | 3,540 | 3,870 | 4,230 | 4,650 | 5,100 | 5,610 | 6,150 | 6,750 | 7,410 | 8,130 | 8,940 | 9,810 | 10,770 | |
| 17,190 | 19,440 | 21,900 | 24,600 | 27,570 | 30,810 | 34,350 | 38,220 | 42,450 | 47,100 | 52,200 | 57,810 | 63,960 | 70,710 | 78,120 | 86,250 | 95,190 | 105,000 | 115,770 | 115,770 |
| 11,082 | 20,400 | 30,061 | 41,606 | 55,293 | 69,780 | 80,497 | 99,972 | 121,029 | 145,341 | 173,382 | 202,453 | 235,717 | 267,601 | 309,420 | 355,554 | 406,573 | 463,025 | 519,528 | 519,528 |

1,118,580

| | | | | | | | | | | | | | | | | | | | |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| 200 | 200 | 200 | 200 | 200 | 400 | 400 | 400 | 400 | 400 | 400 | 400 | 600 | 600 | 600 | 600 | 600 | 800 | 800 | 11,800 |
| 1,045 | 1,155 | 1,265 | 1,375 | 1,540 | 1,705 | 1,870 | 2,035 | 2,255 | 2,420 | 2,750 | 3,025 | 3,300 | 3,575 | 3,960 | 4,345 | 4,785 | 5,280 | 5,280 | 63,305 |
| 640 | 700 | 760 | 820 | 900 | 980 | 1,060 | 1,160 | 1,260 | 1,360 | 1,500 | 1,640 | 1,780 | 1,940 | 2,120 | 2,320 | 2,540 | 2,780 | 2,780 | 34,980 |
| 1,650 | 1,875 | 2,100 | 2,325 | 2,625 | 2,925 | 3,225 | 3,600 | 3,975 | 4,350 | 4,875 | 5,400 | 5,925 | 6,525 | 7,200 | 7,950 | 8,775 | 9,675 | 9,675 | 104,175 |
| 2,600 | 3,900 | 3,900 | 3,900 | 5,200 | 5,200 | 5,200 | 6,500 | 6,500 | 6,500 | 9,100 | 9,100 | 9,100 | 10,400 | 11,700 | 13,000 | 14,300 | 15,600 | 0 | 169,000 |
| 0 | 0 | 0 | 0 | 0 | 6,000 | 0 | 0 | 0 | 0 | 0 | 0 | 6,000 | 0 | 0 | 0 | 0 | 6,000 | 0 | 24,000 |
| 704 | 800 | 896 | 992 | 1,120 | 1,248 | 1,376 | 1,536 | 1,696 | 1,856 | 2,080 | 2,304 | 2,528 | 2,784 | 3,072 | 3,392 | 3,744 | 4,128 | 4,128 | 44,448 |
| 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 15 | 555 |
| 2,300 | 2,600 | 2,900 | 3,200 | 3,600 | 4,000 | 4,400 | 4,900 | 5,400 | 5,900 | 6,600 | 7,300 | 8,000 | 8,800 | 9,700 | 10,700 | 11,800 | 13,000 | 13,000 | 142,500 |
| 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 500 | 18,500 |
| 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 160 | 5,760 |
| 308 | 334 | 359 | 396 | 463 | 500 | 539 | 587 | 627 | 698 | 760 | 852 | 917 | 1,002 | 1,090 | 1,189 | 1,329 | 1,329 | 16,513 | 32,880 |
| 10,122 | 12,239 | 13,055 | 13,883 | 16,323 | 23,633 | 18,745 | 21,393 | 22,788 | 24,159 | 28,740 | 30,696 | 38,825 | 36,301 | 40,117 | 44,171 | 48,548 | 59,267 | 52,851 | 651,903 |
| 10,122 | 12,239 | 13,055 | 13,883 | 16,323 | 23,633 | 18,745 | 21,393 | 22,788 | 24,159 | 28,740 | 30,696 | 38,825 | 36,301 | 40,117 | 44,171 | 48,548 | 59,267 | 52,851 | 651,903 |
| 960 | 8,161 | 17,006 | 27,723 | 38,970 | 46,147 | 61,752 | 78,579 | 98,241 | 121,182 | 144,643 | 171,757 | 196,891 | 231,300 | 269,304 | 311,383 | 358,025 | 403,758 | 466,677 | 466,677 |