12 Month Cash Flow — FiveSlice Cloud VPS

Cash Flow (12 months)

FiveSlice Fiscal Year Begins: Jan-13

	Pre-Startup EST	Jan-13	Feb-13	Mar-13	Apr-13	May-13	Jun-13	Jul-13	Aug-13	Sep-13	Oct-13	Nov-13	Dec-13	Jan-14	Feb-14	Mar-14	Apr-14	May-14
Cash on Hand (beginning of month)		-8,415	-10,333	-12,043	-14,691	-16,088	-17,129	-18,899	-20,360	-21,390	-21,841	-21,561	-20,375	-19,373	-16,368	-13,367	-9,306	-4,096
CASH RECEIPTS																		
Old Customers	0	0	180	390	630	930	1,290	1,740	2,280	2,940	3,750	4,710	5,850	7,080	8,430	9,900	11,490	13,230
New Customers	0	180	210	240	300	360	450	540	660	810	960	1,140	1,230	1,350	1,470	1,590	1,740	1,890
TOTAL CASH RECEIPTS	0	180	390	630	930	1,290	1,740	2,280	2,940	3,750	4,710	5,850	7,080	8,430	9,900	11,490	13,230	15,120
Total Cash Available (before cash out)	0	-8,235	-9,943	-11,413	-13,761	-14,798	-15,389	-16,619	-17,420	-17,640	-17,131	-15,711	-13,295	-10,943	-6,468	-1,877	3,924	11,025
CASH PAID OUT																		
Purchases (42U Cabinet)	0	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200	200
Purchases (30A/208V Power)	0	550	550	550	550	550	550	550	550	550	550	550	550	605	660	715	825	935
Purchases (Bandwidth)	0	220	220	240	240	240	260	280	300	320	340	360	400	420	460	500	540	600
Purchases (SAN Space)	0	75	75	150	150	150	225	300	375	450	525	600	750	825	975	1,125	1,275	1,500
Purchases (Hypervisors)	1,900	0	0	950	0	0	950	950	950	950	950	950	1,900	950	1,900	1,900	1,900	2,850
Purchases (Switches and PDUs)	6,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Purchases (OnApp Licensing)	0	32	32	64	64	64	96	128	160	192	224	256	320	352	416	480	544	640
Purchases (Billing Licensing)	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
Gross wages (Support)	0	200	200	300	300	300	400	500	600	700	800	900	1,100	1,200	1,400	1,600	1,800	2,100
Advertising	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500
Remote Hands Est.	0	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160
Miscellaneous	0	146	149	149	149	152	155	158	161	164	167	173	184	198	212	235	260	283
SUBTOTAL	8,415	2,098	2,101	3,278	2,328	2,331	3,511	3,741	3,971	4,201	4,431	4,664	6,079	5,425	6,898	7,430	8,019	9,783
TOTAL CASH PAID OUT	8,415	2,098	2,101	3,278	2,328	2,331	3,511	3,741	3,971	4,201	4,431	4,664	6,079	5,425	6,898	7,430	8,019	9,783
Cash Position (end of month)	-8,415	-10,333	-12,043	-14,691	-16,088	-17,129	-18,899	-20,360	-21,390	-21,841	-21,561	-20,375	-19,373	-16,368	-13,367	-9,306	-4,096	1,242

Revenue Year 1	31,770
Revenue Year 2	234,030
Revenue Year 3	852,780
Costs Year 1	51,143
Costs Year 2	137,505
Costs Year 3	417,755

Jun-14	Jul-14	Aug-14	Sep-14	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Total Item EST
1,242	9,010	17,261	27,156	38,923	51,570	60,147	77,152	95,729	117,141	141,832	167,743	197,307	224,891	262,100	303,254	348,833	399,325	449,258	449,258
15,120	17,190	19,440	21,900	24,600	27,570	30,810	34,350	38,220	42,450	47,100	52,200	57,810	63,960	70,710	78,120	86,250	95,190	105,000	
2,070	2,250	2,460	2,700	2,970	3,240	3,540	3,870	4,230	4,650	5,100	5,610	6,150	6,750	7,410	8,130	8,940	9,810	10,770	
17,190	19,440	21,900	24,600	27,570	30,810	34,350	38,220	42,450	47,100	52,200	57,810	63,960	70,710	78,120	86,250	95,190	105,000	115,770	115,770
18,432	28,450	39,161	51,756	66,493	82,380	94,497	115,372	138,179	164,241	194,032	225,553	261,267	295,601	340,220	389,504	444,023	504,325	565,028	565,028
200	200	200	200	200	400	400	400	400	400	400	400	600	600	600	600	600	800	800	11,800
1,045	1,155	1,265	1,375	1,540	1,705	1,870	2,035	2,255	2,420	2,750	3,025	3,300	3,575	3,960	4,345	4,785	5,280	5,280	63,305
640	700	760	820	900	980	1,060	1,160	1,260	1,360	1,500	1,640	1,780	1,940	2,120	2,320	2,540	2,780	2,780	34,980
1,650	1,875	2,100	2,325	2,625	2,925	3,225	3,600	3,975	4,350	4,875	5,400	5,925	6,525	7,200	7,950	8,775	9,675	9,675	104,175
1,900	2,850	2,850	2,850	3,800	3,800	3,800	4,750	4,750	4,750	6,650	6,650	6,650	7,600	8,550	9,500	10,450	11,400	0	123,500
0	0	0	0	0	6,000	0	0	0	0	0	0	6,000	0	0	0	0	6,000	0	24,000
704	800	896	992	1,120	1,248	1,376	1,536	1,696	1,856	2,080	2,304	2,528	2,784	3,072	3,392	3,744	4,128	4,128	44,448
15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	555
2,300	2,600	2,900	3,200	3,600	4,000	4,400	4,900	5,400	5,900	6,600	7,300	8,000	8,800	9,700	10,700	11,800	13,000	13,000	142,500
500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	500	18,500
160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	160	5,760
308	334	359	396	463	500	539	587	627	698	760	852	917	1,002	1,090	1,189	1,329	1,329	16,513	32,880
9,422	11,189	12,005	12,833	14,923	22,233	17,345	19,643	21,038	22,409	26,290	28,246	36,375	33,501	36,967	40,671	44,698	55,067	52,851	606,403
9,422	11,189	12,005	12,833	14,923	22,233	17,345	19,643	21,038	22,409	26,290	28,246	36,375	33,501	36,967	40,671	44,698	55,067	52,851	606,403
9,010	17,261	27,156	38,923	51,570	60,147	77,152	95,729	117,141	141,832	167,743	197,307	224,891	262,100	303,254	348,833	399,325	449,258	512,177	512,177

1,118,580