



Cash Flow (3 Year)

Fiscal Year Begins: Jan-13

	Pre-Startup EST	Dec-13	Dec-14	Dec-15	Total Item EST
Cash on Hand (beginning of year)		-8,415	-19,373	77,152	77,152

CASH RECEIPTS

Old Customers	0	0	180	390	
New Customers	0	180	210	240	
TOTAL CASH RECEIPTS	0	31,770	234,030	852,780	1,118,580
Total Cash Available (before cash out)	0	23,355	214,657	929,932	929,932

CASH PAID OUT

Purchases (42U Cabinet)	0	2,400	2,800	6,600	11,800
Purchases (30A/208V Power)	0	6,600	13,695	43,010	63,305
Purchases (Bandwidth)	0	3,420	8,380	23,180	34,980
Purchases (SAN Space)	0	3,825	22,425	77,925	104,175
Purchases (Hypervisors)	1,900	8,550	31,350	81,700	123,500
Purchases (Switches and PDUs)	6,000	0	6,000	12,000	24,000
Purchases (OnApp Licensing)	0	1,632	9,568	33,248	44,448
Purchases (Billing Licensing)	15	180	180	180	555
Gross wages (Support)	0	6,300	31,100	105,100	142,500
Advertising	500	6,000	6,000	6,000	18,500
Remote Hands Est.	0	1,920	1,920	1,920	5,760
Miscellaneous	0	1,901	4,087	26,892	32,880
SUBTOTAL	8,415	42,728	137,505	417,755	606,403
TOTAL CASH PAID OUT	8,415	42,728	137,505	417,755	606,403
Cash Position (end of year)	-8,415	-19,373	77,152	512,177	512,177

Revenue Year 1	2,237,160
Revenue Year 2	0
Revenue Year 3	0
Costs Year 1	1,212,806
Costs Year 2	0
Costs Year 3	0

Total Item EST
0

0
0

23,600
126,610
69,960
208,350
247,000
48,000
88,896
1,110
285,000
37,000
11,520
65,760
1,212,806
1,212,806
0